## B. Statewide and Regional Random Surveys

The statewide and regional surveys were telephone surveys of randomly selected California households. These telephone surveys were conducted by Quantum Market Research (QMR), of Oakland, California. The surveys were performed between November 2006 and April 2007.

This Appendix includes the following statewide and regional random survey information:

- A description of the statewide and regional survey approaches
- A presentation of the statewide and regional survey analyses
- A paper version of the telephone questionnaire (the actual survey was implemented using a Computer Aided Telephone Interview system), Exhibit B. 1
- A seven-page exhibit, Exhibit B.2, that provides calculations for incidence rates, number of households owning boats, participants, and number of boats by boat type
■ A one-page exhibit, Exhibit B.3, that provides summary results of fourteen survey questions.


## Statewide and Regional Random Survey Approaches

The statewide and regional random telephone surveys of 474 households that own one or more non-motorized boats utilized a "listed household" sample frame. As described below, the listed household approach has many benefits as compared to random digit dialing. The following description is based on materials provided by GENESYS Sampling Systems, the company that provided the sample data to Quantum Market Research (QMR). QMR performed the random telephone surveys.

## Listed Household Sample Frames

In the market research industry, the term "listed household" usually refers to a sample frame comprised of residential telephone numbers derived from the "white pages" in the telephone directory. There are two companies nationally that compile white page directories, Donnelley Marketing and InfoBase. Essentially all white pagebased consumer telephone lists originally come from one of these two sources. GENESYS purchased listed household telephone numbers from Donnelley Marketing.

The original white pages data includes name (as listed in the telephone book), telephone number, address (where listed), and a telephone book identification code (identifying the book the data originated from). In addition, the companies assign a geographic code to each record. This is straightforward in those cases where the address is listed, as the exact zip code can be identified. However, for listings without
an address, there is standard protocol that uses exact and modeled data to determine the zip codes for these listings. Geographic data at the county level and above is very accurate using this methodology, with accuracy rates above 80 percent. Geographic data at more refined levels, such as zip codes or census tracts, is less accurate. For the regional component of the survey, we utilized data at the county level.

Beyond this point, all white page-based consumer telephone lists are not the same. Individual companies purchase the original white page numbers from Donnelly or InfoBase, and then further enhance the data in various ways, such as merging the data with automobile registrations; drivers license data; voter registrations; birth records; survey respondents; coupon redemption information; direct mail donors; mail order buyers; books and merchandise purchases; and proprietary data sources. Thus, the basic white page information can be enhanced to include both geographic and demographic data about a household, with varying levels of accuracy. For example, household income data associated with a particular household listing is typically modeled, and thus may be only 70 percent to 80 percent accurate. A final set of listed household data will include the basic telephone contact information, as well as geographic and demographic data.

An important component of listed household samples is maintaining the list. Each year, the compilation process involves a record-by-record review of each new telephone directory versus the existing information in the database. This process takes from two to four months. Furthermore, the sheer size of a listed household database requires ongoing maintenance in order to ensure that each record still represents an active household, as well as to verify the continuing accuracy of the record's information. On a monthly basis, the entire list is compared to, and corrected by, the National Change of Address file. In addition, maintenance includes compilation of new directories, aging of
respondents, unduplicating of telephone numbers, and remodeling of record information based on new Census data. An updated listed telephone number sample frame should return 80 percent to 90 percent households.

## Benefits of Listed Household Sample Frames

Listed household data can significantly reduce inefficiencies in sampling. A listed household sample frame eliminates a large number of invalid telephone numbers such as fax lines, businesses, disconnected numbers, and elevator telephones. This is in contrast to a sample frame of randomly generated telephone numbers (random digit dialing, RDD). Invalid telephone numbers can make up a significant component of the total numbers in a RDD sample. Calling a large number of invalid numbers adds greatly to the time and expense of a random telephone survey.

By utilizing a listed household sample frame, we eliminated the first source of invalid numbers at the front end, and thus reduced the total number of calls necessary to obtain 474 completed surveys. Listed household samples are particularly beneficial in a survey, such as the statewide and regional random surveys of nonmotorized boating, in which the incidence rate is very low. For the statewide and regional random surveys, the incidence rate refers to the percent of respondents (households) that actually own a non-motorized boat. For surveys with a low incidence rate, it takes a large number of telephone calls to obtain the required number of completed surveys.

At the start of the survey, we estimated that approximately twelve (12) percent of California households would own a non-motorized boat. Based on this assumption, we would need to contact and actually query approximately 4,000 households whether or not they owned a non-
motorized boat. Actually getting in contact with 4,000 households required dialing significantly more telephone numbers to account for answering machines, hang ups, non-answers, etc. The listed household list assures, with over 80 percent accuracy, that at least the number called is a residential household.

To conduct the statewide random survey, we initially purchased 30,000 listed household numbers. As it become clear that the incidence rate was much lower than the original assumption of twelve (12) percent, we purchased an additional 10,000 listed household numbers. Approximately 25,000 numbers were selected randomly statewide, and approximately 15,000 numbers were selected randomly amongst the ten regions. Each listed household in the sample frame was contacted up to six (6) times. This high rate of follow-up helped ensure that each household contacted was truly random.

The actual number of households contacted, and willing to answer the screening question (to determine if they owned a non-motorized boat) was 5,451 . These 5,451 households represent 13.6 percent of the total sample frame. The remaining 34,549 telephone numbers either refused to answer the survey, were answering machines, were disconnected numbers, were businesses, did not pick up the telephone, or did not speak English.

## Telephone Interview Approach

The statewide random survey was conducted by telephone, using a Computer Aided Telephone Interview (CATI) system. After we developed a paper-version of the survey, QMR converted the survey to the CATI system, with automatic links to questions based on "yes" or "no" answers. (For example, skipping questions on the second or third boat type if the respondent has only one boat type.) After the surveyor identified whether the respondent had non-motorized boat(s), they ensured that they
were speaking to the person most qualified to answer non-motorized boating questions. If necessary, the surveyor set up a time to call back and speak to the non-motorized boater in the household.

QMR programmed the CATI system to incorporate previous answers into future questions. For example, if the respondent said they had an inflatable canoe, the surveyor would read later questions as: "How often do you use your inflatable canoe?" rather than, "How often do you use this non-motorized boat type?"

Some respondents had multiple types of nonmotorized boats and used multiple waterways. Our approach was to first identify all of the non-motorized boats. For those respondents with multiple types of boats, we then identified the most-used boat type (whitewater kayak, inflatable canoe, etc.). We then asked questions about how often that boat type was used, two waterways where it was used, and facility needs for those two waterways. Surveyors gathered information on two waterways that the boater used, and one waterway that the boater avoided using but would have liked to use. ${ }^{2}$ Following the waterway and facility questions, we asked a series of general, expenditure, and demographic questions.

We included an open-ended question for comments or suggestions at the survey end. This open-ended question provided respondents with a chance to voice their own opinions. We synthesized much of this qualitative survey input into the facility needs analysis (Section 3).

The telephone survey took approximately 15 minutes. The survey was significantly shorter for a respondent that had not used their boat within the last five years, and longer for an active nonmotorized boater that wanted to discuss the topic.

[^0]
## Quality Control Procedures

The statewide random survey included a high degree of training and quality control steps to ensure validity of the survey. Prior to developing the survey, NewPoint Group, in consultation with DBW, spent a significant amount of time developing the definition of non-motorized boats, for both the survey and the project overall. This definition of non-motorized boats was carefully, and repeatedly, communicated to QMR supervisors and surveyors.

NewPoint Group prepared a picture glossary of included non-motorized boats, as well as "boats" that were excluded from the survey. The picture glossary included several pages and pictures of each category of non-motorized boat, and one page with pictures of excluded items, such as toy rafts.

To ensure that surveyors were knowledgeable about non-motorized boating in general, and our definitions of non-motorized boats in particular, NewPoint Group participated in a three-hour surveyor training session at QMR offices in Oakland. During this training we provided a boat-by-boat description of included and excluded vessels, using the picture glossary as a guide. In addition to attending the training and being provided an on-screen presentation on boat definitions, each surveyor was given a hard copy of the picture glossary. Furthermore, the training session included a question-by-question reading and discussion of the survey.

There was a substantial degree of quality control during the telephone survey itself to ensure that surveyors were asking questions correctly, and clarifying responses with respondents when necessary. During initial survey interviews, NewPoint Group anonymously listened to selected non-motorized boat-owner surveys to ensure that the surveyors were correctly interpreting survey questions and responses.

NewPoint Group provided constructive feedback to QMR on this early project juncture to clarify boat types that should be included and excluded in the survey. One or more QMR supervisors was onsite during all telephone interviews, and listened to the surveys, both in-person, and through the QMR computer aided telephone interview system. In addition, because the incidence rate of nonmotorized boat ownership was so low (and thus there were very few completed surveys on any given night), QMR supervisors were able to closely monitor surveys as they were in progress. As a final quality control step, NewPoint Group reviewed survey responses at several interim points during the survey, and after the survey was completed. During these interim reviews we identified and removed survey responses that were not for nonmotorized boats, such as one respondent that identified their second type of non-motorized boat as a fisherman float tube.

Finally, in regards to the survey methodology, it is worth noting that if a respondent was willing to spend fifteen or more minutes on the telephone answering questions about how many non-motorized boats they own, where they use them, why they use them, and how much they spend on boating, they likely owned a "real" nonmotorized boat, and not a "toy". We believe the statewide random survey responses of nonmotorized boaters support this perception.

## Statewide and Regional Survey Components

The survey included a statewide random component and a regional random component. Because each region was a unique subpopulation of the State, the 351 completed statewide random surveys were analyzed at both the statewide and regional level. QMR completed an additional 123 random regional surveys in order to achieve a minimum of 25 completed surveys per region.

We utilized this blended state and regional approach to maximize the statistical accuracy of information obtained at the statewide level, while providing reasonable coverage at the regional level. This was particularly important, because no such survey of non-motorized boat owners had been previously conducted in California, or elsewhere in the United States.

This research study had little prior information upon which to predict the number of households that own non-motorized boats. The statewide random telephone survey of 351 non-motorized boat owning households provided the basis for estimating the statewide incidence rate (percent of households owning non-motorized boats), the number of non-motorized boats owned by individuals, and the number of non-motorized boating participants in non-motorized boat owning households. Because this statewide data was more accurate than the regional data, we adjusted the regional totals to match the statewide totals.

Statistically, we could count each completed statewide random survey as a valid random regional survey. ${ }^{\text {b }}$ That is, we could double-count each survey (once for the State and once for the region) without losing any statistical power. In fact, this statistical characteristic of subpopulations, enhanced the statistical power of the statewide survey.

We analyzed the data, including incidence rates, and developed population estimates at the statewide level, and subpopulation estimates at the regional level.

