



# CONCESSIONS ANNUAL REPORT

Fiscal Year 2007/08



Malibu Pier

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## Director's Statement

# Concessions Annual Report 2007/08

California's state parks provide diverse educational and recreational opportunities for citizens and tourists throughout the State. During economic uncertainty, park visitation continues to grow at record pace as individuals seek the treasures of our natural, cultural and historic resources. Such resources offer adventure and relaxation through alternative camping, hiking, biking, boating, touring, and sightseeing activities.

During fiscal year 2007/08, through efforts of the Concessions Program, the Department of Parks and Recreation executed 19 new contracts to enhance services for park visitors and processed 9 contract amendments. These new contracts include the Department's first demonstration organic farm in Carmel River State Beach, a park store at Henry Cowell Redwoods State Park, and a thirty-year contract to accomplish extensive marina renovation at Lime Saddle Marina at Lake Oroville State Recreation Area. Overall, concession operations contributed over \$11.8 million in revenue to the Department to sustain or improve services throughout the State, an increase from last fiscal year's record.

Concession efforts also resulted in the completion of substantial State park facility improvements during the past fiscal year. In addition to Lime Saddle Marina, new or restored facilities opened at Malibu Pier and Old Town San Diego State Historic Park. This report, prepared pursuant to Section 5080.21 of the California Public Resources Code, presents a comprehensive picture of the State Park concession activity during Fiscal Year 2007/2008. We hope you find it informative and useful.



Ruth Coleman  
Director



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## Section A      Concession Program Summary

Section A contains statistical and graphical comparisons of Concession Program activity. Components include:

- *Total numbers of Concession Contracts and Operating Agreements*
- *Overall Gross Receipts and Rent to the State*
- *Major concession contracts and corresponding revenue*
- *Five year comparison chart of concession contributions*
- *Summary of concessions and operating agreement activities by type*

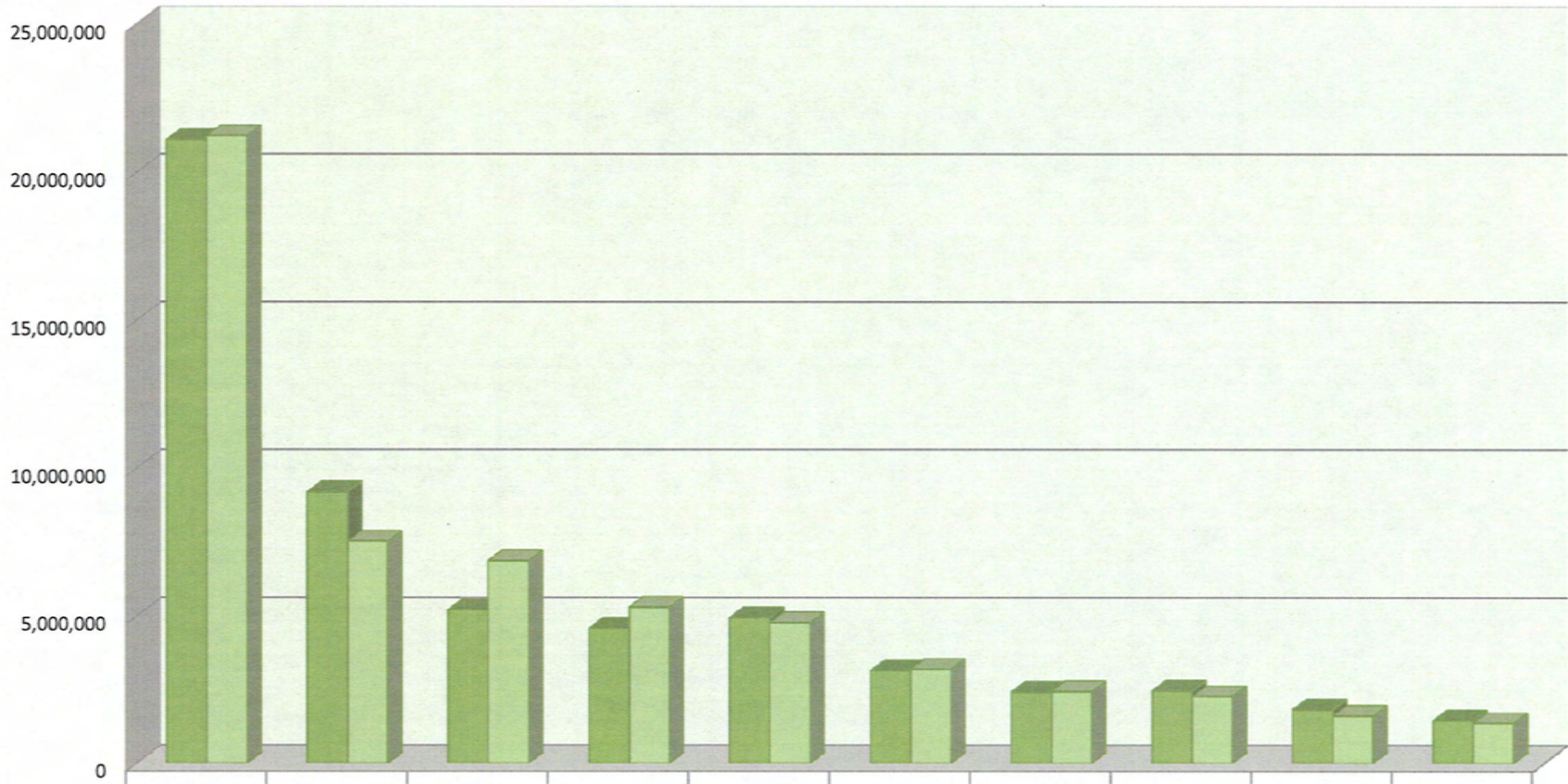


# CONCESSIONS PROGRAM SUMMARY

## FISCAL YEAR 07-08

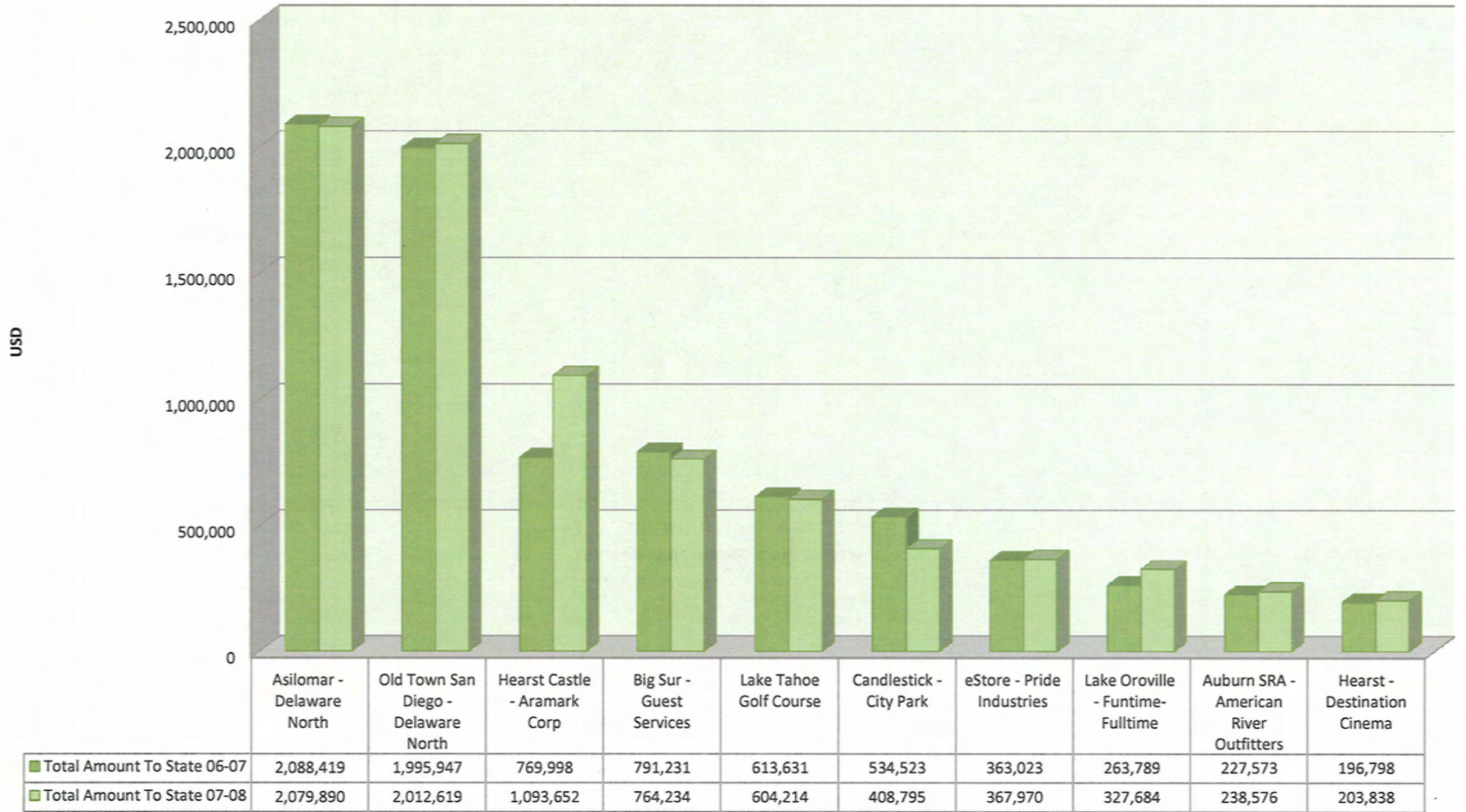
Division	Concession Contracts	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
Northern Field Division	59	\$48,161,048	\$6,606,537	\$1,291,926	21	\$2,066,572	\$106,120
OHMVR Division	17	\$8,962,486	\$689,204	\$0	3	\$0	\$0
Southern Field Division	108	\$32,198,583	\$4,235,797	\$1,976,876	30	\$0	\$412,965
Statewide	4	\$584,519	\$367,970	\$0	0	\$0	\$0
	<b>188</b>	<b>\$89,906,636</b>	<b>\$11,899,508</b>	<b>\$3,268,802</b>	<b>54</b>	<b>\$2,066,572</b>	<b>\$519,085</b>

**MAJOR CONCESSION CONTRACTS  
FISCAL YEARS 2006/07 AND 2007/08  
GROSS RECEIPTS**



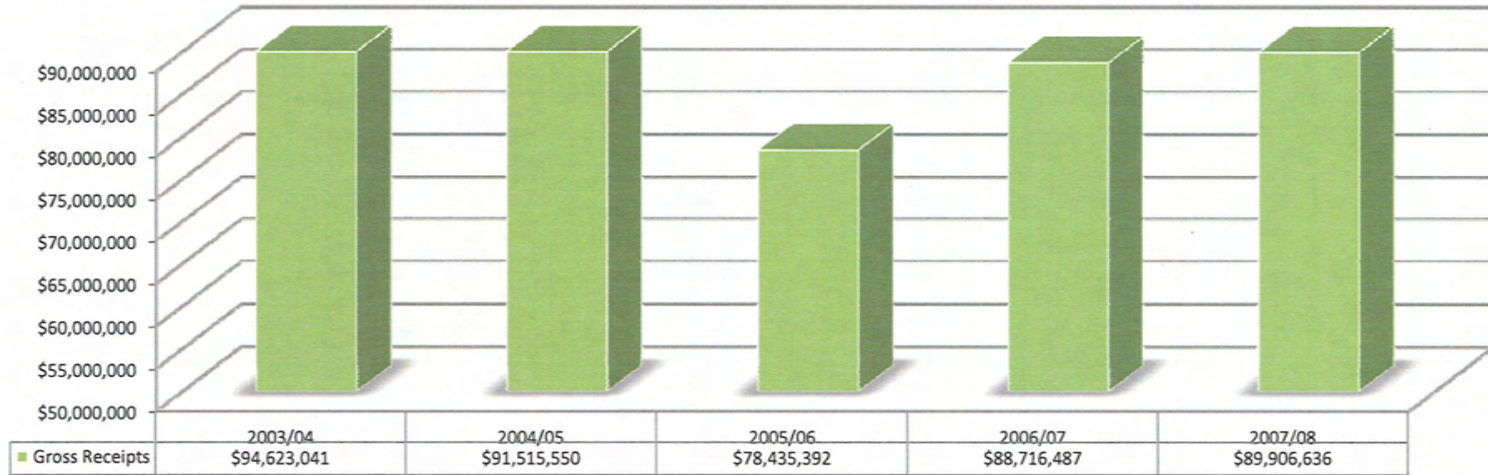
	Asilomar - Delaware North	Old Town San Diego - Delaware North	Crystal Cove Alliance	Hearst Castle - Aramark Corp	Big Sur - Guest Services	Lake Oroville - Funtime-Fulltime	Lake Tahoe Golf Course	Hearst Castle - Destination Cinema	Pismo SB - Superior Guest Care Golf	Morro Bay - Associated Pacific
■ Total Gross Receipts for 06-07	21,111,916	9,203,767	5,208,890	4,580,872	4,945,193	3,153,184	2,438,007	2,477,357	1,840,917	1,467,464
■ Total Gross Receipts for 07-08	21,252,182	7,533,359	6,871,739	5,299,696	4,776,467	3,208,225	2,456,403	2,290,694	1,622,539	1,383,557

