



Columbia SHP

Courtesy of Brown's Coffee and Sweets



Topanga SP



# Concessions Annual Report Fiscal Year 2011-12



San Buenaventura SB



Anza-Borrego Desert SP

Courtesy of CA Overland Desert Excursions



# Director's Statement

## Concessions Annual Report

California State Park concessionaires enhance park visitor experiences through a wide variety of educational and recreational opportunities. Such services include lodging and other alternative camping facilities, food and beverage provisions, specialty retail stores, recreation equipment rentals, marina operations, educational tours, equestrian activities, and off-highway motor vehicle services. Concessionaires also contribute to the restoration and development of facility structures which remain permanent improvements to the park unit following contract termination.

During Fiscal Year 2011-12, California State Parks executed 49 new or renewed concession contracts and operating agreements, the highest number of contracts in over ten years. Sales activity increased by more than \$9.4 million with a corresponding revenue increase to California State Parks of more than \$2.2 million over the prior fiscal year. Contracts for new types of operations include a wine-tasting concession at Topanga SP; mobile specialty food services at Carlsbad SB, San Buenaventura SB, and San Luis Reservoir SRA; and fitness walks along San Diego State Beaches. In addition, new concession-operated fee collection systems along San Diego Coast realized a full season of operation significantly contributing to State Parks revenue generation efforts and fiscal sustainability.

In response to anticipated park closures during the 2012 season, California State Parks negotiated operating agreements with non-profit entities and public agencies to facilitate continued public access at Bale Grist Mill SHP, Bothe-Napa Valley SP, and Jack London SHP. A number of additional contracts to sustain park operations will be reflected in the FY 2012-13 annual report.

This report, prepared pursuant to Section 5080.21 of the California Public Resources Code, presents a comprehensive picture of concession program activity during Fiscal Year 2011-12. We hope you find this information interesting and useful. Questions may be directed to (916) 653-7733 or [concessions@parks.ca.gov](mailto:concessions@parks.ca.gov).

Major General Anthony L. Jackson, USMC (Ret)  
Director





# *Special Dedication*

*The FY 2011-12 Annual Report is dedicated to James A. Luscutoff, former Chief of the Concessions, Reservations, and Fees Division, who recently retired after 40 years of public service to California State Parks, more than a quarter of his career in management of the Concessions and Reservations Programs. His integrity, vision and leadership greatly enhanced the value of partnerships with the business community in the provision of services to our park visitors throughout California.*



# Section Contents

- Section A: Concession Program Summary - Statistics and Graphs
- Section B: Concession Contracts and Revenue Statement
- Section C: Operating Agreements
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*Old Town San Diego SHP*



*Pigeon Point Lighthouse SHP*



# Section A Concession Program Summary

This section contains statistical data and graphic comparisons of concession program activities which include:

- Active Concession Contracts – 204
- Active Operating Agreements – 58
- Combined Annual Gross Receipts – \$106,231,853
- Combined Rent Return to State Parks – \$15,619,563
- Park Facility Improvement/Maintenance Investments – \$1,739,504