[^1]
## Confidence Intervals of Statewide and Regional Incidence Rates

The incidence rate of non-motorized boat ownership was the key calculation resulting from the statewide and regional random telephone survey of non-motorized boating household. The incidence rate is the percent of households that own one, or more, non-motorized boats. Once an interviewer made telephone contact with a household, they asked a screening question to determine whether anyone in the household owned a non-motorized boat. If the household did own a non-motorized boat, the interviewer continued with the full survey. If the household did not own a non-motorized boat, the interview was terminated.

The incidence rate of non-motorized boat ownership was equal to:

```
Number of households owning
a non-motorized boat (NMB)
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    Number of households owning a NMB +
Number of households not owning a NMB
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For the incidence rates calculation, the sample size, $n$, was equal to the denominator. The denominator was the number of households owning, and not owning, non-motorized boats. In determining the incidence rate, the sample size was not the number of respondents owning a boat (the number of completed surveys), but the number of households that were contacted and answered the screening question. This was because the incidence rate calculation requires us to know the number of "do not own a non-motorized boat" (or did not qualify) responses, in addition to the number of "do own a non-motorized boat" responses. This large sample size, $n$, results in an improvement of statistical accuracy for the incidence rate calculations, as compared to results of survey questions, such as days of boating per year, that are based only on the number of completed surveys of households owning a non-motorized boat.

Table B. 1
Statewide and Regional Random Telephone Survey Incidence Rates and Margin of Errors at a 95 Percent Confidence Interval (2006)

| Survey Area | Completed <br> Surveys | Total <br> Survey <br> Contacts (n) | Incidence <br> Rate | Standard <br> Deviation of <br> Incidence Rate | Relative Margin of <br> Error at a 95 percent <br> Confidence Interval |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Statewide Random Survey | 351 | 4,475 | $7.84 \%$ | $0.40 \%$ | $10.05 \%$ |
| Regional Random Survey |  |  |  |  |  |
| 1. North Coast | 46 | 239 | $19.25 \%$ | $2.55 \%$ | $25.97 \%$ |
| 2. San Francisco | 67 | 1,021 | $6.56 \%$ | $0.77 \%$ | $23.15 \%$ |
| 3. Central Coast | 33 | 238 | $13.87 \%$ | $2.24 \%$ | $31.66 \%$ |
| 4. South Coast | 67 | 1,375 | $4.87 \%$ | $0.58 \%$ | $23.36 \%$ |
| 5. San Diego | 26 | 345 | $7.54 \%$ | $1.42 \%$ | $36.95 \%$ |
| 6. Northern Interior | 49 | 206 | $23.79 \%$ | $2.96 \%$ | $24.44 \%$ |
| 7. Sacramento Basin | 87 | 551 | $15.79 \%$ | $1.55 \%$ | $19.28 \%$ |
| 8. Central Valley | 39 | 508 | $7.68 \%$ | $1.18 \%$ | $30.15 \%$ |
| 9. Eastern Sierra | 35 | 174 | $20.11 \%$ | $3.02 \%$ | $29.62 \%$ |
| 10. Southern Interior | 25 | 794 | $3.15 \%$ | $0.62 \%$ | $38.57 \%$ |
| Total | $\mathbf{4 7 4}$ | $\mathbf{5 , 4 5 1}$ |  |  |  |

Because the statewide and regional random telephone surveys reflected a true random sample of households in California, we could extrapolate the results of the surveys to the population of California households overall. We applied statistical tools to estimate the level of accuracy in applying our survey results to the statewide and regional populations.

The survey design was originally intended to achieve a 5 percent relative margin of error at the 95 percent confidence interval at the statewide level for the incidence rate calculation. The actual relative margin of error at the 95 percent confidence interval at the statewide level for the incidence rate calculation was 10.05 percent. The margin of error was higher than expected at the statewide level, and also high at the regional level, as shown in Table B.1, above.

A 10.05 percent relative margin of error at the 95 percent confidence level means that the
probability is 95 percent that the actual statewide incidence rate falls within $+/-10.05$ percent of 7.84 percent, i.e., that the actual statewide incidence rate is between 7.05 percent, and 8.63 percent.

This relative margin of error is driven, primarily, by sample size. There is a statistical "rule of thumb" that states that for a proportion (yes/no) question, the maximum margin of error at the 95 percent confidence level, e, is equal to $1 /{ }^{n} n$, where $n$ is the sample size. ${ }^{\circ}$ Thus, for any given sample size, one can estimate the approximate margin of error at the 95 percent confidence level. Conversely, for a desired error rate, one can estimate the necessary sample size, $\mathrm{n}=1 / \mathrm{e}^{2}$. Using these equations, a sample size of 400 should result in a margin of error of approximately 5 percent at the 95 percent confidence level. It is important to note that this

[^2]statistical estimator provides an absolute margin of error, not a relative margin of error.

The difference between absolute and relative margins of error is more complicated in the case of proportions, because both figures are percentages. In many cases, survey results do not distinguish between relative and absolute margins of error. The relative margin of error depends on the proportion in question. For example, if one is considering a question in which 65 percent of 400 survey respondents answered "yes", the absolute margin of error at the 95 percent confidence level would be approximately 5 percent $(1 / \sqrt{ } 400)$, but the relative margin of error at the 95 percent confidence level would be $5 / 65$, or 7.7 percent. This means that the probability is 95 percent that the actual result falls within $+/-7.7$ percent of 65 percent, or between 60 percent and 70 percent.

The sample size for the incidence rate calculation, of 4,475 , would be more than sufficient to achieve a 5 percent relative margin of error at the 95 percent confidence level under reasonable assumptions. In fact, the maximum absolute margin of error, given a sample size of 4,475 is equal to $1 / \sqrt{ } 4,475$, or 1.5 percent. However, because the incidence rate was extremely small (about one-half of the 12 percent that we initially projected), the relative error rate was higher, at 10 percent.

The relative margin of error is equal to the absolute margin of error, divided by the incidence rate. Because the sample size is so large, the absolute actual margin of error for the statewide incidence rate is very low, 0.79 percent. However, when compared to the very low incidence rate of 7.84 percent, the relative margin of error is higher.

This much lower than expected incidence rate of non-motorized boat ownership means that it would not have been economically feasible, or reasonable, to achieve a 5 percent relative margin of error at the 95 percent confidence level for the
statewide random survey. Achieving such an error rate would have required a sample size of 18,000 households. By comparison, most national telephone polling surveys are based on maximum sample sizes of between 1,000 and 5,000 . There are two reasons why sample sizes typically are not any higher: (1) the high cost of completing each survey; and (2) the fact that there are diminishing returns for improved statistical accuracy once the sample size increases beyond several thousand.

The relative margin of error for the statewide incidence rate can be improved somewhat by calculating the margin of error at the 85 percent confidence level, rather than the 95 percent confidence level. This is a lower statistical standard. The probability is 85 percent that the actual statewide incidence rate falls within $+/-7.5$ percent of 7.84 percent, i.e. that the actual statewide incidence rate is between 7.25 percent, and 8.43 percent. The margin of error at 85 percent provides a smaller range for the incidence rate; however, we are slightly less certain that the actual value falls within this range.

The margins of error at the 95 percent confidence interval for the regional incidence rate calculations are much higher than the margin of error for the statewide incidence rate. This was because: (1) the sample size, $n$, for each region was much lower than the statewide sample size (between 174 and 1,375); and (2) for many regions the incidence rate was even lower, resulting in a lower denominator for the calculation of the relative margin of error.

Thus, even in a region with a relatively large sample size, such as the South Coast region, the low incidence rate of 4.87 percent resulted in a high margin of error of 23.4 percent. What this means for the South Coast region is: there is a probability of 95 percent that the actual South Coast region incidence rate falls within $+/-23.4$ percent of 4.87 percent, i.e., that the actual South Coast incidence rate is between 3.73 percent, and 6.01 percent.

Table B. 2
Statewide Random Telephone Survey Boat Type Incidence Rates and Margin of Errors at a 95 Percent Confidence Interval (2006)

| Boat Type | Survey Number of Households ( $\mathrm{n}=4,475$ ) | Survey Number of Boats | Percent of Boals | Estimated <br> Statewide <br> Number <br> of Boats | Household Incidence Rate | Boats per Household by Type | Standard Deviation of Incidence Rate | Relative Margin of Error at a 95 percent Confidence Interval, Incidence Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statewide Random Survey Total | 351 | 616 | 100.0\% | 1,696,987 | 7.84\% | 1.75 | 0.40\% | 10.05\% |
| a. Boats Utilized 5 Days or More per Year |  |  |  |  |  |  |  |  |
| 1. Kayak | 109 | 171 | 27.76\% | 471,084 | 2.44\% | 1.57 | 0.23\% | 18.53\% |
| 2. Inflatable* | 112 | 151 | 24.51\% | 415,931 | 2.50\% | 1.35 | 0.23\% | 18.30\% |
| 3. Canoe | 41 | 45 | 7.30\% | 123,880 | 0.92\% | 1.10 | 0.14\% | 30.41\% |
| 4. Rowing Boat | 30 | 34 | 5.52\% | 93,674 | 0.67\% | 1.13 | 0.12\% | 35.67\% |
| 5. Sailboard/Kiteboard | 10 | 16 | 2.60\% | 44,122 | 0.22\% | 1.60 | 0.07\% | 62.40\% |
| 6. Small Sailboat** | 7 | 7 | 1.14\% | 19,345 | 0.16\% | 1.00 | 0.06\% | 73.19\% |
| 7. Other | 3 | 3 | 0.49\% | 8,315 | 0.07\% | 1.00 | 0.04\% | 110.70\% |