**MAJOR CONCESSION CONTRACTS**  
**FISCAL YEARS 2006/07 AND 2007/08**  
**RENT PAID TO STATE**

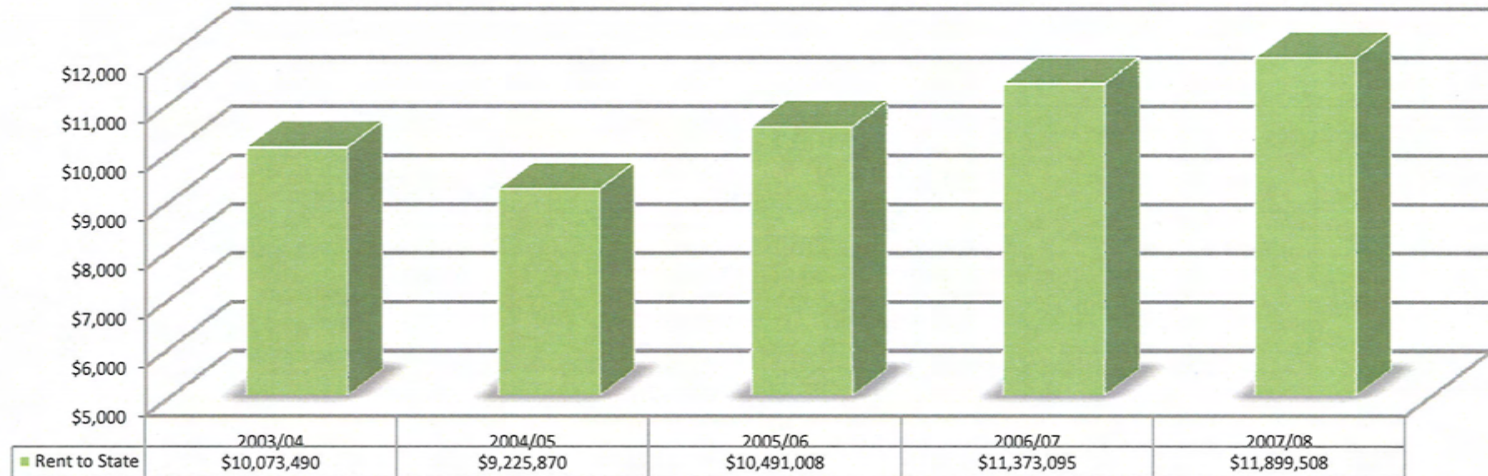


## FIVE YEAR COMPARISON CHART

### GROSS RECEIPTS

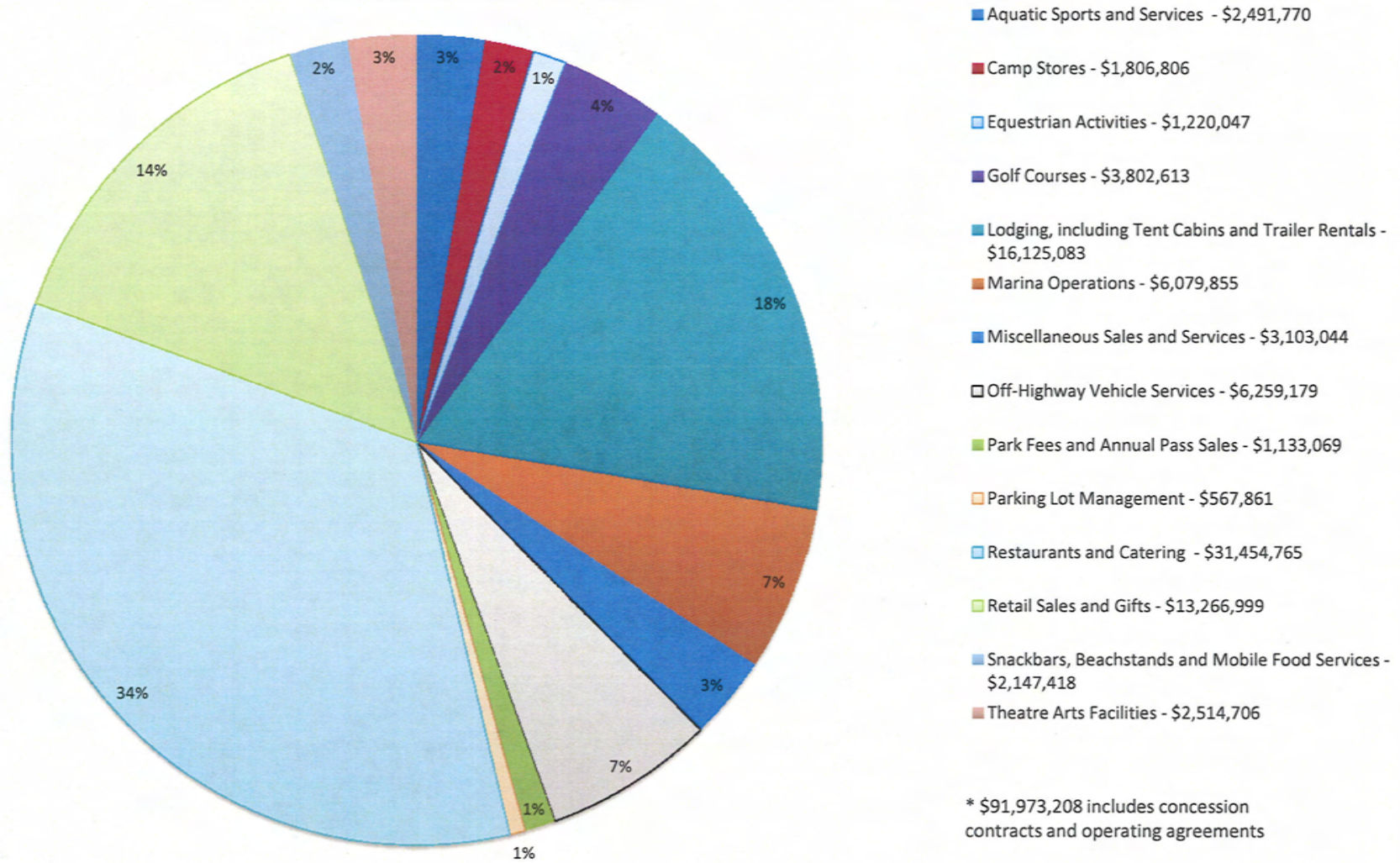


### CONCESSIONAIRE RENT TO STATE



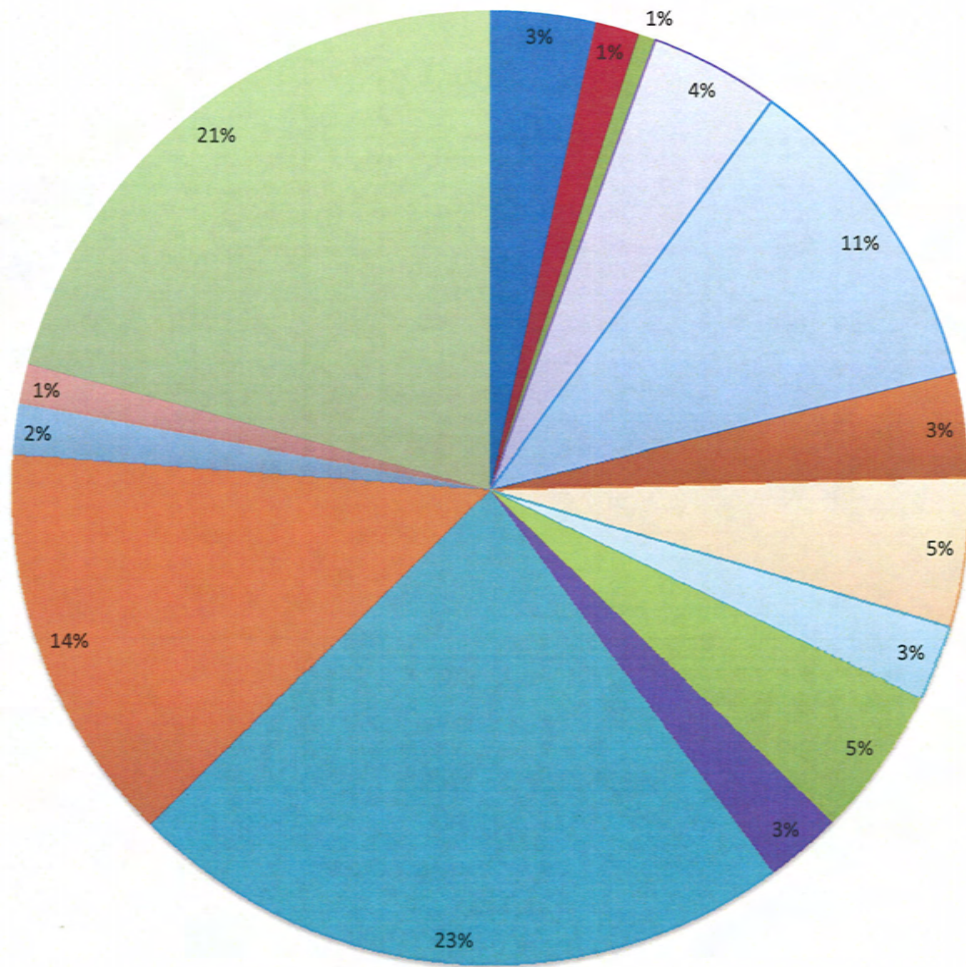


## FY 07/08 SUMMARY BY TYPE OF OPERATION - Gross Receipts \*



\* \$91,973,208 includes concession contracts and operating agreements

## FY 07/08 SUMMARY BY TYPE OF OPERATION - Rent to State\*



- Aquatic Sports and Services - \$554,800
- Camp Stores - \$230,439
- Equestrian Activities - \$93,181
- Golf Courses - \$687,355
- Lodging, including Tent Cabins and Trailer Rentals - \$1,743,116
- Marina Operations - \$542,353
- Miscellaneous Sales and Services - \$790,236
- Off-Highway Vehicle Services - \$405,744
- Park Fees and Annual Pass Sales - \$801,946
- Parking Lot Management - \$409,895
- Restaurants and Catering - \$3,554,059
- Retail Sales and Gifts - \$2,132,689
- Snackbars, Beachstands and Mobile Food Services - \$261,521
- Theatre Arts Facilities - \$210,500
- Facility Improvements - \$3,269,561

\* \$15,687,395 includes concession contracts , operating agreements and facility improvements

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## Section B Concession Contract Revenue Statement



Old Town San Diego SHP

Section B presents a comparative analysis of concession businesses, including non-profit concessions, that operated in California State Parks during fiscal years 2006/07 and 2007/08. The information is presented in alphabetical order by park unit. Revenue figures include gross receipts and rental payments as reported by concessionaires. Figures may include park fees/pass sales where the concessionaire has such responsibility. The section also references park facility improvements funded by concessionaires.

In most cases, contract terms include a provision to increase minimum annual rent based on the Consumer Price Index (CPI) during the term of the contract. Rental terms may also include penalties for late payments. Such terms impact variations between gross receipts and rental information.

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# CONCESSION CONTRACTS AND REVENUE STATEMENT

## Fiscal Years 2006/07 and 2007/08

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Andrew Molera SP</b>		<b>District Monterey District</b>			
Molera Horseback Tours of Big Sur	5/6/2003	\$2,000/month or 12% of gross receipts, whichever is greater, during seasonal months of operation.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Horseback riding tours	5/6/2013		<b>RECEIPTS</b>	\$218,292	\$208,729
	In Term		<b>RENT</b>	\$24,025	\$17,519
			<b>FACILITIES</b>		\$0
Ventana Wilderness Society	1/1/2007	Develop, organize and operate an environmental education and research center.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Wildlife Sanctuary	12/31/2012		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Angel Island SP</b>		<b>District Marin District</b>			
Alcatraz Cruises, LLC	4/1/2007	15% of gross receipts collected for Angel Island portion of tour, \$1.00 per bicycle, and 2% for dock maintenance, for each month of operation, plus collection of day use fees.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Alcatraz/Angel Island tours & ferry service	3/31/2008		<b>RECEIPTS</b>	\$91,348	\$365,426
	Month to Month		<b>RENT</b>	\$13,703	\$117,280
			<b>FACILITIES</b>		\$5,839
Blue and Gold Ferry Service	6/1/1999	15% of monthly gross receipts for rent, 2% for dock maintenance, plus collection of day use fees.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Ferry service from San Francisco	5/31/2009		<b>RECEIPTS</b>	\$579,452	\$455,284
	In Term		<b>RENT</b>	\$202,158	\$151,823
			<b>FACILITIES</b>		\$7,140

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Milton McDonogh Tiburon Ferry Service	1/1/1992 12/31/1993 Month to Month	9% of first \$21,000/month, plus 11% of all fare receipts over \$21,000/month, plus collection of day use fees. Contract negotiations pending.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$542,050 \$55,106	<b>07-08</b> \$794,995 \$211,739 \$0
Urban Park Concessionaires Operates café, tours, retail and rental	9/1/1989 8/31/2009 In Term	2% of gross receipts up to \$150,000, 3% next \$100,000; 5% of next \$250,000; 7.5% of next \$250,000; plus 10% over \$750,000 of gross receipts; audio tours 5% up to \$100,000 and 10% over; tram tours 5% up to \$250,000 and 10% over; and 10% bike rentals.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$976,059 \$59,668	<b>07-08</b> \$1,321,555 \$89,292 \$0
<b>Park Unit: Anza-Borrego Desert SP</b>			<b>District</b> Colorado Desert District		
California Overland Off road vehicle tours	4/1/2005 3/31/2007 Month to Month	\$1,000/year or 10% of all gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$65,630 \$6,330	<b>07-08</b> \$69,033 \$6,903 \$0
La Casa Del Zorro Desert Resort Tour services	6/1/2007 5/31/2012 Terminated	\$1,000/year or 10% of monthly gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$4,725 \$473	<b>07-08</b> \$0 \$0 \$0
<b>Park Unit: Armstrong Redwoods SNR</b>			<b>District</b> Russian River District		
Armstrong Woods Pack Station Horseback riding tours	9/1/1996 8/31/2006 Month to Month	5% of first \$30,000 of annual gross receipts, plus 7% of annual gross receipts over \$30,000.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$54,710 \$2,917	<b>07-08</b> \$63,272 \$3,892 \$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Asilomar SB</b>		<b>District Monterey District</b>			
Delaware North Parks Services at Asilomar	6/1/1997	\$1,000,000/year or 8.61% of gross receipts up to \$14.93 million, plus 25% of gross receipts over \$14.93 million, whichever is greater; 5% of gross receipts for facility improvements; \$486,000/year for DPR operational support.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Asilomar Conference Grounds	5/31/2007		<b>RECEIPTS</b>	\$21,111,916	\$21,252,182
	Month to Month		<b>RENT</b>	\$2,088,419	\$2,079,890
			<b>FACILITIES</b>		\$1,060,947
<b>Park Unit: Auburn SRA</b>		<b>District Gold Fields District</b>			
American River Concession Outfitters	3/1/2007	Contract rents are based upon a flat administrative fee and a per patron fee for tour participants. Rents reported for 39 different concession contracts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Whitewater rafting	12/31/2007		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$227,513	\$238,576
			<b>FACILITIES</b>		\$0
Auburn Boat Club	1/1/2007	\$50/month or 10% of gross receipts excluding gasoline sales, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Slip and mooring rental	9/30/2008		<b>RECEIPTS</b>	\$1,836	\$12,283
	In Term		<b>RENT</b>	\$294	\$1,356
			<b>FACILITIES</b>		\$0
P.S. Photos	5/1/2005	\$25/month or 5% of gross receipts, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Photography service	8/31/2005		<b>RECEIPTS</b>	\$2,023	\$9,185
	Month to Month		<b>RENT</b>	\$101	\$37
			<b>FACILITIES</b>		\$0
Rafter's Toe	5/1/2005	\$100/month or 5% of gross receipts, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Raft towing service	9/30/2005		<b>RECEIPTS</b>	\$71,742	\$24,934
	Month to Month		<b>RENT</b>	\$2,200	\$1,247
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Benbow Lake SRA</b>			<b>District</b> North Coast Redwoods District		
Benbow Lake Yacht Club	6/15/2005	10% of monthly gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Boat & bicycle rentals	9/15/2007		<b>RECEIPTS</b>	\$3,610	\$19,399
	Month to Month		<b>RENT</b>	\$361	\$1,940
			<b>FACILITIES</b>		\$0
<b>Park Unit: Big Basin Redwoods SP</b>			<b>District</b> Santa Cruz District		
Urban Park Concessionaires	1/1/1986	\$12,000/year or 12.5% gross receipts up to \$200,000 plus 15% over \$200,000, plus \$16/night tent cabin, plus 13% gross receipts for pay showers, whichever is greater. \$2/tent cabin/night for maintenance.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Campstore, gift shop, tent cabins	12/31/1998		<b>RECEIPTS</b>	\$576,290	\$227,070
	Terminated		<b>RENT</b>	\$138,790	\$66,994
			<b>FACILITIES</b>		\$0
Urban Park Concessionaires	10/1/2007	\$5,000/month or 16.5% monthly gross receipts, whichever is greater, plus minimum \$218,000 capital investment.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Campstore, gift shop, tent cabins	9/30/2017		<b>RECEIPTS</b>	\$0	\$429,132
	In Term		<b>RENT</b>	\$0	\$79,346
			<b>FACILITIES</b>		\$218,000
<b>Park Unit: Bolsa Chica SB</b>			<b>District</b> Orange Coast District		
Bolsa Chica Beach Concession Group	1/1/2003	\$20,000/year or 12.5% of gross receipts from April-September and 6% of gross receipts from October-March except for catering services which is 15.5% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Beach stand	12/31/2008		<b>RECEIPTS</b>	\$143,425	\$113,383
	In Term		<b>RENT</b>	\$18,701	\$26,865
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Bothe-Napa Valley SP</b>		<b>District</b> Diablo Vista District			
Triple Creek Horse Outfit	7/1/2003	\$350/month or 10% of gross receipts up to \$3,500, plus 12% of gross receipts over \$3,500.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Horseback riding	6/30/2008		<b>RECEIPTS</b>	\$65,555	\$61,375
	In Term		<b>RENT</b>	\$7,571	\$7,015
			<b>FACILITIES</b>		\$0
<b>Park Unit: California Citrus SHP</b>		<b>District</b> Inland Empire District			
California Citrus Heritage Management Corporation	11/1/1992	Care, maintenance, management, operation, and development of California Citrus SHP for the use, interpretation, education, and benefit to the general public.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Citrus groves	10/31/2012		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Candlestick Point SRA</b>		<b>District</b> Diablo Vista District			
City Park of San Francisco	1/1/1993	92% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Event parking	12/31/1997		<b>RECEIPTS</b>	\$776,893	\$444,441
	Month to Month		<b>RENT</b>	\$534,523	\$408,795
			<b>FACILITIES</b>		\$0
<b>Park Unit: Cardiff SB</b>		<b>District</b> San Diego Coast District			
Babe's at the Beach	3/1/2008	\$2400/year or 15% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Snackbar, beachstand	2/28/2010		<b>RECEIPTS</b>	\$0	\$606
	In Term		<b>RENT</b>	\$0	\$99
			<b>FACILITIES</b>		\$0



Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Espresso by the Sea</b> Mobile coffee cart	10/1/2007 9/30/2009 In Term	\$2,400/year or 15% of gross receipts, whichever is greater. Seasonal and weekend operation.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$0 \$0 \$0	<b>07-08</b> \$8,894 \$1,335 \$0
<b>Park Unit: Carlsbad SB</b>			<b>District</b>	San Diego Coast District	
<b>JP's Surf Camp</b> Surf school	10/1/2006 9/30/2007 Month to Month	\$1,500/year or 15% of gross receipts, whichever is greater, during the months of June, July and August. All other months 15% of gross receipts only.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$5,047 \$1,500 \$0	<b>07-08</b> \$2,183 \$327 \$0
<b>Park Unit: Carmel River SB</b>			<b>District</b>	Monterey District	
<b>Serendipity Farms</b> Demonstration organic farm	2/1/2008 1/31/2013 In Term	5% of gross receipts in Year 1; \$5,000 or 10% of gross receipts, whichever is greater, subsequent years.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$0 \$0 \$0	<b>07-08</b> \$0 \$0 \$0
<b>Park Unit: Carnegie SVRA</b>			<b>District</b>	Twin Cities District	
<b>Motomart at Carnegie</b> OHV parts and supply store	10/1/1991 9/30/1996 Month to Month	\$800/month or 5% of monthly gross receipts, whichever is greater. Contract was assigned from Skips at Carnegie 4/06.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$903,460 \$45,173 \$0	<b>07-08</b> \$1,151,894 \$56,513 \$0
<b>Park Unit: China Camp SP</b>			<b>District</b>	Marin District	
<b>Frank Quan</b> Historic Village operations	3/1/1999 2/28/2009 In Term	\$600/year or 10% of annual gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$14,344 \$1,437 \$0	<b>07-08</b> \$14,411 \$1,485 \$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Clear Lake SP</b>			<b>District</b> Northern Buttes District		
Recreation Resource Management	6/1/2005	8% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Clear Lake camp store, marina and cabins	1/31/2007		<b>RECEIPTS</b>	\$34,728	\$61,474
	Month to Month		<b>RENT</b>	\$2,682	\$4,918
			<b>FACILITIES</b>		\$0
<b>Park Unit: Columbia SHP</b>			<b>District</b> Central Valley District		
A. deCosmos Daguerrean Studio	6/1/1991	\$200/month or 4% of monthly gross receipts, whichever is greater. Contract award pending.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Daguerrotype Photo Studio	5/31/1995		<b>RECEIPTS</b>	\$104,587	\$92,504
	Month to Month		<b>RENT</b>	\$4,241	\$3,969
			<b>FACILITIES</b>		\$0
A.N. Fisher & Co.	7/1/1999	8.025% of monthly gross receipts. Assigned to Quartz Mountain in 2006.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Stable & stage tours	6/30/2009		<b>RECEIPTS</b>	\$33,275	\$0
	Assignment		<b>RENT</b>	\$2,733	\$0
			<b>FACILITIES</b>		\$0
Brown's Coffee & Sweets	4/1/2005	\$8,750/year or 7% of gross receipts, whichever is greater, plus 1% of annual gross receipts for maintenance. 2006/07 rents reflect rental abatement in amount of \$8,002 for plumbing repairs.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Brown's Coffee & Sweet Shop	12/31/2006		<b>RECEIPTS</b>	\$175,537	\$202,557
	Month to Month		<b>RENT</b>	\$1,524	\$15,304
			<b>FACILITIES</b>		\$0
City Hotel Corp.	2/1/2002	\$2,000/month or 2.5% of monthly gross receipts plus 3% over \$100,000, whichever is greater; January rent on gross receipts only; plus \$5,000 for Conservation, Restoration Fund; and 2% for maintenance. Reassigned to Columbia City Hotels in April 2007.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
City and Fallon Hotels, Theater	1/31/2004		<b>RECEIPTS</b>	\$563,069	\$0
	Assignment		<b>RENT</b>	\$16,229	\$0
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Columbia Candle & Soap Works Candle & soap shop	6/1/1997 5/31/1999 Month to Month	\$200/month or 3% of monthly gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$210,323	\$198,272
			<b>RENT</b>	\$6,310	\$5,948
			<b>FACILITIES</b>		\$0
Columbia Candy Kitchen Candy store	11/1/2005 10/31/2015 In Term	\$27,600/year or 5% of annual gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$682,728	\$703,621
			<b>RENT</b>	\$34,869	\$36,105
			<b>FACILITIES</b>		\$0
Columbia City Hotels LLC City & Fallon Hotels Complexes	2/1/2002 1/31/2004 Month to Month	\$2,000/month or 2.5% of gross receipts up to \$100,000, and 3% of gross receipts over \$100,000. \$5,000/year for conservation of historic objects, 2% of gross receipts for maintenance; \$30,000/year rent abatement for marketing.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$380,988	\$909,414
			<b>RENT</b>	\$0	\$23,541
			<b>FACILITIES</b>		\$32,678
Columbia City Hotels LLC Jenny Lind Restaurant (formerly Columbia House)	5/1/2008 5/31/2008 Month to Month	\$787/month or 3.8% of gross receipts, whichever is greater; 1% of gross receipts for maintenance. Rent abatement for up to \$30,000 for facility improvements to commence operation. (Contract pending approval.)	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$0	\$54,823
			<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$1,371
Columbia House Restaurant Restaurant	5/1/1998 4/30/2008 Terminated	\$10,000/year or 4% of annual gross receipts, whichever is greater. Plus 1% of annual gross receipts for maintenance. Contract terminated January 2008.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$213,823	\$102,810
			<b>RENT</b>	\$8,621	\$3,907
			<b>FACILITIES</b>		\$963