*McArthur-Burney Falls Memorial SP*



*San Diego Coast - Fee Collections*



*Burton Creek SP*

# CONCESSIONS PROGRAM SUMMARY

## FISCAL YEAR 2011-2012

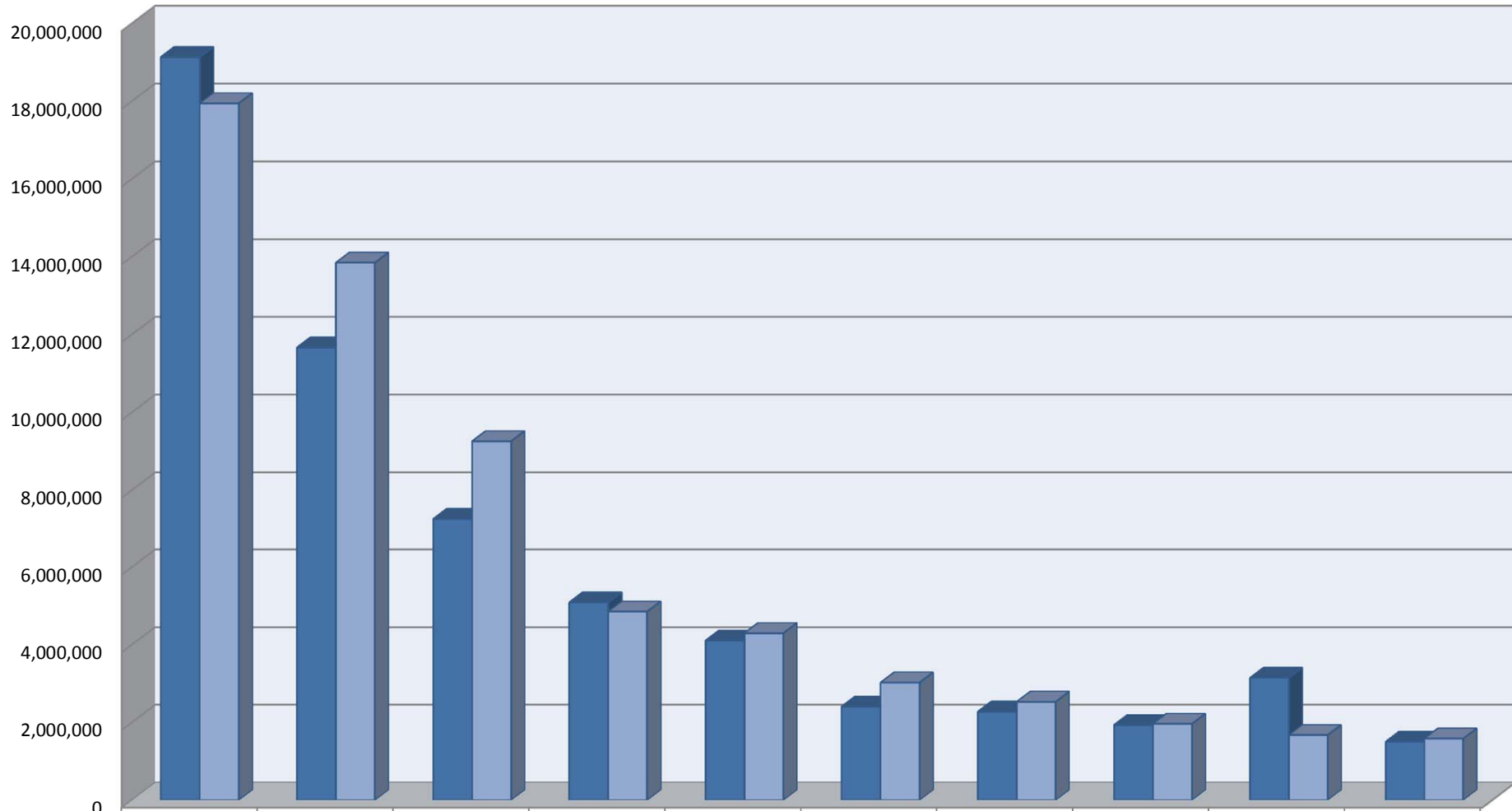
Division	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
<b>Northern Field Division</b>							
Capital District	2	\$1,176,746	\$55,170	\$2,942	2	\$0	\$0
Central Valley District	20	\$4,311,233	\$230,840	\$1,603	0	\$0	\$0
Diablo Vista District	3	\$965,881	\$896,428	\$0	9	\$0	\$0
Gold Fields District	23	\$2,347,819	\$548,292	\$0	2	\$0	\$0
Marin District	7	\$3,402,015	\$643,712	\$17,522	2	\$61,772	\$12,276
Mendocino District	8	\$454,512	\$25,552	\$0	2	\$0	\$0
Monterey District	9	\$22,462,722	\$2,746,655	\$517,962	1	\$0	\$0
North Coast Redwoods District	1	\$1,180	\$922	\$0	0	\$0	\$0
Northern Buttes District	9	\$5,504,409	\$511,253	\$0	1	\$0	\$0
Russian River District	1	\$31,792	\$1,782	\$0	1	\$0	\$0
Santa Cruz District	10	\$2,363,441	\$292,882	\$0	1	\$0	\$0
Sierra District	9	\$2,217,789	\$557,731	\$0	5	\$124,831	\$10,745