| 8. Combined Boats \#4 to \#7 | 50 | 60 | 9.74\% | 165,456 | 1.12\% | 1.20 | 0.16\% | 27.53\% |
| b. Boats Utilized 1 to 4 Days per Year | 82 | 109 | 17.69\% | 300,197 | 1.83\% | 1.33 | 0.20\% | 21.46\% |
| c. Boats Not Utilized Within Last 5 Years | 63 | 80 | 12.99\% | 220,439 | 1.41\% | 1.27 | 0.18\% | 24.50\% |
| Total |  | 616 | 100.00\% | 1,696,987 |  |  |  |  |

* For purposes of this study, the "inflatable" category includes inflatable rafts, catarafts, and transoms. Inflatable kayaks are included in the "kayak" category.
** Many boaters consider any sailboat that they store at home, and load on their car, as a "small sailboat", even if the sailboat is longer than 8 feet in length. This estimate of small sailboats includes a significant number of these longer small sailboats.

Table B.2, above, provides the margins of error at the 95 percent confidence interval for the boat type incidence rate calculations. As Table B. 2 illustrates, these error rates are much higher than the margin of error for the statewide incidence rate, and are increasingly higher as the incidence rates for particular boat types decrease. Some of these relative error rates are high due to the extremely low incidence rates (between 0.07 percent and 2.50 percent) for boat types.

One can see that we have less statistical confidence in the regional and boat type survey results than the statewide results. Wherever
possible, the reader should focus primarily on the statewide level survey results.

The regional survey results should be interpreted as relative estimates in that the regional results are relatively accurate across regions, and in relative comparison to the statewide totals, even though there were greater margin of errors in the regional results. As a regional comfort factor, the sum of the estimated number of non-motorized boat owning households in each region was less than 10 percent different than the estimated number of nonmotorized boat owning households at the much more accurate statewide level.

Like the regional survey results, the boat type results should be interpreted as relative order-ofmagnitude estimates, in that the sum of these boat type estimates are relatively accurate across the state, for boats owned by boat owners that utilized their boat(s) five or more times per year. The fact that the number of boats by boat type estimates calculated by two different methodologies sum to within less than 1 percent of the statewide estimate improves one's confidence in these estimates, even if the relative error rates are high.

We have a moderate degree of confidence for boat type estimates for the two more common boat types (kayaks and inflatable boats), and lower confidence in boat type estimates for each of the other five boat type categories. However, when we combine categories, we have moderate confidence that the total number of regularly used rowing boats, sailboards, kiteboards, small sailboats, and other non-motorized boats is approximately 165,000 .

The regional and boat specific results illustrate that providing boat type estimates at the regional level would have required disaggregating the survey results into such small numbers - for example, three respondents in the Sacramento Basin owning a sailboard or kiteboard - that there would be little statistical validity in extrapolating to a regional population. Our approach was to provide those estimates for which we had a moderate (or high) statistical confidence.

## Statewide and Regional Survey Analyses

Exhibit B. 2 and Exhibit B.3, following Exhibit B.1, provide summary calculations and results for the statewide and regional random surveys.

Exhibit B. 2 provides the series of calculations illustrating the estimates for number of households owning non-motorized boats statewide $(969,707)$, and by region. Once we estimated the number of non-motorized boat owning households, we
determined the number of boats, based on the average number of boats per boat-owning household ( 1.75 at the State level). To determine total nonmotorized boats in California, Exhibit B. 2 also includes estimates for commercial/institutional boats (based on the commercial survey summarized in Appendix D), and club-owned boats.

We also used the number of boat-owning households as the basis for calculating the number of participants in non-motorized boating (among boat owners). We calculated this estimate by multiplying the number of households owning non-motorized boats by the average number of participants per household ( 2.41 at the State level). We then determined the total number of current boat-owning participants, based on the percent of respondents that had participated in non-motorized boating in the last five years. This reduced participation from 2.3 million boat-owning Californians, in total, to 1.9 million current boat-owning Californian participants. To determine total participants, Exhibit B. 2 also includes estimates for commercial/institutional participants, and club participants.

Estimating the number of participation days for non-motorized boating in California draws on one additional statistic from the statewide and regional random surveys, the average number of days per non-motorized boating participant. At the statewide level, the average (mean) number of participation days was 23.94. The average participation days at the regional level ranged from 9 to 29 . What these average figures do not reflect is the wide range in participation days among respondents. At the statewide level, the number of participation days ranged from 1 to 250 . The median participation days at the statewide level were 10 , thus one-half of respondents boated 10 days or less, and one half boated 10 days or more. Using the median participation days in order to calculate total participation days would have resulted in a more conservative estimate of the number of days of non-motorized boating in California.

The final page of Exhibit B-2 provides calculations for estimating the number of nonmotorized boats, by boat type. We provide estimates for the seven major categories of nonmotorized boats, as well as a detailed breakdown for kayaks. It is important to note that when the number of boats, by type, is based on only a few survey respondents (particularly less than 25), we have less statistical confidence in extrapolating to the overall population. In addition, the estimate for small sailboats likely includes a significant number of sailboats that are larger than 8 feet in length, simply because respondents considered these to be "small" sailboats.

Page 5 of Exhibit B. 2 provides a second set of calculations for estimating the number of nonmotorized boats by boat type and utilization levels. In order to focus on non-motorized boats that Californian's utilized most frequently on State waterways, page 5 of Exhibit B. 2 provides estimates of non-motorized boats, by boat type, for only those boats that were regularly used by California boat owners, or were in commercial, institutional, or club fleets. Regular nonmotorized boat use for boat owners was defined for this study purposes as boats owned by boat owners that utilized their non-motorized boat(s) five (5) or more days per year. The study defined two additional categories of non-motorized boat owners, "infrequent" boaters, defined as nonmotorized boat owners that utilized their nonmotorized boat(s) between one and four days per year, and "inactive" non-motorized boat owners, defined as non-motorized boat owners that did not utilize their boat(s) in the last five years. For the latter two boat use categories, page 5 of Exhibit B. 2 provides only the total number of non-motorized boats.

The boat type estimates were based on the statewide survey responses and the total number of privately owned boats, statewide, of $1,696,987$. However, one could achieve the same
results, within less than one percent, using household boat incidence rates and the average number of boats per household, by boat type. (Note, the boat type error rates in Table B. 2 are based on the latter calculation approach, consistent with the regional error rates).

Because they are based on a smaller number of survey responses, the boat type estimates provided on page 5 of Exhibit B. 2 are less statistically accurate than the overall boat type estimates provided on page 4 of Exhibit B.2. However, these estimates of regularly used boats provide reasonable estimates of the relative number of boats, by boat type, particularly for kayaks and inflatable boats.

The last two pages of Exhibit B. 2 provides estimates for participants, and participation days, by boat types. These estimates were adjusted to match the more statistically accurate total number of non-motorized boat-owning participants $(1,917,503)$ and participant days $(45,905,022)$. The number of non-motorized boat owning participants were divided into two categories: (1) boat owners that utilized their boat(s) five or more days per year (regular boaters), and (2) boat owners that utilized their boat(s) only one to four days per year (infrequent boaters). We provide boat specific participants and participation day estimates only for regular boaters.

The participant estimates were conservative in that they do not take into account the fact that some non-motorized boaters may participate with more than one type of non-motorized boat. Because we used the total number of non-motorized boating participants as a starting point, and allocated these participants based on the number of boats, each individual boat owner participant was "assigned" to only one boat type. This approach was necessary because we did not have statewide survey data specific to boat type participation among all respondent household members.

While the participant estimates provide minimum figures for boat type participants, these estimates involved making assumptions about boat use at a level of detail that we did not include in the survey. While we can generally assume that if 31.9 percent of utilized boats were kayaks, then 31.9 percent of participants used kayaks, we cannot determine how many of those 31.9 percent also used inflatable boats, canoes, and/or other types of non-motorized boats.