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Columbia Mercantile General store	7/1/1998 6/30/2000 Month to Month	\$500/month or 4% of monthly gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$371,235	\$415,852
			<b>RENT</b>	\$15,719	\$16,634
			<b>FACILITIES</b>		\$0
Fancy Dry Goods and Clothing Store Dry goods & clothing store	4/1/2002 3/31/2012 In Term	\$5,000/year or 7% of annual gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$112,432	\$100,225
			<b>RENT</b>	\$7,874	\$7,016
			<b>FACILITIES</b>		\$0
Floyd Oydegaard Columbia Bookseller's and Stationary	8/1/2000 7/31/2010 In Term	\$150/month or 1.5% of gross receipts during contract years 1 through 3. \$200/month or 3% of gross receipts during contract years 4 through 10. FY 2006/07 rent abatement for facility improvements/repairs.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$60,538	\$55,453
			<b>RENT</b>	\$0	\$3,010
			<b>FACILITIES</b>		\$0
I.O.O.F. Columbia Use of lodge hall	6/1/2000 5/31/2005 Terminated	\$1.00/year for use of lodge hall.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$0	\$0
			<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
J.C. Miller, Carpenter & Joiner Carpenter shop	8/1/1998 7/31/2008 In Term	\$150/month or 4% of monthly gross receipts, whichever is greater, plus 1% of annual gross receipts for maintenance.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$27,121	\$22,865
			<b>RENT</b>	\$1,896	\$1,819
			<b>FACILITIES</b>		\$0
Jack Douglass Saloon Food and beverages	6/1/2002 5/31/2012 In Term	\$300/month or 4% of monthly gross receipts, whichever is greater in years 1 and 2. Years 3 through 10 minimum monthly of \$600 or 6% of monthly gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$202,338	\$251,949
			<b>RENT</b>	\$12,141	\$15,119
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
John & Jeanne Hand St. Charles Saloon	7/1/2001 6/30/2011 In Term	\$1,000/month or 8% of monthly gross receipts, whichever sum is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$121,887	\$105,691
			<b>RENT</b>	\$12,315	\$11,047
			<b>FACILITIES</b>		\$1,057
Masons of California Use of meeting hall	6/1/1999 5/31/2049 In Term	\$1.00/year plus care and maintenance of the Masonic Temple and provision of public interpretive exhibit on ground floor. Contract allowed agreement to be renewed for 50 additional years. Contract was renewed. Original contract period was 6/1/1949 through	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$0	\$0
			<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
Matelot Gulch Mining Mine tours & gold panning	7/1/2000 6/30/2010 In Term	\$12,000/year or 6% of annual gross receipts, whichever is greater. Percentage rental only Nov-March.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$203,935	\$236,468
			<b>RENT</b>	\$12,296	\$14,188
			<b>FACILITIES</b>		\$0
Native Sons of the Golden West Columbia parlor #258	6/1/2002 5/31/2007 Month to Month	\$1.00/year plus care and maintenance of Masonic Temple and provision of public interpretive exhibit.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$0	\$0
			<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
Newby's Barbershop Barbershop	9/1/2002 8/31/2004 Terminated	\$150/month or 15% of annual gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$7,472	\$0
			<b>RENT</b>	\$1,200	\$0
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Parrott's Blacksmith Shop Blacksmith shop	7/1/1998 6/30/2008 In Term	3% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$67,058	\$71,529
			<b>RENT</b>	\$2,263	\$2,333
			<b>FACILITIES</b>		\$0
Pioneer Emporium Gift Shop	6/1/1997 5/31/2007 Month to Month	\$850/month or 7% of monthly gross receipts, whichever is greater, plus 1% of monthly gross receipts for maintenance.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$114,815	\$79,359
			<b>RENT</b>	\$10,355	\$9,385
			<b>FACILITIES</b>		\$907
Quartz Mountaine Carriage Co. Stage rides & horseback tours	7/1/1999 6/30/2009 In Term	8.025%/month. Assigned from A.N. Fisher & Co. effective 10/8/2006.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$132,123	\$155,246
			<b>RENT</b>	\$342	\$7,493
			<b>FACILITIES</b>		\$0
Towle & Leavitt Historic Retail Shop Gift Shop	2/1/2006 1/31/2011 In Term	\$14,000/year or 7% of annual gross receipts up to \$200,000, plus 8% of annual gross receipts over \$200,000, whichever sum is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$173,367	\$152,592
			<b>RENT</b>	\$14,265	\$13,129
			<b>FACILITIES</b>		\$0
University of the Pacific, School of Dentistry Dental exhibit	4/1/1998 3/31/2008 Month to Month	Care and maintenance of an interpretive dental office display for public viewing	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$0	\$0
			<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Crystal Cove SP</b>		<b>District</b> Orange Coast District			
Crystal Cove Alliance	5/1/2006	\$50,000/year or 2.1 % of gross receipts, whichever is greater for restaurants, catering, rentals, cottages and tram tickets; plus 12% of gross receipts for facility improvements.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Historic District lodging, restaurants & catering	3/30/2026		<b>RECEIPTS</b>	\$5,208,890	\$6,871,739
	In Term		<b>RENT</b>	\$109,168	\$144,304
			<b>FACILITIES</b>		\$1,505,973
<b>Park Unit: D.L. Bliss SP</b>		<b>District</b> Sierra District			
Tahoe Adventure Company	1/1/2006	\$50/month or 10% of monthly gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Hiking, biking, skiing tours	12/31/2006		<b>RECEIPTS</b>	\$5,270	\$1,050
	Month to Month		<b>RENT</b>	\$791	\$792
			<b>FACILITIES</b>		\$0
<b>Park Unit: Delta Sector</b>		<b>District</b> Gold Fields District			
Locke Foundation	5/1/2008	\$250/year or 5% monthly gross receipts, whichever is greater, for sale of interpretive materials; and provide interpretive tours.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Locke Boarding House	4/30/2013		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Doheny SB</b>		<b>District</b> Orange Coast District			
Wheel Fun Rentals	5/1/2007	\$65,000/year or 18% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Beach stand and rentals	4/30/2017		<b>RECEIPTS</b>	\$439,900	\$514,280
	In Term		<b>RENT</b>	\$89,965	\$92,570
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
	Contract Status			
<b>Park Unit: Donner Memorial SP</b>		<b>District</b> Sierra District		
Donner Lake Water Sports	6/1/1999	11% of first \$50,000 of annual gross receipts, and 15% of gross receipts over \$50,000.	<b>Fiscal Year</b>	<b>06-07</b> <b>07-08</b>
Personal watercraft rental	11/15/1999		<b>RECEIPTS</b>	\$97,080      \$84,745
	Terminated		<b>RENT</b>	\$12,587      \$11,043
			<b>FACILITIES</b>	\$0
Donner Lake Water Sports	4/1/2008	\$10,000/year or 11% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b> <b>07-08</b>
Water craft and beach rentals	3/31/2013		<b>RECEIPTS</b>	\$0      \$7,925
	In Term		<b>RENT</b>	\$0      \$872
			<b>FACILITIES</b>	\$0
<b>Park Unit: El Capitan SB</b>		<b>District</b> Channel Coast District		
California Camp Stores	4/1/2008	\$60,000/year or 12% of gross receipts whichever is greater. Facility improvements necessary to commence operation.	<b>Fiscal Year</b>	<b>06-07</b> <b>07-08</b>
Beach store	3/31/2018		<b>RECEIPTS</b>	\$0      \$0
	In Term		<b>RENT</b>	\$0      \$0
			<b>FACILITIES</b>	\$0
El-Re-Ga Beach Stores	6/1/1995	11.5% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b> <b>07-08</b>
El-Re-Ga Beach Stores	5/31/2005		<b>RECEIPTS</b>	\$146,582      \$99,378
	Terminated		<b>RENT</b>	\$16,857      \$11,428
			<b>FACILITIES</b>	\$0
<b>Park Unit: Emerald Bay SP</b>		<b>District</b> Sierra District		
Kayak Tahoe	7/1/2006	\$1000/year or 10% of first \$50,000 in gross receipts plus 15% over \$50,000, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b> <b>07-08</b>
Guided kayak tours	6/30/2011		<b>RECEIPTS</b>	\$29,087      \$25,118
	In Term		<b>RENT</b>	\$2,909      \$2,512
			<b>FACILITIES</b>	\$0



Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Folsom Lake SRA</b>		<b>District</b> Gold Fields District			
Adventure Sports	4/1/2005	10% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Canoe and kayak rental	3/31/2006		<b>RECEIPTS</b>	\$43,456	\$34,429
	Month to Month		<b>RENT</b>	\$4,345	\$3,443
			<b>FACILITIES</b>		\$0
Big Chill Ice Cream Float	4/1/2005	\$100/month or 10% of gross receipts whichever is greater, during the months of operation (Memorial Day through Labor Day Weekend). This contract was assigned from Joe's Cooler-N-Stuff effective 6/1/07.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Floating food concession	3/31/2006		<b>RECEIPTS</b>	\$4,356	\$5,318
	Month to Month		<b>RENT</b>	\$436	\$532
			<b>FACILITIES</b>		\$0
California Canoe and Kayak	4/1/2005	10% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Canoe and kayak rentals	3/31/2006		<b>RECEIPTS</b>	\$13,923	\$12,020
	Month to Month		<b>RENT</b>	\$1,391	\$1,201
			<b>FACILITIES</b>		\$0
Christensen Enterprises, Inc	1/1/1984	11% of annual gross receipts excluding gate receipts, plus 11% of the first \$100,000 of gate receipts, plus 50% of all gate receipts over \$100,000. Plus \$.02/gallon on petroleum products.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Folsom Lake Marina	12/31/2007		<b>RECEIPTS</b>	\$1,151,052	\$1,060,032
	Month to Month		<b>RENT</b>	\$244,611	\$198,239
			<b>FACILITIES</b>		\$0
Current Adventures	5/1/2005	10% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Kayak classes & tours	4/30/2006		<b>RECEIPTS</b>	\$20,227	\$17,514
	Month to Month		<b>RENT</b>	\$2,023	\$1,751
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Folsom Lake Boat Rental Ski boat rental	8/1/2004 12/31/2005 Month to Month	\$4,500/year or 12% of monthly gross receipts, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$75,421	\$24,100
			<b>RENT</b>	\$9,050	\$2,892
			<b>FACILITIES</b>		\$0
Granite Bay Food Service Mobile food services	5/1/1996 4/30/2006 Terminated	\$4000/year or 12% of monthly gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$16,415	\$0
			<b>RENT</b>	\$1,612	\$0
			<b>FACILITIES</b>		\$0
Granite Bay Food Service Mobile food service	4/1/2007 4/30/2007 Month to Month	\$330/month or 12% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$14,937	\$19,846
			<b>RENT</b>	\$1,792	\$2,381
			<b>FACILITIES</b>		\$0
Granite Bay Rentals, Inc. Personal watercraft rentals	6/18/2004 12/31/2004 Month to Month	\$5000/year or 16% of monthly gross receipts, whichever is greater. Name change from Twin City Motorsports.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$58,023	\$16,303
			<b>RENT</b>	\$9,283	\$2,608
			<b>FACILITIES</b>		\$0
Joe's Cooler-N-Stuff Floating food concession	4/1/2005 3/31/2006 Terminated	\$100/month or 10% of monthly gross receipts, whichever amount is greater. Contract assigned to Big Chill Ice Cream Float effective 6/1/07.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$7,995	\$0
			<b>RENT</b>	\$800	\$0
			<b>FACILITIES</b>		\$0
Launch Wakeboarding School Wakeboarding lessons	3/1/2005 2/28/2006 Month to Month	10% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$11,559	\$8,535
			<b>RENT</b>	\$1,157	\$854
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Mobile Boat Service Boat towing service	1/1/2005 12/31/2005 Month to Month	5% of gross receipts.	Fiscal Year	06-07	07-08
			RECEIPTS	\$34,038	\$23,426
			RENT	\$3,255	\$2,243
			FACILITIES		\$0
Papi's Kitchen Beach stand	12/1/2007 12/31/2007 Month to Month	\$7,500/year or 10% of monthly gross receipts, whichever is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$0	\$1,915
			RENT	\$0	\$191
			FACILITIES		\$0
Park Place Food Concession Food and equipment rentals	6/1/2004 12/31/2005 Terminated	\$7,500/year or 10% of monthly gross receipts, whichever is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$131,113	\$0
			RENT	\$13,110	\$0
			FACILITIES		\$0
Sea Horse Adventures Recreational/Instructional dive tours	4/1/2004 3/31/2005 Month to Month	Compensation to State is the provision of recreational opportunities to the public.	Fiscal Year	06-07	07-08
			RECEIPTS	\$0	\$0
			RENT	\$0	\$0
			FACILITIES		\$0
Shadow Glen Riding Stables Boarding stables/horse rentals	8/1/2003 7/31/2005 Month to Month	\$6,000/year or 4% of gross receipts, whichever is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$158,269	\$144,003
			RENT	\$6,689	\$6,019
			FACILITIES		\$0
Total Body Fitness Fitness program	5/1/2005 4/30/2006 Month to Month	10% of gross receipts.	Fiscal Year	06-07	07-08
			RECEIPTS	\$9,647	\$12,679
			RENT	\$966	\$1,268
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Fremont Peak SP</b>		<b>District</b> Monterey District			
Fremont Peak Observatory	5/1/2004	10% of gross receipts over \$10,000; management and maintenance of the facilities, provision of a telescope and presentation of astronomy programs to the public.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Observatory	4/30/2009		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Gaviota SP</b>		<b>District</b> Channel Coast District			
California Camp Stores	4/1/2008	\$60,000/year or 12% of gross receipts whichever is greater. Facility improvements necessary to commence operation.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Beach store	3/31/2018		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
El-Re-Ga Beach Stores	6/1/1995	11.5% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
El-Re-Ga Beach Stores	5/31/2005		<b>RECEIPTS</b>	\$67,433	\$49,191
	Terminated		<b>RENT</b>	\$7,754	\$5,657
			<b>FACILITIES</b>		\$0
<b>Park Unit: Half Moon Bay SB</b>		<b>District</b> Santa Cruz District			
Friendly Acres/Sea Horse Ranch	10/1/1991	\$850/month.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Horseback trail rides	10/31/2001		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$9,350	\$0
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
	Contract Status				
<b>Park Unit: Hearst San Simeon SHM</b>		<b>District San Luis Obispo Coast District</b>			
Aramark Corp.	4/1/2004	\$1,000,000/year or percentage of gross receipts as follows: 10% for dining, 15% for catering, food & beverage sales, 20% for museum & garden shop sales and 25% for all gifts shop sales, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Restaurant, catering & retail services	3/31/2019		<b>RECEIPTS</b>	\$4,580,872	\$5,299,696
	In Term		<b>RENT</b>	\$769,998	\$1,093,652
			<b>FACILITIES</b>		\$0
Destination Cinema, Inc.	8/18/1996	\$10,000/month or 8% of first \$250,000 of gross receipts, plus 10% over \$250,000; 2% of gross receipts for advertising; and 2% of gross receipts for facility maintenance.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Operates IMAX theater	8/17/2016		<b>RECEIPTS</b>	\$2,477,357	\$2,290,694
	In Term		<b>RENT</b>	\$196,798	\$203,838
			<b>FACILITIES</b>		\$0
Hearst Ranch Beef	4/11/2007	\$225/month or 5% of food products and 30% of non-interpretive merchandise sales, whichever is greater. Rental abatement of 15% of sales for facility improvements up to \$120,000.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Hearst Ranch beef sales	4/10/2009		<b>RECEIPTS</b>	\$49,444	\$212,395
	In Term		<b>RENT</b>	\$4,149	\$22,193
			<b>FACILITIES</b>		\$0
<b>Park Unit: Hearst San Simeon SP</b>		<b>District San Luis Obispo Coast District</b>			
Sea For Yourself Kayak Tours	10/1/2004	\$100/month or 10% of first \$50,000 of annual gross receipts and 15% of gross receipts in excess of \$50,000, whichever total amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Kayak tours	9/30/2009		<b>RECEIPTS</b>	\$25,578	\$37,298
	In Term		<b>RENT</b>	\$2,977	\$3,807
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Henry Cowell Redwoods SP</b>		<b>District</b> Santa Cruz District			
Mountain Parks Foundation	6/1/2008	\$1000/year or 5% of gross receipts whichever is greater; increase to \$1,500/year or 7.5% gross receipts in contract year two; 90% of pass sales.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Henry Cowell Park Store	5/31/2010		<b>RECEIPTS</b>	\$0	\$29,113
	In Term		<b>RENT</b>	\$0	\$4,567
			<b>FACILITIES</b>		\$0
<b>Park Unit: Hollister Hills SVRA</b>		<b>District</b> Hollister Hills District			
Faultline Powersports, Inc.	8/1/1997	7.5% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
OHV parts and supply store, snacks	7/31/2007		<b>RECEIPTS</b>	\$597,567	\$636,080
	Month to Month		<b>RENT</b>	\$44,817	\$47,706
			<b>FACILITIES</b>		\$0
<b>Park Unit: Hungry Valley SVRA</b>		<b>District</b> Hungry Valley District			
Big Trax, LLC	7/1/2004	\$1,000/year or 12% of the first \$250,000 of all gross receipts, including royalties, whichever is greater and 12% of all annual gross receipts including royalties in excess of \$250,000.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Motocross events at Quail Canyon	6/30/2009		<b>RECEIPTS</b>	\$350,232	\$303,269
	In Term		<b>RENT</b>	\$42,035	\$34,937
			<b>FACILITIES</b>		\$0
<b>Park Unit: Huntington SB</b>		<b>District</b> Orange Coast District			
Wheel Fun Rentals	8/1/1998	\$15,000/year or 18% of gross receipts, whichever is greater; and 1.5% for facility maintenance.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Beach stand and equipment rentals	7/31/2008		<b>RECEIPTS</b>	\$281,014	\$274,343
	In Term		<b>RENT</b>	\$50,383	\$49,382
			<b>FACILITIES</b>		\$4,110

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Indio Hills Palms</b>		<b>District</b> Colorado Desert District			
Covered Wagon Tours	4/1/2007	\$200/month or 5% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Wagon tours	3/30/2012		<b>RECEIPTS</b>	\$23,254	\$51,984
	In Term		<b>RENT</b>	\$1,800	\$1,400
			<b>FACILITIES</b>		\$0
<b>Park Unit: Jack London SHP</b>		<b>District</b> Diablo Vista District			
Triple Creek Horse Outfit	7/1/2003	\$350/month or 10% of gross receipts up to \$3,500, plus 12% of gross receipts over \$3,500.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Horseback riding	6/30/2008		<b>RECEIPTS</b>	\$0	\$14,100
	In Term		<b>RENT</b>	\$0	\$1,552
			<b>FACILITIES</b>		\$0
<b>Park Unit: Lake Oroville SRA</b>		<b>District</b> Northern Buttes District			
Big Valley Divers, Inc	4/29/2004	7.5% of monthly gross receipts. Formerly Sierra View Dive.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Boat hull cleaning & salvage	4/28/2009		<b>RECEIPTS</b>	\$1,345	\$11,434
	In Term		<b>RENT</b>	\$101	\$864
			<b>FACILITIES</b>		\$0
Funtime-Fulltime	12/2/1969	3% of first \$300,000 in gross receipts, plus 6% of next \$300,000, plus 12% up to \$1.6 million and 15% over; plus 2 cents/gallon on first 50,000 gallons of fuel and 2.5 cents next 50,000, plus 3 cents above 100,000 gallons.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Bidwell Marina	12/1/2009		<b>RECEIPTS</b>	\$3,153,184	\$3,208,325
	In Term		<b>RENT</b>	\$263,789	\$327,684
			<b>FACILITIES</b>		\$0
Lake Oroville Marina, LLC	7/22/1969	\$600/year or 7.5% of gross receipts for first \$50,000 and 1.1 cent per gallon of fuel, plus 8.5% of receipts to \$150,000 and 1.25 cents per gallon of fuel; plus 9% of receipts over \$150,000.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Lime Saddle Marina	7/1/1989		<b>RECEIPTS</b>	\$1,359,730	\$721,094
	Terminated		<b>RENT</b>	\$120,994	\$65,436
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Lake Oroville Marina, LLC	10/1/2007	\$145,000/year or 7.5% of first \$500,000 in gross receipts plus 10% over \$500,000, whichever is greater; plus 2% of fuel sales.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Lime Saddle Marina	9/30/2037		<b>RECEIPTS</b>	\$0	\$434,804
	In Term		<b>RENT</b>	\$0	\$32,392
			<b>FACILITIES</b>		\$0
North State Diving	6/2/2004	10% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Boat hull cleaning	6/1/2005		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Lake Perris SRA</b>			<b>District Inland Empire District</b>		
Phil Edmondson	3/1/2007	\$1,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Equestrian tours & hayrides	2/28/2009		<b>RECEIPTS</b>	\$18,030	\$35,715
	In Term		<b>RENT</b>	\$1,803	\$3,572
			<b>FACILITIES</b>		\$0
Pyramid Enterprises, Inc.	6/15/1976	\$7,200/year or 6% of gross receipts, whichever is greater, and 2 cents per gallon for fuel sales.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Lake Perris Marina	6/14/2001		<b>RECEIPTS</b>	\$358,762	\$357,879
	Month to Month		<b>RENT</b>	\$21,526	\$18,973
			<b>FACILITIES</b>		\$0
<b>Park Unit: Lake Valley SRA</b>			<b>District Sierra District</b>		
American Golf Corporation	4/1/1989	\$3,000/month or 29% of gross golfing fee receipts, plus 10% of monthly food and beverage, retail merchandise and winter sports activity receipts, plus 5% of gross receipts for facility improvements.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Lake Tahoe golf course & restaurant	3/31/2009		<b>RECEIPTS</b>	\$2,438,007	\$2,456,403
	In Term		<b>RENT</b>	\$613,631	\$604,214
			<b>FACILITIES</b>		\$0



Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Leo Carrillo SP</b>		<b>District Angeles District</b>			
Anthony and Annette Micicucci	4/1/2006	\$20,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Leo Carrillo camp store	3/31/2016		<b>RECEIPTS</b>	\$277,376	\$277,128
	In Term		<b>RENT</b>	\$27,737	\$27,719
			<b>FACILITIES</b>		\$0
Argentine Plumbing	11/1/1990	20% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Pay showers	10/31/1991		<b>RECEIPTS</b>	\$25,758	\$22,895
	Month to Month		<b>RENT</b>	\$5,151	\$4,579
			<b>FACILITIES</b>		\$0
<b>Park Unit: MacKerricher SP</b>		<b>District Mendocino District</b>			
Mendocino Area Park Assoc. (M.A.P.A.)	9/6/1998	20% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Pay showers	9/5/1999		<b>RECEIPTS</b>	\$22,405	\$27,766
	Month to Month		<b>RENT</b>	\$4,482	\$5,553
			<b>FACILITIES</b>		\$0
Pacific Environmental Education	9/5/1996	\$1.75/night per student. Concession operates March - May and Sept - October only.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Outdoor education camp	9/4/1997		<b>RECEIPTS</b>	\$0	\$5,814
	Month to Month		<b>RENT</b>	\$4,839	\$8,008
			<b>FACILITIES</b>		\$0
Ricochet Ridge Ranch	3/1/1994	5% of first \$35,000 of annual gross receipts, plus 7% of annual gross receipts over \$35,000.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Guided horseback tours	2/28/1995		<b>RECEIPTS</b>	\$197,458	\$207,353
	Month to Month		<b>RENT</b>	\$13,053	\$14,041
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Malibu Creek SP</b>			<b>District</b> Angeles District		
Argentine Plumbing	11/1/1990	20% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Pay showers	10/31/1991		<b>RECEIPTS</b>	\$6,357	\$6,222
	Month to Month		<b>RENT</b>	\$1,271	\$1,244
			<b>FACILITIES</b>		\$0
<b>Park Unit: Malibu Lagoon SB</b>			<b>District</b> Angeles District		
Malibu Pier Partners, LLC	8/1/2005	\$250,000/year or percentage of gross receipts as follows: 7% on premises food/beverages, 10% take-out food/beverage; 10% retail sales; 15% off-premises catering and sales; 3% boat tours/fishing; \$12,000 for parking lot. Rent funds capital improvements.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Restaurant, retail & boat tours	7/31/2025		<b>RECEIPTS</b>	\$180,981	\$457,094
	In Term		<b>RENT</b>	\$5,086	\$23,182
			<b>FACILITIES</b>		\$0
Surflife	11/1/2004	\$400/month to provide webcam service to check surf conditions.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
On-line surf information	10/31/2006		<b>RECEIPTS</b>	\$0	\$0
	Terminated		<b>RENT</b>	\$4,960	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Manresa SB</b>			<b>District</b> Santa Cruz District		
Anderson Family Surf Camp	6/1/2004	\$750/year or 12% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Surf school	5/31/2009		<b>RECEIPTS</b>	\$0	\$6,075
	In Term		<b>RENT</b>	\$0	\$729
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
Club Ed	6/1/2004	\$8,000/year or 12% of gross receipts, whichever is greater.	Fiscal Year	06-07	07-08
Overnight surf camp	5/31/2009		RECEIPTS	\$177,744	\$247,138
	In Term		RENT	\$21,329	\$29,657
			FACILITIES		\$0
<b>Park Unit: Marshall Gold Discovery SHP</b>			<b>District</b>	Gold Fields District	
American River Conservancy	2/1/1999	\$150/month or 7% of gross receipts for use as an interpretive center in the historic Kane House.	Fiscal Year	06-07	07-08
Interpretive programs and retail sales	1/31/2009		RECEIPTS	\$0	\$14,602
	In Term		RENT	\$0	\$1,688
			FACILITIES		\$0
Argonaut Refreshment Saloon	3/1/1999	\$50/month or 7% of monthly gross receipts, whichever is greater. Assigned to Debi & Victor Garcia effective 10/1/06.	Fiscal Year	06-07	07-08
Argonaut Refreshment Saloon	2/28/2009		RECEIPTS	\$6,477	\$0
	Assignment		RENT	\$453	\$0
			FACILITIES		\$0
Argonaut Refreshment Saloon	3/1/1999	\$50/month or 7% of gross receipts, whichever amount is greater. Contract assigned from Sydney Bartlett effective 10/1/06.	Fiscal Year	06-07	07-08
Argonaut Refreshment Saloon	2/28/2009		RECEIPTS	\$43,142	\$72,762
	In Term		RENT	\$3,107	\$5,158
			FACILITIES		\$0
Fritz and Margaret Erhardt	5/1/2007	5% of annual gross receipts in year 1; year 2 - \$3,750/year or 7.5% of annual gross receipts, whichever sum is greater.	Fiscal Year	06-07	07-08
Erhardt's Dry Goods store	4/30/2009		RECEIPTS	\$1,670	\$17,233
	In Term		RENT	\$84	\$968
			FACILITIES		\$0
Fritz and Margaret Erhardt	4/1/2005	\$8,500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	06-07	07-08
Berkearts Gun Shop and Programs	3/31/2009		RECEIPTS	\$163,876	\$158,516
	In Term		RENT	\$19,606	\$18,702
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Gold Discovery Park Association Food & Beverage Sales	11/1/2006 10/31/2007 Terminated	\$500/year or 5% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$0	\$0
			<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: McArthur-Burney Falls Memorial SP</b>			<b>District</b>	Northern Buttes District	
Recreation Resource Management Camp store and tent cabins	6/1/2004 5/31/2024 In Term	\$22,000/year or 6% of gross receipts, whichever is greater; construct a new concession facility at a minimum cost of \$450,000.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$418,488	\$491,440
			<b>RENT</b>	\$25,334	\$64,557
			<b>FACILITIES</b>		\$0
<b>Park Unit: Mendocino Headlands SP</b>			<b>District</b>	Mendocino District	
Mendocino Land Trust Hetder Field Property	7/14/1988 7/13/2008 In Term	Operation, maintenance, and care of Hetder Field property.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$0	\$0
			<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Millerton Lake SRA</b>			<b>District</b>	Central Valley District	
CMS Toys Watercraft rental and camp store	5/1/2003 9/30/2003 Month to Month	\$150/month or 8% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$84,107	\$66,081
			<b>RENT</b>	\$6,871	\$5,286
			<b>FACILITIES</b>		\$0
Lake Millerton Marina Operates Lake Millerton marina	5/1/2003 10/31/2007 Month to Month	\$40,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$526,796	\$475,945
			<b>RENT</b>	\$52,679	\$42,414
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Mono Lake Tufa SNR</b>			<b>District</b> Sierra District		
Caldera Kayaks	11/1/2007	\$300/year or 5% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Kayak tours	10/31/2012		<b>RECEIPTS</b>	\$0	\$5,810
	In Term		<b>RENT</b>	\$0	\$291
			<b>FACILITIES</b>		\$0
Mono Lake Committee	6/1/2007	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Kayak and canoe tours	5/31/2012		<b>RECEIPTS</b>	\$732	\$11,820
	In Term		<b>RENT</b>	\$37	\$591
			<b>FACILITIES</b>		\$0
<b>Park Unit: Monterey SHP</b>			<b>District</b> Monterey District		
Jack Tar-The Seagoing Organ Grinder	2/1/2006	\$210 monthly.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Organ grinder	1/31/2009		<b>RECEIPTS</b>	\$1,305	\$0
	Terminated		<b>RENT</b>	\$210	\$0
			<b>FACILITIES</b>		\$0
Jos Boston & Co.	10/1/2004	Interpretive services and maintenance of buildings and grounds, with emphasis on historic gardens including the Casa del Oro Garden.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Boston Store/Picket Fence	9/30/2006		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
Junior League of Monterey Co	12/1/2000	Restoration, maintenance, repair, and operation (including interpretive services) of the historic Old Whaling Station. Minimum expenditure is \$5,000/yr for maintenance and repairs.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Old Whaling Station	11/30/2010		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Morro Bay SP</b>		<b>District</b> San Luis Obispo Coast District			
Associated Pacific Constructors Marina & restaurant	10/1/1991 9/30/1993 Month to Month	5% of monthly gross receipts up to \$12,000 and 7% over \$12,000 for food and beverage; gross receipts include 20% paid to City of Morro Bay for marina operations under Operating Agreement.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$1,467,464 \$82,137	<b>07-08</b> \$1,383,557 \$75,830 \$0
<b>Park Unit: Mount Diablo SP</b>		<b>District</b> Diablo Vista District			
John Pereira Demonstration cattle ranch	2/1/1994 11/30/1999 Month to Month	\$14.50/Animal Unit Month (AUM), payable annually.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$0 \$0	<b>07-08</b> \$0 \$0 \$0
<b>Park Unit: Mount Tamalpais SP</b>		<b>District</b> Marin District			
Dunlap Lands Hang-gliding lessons	5/1/2005 4/30/2006 Month to Month	\$2,000/year or 2% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$20,875 \$0	<b>07-08</b> \$22,055 \$4,000 \$0
Sharon Worlund/Snackstand Snack stand	8/1/1997 7/31/2007 Terminated	\$2,500/year or 12% of gross receipts.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$27,161 \$3,258	<b>07-08</b> \$17,269 \$2,071 \$0
Sharon Worlund/Snackstand Surfers Grill Snack Stand	5/1/2008 4/30/2013 In Term	\$2,500/year or 12% of gross receipts.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$0 \$0	<b>07-08</b> \$4,546 \$545 \$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Oceano Dunes SVRA</b>			<b>District</b> Oceano Dunes District		
Angello's ATV Rental	9/1/2003	\$500/month or 5% of 1st \$500,000 gross receipts, and 6.5% gross receipts in excess \$500,000, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
ATV rentals	4/30/2005		<b>RECEIPTS</b>	\$396,765	\$403,711
	Month to Month		<b>RENT</b>	\$19,838	\$20,186
			<b>FACILITIES</b>		\$0
Arnie's ATV Rental	9/1/2003	\$500/month or 5% of first \$500,000 of gross receipts, and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
ATV rentals	4/30/2005		<b>RECEIPTS</b>	\$693,816	\$628,239
	Month to Month		<b>RENT</b>	\$33,799	\$34,134
			<b>FACILITIES</b>		\$0
BJ's ATV Rental & Accessories Center	9/1/2003	\$500/month or 5% of first \$500,000 of gross receipts and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
ATV rentals	4/30/2005		<b>RECEIPTS</b>	\$878,530	\$875,209
	Month to Month		<b>RENT</b>	\$48,852	\$52,790
			<b>FACILITIES</b>		\$0
LUV-2-CAMP	7/1/2004	\$500/month or 8% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Trailer rentals	5/31/2006		<b>RECEIPTS</b>	\$542,800	\$480,100
	Month to Month		<b>RENT</b>	\$43,824	\$38,405
			<b>FACILITIES</b>		\$0
Pacific Adventure Tours	4/1/2005	\$500/month or 5% of the first \$500,000 gross receipts and 6.5% of gross receipts over \$500,000, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Off road vehicle tours	2/28/2007		<b>RECEIPTS</b>	\$153,548	\$107,854
	Month to Month		<b>RENT</b>	\$8,666	\$5,666
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Pismo Beach Hummer Adventures Hummer Tours	4/1/2005 2/28/2007 Month to Month	\$500// month or 5% of the first \$500,000 of annual gross receipts plus 6.5% of annual gross receipts over \$500,000, whichever is greater. Assigned from Steve's ATV Rentals 4/06.	Fiscal Year	06-07	07-08
			RECEIPTS	\$64,643	\$8,365
			RENT	\$6,000	\$418
			FACILITIES		\$0
Steve's ATV Service, Inc. ATV rentals	9/1/2003 4/30/2005 Month to Month	\$500/month or 5% of gross receipts under \$500,000 and 6.5% of gross receipts over \$500,000, whichever amount is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$1,208,831	\$1,219,118
			RENT	\$68,088	\$71,879
			FACILITIES		\$0
Steve's ATV Service, Inc. ATV towing, storage, retail sales and snacks	9/1/2003 4/30/2005 Month to Month	15.5% of monthly gross receipts for towing, food service and retail sales; 5% of gross receipts for storage.	Fiscal Year	06-07	07-08
			RECEIPTS	\$226,718	\$272,534
			RENT	\$29,334	\$37,287
			FACILITIES		\$0
Sun Buggy Fun Rental of Pismo ATV rentals	7/1/2004 12/31/2005 Month to Month	\$500/month or 8% of gross receipts, whichever is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$574,240	\$483,892
			RENT	\$45,940	\$38,712
			FACILITIES		\$0
Yo Banana Boy, Inc Vacuum pump service	10/1/2003 4/30/2005 Month to Month	\$500/month or 8% of gross receipts, whichever is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$292,847	\$309,406
			RENT	\$23,429	\$24,572
			FACILITIES		\$0



Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Old Sacramento SHP</b>			<b>District</b> Capital District		
Skalet Family Jewelers	3/1/2004	\$28,000/year or 3% of annual gross receipts up to \$25,000; and 4% of annual gross receipts over \$25,000, whichever total amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Jewelry store	2/28/2009		<b>RECEIPTS</b>	\$1,112,153	\$928,201
	In Term		<b>RENT</b>	\$44,268	\$37,006
			<b>FACILITIES</b>		\$0
Wells Fargo Bank	11/1/1996	\$675/month.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Interpretive display and banking	10/31/2006		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$8,100	\$7,763
			<b>FACILITIES</b>		\$0
<b>Park Unit: Old Town San Diego SHP</b>			<b>District</b> San Diego Coast District		
Ana Salcedo	2/1/2006	\$100,000/year or 12% of gross receipts up to \$750,000, plus 13% of all annual gross receipts over \$750,000, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Wallach & Goldman Square	1/31/2016		<b>RECEIPTS</b>	\$62,415	\$86,959
	In Term		<b>RENT</b>	\$104,388	\$99,389
			<b>FACILITIES</b>		\$1,521
Arlene & Jean B. Kingery	1/15/2001	5% of monthly gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Shump Ko Hup	1/14/2002		<b>RECEIPTS</b>	\$17,773	\$0
	Terminated		<b>RENT</b>	\$923	\$0
			<b>FACILITIES</b>		\$0
Artisan Imports, Inc.	5/1/1991	\$2,000/month or 10.3% of gross receipts up to \$25,000, plus 12% of gross receipts over \$25,000; and 1.5% for maintenance.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
El Centro Artesano	4/30/1996		<b>RECEIPTS</b>	\$562,235	\$591,359
	Month to Month		<b>RENT</b>	\$62,368	\$65,880
			<b>FACILITIES</b>		\$8,963

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Bailey and McGuire Pottery Pottery shop	9/15/2000 9/14/2001 Month to Month	\$900/month or 8% of the first \$25,000, plus 10% of gross receipts over \$25,000, whichever amount is greater; and 1.5% facility maintenance.	Fiscal Year	06-07	07-08
			RECEIPTS	\$313,681	\$296,579
			RENT	\$27,762	\$24,076
			FACILITIES		\$4,432
Cousin's Old Town Candy Shop Candy shop	8/1/2000 7/31/2010 In Term	15% of gross receipts.	Fiscal Year	06-07	07-08
			RECEIPTS	\$704,519	\$742,335
			RENT	\$105,677	\$115,100
			FACILITIES		\$10,072
Cygnets Theatre Theatre in Old Town	1/1/2008 12/31/2017 In Term	\$40,000/year or 3% of gross receipts whichever is greater; and \$370,000 for facility improvements.	Fiscal Year	06-07	07-08
			RECEIPTS	\$0	\$218,185
			RENT	\$0	\$6,546
			FACILITIES		\$370,000
Delaware North Parks & Resorts OTSD Plaza del Pasado, Cosmopolitan Restaurant, Jolly Boy	6/1/2005 5/31/2015 In Term	\$2,000,000/year or 8.5% of gross receipts up to \$18,000,000 and 9% of gross receipts over \$18,000,000, whichever amount is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$9,203,767	\$7,533,359
			RENT	\$1,995,947	\$2,012,619
			FACILITIES		\$0
El Fandango Restaurant Mexican restaurant	8/1/2003 7/31/2013 In Term	\$6,000/month or 10.5% of gross receipts up to \$70,000, and 10.5% of gross receipts over \$70,000, whichever amount is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$968,776	\$1,197,440
			RENT	\$98,242	\$125,799
			FACILITIES		\$0
First San Diego Courthouse Operates Courthouse Museum	5/12/1981 5/11/2001 Month to Month	Archaeological exploration, construction, and interpretation of the Bean Courthouse Building and museum.	Fiscal Year	06-07	07-08
			RECEIPTS	\$0	\$0
			RENT	\$0	\$0
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Gum Saan Chinese import store	1/2/2003 1/1/2008 In Term	\$2,000/year or 10.5% of up to \$25,000 of gross receipts, and 10.5% of gross receipts over \$25,000, whichever amount is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$163,781	\$155,678
			RENT	\$25,450	\$25,992
			FACILITIES		\$0
Heritage Tours Guided tours	11/1/1994 6/30/1995 Month to Month	\$.50/adult and \$.25/child	Fiscal Year	06-07	07-08
			RECEIPTS	\$81,287	\$78,970
			RENT	\$4,529	\$4,800
			FACILITIES		\$0
Holiday Traditions, Inc. Captain Fitch's Mercantile store	11/1/1995 10/31/1997 Month to Month	\$2,000/month or 12% of gross receipts, whichever amount is greater; and 2% for maintenance.	Fiscal Year	06-07	07-08
			RECEIPTS	\$389,697	\$360,027
			RENT	\$47,636	\$44,425
			FACILITIES		\$7,201
Kumeyaay Border Task Force (KBTF) Shump Ko Hup Kumeyaay artisans	8/1/2007 7/31/2008 In Term	\$100/month or 5% of gross receipts, whichever is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$0	\$5,910
			RENT	\$0	\$1,026
			FACILITIES		\$0
Maureen Luboviski Alvarado Provisions store	6/1/1990 5/31/1995 Month to Month	\$600/month or 8.25% of up to \$12,500 of gross receipts, plus 10.5% of gross receipts over \$12,500; and 2% for maintenance.	Fiscal Year	06-07	07-08
			RECEIPTS	\$240,834	\$244,831
			RENT	\$21,908	\$22,332
			FACILITIES		\$4,188
Miner's Gems & Minerals Gems and minerals	6/1/1998 5/31/2008 In Term	\$1,800/month or 10.5% of gross receipts, whichever is greater; and 2% for maintenance.	Fiscal Year	06-07	07-08
			RECEIPTS	\$461,761	\$428,232
			RENT	\$48,484	\$44,964
			FACILITIES		\$8,563

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Miracle Theatre Productions Old Town Theater	5/1/1994 10/31/1995 Terminated	\$1,000/month plus 10% of monthly gross food & beverage receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$17,555	\$0
			<b>RENT</b>	\$8,756	\$0
			<b>FACILITIES</b>		\$0
Racine & Laramie Tobacco & pipe shop	9/1/1974 8/31/2014 In Term	\$180/year until \$86,000 construction investment is fully amortized: then 4% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$456,790	\$487,958
			<b>RENT</b>	\$180	\$180
			<b>FACILITIES</b>		\$0
San Diego Co. Dental Assoc. Dental museum	2/1/1983 9/30/1991 Month to Month	Provision of interpretive services.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$0	\$0
			<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
San Diego Historical Days School House Museum	1/1/1981 12/31/1991 Month to Month	Provision of interpretive services for the First San Diego Schoolhouse on Mason Street.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$0	\$0
			<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
San Diego House of Coffee and Tea Coffee, tea and spice shop	9/15/2000 9/14/2001 Month to Month	\$800/month or 8% of up to \$25,000 in gross receipts, plus 10% of gross receipts over \$25,000, whichever is greater; and 1.5% for maintenance.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$180,298	\$157,590
			<b>RENT</b>	\$14,423	\$13,091
			<b>FACILITIES</b>		\$2,359
Sessions Candleshop Sessions Candle shop	6/1/1996 5/31/1997 Month to Month	\$2,000/month or 14% of gross receipts, whichever is greater; and 2% for maintenance.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$297,916	\$272,909
			<b>RENT</b>	\$41,709	\$38,293
			<b>FACILITIES</b>		\$4,996