Division	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
	<b>102</b>	<b>\$45,239,540</b>	<b>\$6,511,218</b>	<b>\$540,029</b>	<b>26</b>	<b>\$186,604</b>	<b>\$23,021</b>
<b>OHMVR Division</b>							
Hollister Hills District	1	\$534,104	\$40,058	\$4,838	0	\$0	\$0
Oceano Dunes District	10	\$6,028,517	\$527,631	\$0	2	\$0	\$0
Ocotillo Wells District	1	\$73,946	\$7,395	\$0	0	\$0	\$0
Twin Cities District	4	\$1,090,772	\$106,703	\$0	1	\$0	\$0
	<b>16</b>	<b>\$7,727,339</b>	<b>\$681,787</b>	<b>\$4,838</b>	<b>3</b>	<b>\$0</b>	<b>\$0</b>
<b>Southern Field Division</b>							
Angeles District	10	\$3,148,592	\$436,781	\$0	11	\$0	\$0
Channel Coast District	10	\$700,861	\$78,300	\$0	3	\$0	\$0
Colorado Desert District	2	\$21,798	\$1,800	\$0	3	\$0	\$0
Inland Empire District	1	\$467,973	\$28,078	\$0	2	\$0	\$470,871
Orange Coast District	10	\$10,187,997	\$367,991	\$1,110,840	2	\$0	\$0
San Diego Coast District	45	\$25,033,656	\$4,491,402	\$33,165	4	\$0	\$0
San Luis Obispo Coast District	5	\$9,117,090	\$1,420,257	\$50,633	4	\$1,373,903	\$70,301
Tehachapi District	1	\$382,900	\$34,588	\$0	0	\$0	\$0
	<b>84</b>	<b>\$49,060,867</b>	<b>\$6,859,198</b>	<b>\$1,194,637</b>	<b>29</b>	<b>\$1,373,903</b>	<b>\$541,172</b>

Division	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
<b>Statewide</b>							
Statewide	2	\$2,643,600	\$1,003,167	\$0	0	\$0	\$0
	<b>2</b>	<b>\$2,643,600</b>	<b>\$1,003,167</b>	<b>\$0</b>	<b>0</b>	<b>\$0</b>	<b>\$0</b>
<hr/>							
GRAND TOTAL	<b>204</b>	<b>\$104,671,346</b>	<b>\$15,055,370</b>	<b>\$1,739,504</b>	<b>58</b>	<b>\$1,560,507</b>	<b>\$564,193</b>