Non-motorized boating participation days estimates for regularly boating boat owners were based on: (1) the number of participants by boat type, multiplied by (2) the average number of participation days for regularly boating boat owners, by most-used boat. For example, for those regularly boating respondents that identified a
kayak as their most-used boat, the average number of participation days per year was 37.63 . We multiplied 37.63 days by the estimated number of boat owning kayak participants $(611,683)$, and then adjusted the result to match the more accurate overall estimate for total boat-owner participation days of $45,905,022$.

Exhibit B. 3 provides summary results for several of the questions asked of non-motorized boat-owning households, at the statewide level. The initial questions on boat ownership and final questions on participation trends and demographics were asked of all 351 respondents. Only the 288 respondents that had used their boats in the last five years were asked questions about where, and why, they participate in nonmotorized boating.

Exhibit B. 1
Statewide and Regional Random Survey Telephone Questionnaire (2006)

## Non-Motorized Boating in California Statewide Random Survey

## Telephone Questionnaire

The California Department of Boating and Waterways is conducting its first ever study of non-motorized boating in California to understand how economically important boating is to California, and to plan future facilities to meet the needs of boaters. All your responses will be kept strictly confidential, and will only be presented in the aggregate form, together with other responses. The results of this study will be available late next year at the California Department of Boating and Waterways web page, www.dbw.ca.gov.

Which of the following types of vehicles or vessels do you or someone in your household, currently own. [Initial screen question, interviewers continued the survey if the respondent had any of the non-motorized boat categories.]

| 1. Motorcycle | 6. Motorboat | 10. Rowing boat, including row boats, |
| :--- | :--- | :--- |
| 2. Canoe | 7. Inflatable boat or raft | shells, sculls, dories, or driftboats |
| 3. Kayak | 8. Small sailboat 8 feet in length or shorter | 11. Sailboard or kiteboard |
| 4. SUV | 9. Sailboat over 8 feet | 12. Other type of non-motorized boat. |
| 5. Bicycle |  |  |

[If needed] For purposes of this study, "non-motorized boat" means any boat not currently registered with a vessel registration (CF) number from the California Department of Motor Vehicles. This non-motorized boat definition includes: (1) boats propelled by paddles or oars, and usually without a motor, such as canoes, kayaks, inflatable boats and rafts, rowing boats (including row boats, shells, sculls, dories, or driftboats), and other types of manually propelled boats; (2) sailboats 8 feet in length or shorter, and usually without a motor; and (3) sailboards or kiteboards. Non-motorized boats do not include "toy like" blow-up rafts and other non-durable water toys.

## Directions and clarifications are provided in bold type.

$$
* \quad * \quad * \quad * \quad *
$$

1. There are many kinds of non-motorized boats, and we are interested in identifying specific types of boats you, or someone in your household, currently owns. Our definition of non-motorized boats means any boat not currently registered with a vessel registration (CF) number from the California Department of Motor Vehicles. This non-motorized boat definition includes: (1) boats propelled by paddles or oars, and usually without a motor, such as canoes, kayaks, inflatable boats and rafts, rowing boats (including row boats, shells, sculls, dories, or driftboats), and other types of manually propelled boats; (2) sailboats 8 feet in length or shorter, and usually without a motor; and (3) sailboards or kiteboards. Non-motorized boats do not include "toy like" blow-up rafts and other non-durable water toys. Do you or anyone in your household, own one or more of the following non-motorized boats, within this definition? (Indicate all that apply)
$\square$ A. Canoe
$\square$ 2 B. Kayak
$\square_{3}$ C. Inflatable Boat or Raft
$\square_{\text {i }}$ D. Small Sailboat (8 feet in length or shorter)
$\square$ 5 E. Rowing Boat (including row boat, shell, scull, dory, or driftboat)
$\square$ 6. Failboard or KiteboardG. Other type of non-motorized boatI don't own a non-motorized boat. If you do not own a non-motorized boat, you do not need to complete the remainder of this survey.

Exhibit B. 1

## Statewide Random Survey - Questionnaire (continued)

## Complete question \#2 for each category of non-motorized boat that you indicated above. If the specific type of non-motorized boat that you own is not identified, please fill in the appropriate "Other" entry.

2. Please identify the specific type of non-motorized boat, and how many of that type of boat that you, or someone in your household, owns. (Indicate all that apply)

## A. Canoes

Hard-shell canoe - How many? $\qquad$ ${ }^{10}$Inflatable canoe - How many? $\qquad$ ${ }^{12}$13 Other specialty canoes:$\qquad$16 Fishing - How many? $\qquad$
$\square 18$ Outrigger - How many? $-15$20 Whitewater - How many? $\qquad$ $-{ }^{21}$ 17Other: $\qquad$ 23
$\qquad$ 19

- How many? $\qquad$ $-24$


## B. Kayaks

$\square 25$ Recreational (flat-top plastic) kayak - How many? $\qquad$ $-26$${ }_{27}$ Inflatable kayak - How many? $\qquad$ $-28$$\square_{29}$ Whitewater kayak - How many? $\qquad$ $-30$31 Sea or touring kayak - How many? $\qquad$
$\square_{33}$ Other specialty kayaks:
$\square{ }_{34}$ Fishing kayak - How many?
$\qquad$ 3512 Scuba kayak - How many? $\qquad$ $-43$
$\square \square_{36}$ Sailing kayak - How many? $\qquad$ 37 $\square_{44}$ Folding kayak - How many? $\qquad$ $-45$
$\square 38$ Surfski - How many? $\qquad$ -39 $\square_{46}$ Other: $\qquad$ $-47$Surf kayak - How many? $\qquad$ _41

- How many? $\qquad$ -48


## C. Inflatable Boats and Rafts

$\square 49$ Inflatable raft - How many? $\qquad$ ${ }^{50}$51 Inflatable cataraft - How many? ___ 5253 Inflatable transom boat or tender - How many? $\qquad$ 54
$\square{ }_{55}$ Other inflatable boat $\qquad$ - How many? $\qquad$ _56

## D. Sailboats

$\square_{57}$ Small sailboat (8 feet or shorter, such as an "El Toro") - How many? $\qquad$ 58

## E. Rowing Boats

$\square_{59}$ Rowing shell or scull - How many? $\qquad$ $ـ^{60}$Row boat/dory/driftboat/tender - How many? $\qquad$ _62
## F. Sailboard/Kiteboard

$\square 63$ Sailboard - How many? $\qquad$ $-64$Kiteboard - How many? $\qquad$ $-66$

## G. Other Non-Motorized Boats

$\square_{67}$ Dragon boat - How many? $\qquad$ $-68$Paddle/peddle boat - How many? $\qquad$ $C^{70}$$\square_{11}$ Other type of non-motorized boat: $\qquad$ 72 How many? $\qquad$ ${ }^{73}$Exhibit B. 1

## Statewide Random Survey - Questionnaire (continued)

3. Did you use your non-motorized boat (or boats) in the last five years?Yes $\square_{75} N_{0}$ (If "no", please skip to question \#39)
Answer question \#4 if, from question \#2, you own more than one type of non-motorized boat. If you own only one type of non-motorized boat, skip to question \#5.
4. If you own more than one type of non-motorized boat, which boat type do you use most often?(for example, "whitewater kayak" or "rowboat") $\qquad$ ${ }^{76}$
If you have multiple non-motorized boats, answer questions \#5 to \#15 for the one type of nonmotorized boat that you use most often.

$$
\text { * } \quad * \quad * \quad * \quad *
$$

5. How many years have you owned this type of non-motorized boat? $\qquad$ 77
6. How many days a year do you typically use this type of non-motorized boat? $\qquad$ $\underbrace{78}$
7. On what waterway do you use your non-motorized boat most often?
$\qquad$ ${ }^{79}$
8. Please indicate any of the following that best describe why you used your non-motorized boat at this waterway: (Indicate all that apply)
$\square_{80}$ Close to home, or convenient access
$\square_{81}$ Facilities (parking, restrooms, day-use, camping)
$\square 82$ Water and/or flow conditions (for example: rapids, wave conditions, wind conditions, reliable water flows, calm water, variety, clean water, etc.)
$\square 83$ Not crowded
$\square_{84}$ Visiting location for another reason (sightseeing, hiking, biking, camping, vacation, etc.)
$\square_{85}$ Access to another activity (hunting, fishing, scuba/snorkeling, birdwatching, etc.)
$\square_{86}$ Features or destinations (beach, shoreline, amenities, boating trails)
$\square 87$ Other: $\qquad$ $-88$
9. Are there improvements or facility needs that would support non-motorized boating at this waterway? Examples of facility needs include restrooms, parking, signage, boating trails, storage, etc.
$\square_{89}$ Yes $\quad \square_{90}$ No (If "no", skip to question \#11)
10. If yes, what are they? (Indicate all that apply)

| $\square_{91}$ | Improved access to water | $\square_{98}$ Boating trails |
| :--- | :--- | :--- |
| $\square_{92}$ Maintain water | $\square_{99}$ Docks | $\square_{104}$ Improved water quality |
| level/water releases | $\square_{100}$ Floats/launch ramps | $\square_{105}$ Picnic areas |
| $\square_{93}$ Parking | $\square_{101}$ Beach area | $\square_{107}$ Motor-boat free zones |
| $\square_{94}$ Restrooms | $\square_{102}$ Storage | $\square_{108}$ Whitewater park |
| $\square_{95}$ Showers | $\square \square_{103}$ Signage | $\square_{109}$ Other: |
| $\square 96$ Freshwater boat wash |  |  |Freshwater boat wash $\qquad$ 110

$\square 97$ Low-impact facilities
11. Is there a second waterway where you use your non-motorized boat?$\square_{111}$ Yes112 No (If "no", skip to question \#16)
12. If yes, what is the name of that waterway? $\qquad$ 113

## Statewide Random Survey - Questionnaire (continued)

13. Why do you boat at this second waterway: (Identify up to three reasons)
14. $\qquad$ 114
15. $\qquad$ 115
16. $\qquad$ 116
17. Are there improvements or facility needs that would support non-motorized boating at this second waterway? $\square_{117}$ Yes $\square_{118}$ No (If "no", skip to question \#16)
18. If yes, what are they? (Identify up to three improvements or facility needs)
19. $\qquad$ 119
20. $\qquad$ 120
21. $\qquad$ 121