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Tinsmith Oldtown Retail sales	8/15/2002 8/14/2007 In Term	\$2,000/month or 12% of gross receipts up to \$25,000, and 13% of gross receipts over \$25,000, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$321,270	\$262,021
			<b>RENT</b>	\$38,962	\$33,021
			<b>FACILITIES</b>		\$0
Toler, Dennis&Heidi The Johnson House	9/15/2000 9/14/2001 Month to Month	8% of up to \$20,000 in gross receipts, plus 10% of gross receipts over \$20,000; and 1.5% for maintenance.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$184,315	\$172,249
			<b>RENT</b>	\$14,823	\$14,266
			<b>FACILITIES</b>		\$2,573
Toler, Dennis&Heidi Toler's Leather Depot	7/1/1993 6/30/1998 Month to Month	\$1,000/month or 10% of up to \$20,000 in gross receipts, and 12.5% of gross receipts over \$20,000, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$216,401	\$186,313
			<b>RENT</b>	\$22,202	\$19,650
			<b>FACILITIES</b>		\$1,090
Toler, Dennis&Heidi US House Toler's Footwear	4/1/1999 3/31/2009 In Term	\$1,133/month or 8% of gross receipts, whichever is greater. Assigned from US House Apothecary and Soap Shop on 4/1/2008.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$0	\$25,107
			<b>RENT</b>	\$0	\$3,673
			<b>FACILITIES</b>		\$0
US House Apothecary and Soap Shop Retail soap and apothecary	4/1/1999 3/31/2009 Assignment	8% of monthly gross receipts. Assigned to Toler's, Inc. Effective 4/1/2008.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$162,503	\$95,244
			<b>RENT</b>	\$14,302	\$9,858
			<b>FACILITIES</b>		\$0
Welhelmina Manlo & Alice Altier Old Town General Store	1/1/2001 6/30/2002 Month to Month	\$1,250/month or 8% of first \$200,000, plus 10% of gross receipts over \$200,000, whichever is greater; and 2% for maintenance.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
			<b>RECEIPTS</b>	\$118,182	\$109,135
			<b>RENT</b>	\$15,000	\$15,000
			<b>FACILITIES</b>		\$2,182

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Wells Fargo Bank Wells Fargo Express Office	8/1/1992 7/31/2012 In Term	Capital investment of \$350,000 to reconstruct the historic Colorado House; operate and maintain an interpretive exhibit for public benefit.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$0 \$0 \$0	<b>07-08</b> \$12,779 \$0 \$0
<b>Park Unit: Pfeiffer Big Sur SP</b>		<b>District</b> Monterey District			
Guest Services Company of Virginia Lodge, groceries, gifts & restaurant	11/1/2004 10/31/2009 In Term	\$675,000/year or 16% of gross receipts, whichever is greater. 3.7% of annual gross receipts for facility improvements.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$4,945,193 \$791,231 \$0	<b>07-08</b> \$4,776,467 \$764,234 \$0
<b>Park Unit: Pigeon Point Light Station SHP</b>		<b>District</b> Santa Cruz District			
American Youth Hostel Assoc. Youth hostel	10/1/1986 9/30/1991 Month to Month	Equip, develop, operate and maintain a youth hostel that is open to the general public.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$0 \$0 \$0	<b>07-08</b> \$0 \$0 \$0
<b>Park Unit: Pismo SB</b>		<b>District</b> Oceano Dunes District			
Superior Guest Care Golf course operation (9 holes)	9/1/2002 8/31/2012 In Term	\$115,000/year or 17% of golf related gross receipts and 10% of food and beverages gross receipts, whichever amount is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>06-07</b> \$1,840,917 \$219,000 \$0	<b>07-08</b> \$1,622,539 \$191,442 \$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Point Cabrillo</b>		<b>District Mendocino District</b>			
Pt. Cabrillo Lightkeepers Association	7/1/2002	Restore, operate, maintain and intepret lighthouse facilities for public use including retail sales and lodging. Sale proceeds fund facility restoration and maintenance.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Restoration, interpretation, lodging, and retail sales	6/30/2012		<b>RECEIPTS</b>	\$0	\$246,538
	In Term		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Point Lobos SNR</b>		<b>District Monterey District</b>			
Philip Sammet SCUBA Diving Tours	11/1/2006	\$50/month or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Instructional SCUBA dive tours	10/31/2008		<b>RECEIPTS</b>	\$900	\$4,000
	In Term		<b>RENT</b>	\$150	\$620
			<b>FACILITIES</b>		\$0
<b>Park Unit: Point Montara Light Station</b>		<b>District Santa Cruz District</b>			
American Youth Hostel Assoc.	10/1/1986	Equip, develop, operate and maintain a youth hostel that is open to the general public.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Youth hostel	9/30/1991		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Point Mugu SP</b>		<b>District Angeles District</b>			
Argentine Plumbing	11/1/1990	20% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Pay Shower	10/31/1991		<b>RECEIPTS</b>	\$8,627	\$8,648
	Month to Month		<b>RENT</b>	\$1,726	\$1,730
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Prairie City SVRA</b>		<b>District</b> Twin Cities District			
A.M.P. Racing, LLC	7/1/2001	6% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Motocross race track operation	6/30/2002		<b>RECEIPTS</b>	\$132,041	\$163,294
	Month to Month		<b>RENT</b>	\$7,923	\$9,798
			<b>FACILITIES</b>		\$0
Aaron's Rental	9/1/2002	8% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Mud Mart ATV rentals	12/31/2003		<b>RECEIPTS</b>	\$299,597	\$172,769
	Month to Month		<b>RENT</b>	\$30,433	\$17,277
			<b>FACILITIES</b>		\$0
Racecraft Motorsports	5/1/2005	\$500/month or 5% of first \$120,000 of all annual gross receipts, and 7% of annual gross receipts in excess of \$120,000, whichever total amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Go-kart track	4/30/2009		<b>RECEIPTS</b>	\$202,070	\$124,212
	In Term		<b>RENT</b>	\$11,416	\$7,481
			<b>FACILITIES</b>		\$0
<b>Park Unit: Refugio SB</b>		<b>District</b> Channel Coast District			
California Camp Stores	4/1/2008	\$60,000/year or 12% of gross receipts whichever is greater. Facility improvements necessary to commence operation.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Beach store	3/31/2018		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
El-Re-Ga Beach Stores	6/1/1995	11.5% of gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
El-Re-Ga Beach Stores	5/31/2005		<b>RECEIPTS</b>	\$184,032	\$116,602
	Terminated		<b>RENT</b>	\$21,164	\$13,409
			<b>FACILITIES</b>		\$0



Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: San Buenaventura SB</b>			<b>District</b> Channel Coast District		
Wheel Fun Rentals	5/24/2004	\$15,000/year or 17% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Beach equipment rental	5/23/2005		<b>RECEIPTS</b>	\$130,709	\$99,470
	Month to Month		<b>RENT</b>	\$19,115	\$16,910
			<b>FACILITIES</b>		\$0
Yellow Umbrella Co.	8/12/2004	\$3,500/year or 10% of annual gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Beach equipment rentals	8/11/2009		<b>RECEIPTS</b>	\$47,667	\$69,526
	In Term		<b>RENT</b>	\$4,877	\$9,121
			<b>FACILITIES</b>		\$0
<b>Park Unit: San Elijo SB</b>			<b>District</b> San Diego Coast District		
Community Recreation Systems	3/1/1992	\$1,800/month or 15% of monthly gross receipts whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Camper supply store	2/28/1997		<b>RECEIPTS</b>	\$227,023	\$0
	Terminated		<b>RENT</b>	\$34,055	\$0
			<b>FACILITIES</b>		\$0
Eli Howard Surf School, Inc	10/1/2004	\$30,000/year or 20% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Overnight surf school	9/30/2007		<b>RECEIPTS</b>	\$204,780	\$163,289
	Terminated		<b>RENT</b>	\$40,957	\$32,658
			<b>FACILITIES</b>		\$0
Eli Howard Surf School, Inc	6/1/2008	\$30,000/year or 20% of gross receipts, whichever is greater, plus \$500/month for camp site.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Overnight Surf Camp	5/31/2013		<b>RECEIPTS</b>	\$0	\$42,024
	In Term		<b>RENT</b>	\$0	\$8,405
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Guided Adventures in Nature (GAIN) Surf kayaking & camp	9/1/2006 8/31/2008 In Term	7.5% of gross receipts for overnight camping and 10% of gross receipts for day paddles.	Fiscal Year	06-07	07-08
			RECEIPTS	\$1,325	\$848
			RENT	\$134	\$85
			FACILITIES		\$0
JLM Systems San Elijo Camp Store	5/1/2007 4/30/2017 In Term	\$30,000/year or 15% of gross receipts, whichever is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$43,467	\$323,775
			RENT	\$6,520	\$48,566
			FACILITIES		\$0
LUV-2-CAMP Trailer rental	4/7/2008 5/31/2010 In Term	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	Fiscal Year	06-07	07-08
			RECEIPTS	\$0	\$0
			RENT	\$0	\$0
			FACILITIES		\$0
<b>Park Unit: San Juan Bautista SHP</b>			<b>District Monterey District</b>		
Artist in Residence Interpretive portrait paintings	1/1/2002 12/31/2011 Terminated	\$40/month or 2.5% of monthly gross receipts, whichever is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$1,214	\$0
			RENT	\$440	\$0
			FACILITIES		\$0
<b>Park Unit: Seacliff SB</b>			<b>District Santa Cruz District</b>		
The Beach Shack Beach stand	7/1/2005 6/30/2010 In Term	\$3,500/year or 6% of gross receipts, whichever is greater.	Fiscal Year	06-07	07-08
			RECEIPTS	\$49,667	\$48,229
			RENT	\$3,501	\$3,015
			FACILITIES		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Silver Strand SB</b>		<b>District San Diego Coast District</b>			
Coronado Surfing Academy	11/1/2006	\$200/month or 12% of gross receipts whichever is greater. New contract award pending.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Surf camp	10/31/2007		<b>RECEIPTS</b>	\$5,560	\$23,911
	Month to Month		<b>RENT</b>	\$668	\$2,974
			<b>FACILITIES</b>		\$0
Silver Strand Beach Café	5/1/2007	\$4,000/year or 9% of up to \$100,000 in gross receipts, and 15% of gross receipts over \$100,000, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Snack bar and camp store	4/20/2017		<b>RECEIPTS</b>	\$23,320	\$44,215
	In Term		<b>RENT</b>	\$4,095	\$4,190
			<b>FACILITIES</b>		\$1,679
<b>Park Unit: Silverwood Lake SRA</b>		<b>District Tehachapi District</b>			
Pyramid Enterprises, Inc.	3/1/1998	\$38,000/year or 8% of gross receipts up to \$500,000, and 10% of gross receipts over \$500,000, whichever is greater; plus 7% of fuel gross receipts; and 35% of pay showers gross receipts.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Silverwood Lake Marina	12/28/2018		<b>RECEIPTS</b>	\$520,773	\$556,345
	In Term		<b>RENT</b>	\$45,681	\$48,586
			<b>FACILITIES</b>		\$0
<b>Park Unit: Sonoma SHP</b>		<b>District Diablo Vista District</b>			
Sonoma League for Historic Preservation	9/1/1997	Provide public access to premises, guided tours and historic cooking demonstrations in the Toscano Kitchen/Dining Room.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Toscano Hotel	8/30/2007		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: South Carlsbad SB</b>			<b>District</b> San Diego Coast District		
Community Recreation Systems	12/1/1991	\$1,750/month or 13.6% of first \$15,000, plus 14.6% of all monthly gross receipts over \$15,000, plus 17.6% for all alcohol sales.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Camper supply store	11/30/1996		<b>RECEIPTS</b>	\$258,654	\$0
	Terminated		<b>RENT</b>	\$37,851	\$0
			<b>FACILITIES</b>		\$0
JLM Systems	5/1/2007	\$30,000/year or 15% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Carlsbad Camp Store	4/30/2017		<b>RECEIPTS</b>	\$54,670	\$346,064
	In Term		<b>RENT</b>	\$8,200	\$51,910
			<b>FACILITIES</b>		\$0
LUV-2-CAMP	4/7/2008	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Trailer rental	5/31/2010		<b>RECEIPTS</b>	\$0	\$5,366
	In Term		<b>RENT</b>	\$0	\$555
			<b>FACILITIES</b>		\$0
San Diego Surfing Academy	10/1/2004	\$30,000/year or 15% of gross receipts, whichever amount is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Overnight surf school	9/30/2007		<b>RECEIPTS</b>	\$194,843	\$160,973
	Month to Month		<b>RENT</b>	\$29,227	\$26,744
			<b>FACILITIES</b>		\$0
<b>Park Unit: Statewide</b>			<b>District</b> Statewide		
Pride Industries	2/27/2006	1% of the first \$395,000 of annual gross receipts, plus 5% of all retail gross receipts over \$395,000.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
California State Parks E-Store	2/26/2008		<b>RECEIPTS</b>	\$481,955	\$584,519
	In Term		<b>RENT</b>	\$363,023	\$367,970
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Recreational Equipment, Inc. (REI) Interpretive day hikes and mountain biking	6/4/2005 12/10/2005 Month to Month	10% of gross receipts for each tour or all applicable day use fees for park entrance on each tour date, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	06-07 \$0 \$0 \$0	07-08 \$0 \$0 \$0
SBC Global Service Internet (Wi-fi) Service	12/1/2004 10/31/2006 Month to Month	\$19.50/month or 10% of quarterly gross receipts, whichever is greater. Concessionaire will be credited \$19.50/month for the provision of two employee internet accounts per park. In addition, each park will receive one internet account free.	Fiscal Year RECEIPTS RENT FACILITIES	06-07 \$0 \$0 \$0	07-08 \$0 \$0 \$0
Travelocity Three-Day & Annual Pass Sales	6/1/2007 5/31/2008 Month to Month	90% of gross receipts for on-line pass sales.	Fiscal Year RECEIPTS RENT FACILITIES	06-07 \$0 \$0 \$0	07-08 \$0 \$0 \$0
<b>Park Unit: Sugarloaf Ridge SP</b>		<b>District</b> Diablo Vista District			
Triple Creek Horse Outfit Horseback riding	7/1/2003 6/30/2008 In Term	\$350/month or 10% of gross receipts up to \$3,500, plus 12% of gross receipts over \$3,500.	Fiscal Year RECEIPTS RENT FACILITIES	06-07 \$48,735 \$5,583 \$0	07-08 \$42,370 \$5,415 \$0
Valley of the Moon Observatory Assoc. Ferguson Observatory	4/1/2004 3/31/2009 In Term	Provide interpretive programs, publication sales and park use fee collections.	Fiscal Year RECEIPTS RENT FACILITIES	06-07 \$0 \$0 \$0	07-08 \$2,857 \$2,857 \$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Tahoe SRA</b>		<b>District</b> Sierra District			
North Tahoe Historic Society	7/1/2000	Maintain and operate museum and interpretive services for the public benefit.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
William B. Layton Museum	6/30/2010		<b>RECEIPTS</b>	\$0	\$11,220
	In Term		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Torrey Pines SB</b>		<b>District</b> San Diego Coast District			
Del Mar German Car Garage	6/1/1991	\$300/quarterly	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Operate and maintain parking lot	5/31/1992		<b>RECEIPTS</b>	\$0	\$0
	Terminated		<b>RENT</b>	\$0	\$1,100
			<b>FACILITIES</b>		\$0
Natural Delights Plus	3/16/2008	\$350/month or 15% of gross receipts whichever is greater during June-August; 15% of gross receipts for all other months.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Snackbar, coffee stand	6/14/2009		<b>RECEIPTS</b>	\$0	\$4,670
	In Term		<b>RENT</b>	\$0	\$701
			<b>FACILITIES</b>		\$0
The Lodge at Torrey Pines Partnership	8/1/2007	\$12,000/year and \$3000 for interpretive/education fund; Year 1 \$12,000 applied to equipment purchases. Early Entry Permit issued 6/1/07.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Cabana rental	7/31/2009		<b>RECEIPTS</b>	\$789	\$0
	In Term		<b>RENT</b>	\$0	\$12,000
			<b>FACILITIES</b>		\$0
<b>Park Unit: Twin Lakes SB</b>		<b>District</b> Santa Cruz District			
Nasser Tahernezehadi & Maryam Hadidi	4/1/2005	\$1,200/year or 14% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Seabright Mobile Concession	3/31/2010		<b>RECEIPTS</b>	\$9,473	\$7,887
	In Term		<b>RENT</b>	\$3,326	\$1,104
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
	Contract Status				
<b>Park Unit: Van Damme SP</b>		<b>District Mendocino District</b>			
Kayak Mendocino	4/1/2006	\$50/month or 12% of gross receipts, whichever is greater. Contract assigned from Lost Coast Kayaking.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Kayak rentals and tours	3/31/2011		<b>RECEIPTS</b>	\$0	\$30,650
	In Term		<b>RENT</b>	\$0	\$3,678
			<b>FACILITIES</b>		\$0
Lost Coast Kayaking	4/1/2006	\$50 minimum monthly rent or 12% of gross receipts whichever greater. Contract reassigned in October 2007.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Kayak rental and tours	3/31/2011		<b>RECEIPTS</b>	\$23,990	\$0
	Assignment		<b>RENT</b>	\$2,879	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Wilder Ranch SP</b>		<b>District Santa Cruz District</b>			
Draft Horses For Hire	1/1/2003	\$200/month.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Horse-drawn wagon tours	12/31/2007		<b>RECEIPTS</b>	\$9,553	\$7,250
	In Term		<b>RENT</b>	\$2,400	\$2,400
			<b>FACILITIES</b>		\$0
<b>Park Unit: Will Rogers SHP</b>		<b>District Angeles District</b>			
Geraldine Redmond-Ohaco	5/1/2006	\$1,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Horseback riding lessons	4/30/2008		<b>RECEIPTS</b>	\$41,785	\$28,390
	Month to Month		<b>RENT</b>	\$4,233	\$2,839
			<b>FACILITIES</b>		\$0
Westside Riding School	5/1/2006	\$1,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>06-07</b>	<b>07-08</b>
Horseback riding lessons	4/30/2008		<b>RECEIPTS</b>	\$141,504	\$200,260
	Month to Month		<b>RENT</b>	\$14,254	\$20,026
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date		
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT
	Contract Status		

	06-07	07-08
<b>TOTAL GROSS RECEIPTS</b>	\$88,716,487	\$89,906,636
<b>TOTAL RENT</b>	\$11,373,095	\$11,899,508
<b>TOTAL FACILITIES</b>		\$3,268,802



## Section C Operating Agreements



Section C summarizes the Operating Agreements between California State Parks and public agencies for the operation of portions or entire park units.

In most cases, the cost to operate and maintain the park unit exceeds the amount of generated revenue. In cases where there is a net profit, funds are remitted to the State, except where there is a specific statutory provision to reinvest profits into the park unit.

There are several agreements that contain rent provisions. Such operations include Angel Island-Alameda Ferry Service, Burton SP cross country ski, Morro Bay golf course, Mt. San Jacinto tramway, and Old Sacramento B.F. Hasting retail store.