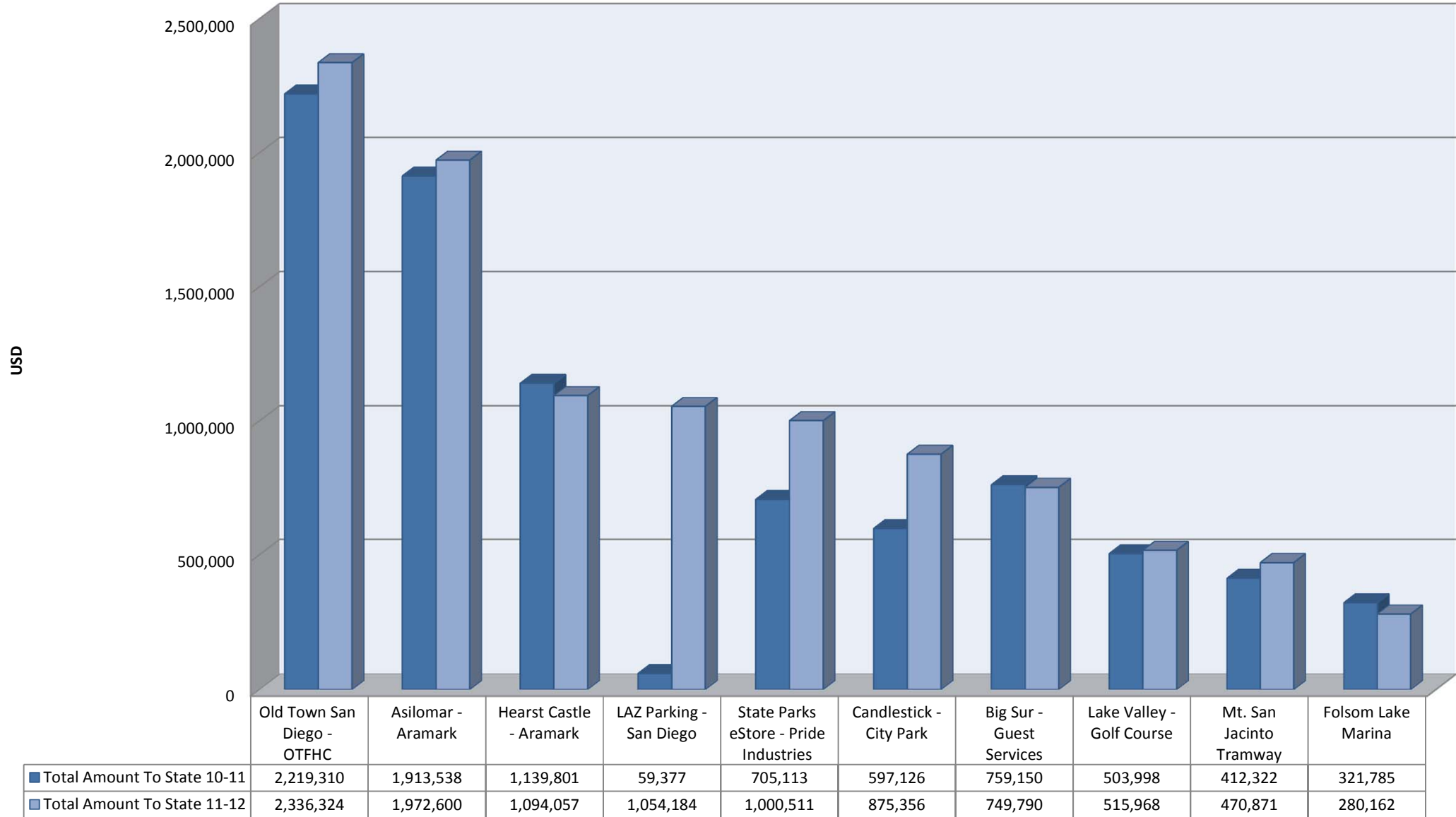


**MAJOR CONCESSION CONTRACTS  
FISCAL YEARS 2010/11 AND 2011/12  
GROSS RECEIPTS**



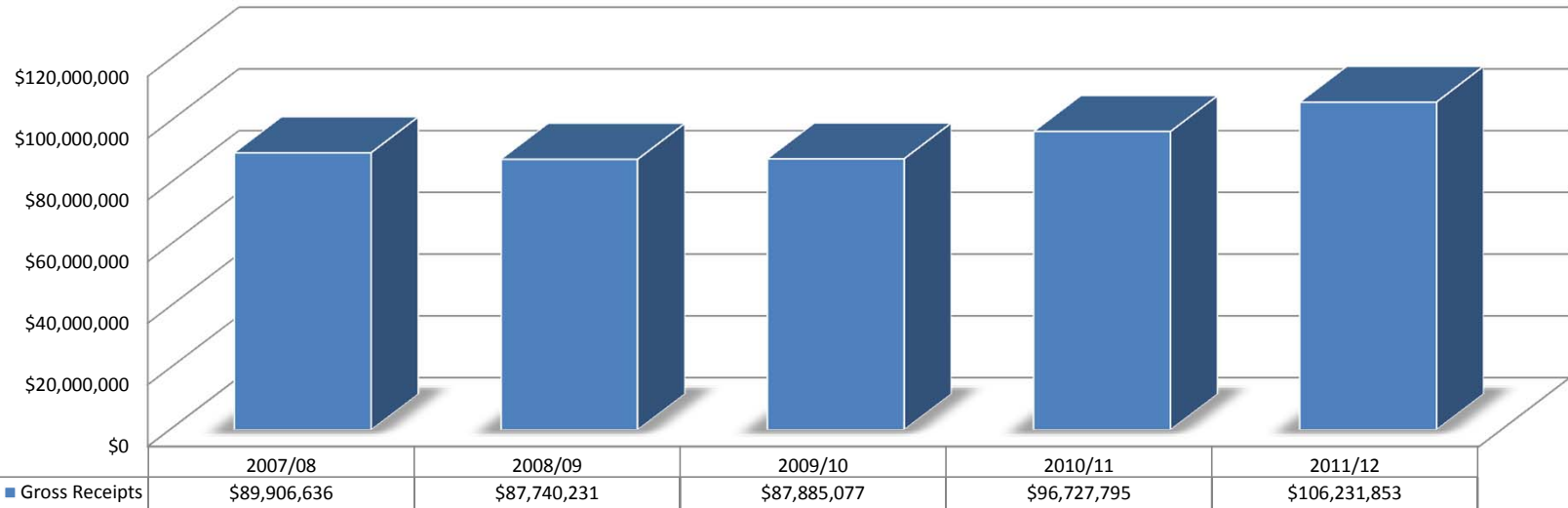
	Asilomar - Aramark	Old Town San Diego - OTFHC	Crystal Cove Alliance	Hearst Castle - Aramark	Big Sur - Guest Services	Lake Oroville - LOM-Bidwell Marina	Hearst Castle - Destination Cinema	Lake Valley - Lake Tahoe Golf Course	Malibu Lagoon SB - Malibu Pier Partners	Superior Guest Care - Pismo SB
■ Total Gross Receipts for 10-11	19,135,366	11,668,826	7,258,442	5,092,820	4,106,149	2,408,589	2,276,382	1,932,317	3,147,563	1,501,032
■ Total Gross Receipts for 11-12	17,945,837	13,847,047	9,257,030	4,854,457	4,298,524	3,025,716	2,531,364	1,961,533	1,673,285	1,581,243