22. Is there a California waterway that you avoid using, or would use more often, except that there are problems or facility needs at the waterway? $\square_{122}$ Yes $\square_{123}$ No (If "no", skip to question \#19)
23. If yes, what is the name of that waterway? $\qquad$ 124
24. If yes, please identify the problems or facility needs at that waterway: (Indicate all that apply)
$\qquad$ 125 Lack of access for non-motorized boats$\square_{130}$ Water conditions (water quality, 126 Overcrowding7 Inconsistent water flows and/or problems related to dam releases obstructions, rapids, currents, low water levels, floating debris, etc.) 128 Inadequate parking129 Lack of or inadequate restrooms${ }_{31}$ Reckless boaters
$\qquad$

Answer questions \#19 to \#24 only if you have more than one type of non-motorized boat, as identified in question \#2. For example, if you have a sea kayak and a whitewater kayak, this would count as two types of boats. If you have six whitewater kayaks, this counts as only one type of boat. If you have only one type of boat, skip to question \#25.
19. What is the non-motorized boat type, from question \#2, that you use the second most often?
$\qquad$ 134
20. How many years have you owned this second type of non-motorized boat? $\qquad$ 135
21. How many days a year do you typically use this second type of non-motorized boat? $\qquad$ 136

## If you own a third type of non-motorized boat, answer questions \#22 to \#24, if not, skip to question \#25.

22. If you have more than two non-motorized boat types, from question \#2, what is the non-motorized boat type that you use the third most often? $\qquad$ $-137$
23. How many years have you owned this third type of non-motorized boat? $\qquad$ 138
24. How many days per year do you typically use this third type of non-motorized boat? $\qquad$ 139

Exhibit B. 1
Statewide and Regional Random Survey Telephone Questionnaire (2006) (continued)

## Statewide Random Survey - Questionnaire (continued)

25. There are many reasons why people use non-motorized boats. Please indicate the reason (or multiple reasons) why you participate in non-motorized boating. (Indicate all that apply)
$\square_{140}$ Recreation $\square_{145}$ For fitness
$\square 141$ Leisure and relaxation $\quad \square 146$ For competition${ }_{42}$ As a social activity $\quad \square_{147}$ To enjoy nature43 As a family activity $\quad \square_{148}$ To participate in another activity such as fishing,
$\square 144$ For the physical and/or mental challenge hunting, snorkeling, or scuba diving$\square_{149}$ Other reason: $\qquad$ _150
26. Do you have safety concerns related to non-motorized boating? $\square{ }_{151}$ Yes $\quad \square 152$ No (If "no", skip to question \#28)
27. If yes, what are they? (Indicate all that apply)
$\square 153$ Interactions with motorized vessels $\square 154$ Inexperienced or unprepared boaters155 Problems related to overcrowding156 Boating in unsafe water conditions (rapids, waves, rocks, debris, unpredictable flows, tides, currents, cold water, high water, cold water)
$\square 158$ Boaters not using PFDs (personal floatation devices)
$\square$ 159 Using unsafe boats or equipment (ropes, paddles, improper boat, no helmet)
$\square 160$ Waterborne illness/poor water quality
$\square 161$ Other safety concerns: $\qquad$
$\square 157$ Boating in unsafe weather conditions (wind, cold, heat, lightening)
28. This question relates to annual spending for durable goods and services related to non-motorized boating, not including boating trips. In the last 12 months, how much have you, and your household, spent on non-motorized boating equipment, supplies and services, for each of the following categories: (Provide your best estimate)
$\$$ $\qquad$ 163 New boats
\$ $\qquad$ 164 Used boats
$\$$ $\qquad$ 165 Repairs
$\$$ $\qquad$ 166 Boating supplies and equipment (racks, paddles, PFDs, ropes, parts, pumps, bags, sails, carts, helmets, etc.)
$\$$ 167 Other gear (apparel, footwear, accessories)
$\$$ 168 Memberships
$\$$ 169 Classes, instruction, events
$\$ \ldots 170$ Books, magazines, videos, DVDs
\$__ ${ }^{171}$ Other annual expenses: $\qquad$ 172

## Statewide Random Survey - Questionnaire (continued)

The next several questions are about your most recent non-motorized boating trip in California, within the last five years. This could be a one-day outing, or a several-day trip.
29. First, what is the name of the waterway that you went to on your most recent trip?
$\qquad$ 173
30. If you have more than one type of non-motorized boat, from question \#2, which boat type did you use on this trip?
$\qquad$ 174
31. Was non-motorized boating the primary purpose of this trip? $\square_{175}$ Yes $\square_{176}$ No

If "yes", go to question \#34, if "no", answer questions \#32 and \#33, then go to question \#34.
32. If no, what was the primary purpose of this trip? (Indicate one)7 Camping8 Motorized boating activity9 Hiking or biking
$\square 180$ Fishing or hunting${ }_{81}$ Sightseeing82 Participating in another event (family gathering, vacation, business, sporting event)183 Other : $\qquad$ $\sim^{184}$
33. If no, what percent of your activity time (excluding travel) was spent on non-motorized boating?
$\qquad$ 185
34. How many days was this trip? $\qquad$ ${ }^{186}$
35. How many hours one-way did it take you to travel to your destination? $\qquad$ $\underbrace{187}$
36. How many miles one-way from your home is this destination? $\qquad$ 188
37. How many people traveled with you, in your immediate group, on this trip? $\qquad$ 189
38. For this most recent non-motorized boating trip, how much did you and your immediate traveling group spend for the following categories: (Provide your best estimate)
$\$$ $\qquad$ ${ }_{190}$ Fuel
\$ $\qquad$ 191 Parking
$\qquad$ 192 Entrance and/or launch fees
\$__ 193 Shuttle services
$\$ \ldots 194$ Grocery and convenience stores
$\$ \ldots 195$ Retail, gift, specialty, or other stores
$\$$ 196 Restaurants
\$ - ${ }^{197}$ Motels/hotels
$\$$ 198 Campgrounds
$\$$ $\qquad$ ${ }_{199}$ Other: $\qquad$ 200

Exhibit B. 1
Statewide and Regional Random Survey Telephone Questionnaire (2006) (continued)

## Statewide Random Survey - Questionnaire (continued)

*     *         *             *                 * 

39. How many years have you been involved in some form of non-motorized boating?01 Less than 5 years025 to 9 years10 to 14 years0415 to 20 years
$\square 205$ More than 20 years
40. In the next five years, how many days per year do you think you will participate in nonmotorized boating, as compared to the last five years? (Indicate one) (If "a lot more" or "a little more", answer question \#41, then go to question \#43; if "a lot less" or " a little less", skip to question \#42; if "about the same", skip to question \#43)
$\square 206$ A lot more
$\square 207$ A little more
$\square 208$ About the same
$\square 209$ A little less210 A lot less
41. If you answered a lot more, or a little more, why will you be increasing your participation? (Indicate all that apply)
$\square_{211}$ More free time
$\square 212$ Enjoy the activity
$\square 213$ Non-motorized boating is replacing another hobby/activity
$\square 214$ As a social activity/my friends are doing it
$\square_{215}$ As a family activity/my family is doing it
$\square 216$ My skill level has improved
$\square 217$ To try new types of non-motorized boating
$\square 218$ Other: $\qquad$ 219
42. If you answered a lot less, or a little less, why will you decrease participation? (Indicate all that apply)
$\square 220$ Not enough time
$\square 221$ No longer interested
$\square 222$ Lack of access to an appropriate waterway
$\square_{223}$ Lack of facilities or inadequate facilities
$\square 224$ Logistics make it too difficult
$\square 225$ Expense
$\square 226$ Health/illness/injury
$\square 227$ Too crowded
$\square 228$ Other: $\qquad$ 229

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| :--- | :--- | :--- |

Exhibit B. 1
Statewide and Regional Random Survey Telephone Questionnaire (2006) (continued)

## Statewide Random Survey - Questionnaire (continued)

43. Are you a member of any non-motorized boating clubs or organizations?
$\square_{230}$ Yes $\square_{231}$ No (If "no", skip to question \#45)
44. If yes, please list all the non-motorized boating organizations or clubs that you belong to: (Identify up to five organizations or clubs)
45. $\qquad$ 232
46. $\qquad$ 233
47. $\qquad$ 234
48. $\qquad$ 235
49. $\qquad$ 236

The last several questions will help us understand who participates in non-motorized boating activities. Remember, your answers are confidential, and will only be presented in aggregate form.
45. What is your age?37 Under 1838 18-2525-3440 35-4445-5556-6543 Over 65
46. What is your zip code? $\qquad$ 244
47. What is your gender?245 Male246 Female
48. What is your marital status? $\square_{247}$ Single $\square 248$ Married
49. How many people are in your household? $\qquad$ $-249$
50. How many people in your household participate in non-motorized boating? $\qquad$ 250
51. What is your ethnicity?${ }_{1}$ Caucasian252 Black253 Latin254 Native American255 Asian256 Other

Exhibit B. 1
Statewide and Regional Random Survey Telephone Questionnaire (2006) (continued)

## Statewide Random Survey - Questionnaire (continued)

52. What level of education have you completed?
$\square 257$ High school
$\square 258$ Some college
$\square 259$ B.A. or equivalent
$\square 260$ Advanced degree (MS, MA, $\mathrm{PhD}, \mathrm{MD}$, JD, etc.)
53. What was your household's combined income for 2005?
$\square 261$ Under $\$ 25,000$
$\square_{262} \$ 25,000$ up to $\$ 50,000$
$\square 263$ Over $\$ 50,000$ up to $\$ 100,000$
$\square 264$ Over $\$ 100,000$ up to $\$ 200,000$
$\square 265$ Over $\$ 200,000$
54. Please provide any additional comments or suggestions related to non-motorized boating or non-motorized boating facilities in California:
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$ $-266$

Thank you for your time. Do you have any questions?

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Exhibit B. 2
Number of Boats, Households, and Participants Based on Statewide and Regional Random Telephone Survey of California Households (2006)

Page 1 of 7