**OPERATING AGREEMENTS**  
**OPERATION OF STATE PARK UNITS BY OTHER AGENCIES**  
**Fiscal Year 2007/08**

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Angel Island SP</b>		<b>District</b> Marin District			
City of Alameda*	8/1/1995	2% of gross receipts and collection of day use fees; rent applied to dock maintenance; City subcontracts with Blue and Gold Fleet for operation.	<b>FiscalYear</b>	06-07	07-08
Alameda-Angel Island Ferry Service	7/31/1996		<b>RECEIPTS</b>	\$0	\$36,546
	Month to Month		<b>RENT</b>	\$0	\$11,952
<b>Park Unit: Anza-Borrego Desert SP</b>		<b>District</b> Colorado Desert District			
County of San Diego*	11/1/1988	Maintain and operate the Agua Caliente Hot Springs portion of Anza Borrego.	<b>FiscalYear</b>	06-07	07-08
Agua Caliente Hot Springs	10/31/2008		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Bolsa Chica SB</b>		<b>District</b> Orange Coast District			
City of Huntington Beach*	12/1/1986	Operate and maintain property adjacent to Bolsa Chica Pier.	<b>FiscalYear</b>	06-07	07-08
Bolsa Chica SB	11/30/2026		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Burton Creek SP</b>		<b>District</b> Sierra District			
Tahoe City Pubic Utility District*	3/1/2002	Maintain and operate cross country ski trails. Rental terms: \$2,500 of gross receipts up to \$140,000; \$5,000 of gross receipts over \$140,000; \$7,000 of gross receipts over \$175,000; 3% of gross receipts over \$200,000.	<b>FiscalYear</b>	06-07	07-08
Burton Creek State Park trails	2/28/2007		<b>RECEIPTS</b>	\$0	\$416,671
	Month to Month		<b>RENT</b>	\$9,804	\$13,500
<b>Park Unit: Carlsbad SB</b>		<b>District</b> San Diego Coast District			
City of Carlsbad*	4/1/1990	Develop, maintain and operate beach area between Carlsbad and Oak Avenues.	<b>FiscalYear</b>	06-07	07-08
Carlsbad public restrooms and beach area	6/30/2009		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Carpinteria SB</b>		<b>District</b> Channel Coast District			
City of Carpinteria*	9/1/2004	Operate and maintain facilities at Linden Field portion of Capinteria SB.	<b>FiscalYear</b>	06-07	07-08
Linden Field	8/31/2009		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Castaic Lake SRA</b>		<b>District</b> Angeles District			
County of Los Angeles*	11/18/1969	Operates and maintain park unit.	<b>FiscalYear</b>	06-07	07-08
Castaic Lake SRA	11/17/2019		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Cayucos SB</b>		<b>District</b> San Luis Obispo Coast District			
County of San Luis Obispo*	9/1/1999	Develop, operate and maintain Morro Bay SP golf course, Bishop Peak property, and Cayucos State Beach. Golf Course Rent: 5% of gross receipts.	<b>FiscalYear</b>	06-07	07-08
Old Creek, Veteran's Memorial Hall, Pier	8/31/2019		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Corona del Mar SB</b>		<b>District</b> Orange Coast District			
City of Newport Beach	8/19/1999	Operate and maintain park.	<b>FiscalYear</b>	06-07	07-08
Corona del Mar SB	8/18/2029		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Cuyamaca Rancho SP</b>		<b>District</b> Colorado Desert District			
County of San Diego*	12/19/1989	Maintain and operate environmental education camps.	<b>FiscalYear</b>	06-07	07-08
Cuyamaca Rancho science camp	6/30/2009		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Dockweiler SB</b>		<b>District</b> Angeles District			
City of Los Angeles	11/10/1948	Maintain and operate park unit.	<b>FiscalYear</b>	06-07	07-08
Dockweiler State Beach	11/9/1998		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT		
Concession Operation	End Date	Rental Terms				
	Contract Status					
<b>Park Unit: Drum Barracks</b>		<b>District Angeles District</b>				
City of Los Angeles	6/1/2007	Develop, maintain and operate park unit.	<b>FiscalYear</b>	06-07	07-08	
Drum Barracks	5/31/2057		<b>RECEIPTS</b>	\$0	\$0	
	In Term		<b>RENT</b>	\$0	\$0	
<b>Park Unit: East Shore State Park (SS)</b>		<b>District Diablo Vista District</b>				
East Bay Regional Park District	10/1/2006	Operate and maintain park unit.	<b>FiscalYear</b>	06-07	07-08	
East Shore SP	9/30/2011		<b>RECEIPTS</b>	\$0	\$0	
	In Term		<b>RENT</b>	\$0	\$0	
<b>Park Unit: El Presidio de Santa Barbara SHP</b>		<b>District Channel Coast District</b>				
Santa Barbara Trust for Historic Preservation	12/1/2006	Acquisition, planning, development and construction of historic properties.	<b>FiscalYear</b>	06-07	07-08	
Park Development and Operation	11/30/2026		<b>RECEIPTS</b>	\$0	\$0	
	In Term		<b>RENT</b>	\$0	\$0	
<b>Park Unit: Folsom Lake SRA</b>		<b>District Gold Fields District</b>				
CSU, Sacramento	12/1/1989	Develop, operate, and maintain the premises as an aquatic center/boating facility and to provide educational and recreational experiences to the general public, students, faculty, and staff of CSUS.	<b>FiscalYear</b>	06-07	07-08	
CSUS Aquatic Center at Lake Natoma	11/30/2004		<b>RECEIPTS</b>	\$0	\$0	
	Month to Month		<b>RENT</b>	\$0	\$0	

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Gold Field Property</b>		<b>District</b> Gold Fields District			
Sacramento Housing and Redevelopment Agency	7/14/2005	Locke Boarding House renovation project.	<b>FiscalYear</b>	06-07	07-08
Locke Boarding House	6/30/2010		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Kenneth Hahn SRA</b>		<b>District</b> Angeles District			
County of Los Angeles*	6/7/1983	Operates and maintains portion of park unit.	<b>FiscalYear</b>	06-07	07-08
Baldwin Hills SRA	6/6/2033		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Kings Beach SRA</b>		<b>District</b> Sierra District			
North Tahoe Public Utility District	3/19/1979	Operate and maintain park.	<b>FiscalYear</b>	06-07	07-08
Kings Beach SRA	3/18/2009		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Lake Del Valle SRA</b>		<b>District</b> Diablo Vista District			
East Bay Regional Park District	6/1/1975	Operate and maintain park unit	<b>FiscalYear</b>	06-07	07-08
Lake del Valle SRA	5/31/2025		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Leucadia SB</b>		<b>District</b> San Diego Coast District			
City of Encinitas	10/1/1989	Develop, operate and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	<b>FiscalYear</b>	06-07	07-08
Recreational beach facilities	9/30/2009		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Lighthouse Field SB</b>		<b>District</b> Santa Cruz District			
City of Santa Cruz	11/15/1977	Operate and maintain park.	<b>FiscalYear</b>	06-07	07-08
Operate and maintain Lighthouse Field SB	11/15/2007		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0
<b>Park Unit: Mandalay SB</b>		<b>District</b> Channel Coast District			
County of Ventura	9/21/1982	Operate and maintain park.	<b>FiscalYear</b>	06-07	07-08
Mandalay State Beach	9/20/2017		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Manhattan State Beach</b>		<b>District</b> Angeles District			
City of Manhattan Beach	8/1/1988	Operate and maintain Manhattan Beach Pier.	<b>FiscalYear</b>	06-07	07-08
Manhattan Beach Pier	7/31/2008		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Marconi Conference Center SHP</b>		<b>District</b> Marin District			
Marconi Center Operating Corp.	1/1/1990	Maintenance, management, operation, and development of the Marconi Conference Center.	<b>FiscalYear</b>	06-07	07-08
Conference & Training Facility	12/31/2014		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Mendocino Woodlands SP</b>		<b>District</b> Mendocino District			
Mendocino Woodlands Camp Assoc.	2/1/1997	Management, care, maintenance, enhancement, and operation of the Mendocino Woodlands Outdoor Center.	<b>FiscalYear</b>	06-07	07-08
Outdoor Camp Center	1/31/2007		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0
<b>Park Unit: Montaña de Oro SP</b>		<b>District</b> San Luis Obispo Coast District			
County of San Luis Obispo*	9/1/1999	Develop, operate and maintain Morro Bay SP golf course, Bishop Peak property, and Cayucos State Beach. Golf Course Rent: 5% of gross receipts.	<b>FiscalYear</b>	06-07	07-08
Montana de Oro facilities	8/31/2019		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Monterey SB</b>		<b>District</b> Monterey District			
City of Monterey*	6/30/1989	Develop, maintain and operate parcel identified as the Window to the Bay project.	<b>FiscalYear</b>	06-07	07-08
Window by the Bay parcel	6/29/2009		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0



Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Moonlight SB</b>		<b>District</b> San Diego Coast District			
City of Encinitas	10/1/1989	Develop, operate and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	<b>FiscalYear</b>	06-07	07-08
Recreational beach facilities	9/30/2009		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Morro Bay SP</b>		<b>District</b> San Luis Obispo Coast District			
City of Morro Bay*	6/1/2002	Develop, equip and operate the Morro Bay Marina. City receives 20% of gross sales from berth rentals from Associated Pacific Constructors.	<b>FiscalYear</b>	06-07	07-08
Morro Bay Marina	5/31/2022		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
County of San Luis Obispo*	9/1/1999	Develop, operate and maintain Morro Bay SP golf course, Bishop Peak property, and Cayucos State Beach. Golf Course Rent: 5% of gross receipts.	<b>FiscalYear</b>	06-07	07-08
Morro Bay Golf Course	8/31/2019		<b>RECEIPTS</b>	\$0	\$1,613,355
	In Term		<b>RENT</b>	\$0	\$80,668
<b>Park Unit: Mount Diablo SP</b>		<b>District</b> Diablo Vista District			
East Bay Regional Park District	1/5/1973	Operate and maintain Old Moraga Ranch Trail	<b>FiscalYear</b>	06-07	07-08
Old Moraga Ranch Trail property	12/31/2022		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
East Bay Regional Park District	9/1/1996	Operate and maintain Mamm property	<b>FiscalYear</b>	06-07	07-08
Mamm property	8/31/2016		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Mount San Jacinto SP</b>		<b>District</b> Inland Empire District			
Mt. San Jacinto Winter Park Authority*	11/1/1996	Operate and maintain Palm Springs Aerial Tramway. Rental term: \$7,000/month when non-operational; \$13,000/month when tram is in operation or \$0.75 per rider, whichever is greater.	<b>FiscalYear</b>	06-07	07-08
Palm Springs Aerial Tramway	10/31/2021		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$315,386	\$409,965
<b>Park Unit: Old Sacramento SHP</b>		<b>District</b> Capital District			
City of Sacramento*	1/1/1995	\$250/month to operate and maintain B.F. Hasting Building including the Elder Craftsmen store.	<b>FiscalYear</b>	06-07	07-08
Elder Craftsmen Store	12/21/1997		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$3,000
City of Sacramento*	12/1/1991	Develop, operate and maintain Riverfront Park.	<b>FiscalYear</b>	06-07	07-08
Riverfront Park	11/30/2016		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Pacifica SB</b>		<b>District</b> Santa Cruz District			
City of Pacifica	9/1/1990	Operate and maintain park unit.	<b>FiscalYear</b>	06-07	07-08
Pacifica State Beach	8/31/2015		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Palomar Mountain SP</b>		<b>District Colorado Desert District</b>			
County of San Diego*	12/19/1989	Maintain and operate environmental education camps.	<b>FiscalYear</b>	06-07	07-08
Palomar Mountain science camp	6/30/2009		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Pan Pacific Park</b>		<b>District Angeles District</b>			
City of Los Angeles	3/21/1978	Develop, maintain and operate park unit.	<b>FiscalYear</b>	06-07	07-08
Pan Pacific Park	3/20/2028		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Pismo SB</b>		<b>District Oceano Dunes District</b>			
City of Grover Beach	1/1/2007	Joint Power Agreement to construct lodge facility followed by 50 year operation. Rent will be 3% of gross receipts or 50% of rental fees whichever is greater.	<b>FiscalYear</b>	06-07	07-08
Construct and operate lodge facility	12/19/2011		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
City of Pismo Beach*	5/7/1951	Operation and maintenance of Pismo Pier.	<b>FiscalYear</b>	06-07	07-08
Pismo Pier	6/30/2001		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Placerita Canyon SP</b>		<b>District Angeles District</b>			
County of Los Angeles*	7/1/1981	Development, maintenance and operation of park unit.	<b>FiscalYear</b>	06-07	07-08
Placerita Canyon	6/30/1986		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0
<b>Park Unit: Plumas-Eureka SP</b>		<b>District Sierra District</b>			
Johnsville Public Utility District	1/1/2007	Operate PUD water storage and distribution facilities located on DPR property to serve park and community.	<b>FiscalYear</b>	06-07	07-08
Water utilities	12/31/2026		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Prairie City SVRA</b>		<b>District Twin Cities District</b>			
County of Sacramento	6/1/2004	Operate and maintain Deer Creek Hills sub unit.	<b>FiscalYear</b>	06-07	07-08
Deer Creek Hills	5/31/2026		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Robert W. Crown Memorial SB</b>		<b>District Diablo Vista District</b>			
East Bay Regional Park District	12/7/1966	Operate and maintain park unit.	<b>FiscalYear</b>	06-07	07-08
Robert W. Crown Memorial SB	12/6/2016		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: San Bruno Mountain SP</b>		<b>District</b> Diablo Vista District			
County of San Mateo	1/1/2001	Operate and maintain the day use parking area at San Bruno Mtn. State and County Park.	<b>FiscalYear</b>	06-07	07-08
San Bruno Mountain SP	12/31/2015		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: San Clemente SB</b>		<b>District</b> Orange Coast District			
County of Orange*	3/1/1988	Operate and maintain the Calafia portion of San Clemente SB.	<b>FiscalYear</b>	06-07	07-08
Calafia Beach	2/28/2008		<b>RECEIPTS</b>	\$0	\$0
	Terminated		<b>RENT</b>	\$0	\$0
<b>Park Unit: Santa Monica SB</b>		<b>District</b> Angeles District			
City of Santa Monica	6/1/2006	Develop, maintain and operate Santa Monica SB excluding the 415 PCH property. All profits remain with the City.	<b>FiscalYear</b>	06-07	07-08
Operate and maintain park unit	5/31/2051		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
City of Santa Monica	4/1/2005	Develop, maintain and operate the Marion Davies Beach House and compound with \$21 million grant from Annenberg Foundation.	<b>FiscalYear</b>	06-07	07-08
415 PCH - Marion Davies complex	3/31/2020		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Silver Strand SB</b>		<b>District</b> San Diego Coast District			
Southwest Community College District	6/1/2000	Operates Crown Cove Boating Instruction and Safety Center.	<b>FiscalYear</b>	06-07	07-08
Crown Cove Boating Instruction and Safety	5/31/2020		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Stillwater Cove</b>		<b>District</b> Russian River District			
County of Sonoma RPD	6/26/1984	Maintain and operate park unit.	<b>FiscalYear</b>	06-07	07-08
Stillwater Cove	6/25/2009		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Stone Lake</b>		<b>District</b> Gold Fields District			
County of Sacramento	9/11/1978	Operate and maintain park.	<b>FiscalYear</b>	06-07	07-08
Stone Lake wetlands	9/10/2003		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0
<b>Park Unit: Tahoe SRA</b>		<b>District</b> Sierra District			
Tahoe City Pubic Utility District*	7/31/2003	Develop and maintain Truckee River bike path.	<b>FiscalYear</b>	06-07	07-08
Tahoe SRA-Truckee bike paths	7/30/2023		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				

Park Unit: Watts Towers of Simon Rodia SHP		District	Angeles District		
City of Los Angeles	3/17/1978	Maintain and operate park unit through contract with County of Los Angeles.	FiscalYear	06-07	07-08
Watts Towers	3/17/2028		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Park Unit: Will Rogers SB		District	Angeles District		
City of Los Angeles	2/1/1949	Maintain and operate park unit through contract with County of Los Angeles.	FiscalYear	06-07	07-08
Will Rogers State Beach	1/31/1999		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0

Park Unit: Woodland Opera House SHP		District	Capital District		
City of Woodland	11/20/1979	Operate and maintain facility.	FiscalYear	06-07	07-08
Woodland Opera House SHP	11/19/2004		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0

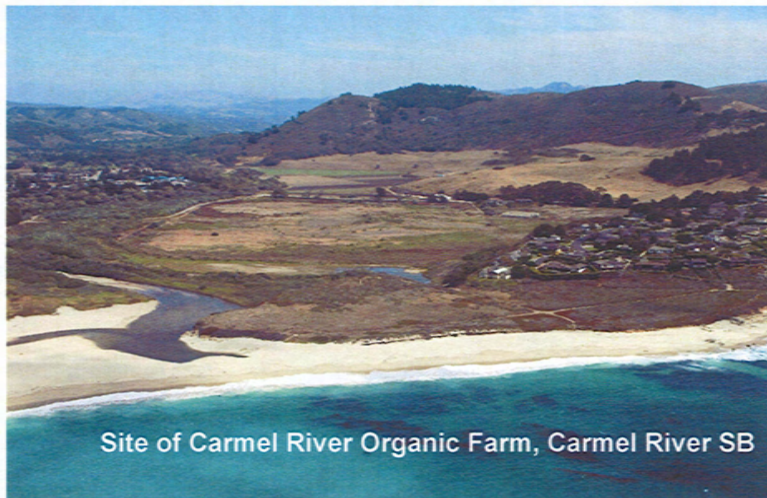
	06-07	07-08
<b>TOTAL GROSS RECEIPTS</b>	\$0	\$2,066,572
<b>TOTAL RENT</b>	\$325,190	\$519,085

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## Section D Contract Changes FY 2007/08



Section D summarizes changes in concession contracts and operating agreements during the 2007/08 fiscal year. The changes include contracts that were added, renewed, assigned to a new concessionaire, or terminated.



There were 19 new contracts executed during the fiscal year. These contracts include both new and existing concession operations issued new contracts.