Incidence Rate - Percent of Households Owning One or More Non-Motorized Boats, Statewide and By Region in California (2006)

|  | A. Completed State Surveys | B. Completed Region Surveys | C. Total Completed Surveys (A+B) | D. State Did Not Qualify | E. Region Did Not Qualify | F. Total Did Not Qualify (D+E) | $\begin{array}{\|c\|} \hline \text { G. Total } \\ \text { Contacts (C+F) } \\ \hline \end{array}$ | H. Incidence Rate C/G |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statewide Total | 351 | - | 351 | 4,124 | - | 4,124 | 4,475 | 7.84\% |
| 1. North Coast (NC) | 34 | 12 | 46 | 116 | 77 | 193 | 239 | 19.25\% |
| 2. San Francisco Bay Area (SF) | 62 | 5 | 67 | 882 | 72 | 954 | 1,021 | 6.56\% |
| 3. Central Coast (CC) | 21 | 12 | 33 | 130 | 75 | 205 | 238 | 13.87\% |
| 4. South Coast (SC) | 67 | - | 67 | 1,308 | - | 1,308 | 1,375 | 4.87\% |
| 5. San Diego (SD) | 26 | - | 26 | 319 | - | 319 | 345 | 7.54\% |
| 6. Northern Interior (NI) | 3 | 46 | 49 | 10 | 147 | 157 | 206 | 23.79\% |
| 7. Sacramento Basin (SB) | 87 | - | 87 | 459 | 5 | 464 | 551 | 15.79\% |
| 8. Central Valley (CV) | 39 | - | 39 | 469 | - | 469 | 508 | 7.68\% |
| 9. Eastern Sierra (ES) | - | 35 | 35 | 6 | 133 | 139 | 174 | 20.11\% |
| 10. Southern Interior (SI) | 12 | 13 | 25 | 425 | 344 | 769 | 794 | 3.15\% |
| Total | 351 | 123 | 474 | 4,124 | 853 | 4,977 | 5,451 |  |

Number of Households Owning One or More Non-Motorized Boats, Statewide and By Region in California (2006)

|  | I. California Households (2006) | J. NMB Owning Households (unadjusted) ( H x l) | K. Percent NMB Owning HH by Region | L. Regional HH Adjustment (K x N) | M. Adjusted NMB Owning Households ( $\mathrm{J}+\mathrm{L}$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statewide Total | 12,368,706 | 969,707 |  |  | 969,707 |
| 1. North Coast (NC) | 281,433 | 54,176 | 6.12\% | 5,215 | 59,391 |
| 2. San Francisco Bay Area (SF) | 2,416,004 | 158,490 | 17.92\% | 15,270 | 173,760 |
| 3. Central Coast (CC) | 325,073 | 45,088 | 5.10\% | 4,346 | 49,434 |
| 4. South Coast (SC) | 4,613,738 | 224,689 | 25.40\% | 21,643 | 246,332 |
| 5. San Diego (SD) | 1,069,740 | 80,658 | 9.12\% | 7,771 | 88,429 |
| 6. Northern Interior (NI) | 34,082 | 8,108 | 0.92\% | 784 | 8,892 |
| 7. Sacramento Basin (SB) | 1,107,034 | 174,801 | 19.76\% | 16,838 | 191,639 |
| 8. Central Valley (CV) | 1,249,799 | 95,985 | 10.85\% | 9,245 | 105,230 |
| 9. Eastern Sierra (ES) | 14,386 | 2,893 | 0.33\% | 281 | 3,174 |
| 10. Southern Interior (SI) | 1,257,417 | 39,609 | 4.48\% | 3,817 | 43,426 |
| Total | 12,368,706 | 884,497 | 100.00\% | 85,210 | 969,707 |
| N. Difference, State - Region Sum |  | 85,210 |  |  |  |

Number of Non-Motorized Boats Owned by Households, Statewide and By Region in California (2006)

|  | C. Total <br> Completed <br> Surveys | O. Total Boals <br> Owned by <br> Respondents | P. Average Number <br> of Boats per <br> Household (O/C) | Q. NMBs Owned by <br> HH (unadjusted) <br> (M x P) | R. Percent NMBs <br> by Region | S. Regional NMB <br> Adjustment (R x U) | T. Adjusted <br> NMBs Owned <br> by HH (Q + S) |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statewide Total | 351 | 616 | 1.75 | $\mathbf{1 , 6 9 6 , 9 8 7}$ |  |  | $\mathbf{1 , 6 9 6 , 9 8 7}$ |
| 1. North Coast (NC) | 46 | 79 | 1.72 | 102,153 | $6.21 \%$ | 3,196 | 105,349 |
| 2. San Francisco Bay Area (SF) | 67 | 111 | 1.66 | 288,442 | $17.53 \%$ | 9,023 | 297,465 |
| 3. Central Coast (CC) | 33 | 64 | 1.94 | 95,902 | $5.83 \%$ | 3,001 | 98,903 |
| 4. South Coast (SC) | 67 | 105 | 1.57 | 386,741 | $23.50 \%$ | 12,096 | 398,837 |
| 5. San Diego (SD) | 26 | 44 | 1.69 | 149,445 | $9.08 \%$ | 4,674 | 154,119 |
| 6. Northern Interior (NI) | 49 | 94 | 1.92 | 17,073 | $1.04 \%$ | 535 | 17,608 |
| 7. Sacramento Basin (SB) | 87 | 161 | 1.85 | 354,532 | $21.54 \%$ | 11,087 | 365,619 |
| 8. Central Valley (CV) | 39 | 63 | 1.62 | 170,473 | $10.36 \%$ | 5,332 | 175,805 |
| 9. Eastern Sierra (ES) | 35 | 67 | 1.91 | 6,062 | $0.37 \%$ | 190 | 6,252 |
| 10. Southern Interior (SI) | 25 | 43 | 1.72 | 74,693 | $4.54 \%$ | 2,337 | 77,030 |
| Total |  |  |  | $\mathbf{1 , 6 4 5 , 5 1 6}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{5 1 , 4 7 1}$ | $\mathbf{1 , 6 9 6 , 9 8 7}$ |
| U. Difference, State - Region Sum |  |  |  | 51,471 |  |  |  |

[^3]Exhibit B. 2
Number of Boats, Households, and Participants Based on Statewide and Regional Random Telephone Survey of California Households (2006) (continued)

Page 2 of 7
Individuals from Non-Motorized Boat-Owning Households Participating in Non-Motorized Boating, Statewide and By Region in California (2006)

|  | M. Adjusted NMB Owning Households | C. Total Completed Surveys | V. Respondent's Total HH Participants | W. Average Participants per HH (V/C) | X. Total NMB Owning HH Participants (unadjusted) ( $\mathrm{M} \times \mathrm{W}$ ) | Y. Percent Participants by Region | Z. Regional Participant Adjustment ( $\mathrm{AB} \times \mathrm{Y}$ ) | AA. Adjusted Total NMB Owning HH Participants ( $\mathrm{X}+\mathrm{Z}$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statewide Total | 969,707 | 351 | 845 | 2.41 | 2,336,994 |  |  | 2,336,994 |
| 1. North Coast (NC) | 59,391 | 46 | 104 | 2.26 | 134,224 | 5.71\% | (847) | 133,377 |
| 2. San Francisco Bay Area (SF) | 173,760 | 67 | 155 | 2.31 | 401,386 | 17.07\% | $(2,532)$ | 398,854 |
| 3. Central Coast (CC) | 49,434 | 33 | 88 | 2.67 | 131,989 | 5.61\% | (832) | 131,157 |
| 4. South Coast (SC) | 246,332 | 67 | 171 | 2.55 | 628,147 | 26.71\% | $(3,962)$ | 624,185 |
| 5. San Diego (SD) | 88,429 | 26 | 55 | 2.12 | 187,469 | 7.97\% | $(1,182)$ | 186,287 |
| 6. Northern Interior (NI) | 8,892 | 49 | 115 | 2.35 | 20,896 | 0.89\% | (132) | 20,764 |
| 7. Sacramento Basin (SB) | 191,639 | 87 | 191 | 2.20 | 421,606 | 17.92\% | $(2,658)$ | 418,948 |
| 8. Central Valley (CV) | 105,230 | 39 | 111 | 2.85 | 299,906 | 12.75\% | $(1,891)$ | 298,015 |
| 9. Eastern Sierra (ES) | 3,174 | 35 | 70 | 2.00 | 6,348 | 0.27\% | (40) | 6,308 |
| 10. Southern Interior (SI) | 43,426 | 25 | 69 | 2.76 | 119,856 | 5.10\% | (757) | 119,099 |
| Total | 969,707 |  |  |  | 2,351,827 | 100.00\% | $(14,833)$ | 2,336,994 |
| AB. Difference, State - Region Sum |  |  |  |  | $(14,833)$ |  |  |  |

Currently Participating Individuals from Non-Motorized Boat-Owning Households Participating in Non-Motorized Boating, Statewide and By Region (used their boat in the last five years) in California (2006)

|  | M. Adjusted NMB Owning Households | W. Average Participants per HH (V/C) | AC. Number of Respondents Boating in Last 5 Years | C. Total Completed Surveys | AD. Percent of Respondents Boating in Last Five <br> Years (AC/C) | AE. Number of Current Participants from NMB HH (unadjusted) (M x W x AD) | AF. Percent Participants by Region | AG. Regional Participant Adjustment (AF x Al) | AH. Adjusted Current NMB Participants (AE + AG) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statewide Total | 969,707 | 2.41 | 288 | 351 | 82.05\% | 1,917,503 |  |  | 1,917,503 |
| 1. North Coast (NC) | 59,391 | 2.26 | 40 | 46 | 86.96\% | 116,721 | 6.10\% | 226 | 116,947 |
| 2. San Francisco Bay Area (SF) | 173,760 | 2.31 | 53 | 67 | 79.10\% | 317,496 | 16.59\% | 615 | 318,111 |
| 3. Central Coast (CC) | 49,434 | 2.67 | 30 | 33 | 90.91\% | 119,991 | 6.27\% | 232 | 120,223 |
| 4. South Coast (SC) | 246,332 | 2.55 | 55 | 67 | 82.09\% | 515,646 | 26.94\% | 998 | 516,644 |
| 5. San Diego (SD) | 88,429 | 2.12 | 23 | 26 | 88.46\% | 165,836 | 8.67\% | 321 | 166,157 |
| 6. Northern Interior (NI) | 8,892 | 2.35 | 43 | 49 | 87.76\% | 18,339 | 0.96\% | 36 | 18,375 |
| 7. Sacramento Basin (SB) | 191,639 | 2.20 | 70 | 87 | 80.46\% | 339,224 | 17.72\% | 657 | 339,881 |
| 8. Central Valley (CV) | 105,230 | 2.85 | 31 | 39 | 79.49\% | 238,395 | 12.46\% | 462 | 238,857 |
| 9. Eastern Sierra (ES) | 3,174 | 2.00 | 30 | 35 | 85.71\% | 5,441 | 0.28\% | 10 | 5,451 |
| 10. Southern Interior (SI) | 43,426 | 2.76 | 16 | 25 | 64.00\% | 76,708 | 4.01\% | 149 | 76,857 |
| Total | 969,707 |  |  |  |  | 1,913,797 | 100.00\% | 3,706 | 1,917,503 |
| Al. Difference, State - Region Sum |  |  |  |  |  | 3,706 |  |  |  |

Exhibit B. 2
Number of Boats, Households, and Participants Based on Statewide and Regional Random Telephone Survey of California Households (2006) (continued)
Total Current California Non-Motorized Boating Participants - NMB Owners, Commercial and Institutional Participants, Club Participants, Statewide and by Region (2006)

|  | AH. Adjusted Current NMB Participants (AE + AG) | AJ. Commercial/ Institutional Participants | AK. Club Participants | AL. Total Participants (AH+AJ+AK) | AM. California Population (2006) | AN. Participants as Percent of CA Population (AL/AM) | AO. CA Population Age 12 and Over (81.2\%) | AP. Participants as Percent Population 12 and Over (AL/AO) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statewide Total | 1,917,503 | 539,822 | 33,000 | 2,490,325 | 37,195,240 | 6.70\% | 30,202,535 | 8.25\% |
| 1. North Coast (NC) | 116,947 | 70,523 |  | 187,470 |  |  |  |  |
| 2. San Francisco Bay Area (SF) | 318,111 | 45,122 | 9,000 | 372,233 |  |  |  |  |
| 3. Central Coast (CC) | 120,223 | 26,404 | 1,400 | 148,027 |  |  |  |  |
| 4. South Coast (SC) | 516,644 | 108,317 | 12,800 | 637,761 |  |  |  |  |
| 5. San Diego (SD) | 166,157 | 52,979 | 9,600 | 228,736 |  |  |  |  |
| 6. Northern Interior (NI) | 18,375 | 13,953 |  | 32,328 |  |  |  |  |
| 7. Sacramento Basin (SB) | 339,881 | 122,627 | 200 | 462,708 |  |  |  |  |
| 8. Central Valley (CV) | 238,857 | 96,622 |  | 335,479 |  |  |  |  |
| 9. Eastern Sierra (ES) | 5,451 | 725 |  | 6,176 |  |  |  |  |
| 10. Southern Interior (SI) | 76,857 | 2,550 |  | 79,407 |  |  |  |  |
| Total | 1,917,503 | 539,822 | 33,000 | 2,490,325 |  |  |  |  |

Note: Regional participation rates were not calculated because many commerciallinstitutional participants do not live in the region that they participated in.
Total Current California Non-Motorized Boating Participation Days - NMB Owners, Commercial and Institutional Participants, Club Participants, Statewide and By Region (2006)