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## Concession Contract Changes Fiscal Year 2007-08

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Anza-Borrego Desert SP</i>					
La Casa Del Zorro Desert Resort Tour services	Miscellaneous Sales and Services,	\$1,000/year or 10% of monthly gross receipts, whichever is greater.	Terminated	6/1/2007	5/31/2012
<i>Big Basin Redwoods SP</i>					
Urban Park Concessionaires Campstore, gift shop, tent cabins	Camp Stores, Lodging, including Tent Cabins and Trailer Rentals Miscellaneous Sales and Services, Snackbars, Beachstands and Mobile Food Services	\$12,000/year or 12.5% gross receipts up to \$200,000 plus 15% over \$200,000, plus \$16/night tent cabin, plus 13% gross receipts for pay showers, whichever is greater. \$2/tent cabin/night for maintenance.	Terminated	1/1/1986	2/31/1998
Urban Park Concessionaires Campstore, gift shop, tent cabins	Camp Stores, Lodging, including Tent Cabins and Trailer Rentals Retail Sales and Gifts,	\$5,000/month or 16.5% monthly gross receipts, whichever is greater, plus minimum \$218,000 capital investment.	In Term	10/1/2007	9/30/2017
<i>Cardiff SB</i>					
Espresso by the Sea Mobile coffee cart	Snackbars, Beachstands and Mobile Food Services	\$2,400/year or 15% of gross receipts, whichever is greater. Seasonal and weekend operation.	In Term	10/1/2007	9/30/2009
Babe's at the Beach Snackbar, beachstand	Snackbars, Beachstands and Mobile Food Services	\$2400/year or 15% of gross receipts, whichever is greater.	In Term	3/1/2008	2/28/2010

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Carmel River SB</i>					
Serendipity Farms Demonstration organic farm	Miscellaneous Sales and Services,	5% of gross receipts in Year 1; \$5,000 or 10% of gross receipts, whichever is greater, subsequent years.	In Term	2/1/2008	1/31/2013
<i>Columbia SHP</i>					
Columbia City Hotels LLC Jenny Lind Restaurant (fomerly Columbia	Restaurants and Catering,	\$787/month or 3.8% of gross receipts, whichever is greater; 1% of gross receipts for maintenance. Rent abatement for up to \$30,000 for facility improvements to commence operation. (Contract pending approval.)	Month to Month	5/1/2008	5/31/2008
Columbia House Restaurant Restaurant	Restaurants and Catering,	\$10,000/year or 4% of annual gross receipts, whichever is greater. Plus 1% of annual gross receipts for maintenance. Contract terminated January 2008.	Terminated	5/1/1998	4/30/2008
<i>Delta Sector</i>					
Locke Foundation Locke Boarding House	Miscellaneous Sales and Services, Retail Sales and Gifts,	\$250/year or 5% monthly gross receipts, whichever is greater, for sale of interpretive materials; and provide interpretive tours.	In Term	5/1/2008	4/30/2013
<i>Donner Memorial SP</i>					
Donner Lake Water Sports Personal watercraft rental	Aquatic Sports and Services, Miscellaneous Sales and Services,	11% of first \$50,000 of annual gross receipts, and 15% of gross receipts over \$50,000.	Terminated	6/1/1999	.1/15/1999
Donner Lake Water Sports Water craft and beach rentals	Aquatic Sports and Services,	\$10,000/year or 11% of gross receipts, whichever is greater.	In Term	4/1/2008	3/31/2013

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>El Capitan SB</i>					
California Camp Stores Beach store	Snackbars, Beachstands and Mobile Food Services	\$60,000/year or 12% of gross receipts whichever is greater. Facility improvements necessary to commence operation.	In Term	4/1/2008	3/31/2018
El-Re-Ga Beach Stores El-Re-Ga Beach Stores	Snackbars, Beachstands and Mobile Food Services	11.5% of gross receipts.	Terminated	6/1/1995	5/31/2005
<i>Folsom Lake SRA</i>					
Papi's Kitchen Beach stand	Snackbars, Beachstands and Mobile Food Services	\$7,500/year or 10% of monthly gross receipts, whichever is greater.	Month to Month	12/1/2007	.2/31/2007
Park Place Food Concession Food and equipment rentals	Miscellaneous Sales and Services, Snackbars, Beachstands and Mobile Food Services	\$7,500/year or 10% of monthly gross receipts, whichever is greater.	Terminated	6/1/2004	.2/31/2005
<i>Gaviota SP</i>					
California Camp Stores Beach store	Snackbars, Beachstands and Mobile Food Services	\$60,000/year or 12% of gross receipts whichever is greater. Facility improvements necessary to commence operation.	In Term	4/1/2008	3/31/2018
El-Re-Ga Beach Stores El-Re-Ga Beach Stores	Snackbars, Beachstands and Mobile Food Services	11.5% of gross receipts.	Terminated	6/1/1995	5/31/2005

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Henry Cowell Redwoods SP</i>					
Mountain Parks Foundation Henry Cowell Park Store	Retail Sales and Gifts, Park Fees and Annual Pass Sales, Snackbars, Beachstands and Mobile Food Services	\$1000/year or 5% of gross receipts whichever is greater; increase to \$1,500/year or 7.5% gross receipts in contract year two; 90% of pass sales.	In Term	6/1/2008	5/31/2010
<i>Lake Oroville SRA</i>					
Lake Oroville Marina, LLC Lime Saddle Marina	Camp Stores, Marina Operations, Park Fees and Annual Pass Sales,	\$145,000/year or 7.5% of first \$500,000 in gross receipts plus 10% over \$500,000, whichever is greater; plus 2% of fuel sales.	In Term	10/1/2007	9/30/2037
Lake Oroville Marina, LLC Lime Saddle Marina	Camp Stores, Marina Operations, Park Fees and Annual Pass Sales,	\$600/year or 7.5% of gross receipts for first \$50,000 and 1.1 cent per gallon of fuel, plus 8.5% of receipts to \$150,000 and 1.25 cents per gallon of fuel; plus 9% of receipts over \$150,000.	Terminated	7/22/1969	7/1/1989
<i>Malibu Lagoon SB</i>					
Surflife On-line surf information	Aquatic Sports and Services,	\$400/month to provide webcam service to check surf conditions.	Terminated	11/1/2004	0/31/2006
<i>Marshall Gold Discovery SHP</i>					
Gold Discovery Park Association Food & Beverage Sales	Snackbars, Beachstands and Mobile Food Services	\$500/year or 5% of gross receipts, whichever is greater.	Terminated	11/1/2006	0/31/2007
<i>Mono Lake Tufa SNR</i>					
Caldera Kayaks Kayak tours	Aquatic Sports and Services,	\$300/year or 5% of gross receipts, whichever is greater.	In Term	11/1/2007	0/31/2012

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Mount Tamalpais SP</i>					
Sharon Worlund/Snackstand Snack stand	Snackbars, Beachstands and Mobile Food Services	\$2,500/year or 12% of gross receipts.	Terminated	8/1/1997	7/31/2007
Sharon Worlund/Snackstand Surfers Grill Snack Stand	Snackbars, Beachstands and Mobile Food Services	\$2,500/year or 12% of gross receipts.	In Term	5/1/2008	4/30/2013
<i>Old Town San Diego SHP</i>					
Miracle Theatre Productions Old Town Theater	Theatre Arts Facilities	\$1,000/month plus 10% of monthly gross food & beverage receipts.	Terminated	5/1/1994	0/31/1995
US House Apothecary and Soap Shop Retail soap and apothecary	Miscellaneous Sales and Services,	8% of monthly gross receipts. Assigned to Toler's, Inc. Effective 4/1/2008.	Assignment	4/1/1999	3/31/2009
Kumeyaay Border Task Force (KBTF) Shump Ko Hup Kumeyaay artisans	Retail Sales and Gifts,	\$100/month or 5% of gross receipts, whichever is greater.	In Term	8/1/2007	7/31/2008
Cygnnet Theatre Theatre in Old Town	Snackbars, Beachstands and Mobile Food Services Theatre Arts Facilities Facility Maintenance	\$40,000/year or 3% of gross receipts whichever is greater; and \$370,000 for facility improvements.	In Term	1/1/2008	2/31/2017
<i>Refugio SB</i>					
California Camp Stores Beach store	Snackbars, Beachstands and Mobile Food Services	\$60,000/year or 12% of gross receipts whichever is greater. Facility improvements necessary to commence operation.	In Term	4/1/2008	3/31/2018
El-Re-Ga Beach Stores El-Re-Ga Beach Stores	Snackbars, Beachstands and Mobile Food Services	11.5% of gross receipts.	Terminated	6/1/1995	5/31/2005

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>San Clemente SB</i>					
County of Orange* Calafia Beach	Miscellaneous Sales and Services,	Operate and maintain the Calafia portion of San Clemente SB.	Terminated	3/1/1988	2/28/2008
<i>San Elijo SB</i>					
Eli Howard Surf School, Inc Overnight Surf Camp	Aquatic Sports and Services,	\$30,000/year or 20% of gross receipts, whichever is greater, plus \$500/month for camp site.	In Term	6/1/2008	5/31/2013
Eli Howard Surf School, Inc Overnight surf school	Aquatic Sports and Services,	\$30,000/year or 20% of gross receipts, whichever is greater.	Terminated	10/1/2004	9/30/2007
LUV-2-CAMP Trailer rental	Lodging, including Tent Cabins and Trailer Rentals	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	In Term	4/7/2008	5/31/2010
<i>San Juan Bautista SHP</i>					
Artist in Residence Interpretive portrait paintings	Miscellaneous Sales and Services,	\$40/month or 2.5% of monthly gross receipts, whichever is greater.	Terminated	1/1/2002	2/31/2011
<i>South Carlsbad SB</i>					
LUV-2-CAMP Trailer rental	Lodging, including Tent Cabins and Trailer Rentals	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	In Term	4/7/2008	5/31/2010

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Torrey Pines SB</i>					
The Lodge at Torrey Pines Partnership Cabana rental	Miscellaneous Sales and Services, Facility Maintenance	\$12,000/year and \$3000 for interpretive/education fund; Year 1 \$12,000 applied to equipment purchases. Early Entry Permit issued 6/1/07.	In Term	8/1/2007	7/31/2009
Del Mar German Car Garage Operate and maintain parking lot	Parking Lot Management	\$300/quarterly	Terminated	6/1/1991	5/31/1992
Natural Delights Plus Snackbar, coffee stand	Snackbars, Beachstands and Mobile Food Services	\$350/month or 15% of gross receipts whichever is greater during June-August; 15% of gross receipts for all other months.	In Term	3/16/2008	6/14/2009
<i>Van Damme SP</i>					
Lost Coast Kayaking Kayak rental and tours	Aquatic Sports and Services,	\$50 minimum monthly rent or 12% of gross receipts whichever greater. Contract reassigned in October 2007.	Assignment	4/1/2006	3/31/2011

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## Section E Concession Operations by Type



Section E contains a list of concession operations by category. The major categories include aquatic services, lodging, restaurants and snack bars, retail sales, golf courses, equestrian, marina operations, off highway vehicle recreation, fee collections and facility improvements.



Concession operations with multiple categories are represented under each separate sales activity.

These figures include the gross receipts and rent from both Section B Concession Contracts and Section C Operating Agreements.

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## CONCESSIONS OPERATIONS BY TYPE

### Fiscal Year 2007/08

#### Aquatic Sports and Services

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$291,936	\$43,790
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$357,488	\$54,026
<i>Angel Island SP</i>	City of Alameda*	\$25,354	\$0
<i>Angel Island SP</i>	Milton McDonogh	\$649,990	\$66,734
<i>Auburn SRA</i>	American River Concession Outfitters	\$0	\$238,576
<i>Auburn SRA</i>	Rafter's Toe	\$24,934	\$1,247
<i>Benbow Lake SRA</i>	Benbow Lake Yacht Club	\$19,399	\$1,940
<i>Carlsbad SB</i>	JP's Surf Camp	\$2,183	\$327
<i>Donner Memorial SP</i>	Donner Lake Water Sports	\$7,925	\$872
<i>Donner Memorial SP</i>	Donner Lake Water Sports	\$84,745	\$11,043
<i>Emerald Bay SP</i>	Kayak Tahoe	\$25,118	\$2,512
<i>Folsom Lake SRA</i>	Adventure Sports	\$34,429	\$3,443
<i>Folsom Lake SRA</i>	California Canoe and Kayak	\$12,020	\$1,201
<i>Folsom Lake SRA</i>	Current Adventures	\$17,514	\$1,751
<i>Folsom Lake SRA</i>	Folsom Lake Boat Rental	\$24,100	\$2,892
<i>Folsom Lake SRA</i>	Granite Bay Food Service	\$9,721	\$1,167
<i>Folsom Lake SRA</i>	Granite Bay Rentals, Inc.	\$16,303	\$2,608
<i>Folsom Lake SRA</i>	Launch Wakeboarding School	\$8,535	\$854
<i>Folsom Lake SRA</i>	Mobile Boat Service	\$23,426	\$2,243
<i>Folsom Lake SRA</i>	Sea Horse Adventures	\$0	\$0

<i>Hearst San Simeon SP</i>	Sea For Yourself Kayak Tours	\$37,298	\$3,807
<i>Lake Oroville SRA</i>	Big Valley Divers, Inc	\$11,434	\$864
<i>Lake Oroville SRA</i>	North State Diving	\$0	\$0
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$52,104	\$1,563
<i>Malibu Lagoon SB</i>	Surflife	\$0	\$0
<i>Manresa SB</i>	Anderson Family Surf Camp	\$6,075	\$729
<i>Manresa SB</i>	Club Ed	\$247,138	\$29,657
<i>Millerton Lake SRA</i>	CMS Toys	\$64,893	\$5,191
<i>Mono Lake Tufa SNR</i>	Caldera Kayaks	\$5,810	\$291
<i>Mono Lake Tufa SNR</i>	Mono Lake Committee	\$6,204	\$310
<i>Point Lobos SNR</i>	Philip Sammet SCUBA Diving Tours	\$4,000	\$620
<i>San Elijo SB</i>	Eli Howard Surf School, Inc	\$42,024	\$8,405
<i>San Elijo SB</i>	Eli Howard Surf School, Inc	\$163,289	\$32,658
<i>San Elijo SB</i>	Guided Adventures in Nature (GAIN)	\$848	\$85
<i>Silver Strand SB</i>	Coronado Surfing Academy	\$23,911	\$2,974
<i>Silver Strand SB</i>	Southwest Community College District	\$0	\$0
<i>South Carlsbad SB</i>	San Diego Surfing Academy	\$160,973	\$26,744
<i>Van Damme SP</i>	Kayak Mendocino	\$30,650	\$3,678
<b>Total for Aquatic Sports and Services</b>		<b><u>\$2,491,770</u></b>	<b><u>\$554,800</u></b>

### Camp Stores

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$235,078	\$44,346
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$207,763	\$30,519

<i>Clear Lake SP</i>	Recreation Resource Management	\$61,474	\$4,918
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$44,379	\$3,994
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$21,607	\$1,621
<i>Leo Carrillo SP</i>	Anthony and Annette Micicucci	\$277,128	\$27,719
<i>McArthur-Burney Falls Memor</i>	Recreation Resource Management	\$289,538	\$16,847
<i>San Elijo SB</i>	Community Recreation Systems	\$0	\$0
<i>San Elijo SB</i>	JLM Systems	\$323,775	\$48,566
<i>South Carlsbad SB</i>	Community Recreation Systems	\$0	\$0
<i>South Carlsbad SB</i>	JLM Systems	\$346,064	\$51,910
<b>Total for Camp Stores</b>		<b><u>\$1,806,806</u></b>	<b><u>\$230,439</u></b>

### Equestrian Activities

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Andrew Molera SP</i>	Molera Horseback Tours of Big Sur	\$208,729	\$17,519
<i>Armstrong Redwoods SNR</i>	Armstrong Woods Pack Station	\$63,272	\$3,892
<i>Bothe-Napa Valley SP</i>	Triple Creek Horse Outfit	\$61,375	\$7,015
<i>Columbia SHP</i>	A.N. Fisher & Co.	\$0	\$0
<i>Columbia SHP</i>	Quartz Mountaine Carriage Co.	\$155,246	\$7,493
<i>Folsom Lake SRA</i>	Shadow Glen Riding Stables	\$144,003	\$6,019
<i>Half Moon Bay SB</i>	Friendly Acres/Sea Horse Ranch	\$0	\$0
<i>Indio Hills Palms</i>	Covered Wagon Tours	\$51,984	\$1,400
<i>Jack London SHP</i>	Triple Creek Horse Outfit	\$14,100	\$1,552
<i>Lake Perris SRA</i>	Phil Edmondson	\$35,715	\$3,572

<i>MacKerricher SP</i>	Ricochet Ridge Ranch	\$207,353	\$14,041
<i>Sugarloaf Ridge SP</i>	Triple Creek Horse Outfit	\$42,370	\$5,415
<i>Wilder Ranch SP</i>	Draft Horses For Hire	\$7,250	\$2,400
<i>Will Rogers SHP</i>	Geraldine Redmond-Ohaco	\$28,390	\$2,839
<i>Will Rogers SHP</i>	Westside Riding School	\$200,260	\$20,026
<b>Total for Equestrian Activities</b>		<b><u>\$1,220,047</u></b>	<b><u>\$93,181</u></b>

### Golf Courses

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Lake Valley SRA</i>	American Golf Corporation	\$1,772,286	\$535,802
<i>Morro Bay SP</i>	County of San Luis Obispo*	\$1,613,355	\$80,668
<i>Pismo SB</i>	Superior Guest Care	\$416,973	\$70,885
<b>Total for Golf Courses</b>		<b><u>\$3,802,613</u></b>	<b><u>\$687,355</u></b>

### Lodging, including Tent Cabins and Trailer Rentals

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Asilomar SB</i>	Delaware North Parks Services at Asilomar	\$10,879,546	\$1,084,239
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$172,761	\$28,505
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$0	\$33,800
<i>Columbia SHP</i>	City Hotel Corp.	\$0	\$0
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$256,098	\$6,862
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$944,928	\$19,843
<i>McArthur-Burney Falls Memor</i>	Recreation Resource Management	\$148,694	\$44,517
<i>Oceano Dunes SVRA</i>	LUV-2-CAMP	\$480,100	\$38,405

<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$3,039,933	\$486,389
<i>Pigeon Point Light Station SHP</i>	American Youth Hostel Assoc.	\$0	\$0
<i>Point Cabrillo</i>	Pt. Cabrillo Lightkeepers Association	\$197,657	\$0
<i>Point Montara Light Station</i>	American Youth Hostel Assoc.	\$0	\$0
<i>San Elijo SB</i>	LUV-2-CAMP	\$0	\$0
<i>South Carlsbad SB</i>	LUV-2-CAMP	\$5,366	\$555
<b>Total for Lodging, including Tent Cabins and Trailer Rentals</b>		<b><u>\$16,125,083</u></b>	<b><u>\$1,743,116</u></b>

### Marina Operations

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Auburn SRA</i>	Auburn Boat Club	\$11,060	\$1,146
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$801,172	\$88,745
<i>Lake Oroville SRA</i>	Funtime-Fulltime	\$2,843,924	\$278,743
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$400,477	\$29,818
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$591,725	\$53,793
<i>Lake Perris SRA</i>	Pyramid Enterprises, Inc.	\$357,879	\$18,973
<i>McArthur-Burney Falls Memor</i>	Recreation Resource Management	\$53,208	\$3,192
<i>Millerton Lake SRA</i>	Lake Millerton Marina	\$461,714	\$40,991
<i>Morro Bay SP</i>	Associated Pacific Constructors	\$272,773	\$0
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$285,923	\$26,952
<b>Total for Marina Operations</b>		<b><u>\$6,079,855</u></b>	<b><u>\$542,353</u></b>

## Miscellaneous Sales and Services

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Andrew Molera SP</i>	Ventana Wilderness Society	\$0	\$0
<i>Angel Island SP</i>	Urban Park Concessionaires	\$615,778	\$55,174
<i>Anza-Borrego Desert SP</i>	California Overland	\$69,033	\$6,903
<i>Anza-Borrego Desert SP</i>	La Casa Del Zorro Desert Resort	\$0	\$0
<i>Asilomar SB</i>	Delaware North Parks Services at Asilomar	\$728,595	\$79,120
<i>Auburn SRA</i>	P.S. Photos	\$9,185	\$37
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$1,650	\$215
<i>Burton Creek SP</i>	Tahoe City Pubic Utility District*	\$416,671	\$13,500
<i>California Citrus SHP</i>	California Citrus Heritage Management Corporati	\$0	\$0
<i>Columbia SHP</i>	A. deCosmos Daguerrean Studio	\$92,504	\$3,969
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$22,554	\$564
<i>Columbia SHP</i>	Masons of California	\$0	\$0
<i>Columbia SHP</i>	Matelot Gulch Mining	\$153,878	\$9,233
<i>Columbia SHP</i>	Native Sons of the Golden West	\$0	\$0
<i>Columbia SHP</i>	Newby's Barbershop	\$0	\$0
<i>Columbia SHP</i>	University of the Pacific, School of Dentistry	\$0	\$0
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$155,067	\$3,256
<i>D.L. Bliss SP</i>	Tahoe Adventure Company	\$1,050	\$792
<i>Folsom Lake SRA</i>	Total Body Fitness	\$12,679	\$1,268
<i>Fremont Peak SP</i>	Fremont Peak Observatory	\$0	\$0
<i>Hearst San Simeon SHM</i>	Aramark Corp.	\$409,841	\$122,952