|  | AQ. Average Currently Participating Boat Owner Annual Days | AR. Total Currently Participating Boat Owner Annual Days (unadjusted) ( $\mathrm{AH} \times \mathrm{AQ}$ ) | AS. Percent Days by Region | AT. Regional Participation Days Adjustment (AS x AZ) | AU. Total Adjusted Currently Participating Boat Owner Annual Days (AR+AT) | AV. <br> Commercial/ Institutional Participation Days | AW. Club Participation Days | AX. Total Participation Days $(A U+A V+A W)$ | AY. Percent Total Participation Days by Region |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statewide Total | 23.94 | 45,905,022 |  |  | 45,905,022 | 726,472 | 1,870,000 | 48,501,494 |  |
| 1. North Coast (NC) | 22.98 | 2,687,442 | 6.03\% | 79,598 | 2,767,040 | 86,377 |  | 2,853,417 | 5.88\% |
| 2. San Francisco Bay Area (SF) | 20.74 | 6,597,622 | 14.80\% | 195,364 | 6,792,986 | 54,838 | 542,500 | 7,390,324 | 15.24\% |
| 3. Central Coast (CC) | 19.87 | 2,388,831 | 5.36\% | 70,754 | 2,459,585 | 33,485 | 68,500 | 2,561,570 | 5.28\% |
| 4. South Coast (SC) | 22.87 | 11,815,648 | 26.50\% | 349,808 | 12,165,456 | 126,817 | 708,000 | 13,000,273 | 26.80\% |
| 5. San Diego (SD) | 26.61 | 4,421,438 | 9.92\% | 130,947 | 4,552,385 | 57,476 | 531,000 | 5,140,861 | 10.60\% |
| 6. Northern Interior (NI) | 21.05 | 386,794 | 0.87\% | 11,484 | 398,278 | 23,415 |  | 421,693 | 0.87\% |
| 7. Sacramento Basin (SB) | 24.53 | 8,337,281 | 18.70\% | 246,845 | 8,584,126 | 193,312 | 20,000 | 8,797,438 | 18.14\% |
| 8. Central Valley (CV) | 29.74 | 7,103,607 | 15.93\% | 210,281 | 7,313,888 | 147,324 |  | 7,461,212 | 15.39\% |
| 9. Eastern Sierra (ES) | 23.43 | 127,717 | 0.28\% | 3,696 | 131,413 | 878 |  | 132,291 | 0.27\% |
| 10. Southern Interior (SI) | 9.35 | 718,613 | 1.61\% | 21,252 | 739,865 | 2,550 |  | 742,415 | 1.53\% |
| Total |  | 44,584,993 | 100.00\% | 1,320,029 | 45,905,022 | 726,472 | 1,870,000 | 48,501,494 | 100.00\% |
| AZ. Difference, State - Region Sum |  | 1,320,029 |  |  |  |  |  |  |  |

We normalized regional results to reflect more statistically accurate statewide total participation, using an adjustment factor equal to the relative percent of participants in each region, based on the regional survey results. We then applied this percent to allocate the difference between the statewide estimate and the sum of regional estimates proportionally to each region.
Commercial and institutional participants from the survey of 112 commercial entities, extrapolated to additional commercial entities that did not respond to the survey using information on each business from web pages, and extrapolating by activity (rental, instruction, guided trips) and region. (See Appendix D).

Club Participation Calculations (2006)

| Club Type | Participants | Average Days | Total Days |
| :--- | :---: | :---: | :---: |
| Rowing | 5,000 | 100 | 500,000 |
| Dragon Boat | 3,000 | 100 | 300,000 |
| Outrigger Canoe | 3,000 | 100 | 300,000 |
| Yacht/Sailing | 22,000 | 35 | 770,000 |
| Totals | $\mathbf{3 3 , 0 0 0}$ |  | $\mathbf{1 , 8 7 0 , 0 0 0}$ |

Club participants of 33,000 and regional allocations based on results of interviews with boating organizations, and club member participation in the active-user Internet survey. Club participation estimates are for rowing (5,000), outrigger canoe (3,000), dragon boat (3,000), and yacht club learn-to-sail and race programs (22,000). Club participation days of 1,870,000 are based on average of 100 days for rowing, outrigger, and dragon boat club participants, and 35 days per year for sailing participants (based on sail boat owners in statewide survey).

Exhibit B. 2
Number of Boats, Households, and Participants Based on Statewide
and Regional Random Telephone Survey of California Households (2006) (continued)
Page 4 of 7
Number of Total Boats by Boat Type and Kayak Subtype Calculated Based on Distribution of 616 Boats Owned by 351 Completed Statewide Surveys in California (2006)

| Boat Type | A. Number of Boats by Boat Type | B. Percent of Boats by Boat Type | C. Boats by Boat Type (B x D) |
| :--- | :---: | :---: | :---: |
| Canoe | 69 | $11.20 \%$ | 190,063 |
| Kayak | 194 | $31.49 \%$ | 534,381 |
| Inflatable* | 257 | $41.72 \%$ | 707,983 |
| Small Sailboat** | 15 | $2.43 \%$ | 41,237 |
| Rowing Boat | 58 | $9.42 \%$ | 159,856 |
| Sailboard/Kiteboard | 20 | $3.25 \%$ | 55,152 |
| Other | 3 | $0.49 \%$ | 8,315 |
| Total | $\mathbf{6 1 6}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{1 , 6 9 6 , 9 8 7}$ |
| D. CA Total Owned NMBs | $\mathbf{1 , 6 9 6 , 9 8 7}$ |  |  |

* For purposes of this study, the "inflatable" category includes inflatable rafts, catarafts, and transoms. Inflatable kayaks are included in the "kayak" category.
** Many boaters consider any sailboat that they store at home, and load on their car, a "small sailboat", even if the sailboat is longer than 8 feet in length. This estimate of small sailboats includes a significant number of these larger small sailboats.

| Kayak Subtypes | E. Number of Boats by Kayak Type | F. Percent of Kayaks by Kayak Type | G. Kayaks by Kayak Type (F x H) |
| :--- | :---: | :---: | :---: |
| Recreational Kayak | 86 | $44.33 \%$ | 236,891 |
| Inflatable Kayak* | 27 | $13.92 \%$ | 74,386 |
| Whitewater Kayak | 20 | $10.31 \%$ | 55,095 |
| Sea/Touring Kayak | 48 | $24.74 \%$ | 132,206 |
| Other Kayaks | 13 | $6.70 \%$ | 35,803 |
| Total | $\mathbf{1 9 4}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{5 3 4 , 3 8 1}$ |
| H. Total Kayaks (from above) | 534,381 |  |  |

* There is some ambiguity within kayak definitions, as inflatable kayaks may be used for recreational paddling, touring, and whitewater paddling.

Total Number of Non-Motorized Boats by Boat Type - Households, Commercial and Institutional, and Clubs in California (2006)

| Boat Type | C. Total Boats by <br> Boat Type | I. Commercial/ <br> Institutional Boats | J. Club Boats | K. Total Boats by <br> Boat Type (C+l+J) | Percent of Boats |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Canoe | 190,063 | 942 | 500 | 191,505 | $11.17 \%$ |
| Kayak | 534,381 | 8,870 |  | 543,251 | $31.68 \%$ |
| Inflatable | 707,983 | 3,526 |  | 711,509 | $41.49 \%$ |
| Small Sailboat | 41,237 | 433 | 1,100 | 42,770 | $2.49 \%$ |
| Rowing Boat | 159,856 | 279 | 600 | 160,735 | $9.38 \%$ |
| Sailboard/Kiteboard | 55,152 | 8,315 | 195 | 500 | 55,969 |
| Other | $\mathbf{1 , 6 9 6 , 9 8 7}$ | $\mathbf{1 5 , 0 6 2}$ |  | 9,010 | $3.26 \%$ |
| Total |  |  | $\mathbf{1 , 7 1 4 , 7 4 9}$ | $\mathbf{1 0 0 5}$ |  |


| Kayak Subtypes | G. Total Kayaks by <br> Kayak Type | L. Commercial/ <br> Institutional Kayaks | M. Total Kayaks by <br> Kayak Type (G+L) | Percent of Kayaks |
| :--- | :---: | :---: | :---: | :---: |
| Recreational Kayak | 236,891 | 5,102 | 241,993 | $44.55 \%$ |
| Inflatable Kayak | 74,386 | 1,175 | 75,561 | $13.91 \%$ |
| Whitewater Kayak | 55,095 | 450 | 55,545 | $10.22 \%$ |
| Sea/Touring Kayak | 132,206 | 1,864 | 134,070 | $24.68 \%$ |
| Other Kayaks | 35,803 | 279 | 36,082 | $6.64 \%$ |
| Total | $\mathbf{5 3 4 , 3 8 1}$ | $\mathbf{8 , 8 7 0}$ | $\mathbf{5 4 3 , 2 5 1}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

[^4]
## B-24 Non-Motorized Boating in California

Exhibit B. 2
Number of Boats, Households, and Participants Based on Statewide
and Regional Random Telephone Survey of California Households (2006) (continued)
Page 5 of 7
Number of Boats by Utilization Level, Boat Type and Kayak Subtype Calculated Based on Distribution of 616 Boats
Owned by 351 Completed Statewide Surveys in California (2006)

| Boat Type | A. Number of Boats by Boat Type | B. Percent of Boats by Boat Type | C. Boats by Boat Type (B x D) |
| :--- | :---: | :---: | :---: |
| a. Boats Utilized 5 Days or More per Year |  |  |  |
| 1. Canoe | 45 | $7.30 \%$ | 123,880 |
| 2. Kayak | 171 | $27.76 \%$ | 471,084 |
| 3. Inflatable* | 151 | $24.51 \%$ | 415,931 |
| 4. Small Sailboat** | 7 | $1.14 \%$ | 19,345 |
| 5. Rowing Boat | 34 | $5.52 \%$ | 93,674 |
| 6. Sailboard/Kiteboard | 16 | $2.60 \%$ | 44,122 |
| 7. Other | 3 | $0.49 \%$ | 8,315 |
| b. Boats Utilized 1 to 4 Days per Year | 109 | $17.69 \%$ | 300,197 |
| c. Boats Not Utilized Within Last 5 Years | 80 | $12.99 \%$ | 220,439 |
| Total | $\mathbf{6 1 6}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{1 , 6 9 6 , 9 8 7}$ |
| D. CA Total Owned NMBs | $1,696,987$ |  |  |

* For purposes of thi study, the "inflatable" category includes inflatable rafts, catarafts, and transoms. Inflatable kayaks are included in the "kayak" category.
** Many boaters consider any sailboat that they store at home, and load on their car, as a "small sailboat", even if the sailboat is longer than 8 feet in length. This estimate of small sailboats includes a significant number of these longer small sailboats.
Estimated Number of Kayaks Utilized Five Days or More per Year, by Kayak Type in California (2006)

| Kayak Subtypes | E. Number of Boats by Kayak Type | F. Percent of Kayaks by Kayak Type | G. Kayaks by Kayak Type (F x H) |
| :--- | :---: | :---: | :---: |
| 1. Recreational Kayak | 74 | $43.27 \%$ | 203,838 |
| 2. Sea/Touring Kayak | 44 | $25.73 \%$ | 121,210 |
| 3. Inflatable Kayak* | 25 | $14.62 \%$ | 68,872 |
| 4. Whitewater Kayak | 18 | $10.53 \%$ | 49,605 |
| 5. Other Kayaks | 10 | $5.85 \%$ | 27,559 |
| Total | $\mathbf{1 7 1}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{4 7 1 , 0 8 4}$ |
| H. Total Kayaks (from above) | 471,084 |  |  |

* There is some ambiguity within kayak definitions, as inflatable kayaks may be used for recreational paddling, touring, and whitewater paddling.

Total Number of Non-Motorized Boats by Utilization Level and Boat Type - Households, Commercial and Institutional, and Clubs in California (2006)

| Boat Type | C. Total Boats by Boat Type | I. Commercial/ Institutional Boats | J. Club Boats | K. Total Boats by Boat Type $(C+I+J)$ | Percent of Boats |
| :---: | :---: | :---: | :---: | :---: | :---: |
| a. Boats Utilized 5 Days or More per Year |  |  |  |  |  |
| 1. Canoe | 123,880 | 942 | 500 | 125,322 | 7.3\% |
| 2. Kayak | 471,084 | 8,870 |  | 479,954 | 28.0\% |
| 3. Inflatable* | 415,931 | 3,526 |  | 419,457 | 24.5\% |
| 4. Small Sailboat** | 19,345 | 433 | 1,100 | 20,878 | 1.2\% |
| 5. Rowing Boat | 93,674 | 279 | 600 | 94,553 | 5.5\% |
| 6. Sailboard/Kiteboard | 44,122 | 817 |  | 44,939 | 2.6\% |
| 7. Other | 8,315 | 195 | 500 | 9,010 | 0.5\% |
| b. Boats Utilized 1 to 4 Days per Year | 300,197 |  |  | 300,197 | 17.5\% |