<i>Leo Carrillo SP</i>	Argentine Plumbing	\$22,895	\$4,579
<i>MacKerricher SP</i>	Mendocino Area Park Assoc. (M.A.P.A.)	\$27,766	\$5,553
<i>MacKerricher SP</i>	Pacific Environmental Education	\$5,814	\$8,008
<i>Malibu Creek SP</i>	Argentine Plumbing	\$6,222	\$1,244
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$24,900	\$3,551
<i>Marshall Gold Discovery SHP</i>	American River Conservancy	\$11,450	\$1,467
<i>Marshall Gold Discovery SHP</i>	Fritz and Margaret Erhardt	\$80,973	\$8,097
<i>Mendocino Headlands SP</i>	Mendocino Land Trust	\$0	\$0
<i>Mendocino Woodlands SP</i>	Mendocino Woodlands Camp Assoc.	\$0	\$0
<i>Mono Lake Tufa SNR</i>	Mono Lake Committee	\$5,616	\$281
<i>Monterey SHP</i>	Jack Tar-The Seagoing Organ Grinder	\$0	\$0
<i>Monterey SHP</i>	Jos Boston & Co.	\$0	\$0
<i>Monterey SHP</i>	Junior League of Monterey Co	\$0	\$0
<i>Mount Diablo SP</i>	John Pereira	\$0	\$0
<i>Mount San Jacinto SP</i>	Mt. San Jacinto Winter Park Authority*	\$0	\$409,965
<i>Mount Tamalpais SP</i>	Dunlap Lands	\$22,055	\$4,000
<i>Old Sacramento SHP</i>	Wells Fargo Bank	\$0	\$7,763
<i>Old Town San Diego SHP</i>	First San Diego Courthouse	\$0	\$0
<i>Old Town San Diego SHP</i>	Heritage Tours	\$78,970	\$4,800
<i>Old Town San Diego SHP</i>	San Diego Co. Dental Assoc.	\$0	\$0
<i>Old Town San Diego SHP</i>	San Diego Historical Days	\$0	\$0
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$6,257	\$1,001
<i>Point Mugu SP</i>	Argentine Plumbing	\$8,648	\$1,730

<i>San Buenaventura SB</i>	Wheel Fun Rentals	\$99,470	\$16,910
<i>San Juan Bautista SHP</i>	Artist in Residence	\$0	\$0
<i>Sonoma SHP</i>	Sonoma League for Historic Preservation	\$0	\$0
<i>Statewide</i>	Recreational Equipment, Inc. (REI)	\$0	\$0
<i>Statewide</i>	SBC Global Service	\$0	\$0
<i>Sugarloaf Ridge SP</i>	Valley of the Moon Observatory Assoc.	\$2,304	\$2,304
<i>Tahoe SRA</i>	North Tahoe Historic Society	\$11,220	\$0
<i>Torrey Pines SB</i>	The Lodge at Torrey Pines Partnership	\$0	\$12,000
<b>Total for Miscellaneous Sales and Services</b>		<b><u>\$3,103,044</u></b>	<b><u>\$790,236</u></b>

### Restaurants and Catering

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$575,115	\$28,538
<i>Asilomar SB</i>	Delaware North Parks Services at Asilomar	\$8,949,445	\$851,856
<i>Bolsa Chica SB</i>	Bolsa Chica Beach Concession Group	\$29,915	\$4,637
<i>Columbia SHP</i>	Brown's Coffee & Sweets	\$202,557	\$15,304
<i>Columbia SHP</i>	City Hotel Corp.	\$0	\$0
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$54,823	\$0
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$619,057	\$15,823
<i>Columbia SHP</i>	Columbia House Restaurant	\$102,810	\$3,907
<i>Columbia SHP</i>	Jack Douglass Saloon	\$248,917	\$14,937
<i>Columbia SHP</i>	John & Jeanne Hand	\$105,133	\$10,476
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$5,645,211	\$118,546
<i>Doheny SB</i>	Wheel Fun Rentals	\$224,909	\$40,484



<i>Hearst San Simeon SHM</i>	Aramark Corp.	\$2,157,025	\$266,066
<i>Lake Oroville SRA</i>	Funtime-Fulltime	\$310,190	\$41,510
<i>Lake Valley SRA</i>	American Golf Corporation	\$533,773	\$53,377
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$251,000	\$17,487
<i>Marshall Gold Discovery SHP</i>	Argonaut Refreshment Saloon	\$0	\$0
<i>Marshall Gold Discovery SHP</i>	Argonaut Refreshment Saloon	\$71,657	\$5,066
<i>Morro Bay SP</i>	Associated Pacific Constructors	\$1,110,784	\$75,830
<i>Old Town San Diego SHP</i>	Ana Salcedo	\$58,135	\$21,976
<i>Old Town San Diego SHP</i>	Delaware North Parks & Resorts OTSD	\$7,074,364	\$1,601,321
<i>Old Town San Diego SHP</i>	El Fandango Restaurant	\$1,197,440	\$125,799
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$767,487	\$122,798
<i>Pismo SB</i>	Superior Guest Care	\$1,106,045	\$110,605
<i>San Buenaventura SB</i>	Yellow Umbrella Co.	\$58,970	\$7,716
<i>Seacliff SB</i>	The Beach Shack	\$0	\$0
<b>Total for Restaurants and Catering</b>		<b><u>\$31,454,765</u></b>	<b><u>\$3,554,059</u></b>

### Retail Sales and Gifts

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$27,164	\$1,158
<i>Asilomar SB</i>	Delaware North Parks Services at Asilomar	\$694,596	\$64,675

<i>Columbia SHP</i>	Columbia Candle & Soap Works	\$198,272	\$5,948
<i>Columbia SHP</i>	Columbia Candy Kitchen	\$703,621	\$36,105
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$111	\$3
<i>Columbia SHP</i>	Columbia Mercantile	\$415,852	\$16,634
<i>Columbia SHP</i>	Fancy Dry Goods and Clothing Store	\$100,225	\$7,016
<i>Columbia SHP</i>	Floyd Oydegaard	\$55,453	\$3,010
<i>Columbia SHP</i>	J.C. Miller, Carpenter & Joiner	\$22,865	\$1,819
<i>Columbia SHP</i>	Jack Douglass Saloon	\$3,032	\$182
<i>Columbia SHP</i>	John & Jeanne Hand	\$559	\$571
<i>Columbia SHP</i>	Matelot Gulch Mining	\$82,589	\$4,955
<i>Columbia SHP</i>	Parrott's Blacksmith Shop	\$71,529	\$2,333
<i>Columbia SHP</i>	Pioneer Emporium	\$79,359	\$9,385
<i>Columbia SHP</i>	Towle & Leavitt Historic Retail Shop	\$152,592	\$13,129
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$126,533	\$2,657
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$10,719	\$1,179
<i>Folsom Lake SRA</i>	Granite Bay Food Service	\$1,242	\$149
<i>Hearst San Simeon SHM</i>	Aramark Corp.	\$2,732,830	\$704,634
<i>Hearst San Simeon SHM</i>	Hearst Ranch Beef	\$212,395	\$22,193
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$22,625	\$1,131
<i>Lake Oroville SRA</i>	Funtime-Fulltime	\$54,212	\$7,431
<i>Lake Valley SRA</i>	American Golf Corporation	\$150,344	\$15,034
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$3,697	\$370

<i>Marshall Gold Discovery SHP</i>	American River Conservancy	\$3,152	\$221
<i>Marshall Gold Discovery SHP</i>	Argonaut Refreshment Saloon	\$1,104	\$92
<i>Marshall Gold Discovery SHP</i>	Fritz and Margaret Erhardt	\$17,233	\$968
<i>Marshall Gold Discovery SHP</i>	Fritz and Margaret Erhardt	\$77,543	\$10,605
<i>Millerton Lake SRA</i>	CMS Toys	\$1,188	\$95
<i>Millerton Lake SRA</i>	Lake Millerton Marina	\$7,271	\$727
<i>Oceano Dunes SVRA</i>	Steve's ATV Service, Inc.	\$89,062	\$13,805
<i>Old Sacramento SHP</i>	City of Sacramento*	\$0	\$3,000
<i>Old Sacramento SHP</i>	Skalet Family Jewelers	\$928,201	\$37,006

<i>Old Town San Diego SHP</i>	Ana Salcedo	\$28,823	\$77,412
<i>Old Town San Diego SHP</i>	Arlene & Jean B. Kingery	\$0	\$0
<i>Old Town San Diego SHP</i>	Artisan Imports, Inc.	\$591,359	\$65,880
<i>Old Town San Diego SHP</i>	Bailey and McGuire Pottery	\$296,579	\$24,076
<i>Old Town San Diego SHP</i>	Cousin's Old Town Candy Shop	\$742,335	\$115,100
<i>Old Town San Diego SHP</i>	Delaware North Parks & Resorts OTSD	\$458,995	\$411,298
<i>Old Town San Diego SHP</i>	Gum Saan	\$155,678	\$25,992
<i>Old Town San Diego SHP</i>	Holiday Traditions, Inc.	\$311,375	\$38,587
<i>Old Town San Diego SHP</i>	Kumeyaay Border Task Force (KBTF)	\$5,910	\$1,026
<i>Old Town San Diego SHP</i>	Miner's Gems & Minerals	\$428,232	\$44,964
<i>Old Town San Diego SHP</i>	Racine & Laramie	\$487,958	\$180
<i>Old Town San Diego SHP</i>	San Diego House of Coffee and Tea	\$157,590	\$13,091
<i>Old Town San Diego SHP</i>	Sessions Candleshop	\$272,909	\$38,293
<i>Old Town San Diego SHP</i>	Tinsmith Oldtown	\$262,021	\$33,021
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$172,249	\$14,266
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$186,313	\$19,650
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$25,107	\$3,673
<i>Old Town San Diego SHP</i>	US House Apothecary and Soap Shop	\$95,244	\$9,858
<i>Old Town San Diego SHP</i>	Welhelmina Manlo & Alice Altier	\$109,135	\$15,000
<i>Old Town San Diego SHP</i>	Wells Fargo Bank	\$12,779	\$0
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$962,790	\$154,046
<i>Point Cabrillo</i>	Pt. Cabrillo Lightkeepers Association	\$48,881	\$0
<i>Prairie City SVRA</i>	Aaron's Rental	\$135,205	\$13,520
<i>Seacliff SB</i>	The Beach Shack	\$1,397	\$87
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$145,785	\$11,663
<i>Statewide</i>	Pride Industries	\$125,179	\$13,783

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**Total for Retail Sales and Gifts**\$13,266,999\$2,132,689**Off-Highway Vehicle Services**

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Carnegie SVRA</i>	Motomart at Carnegie	\$917,558	\$44,796
<i>Hollister Hills SVRA</i>	Faultline Powersports, Inc.	\$557,289	\$41,797
<i>Hungry Valley SVRA</i>	Big Trax, LLC	\$296,123	\$34,080
<i>Oceano Dunes SVRA</i>	Angello's ATV Rental	\$403,711	\$20,186
<i>Oceano Dunes SVRA</i>	Arnie's ATV Rental	\$628,239	\$34,134
<i>Oceano Dunes SVRA</i>	BJ's ATV Rental & Accessories Center	\$875,209	\$52,790
<i>Oceano Dunes SVRA</i>	Pacific Adventure Tours	\$107,854	\$5,666
<i>Oceano Dunes SVRA</i>	Pismo Beach Hummer Adventures	\$8,365	\$418
<i>Oceano Dunes SVRA</i>	Steve's ATV Service, Inc.	\$143,644	\$17,309
<i>Oceano Dunes SVRA</i>	Steve's ATV Service, Inc.	\$1,219,118	\$71,879
<i>Oceano Dunes SVRA</i>	Sun Buggie Fun Rental of Pismo	\$483,892	\$38,712
<i>Oceano Dunes SVRA</i>	Yo Banana Boy, Inc	\$309,406	\$24,572
<i>Prairie City SVRA</i>	A.M.P. Racing, LLC	\$163,294	\$9,798
<i>Prairie City SVRA</i>	Aaron's Rental	\$21,259	\$2,126
<i>Prairie City SVRA</i>	Racecraft Motorsports	\$124,212	\$7,481
<b>Total for Off-Highway Vehicle Services</b>		<u>\$6,259,173</u>	<u>\$405,744</u>

**Park Fees and Annual Pass Sales**

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$73,490	\$73,490
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$97,797	\$97,797
<i>Angel Island SP</i>	City of Alameda*	\$11,192	\$11,192
<i>Angel Island SP</i>	Milton McDonogh	\$145,005	\$145,005

<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$237,364	\$107,130
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$3,660	\$3,294
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$12,719	\$954
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$84,989	\$7,649
<i>Millerton Lake SRA</i>	Lake Millerton Marina	\$6,960	\$696
<i>Statewide</i>	Pride Industries	\$459,341	\$354,187
<i>Statewide</i>	Travelocity	\$0	\$0
<i>Sugarloaf Ridge SP</i>	Valley of the Moon Observatory Assoc.	\$553	\$553

**Total for Park Fees and Annual Pass Sales**

\$1,133,069

\$801,946

**Parking Lot Management**

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Candlestick Point SRA</i>	City Park of San Francisco	\$444,441	\$408,795
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$123,420	\$0
<i>Torrey Pines SB</i>	Del Mar German Car Garage	\$0	\$1,100

**Total for Parking Lot Management**

\$567,861

\$409,895

**Snackbars, Beachstands and Mobile Food Services**

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$103,498	\$4,422
<i>Auburn SRA</i>	Auburn Boat Club	\$1,223	\$210
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$21,293	\$6,494
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$17,657	\$2,460
<i>Bolsa Chica SB</i>	Bolsa Chica Beach Concession Group	\$83,468	\$22,228

<i>Cardiff SB</i>	Babe's at the Beach	\$606	\$99
<i>Cardiff SB</i>	Espresso by the Sea	\$8,894	\$1,335
<i>Carnegie SVRA</i>	Motomart at Carnegie	\$234,337	\$11,717
<i>China Camp SP</i>	Frank Quan	\$14,411	\$1,485
<i>Doheny SB</i>	Wheel Fun Rentals	\$289,371	\$52,087
<i>El Capitan SB</i>	California Camp Stores	\$0	\$0
<i>El Capitan SB</i>	El-Re-Ga Beach Stores	\$99,378	\$11,428
<i>Folsom Lake SRA</i>	Big Chill Ice Cream Float	\$5,318	\$532
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$10,778	\$1,186
<i>Folsom Lake SRA</i>	Granite Bay Food Service	\$8,882	\$1,066
<i>Folsom Lake SRA</i>	Granite Bay Food Service	\$0	\$0
<i>Folsom Lake SRA</i>	Joe's Cooler-N-Stuff	\$0	\$0
<i>Folsom Lake SRA</i>	Papi's Kitchen	\$1,915	\$191
<i>Folsom Lake SRA</i>	Park Place Food Concession	\$0	\$0
<i>Gaviota SP</i>	California Camp Stores	\$0	\$0
<i>Gaviota SP</i>	El-Re-Ga Beach Stores	\$49,191	\$5,657
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$2,828	\$141
<i>Hollister Hills SVRA</i>	Faultline Powersports, Inc.	\$78,792	\$5,909
<i>Hungry Valley SVRA</i>	Big Trax, LLC	\$7,146	\$858
<i>Huntington SB</i>	Wheel Fun Rentals	\$274,343	\$49,382
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$1,972	\$211
<i>Marshall Gold Discovery SHP</i>	Gold Discovery Park Association	\$0	\$0

<i>Mount Tamalpais SP</i>	Sharon Worlund/Snackstand	\$17,269	\$2,071
<i>Mount Tamalpais SP</i>	Sharon Worlund/Snackstand	\$4,546	\$545
<i>Oceano Dunes SVRA</i>	Steve's ATV Service, Inc.	\$39,829	\$6,173
<i>Old Town San Diego SHP</i>	Cygnnet Theatre	\$5,767	\$173
<i>Old Town San Diego SHP</i>	Holiday Traditions, Inc.	\$48,652	\$5,838
<i>Old Town San Diego SHP</i>	Maureen Luboviski	\$244,831	\$22,332
<i>Pismo SB</i>	Superior Guest Care	\$99,520	\$9,952
<i>Prairie City SVRA</i>	Aaron's Rental	\$16,305	\$1,630
<i>Refugio SB</i>	California Camp Stores	\$0	\$0
<i>Refugio SB</i>	El-Re-Ga Beach Stores	\$116,602	\$13,409
<i>San Buenaventura SB</i>	Yellow Umbrella Co.	\$10,556	\$1,405
<i>Seacliff SB</i>	The Beach Shack	\$46,831	\$2,927
<i>Silver Strand SB</i>	Silver Strand Beach Café	\$44,215	\$4,190
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$124,637	\$9,971
<i>Torrey Pines SB</i>	Natural Delights Plus	\$4,670	\$701
<i>Twin Lakes SB</i>	Nasser Tahernezehadi & Maryam Hadidi	\$7,887	\$1,104
<b>Total for Snackbars, Beachstands and Mobile Food Services</b>		<b><u>\$2,147,418</u></b>	<b><u>\$261,521</u></b>

### Theatre Arts Facilities

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$11,594	\$290
<i>Hearst San Simeon SHM</i>	Destination Cinema, Inc.	\$2,290,694	\$203,838



<i>Old Town San Diego SHP</i>	Cygnnet Theatre	\$212,418	\$6,373
<i>Old Town San Diego SHP</i>	Miracle Theatre Productions	\$0	\$0
<b>Total for Theatre Arts Facilities</b>		<b><u>\$2,514,706</u></b>	<b><u>\$210,500</u></b>

### Facility Maintenance

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$0	\$5,839
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$0	\$7,140
<i>Angel Island SP</i>	City of Alameda*	\$0	\$760
<i>Asilomar SB</i>	Delaware North Parks Services at Asilomar	\$0	\$1,060,947
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$0	\$218,000
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$0	\$1,371
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$0	\$32,678
<i>Columbia SHP</i>	Columbia House Restaurant	\$0	\$963
<i>Columbia SHP</i>	John & Jeanne Hand	\$0	\$1,057
<i>Columbia SHP</i>	Pioneer Emporium	\$0	\$907
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$0	\$1,505,973
<i>Huntington SB</i>	Wheel Fun Rentals	\$0	\$4,110

<i>Old Town San Diego SHP</i>	Ana Salcedo	\$0	\$1,521
<i>Old Town San Diego SHP</i>	Artisan Imports, Inc.	\$0	\$8,963
<i>Old Town San Diego SHP</i>	Bailey and McGuire Pottery	\$0	\$4,432
<i>Old Town San Diego SHP</i>	Cousin's Old Town Candy Shop	\$0	\$10,072
<i>Old Town San Diego SHP</i>	Cygnnet Theatre	\$0	\$370,000
<i>Old Town San Diego SHP</i>	Holiday Traditions, Inc.	\$0	\$7,201
<i>Old Town San Diego SHP</i>	Maureen Luboviski	\$0	\$4,188
<i>Old Town San Diego SHP</i>	Miner's Gems & Minerals	\$0	\$8,563
<i>Old Town San Diego SHP</i>	San Diego House of Coffee and Tea	\$0	\$2,359
<i>Old Town San Diego SHP</i>	Sessions Candleshop	\$0	\$4,996
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$0	\$1,090
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$0	\$2,573
<i>Old Town San Diego SHP</i>	Welhelmina Manlo & Alice Altier	\$0	\$2,182
<i>Silver Strand SB</i>	Silver Strand Beach Café	\$0	\$1,679
<b>Total for Facility Maintenance</b>		<u>\$0</u>	<u>\$3,269,561</u>

**TOTALS FOR THE CURRENT FISCAL YEAR**

<i>Gross Receipts</i>	<i>Rent To State</i>	<i>Facility Maintenance</i>
<u>\$91,973,208</u>	<u>\$12,417,833</u>	<u>\$3,269,561</u>

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## **California State Parks Mission:**

To provide for the health, inspiration and education of the people of California  
by helping to preserve provide for the health, inspiration and education of the people of California  
by helping to preserve the state's extraordinary biological diversity,  
protecting its most valued natural and cultural resources,  
and creating opportunities for high-quality outdoor recreation.

### **Concessions Program Mission:**

To enhance the park visitor's recreation and educational experience  
through partnerships with public and private entities  
to provide products and services.

**Arnold Schwarzenegger**  
Governor

**Mike Chrisman**  
Secretary for Resources

**Ruth Coleman**  
Director

**CALIFORNIA STATE PARKS**  
P. O. Box 942896  
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