| c. Boats Not Utilized Within Last 5 Years | 220,439 |  |  | 220,439 | 12.9\% |
| Total | 1,696,987 | 15,062 | 2,700 | 1,714,749 | 100.0\% |

* For purposes of this study, the "inflatable" category includes inflatable rafts, catarafts, and transoms. Inflatable kayaks are included in the "kayak" category.
** Many boaters consider any sailboat that they store at home, and load on their car, as a "small sailboat", even if the sailboat is longer than 8 feet in length. This estimate of small sailboats includes a significant number of these longer small sailboats.
Estimated Number of Kayaks Utilized Five Days or More per Year, by Kayak Type in California (2006)

| Kayak Subtypes | G. Total Kayaks by Kayak Type | L. Commercial/ Insititutional Kayaks | M. Total Kayaks by Kayak Type (G + L) | Percent of Kayaks |
| :--- | :---: | :---: | :---: | :---: |
| 1. Recreational Kayak | 203,838 | 5,102 | 208,940 | $43.53 \%$ |
| 2. Sea/Touring Kayak | 121,210 | 1,864 | 123,074 | $25.65 \%$ |
| 3. Inflatable Kayak* | 68,872 | 1,175 | 70,047 | $14.59 \%$ |
| 4. Whitewater Kayak | 49,605 | 450 | 50,055 | $10.43 \%$ |
| 5. Other Kayaks | 27,559 | 279 | 27,838 | $5.80 \%$ |
| Total | $\mathbf{4 7 1 , 0 8 4}$ | $\mathbf{8 , 8 7 0}$ | $\mathbf{4 7 9 , 9 5 4}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

[^5]Exhibit B. 2
Number of Boats, Households, and Participants Based on Statewide and Regional Random Telephone Survey of California Households (2006) (continued)

Page 6 of 7
Total Current California Non-Motorized Boating Participants, by Utilization Level and Boat Type -
NMB Owners, Commercial and Institutional Participants, and Club Participants (2006)

| Boat Type | C. Boats by Boat Type (Utilized Boats Only) | N. Percent of Utilized Boats | O. Total Owning Participants* ( $\mathrm{N} \times \mathrm{S}$ ) | P. Commercial/ Institutional Participants | Q. Club Participants | R. Total Participants ( $\mathrm{O}+\mathrm{P}+\mathrm{Q}$ ) | Percent of Total Participants | Percent of Population 12 and Over Participating (R/I) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| a. Boats Utilized 5 Days or More per Year |  |  |  |  |  |  |  |  |
| 1. Canoe | 123,880 | 8.4\% | 161,070 | 60,085 | 3,000 | 224,155 | 9.0\% | 0.7\% |
| 2. Kayak | 471,084 | 31.9\% | 611,683 | 164,525 |  | 776,208 | 31.2\% | 2.6\% |
| 3. Inflatable | 415,931 | 28.2\% | 540,736 | 272,765 |  | 813,501 | 32.7\% | 2.7\% |
| 4. Small Sailboat | 19,345 | 1.3\% | 24,928 | 8,209 | 22,000 | 55,137 | 2.2\% | 0.2\% |
| 5. Rowing Boat | 93,674 | 6.3\% | 120,803 | 6,164 | 5,000 | 131,967 | 5.3\% | 0.4\% |
| 6. Sailboard/ Kiteboard | 44,122 | 3.0\% | 57,525 | 14,356 |  | 71,881 | 2.9\% | 0.2\% |
| 7. Other | 8,315 | 0.6\% | 11,505 | 13,718 | 3,000 | 28,223 | 1.1\% | 0.1\% |
| 8. Total Boats Utilized 5 Days or More per Year | 1,176,351 | 79.7\% | 1,528,250 |  |  | 2,101,072 | 84.4\% | 6.9\% |
| b. Boats Utilized 1 to 4 Days per Year | 300,197 | 20.3\% | 389,253 |  |  | 389,253 | 15.6\% | 1.3\% |
| Total | 1,476,548 | 100.0\% | 1,917,503 | 539,822 | 33,000 | 2,490,325 | 100.0\% | 8.2\% |
| S. California Total Owning Participants | 1,917,503 |  |  |  |  |  |  |  |
| T. California 2006 Population 12 and Over | 30,202,535 |  |  |  |  |  |  |  |

* Total participants by boat type were adjusted to match the total number of participants overall. As a result, these estimates assume that each participant utilized only one boat type. Because some participants used multiple boat types, these are conservative estimates of boat type participation.

Exhibit B. 2
Number of Boats, Households, and Participants Based on Statewide and Regional Random Telephone Survey of California Households (2006) (continued)

Total Current California Non-Motorized Participation Days, by Utilization Level and Boat Type -
NMB Owners, Commercial and Institutional Participants, and Club Participants (2006)

| Boat Type | U. Participation Days per Participant | V. <br> Unadjusted Participation Days (O x U) | W. <br> Percent of Participation Days | X. Boat Type <br> Participant Days <br> Adjustment (W x AD) | Y. Adjusted Uililizing Owner Participation Days ( $\mathrm{V}+\mathrm{X}$ ) | $Z$. Club Participalion Days | AA. <br> Commercial/ Institutional Participalion Days | AB. <br> Total Participation Days $(Y+Z+A A)$ | Percent of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| a. Boats Utilized 5 Days or <br> More per Year |  |  |  |  |  |  |  |  |  |
| 1. Canoe | 31.50 | 5,073,705 | 10.22\% | $(381,960)$ | 4,691,745 | 300,000 | 101,706 | 5,093,451 | 10.5\% |
| 2. Kayak | 37.63 | 23,017,631 | 46.37\% | (1,733,021) | 21,284,610 |  | 231,745 | 21,516,355 | 44.4\% |
| 3. Inflatable | 26.84 | 14,513,354 | 29.24\% | $(1,092,809)$ | 13,420,545 |  | 337,083 | 13,757,628 | 28.3\% |
| 4. Small Sailboat | 51.83 | 1,292,018 | 2.60\% | $(97,172)$ | 1,194,846 | 770,000 | 10,171 | 1,975,017 | 4.1\% |
| 5. Rowing Boat | 30.13 | 3,639,794 | 7.33\% | $(273,950)$ | 3,365,844 | 500,000 | 7,265 | 3,873,109 | 8.0\% |
| 6. Sailboard/ Kiteboard | 10.67 | 613,792 | 1.24\% | $(46,342)$ | 567,450 |  | 18,888 | 586,338 | 1.2\% |
| 7. Other | 46.80 | 538,434 | 1.08\% | $(40,364)$ | 498,070 | 300,000 | 19,614 | 817,684 | 1.7\% |
| 8. Total Boats Utilized 5 Days or More per Year |  | 48,688,728 | 98.08\% | $(3,665,618)$ | 45,023,110 | 1,870,000 | 726,472 | 47,619,582 | 98.2\% |
| b. Boats Utilized 1 to 4 Days per Year | 2.45 | 953,670 | 1.92\% | $(71,758)$ | 881,912 |  |  | 881,912 | 1.8\% |
| Total |  | 49,642,398 | 100.00\% | (3,737,376) | 45,905,022 | 1,870,000 | 726,472 | 48,501,494 | 100.0\% |
| AC. California Total Owning Participant Days |  | 45,905,022 |  |  |  |  |  |  |  |
| AD. Difference, Total - Boat Type Sum |  | $(3,737,376)$ |  |  |  |  |  |  |  |

Exhibit B. 3
Summary of Statewide Random Survey Respondents (2006) ( $\mathrm{n}=351$ )

| Boater Gender |  |
| :--- | ---: |
| Males | $58 \%$ |
| Females | $42 \%$ |
|  | $\mathbf{1 0 0 \%}$ |




| Age | Percent |
| :--- | ---: |
| Under 18 | $1 \%$ |
| 18 to 24 | $5 \%$ |
| 25 to 34 | $8 \%$ |
| 35 to 44 | $18 \%$ |
| 45 to 55 | $29 \%$ |
| 56 to 65 | $23 \%$ |
| Over 65 | $15 \%$ |
| NA | $1 \%$ |
|  | $\mathbf{1 0 0 \%}$ |


| Ethnicity | Percent |
| :--- | ---: |
| Caucasian | $84 \%$ |
| Asian | $1 \%$ |
| Black | $1 \%$ |
| Latin | $6 \%$ |
| Native American | $1 \%$ |
| Other | $3 \%$ |
| NA | $4 \%$ |
|  | $\mathbf{1 0 0} \%$ |



| Reasons for Participating in <br> Non-Motorized Boating |  |
| :--- | ---: |
| Recreation | $46 \%$ |
| Leisure and relaxation | $40 \%$ |
| To enjoy nature | $38 \%$ |
| For fitness | $24 \%$ |
| Participate in another activity* | $24 \%$ |
| As a family activity | $23 \%$ |
| Physical/mental challenge | $14 \%$ |
| As a social activity | $11 \%$ |
| Convenient and easy | $11 \%$ |
| Non-polluting and no gasoline | $10 \%$ |
| Quiet | $8 \%$ |
| Less expensive | $7 \%$ |
| To reach other boat | $1 \%$ |
| For competition | $0.7 \%$ |
| (n=288) |  |
| Sums to over $\mathbf{1 0 0}$ percent because |  |
| respondents identified multiple reasons. |  |


| Household Income | Percent |
| :--- | ---: |
| Under $\$ 25,000$ | $6 \%$ |
| $\$ 25,000$ up to $\$ 50,000$ | $15 \%$ |
| Over $\$ 50,000$ up to $\$ 100,000$ | $36 \%$ |
| Over $\$ 100,000$ up to $\$ 200,000$ | $24 \%$ |
| Over $\$ 200,000$ | $7 \%$ |
| NA | $12 \%$ |
|  | $\mathbf{1 0 0} \%$ |


| Most Used Non-Motorized Boat Type <br> (Regularly Used Boats Only) |  |
| :--- | ---: |
| Inflatable raft | $33.0 \%$ |
| Recreational kayak | $17.0 \%$ |
| Sea or touring kayak | $9.2 \%$ |
| Hard-shell canoe | $8.2 \%$ |
| Rowing boat or shell | $7.3 \%$ |
| Inflatable kayak | $5.3 \%$ |
| Other inflatable | $3.9 \%$ |
| Small sailboat | $2.9 \%$ |
| Whitewater kayak | $2.9 \%$ |
| Inflatable transom boat | $2.4 \%$ |
| Other kayaks | $2.4 \%$ |
| Other boats | $1.5 \%$ |
| Other canoes | $1.5 \%$ |
| Sailboard or kiteboard | $1.5 \%$ |
| Paddleboat | $1.0 \%$ |
| (n=288) | $\mathbf{1 0 0 . 0 \%}$ |
| (All kayaks = 36.8 percent) |  |

* Fishing, hunting, scuba diving, snorkeling, photography, camping, bird-watching, etc.


[^0]:    a Due to survey time constraints, we were limited to asking respondents about only their two most used waterways. Thus, usage data for specific waterways were conservative. As a result, we provided relative ranking of waterways in Section 3, combining data from random and active-user surveys, commercial surveys, and interest group meetings.

[^1]:    ${ }^{\text {b }}$ Pages 62 to 63 in Cochran's Sampling Techniques (John Wiley and Sons, 1977) discusses estimating proportions and totals over subpopulations. In our study, each region was a subpopulation of the overall statewide population. With only minor adjustments to the equations used for the population estimates, one could calculate estimates of mean, variance, and standard error for each subpopulation.

[^2]:    c This rule is provided in Cochran, Sampling Techniques, pages 72-73 (1977). The maximum error rate is based on a proportion in which both $p$ and $q$ are equal to 50 percent, the case that results in the largest value of $p \times q$, and thus the highest error rate.

[^3]:    We normalized regional results to reflect more statistically accurate statewide total boat-owning households and boats, using an adjustment factor equal to the relative percent of households (or boats) in each region, based on the regional survey results. We then applied this percent to allocate the difference between the statewide estimate and the sum of regional estimates proportionally to each region.

[^4]:    Commercial and institutional boats based on results of survey of 112 commercial entities, extrapolated based on boat type to additional entities
    that did not respond to the survey. Club boats based on interviews with club organizers and organization web pages.

[^5]:    * There is some ambiguity within kayak definitions, as inflatable kayaks may be used for recreational paddling, touring, and whitewater paddling. Commercial and institutional boats based on survey of 112 commercial entities, extrapolated based on boat type to additional entities that did not respond to the survey. Club boats based on interviews with club organizers and organization web pages.