**MAJOR CONCESSION CONTRACTS  
FISCAL YEARS 2010/11 AND 2011/12  
RENT PAID TO STATE**

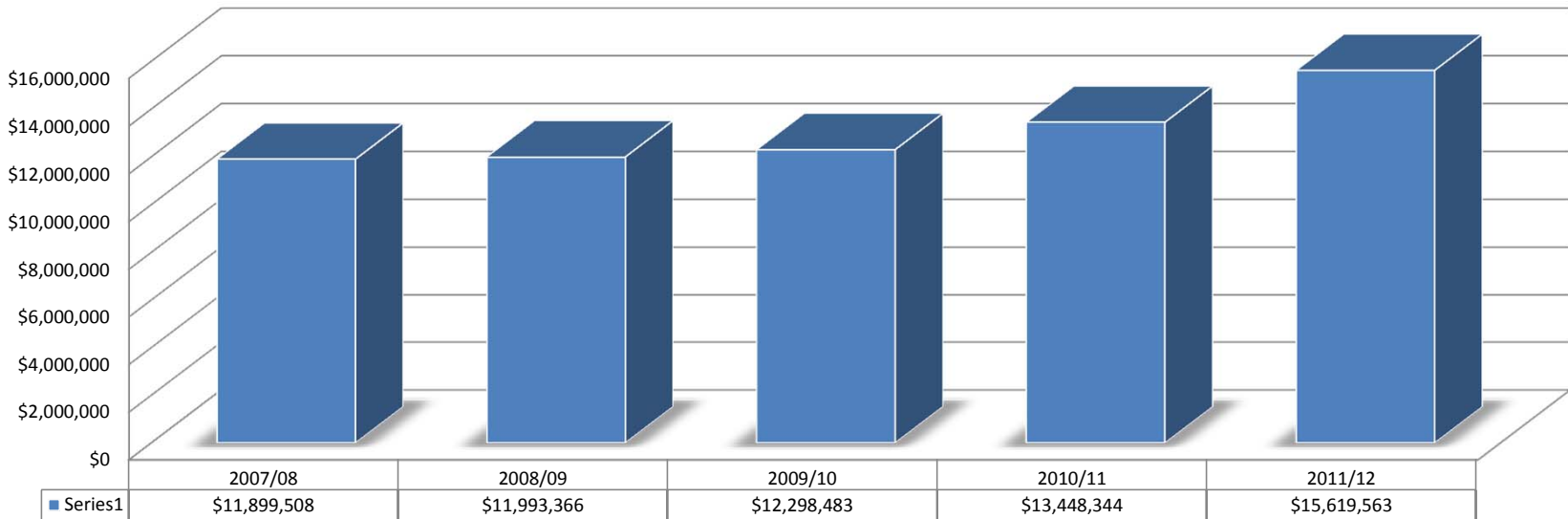


## Five Year Comparison Chart – Concession and Operating Agreements

### GROSS RECEIPTS

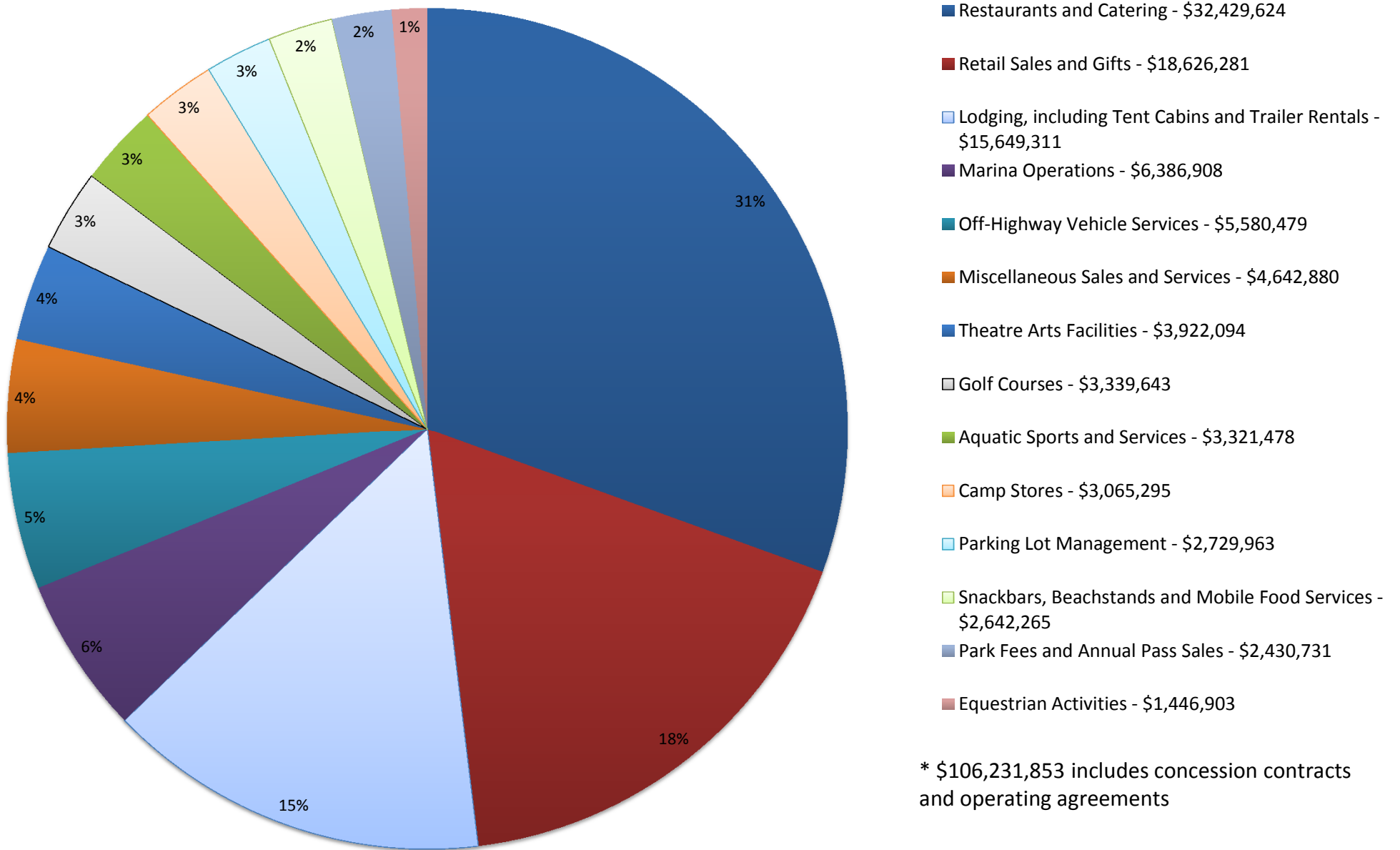


### RENT TO STATE



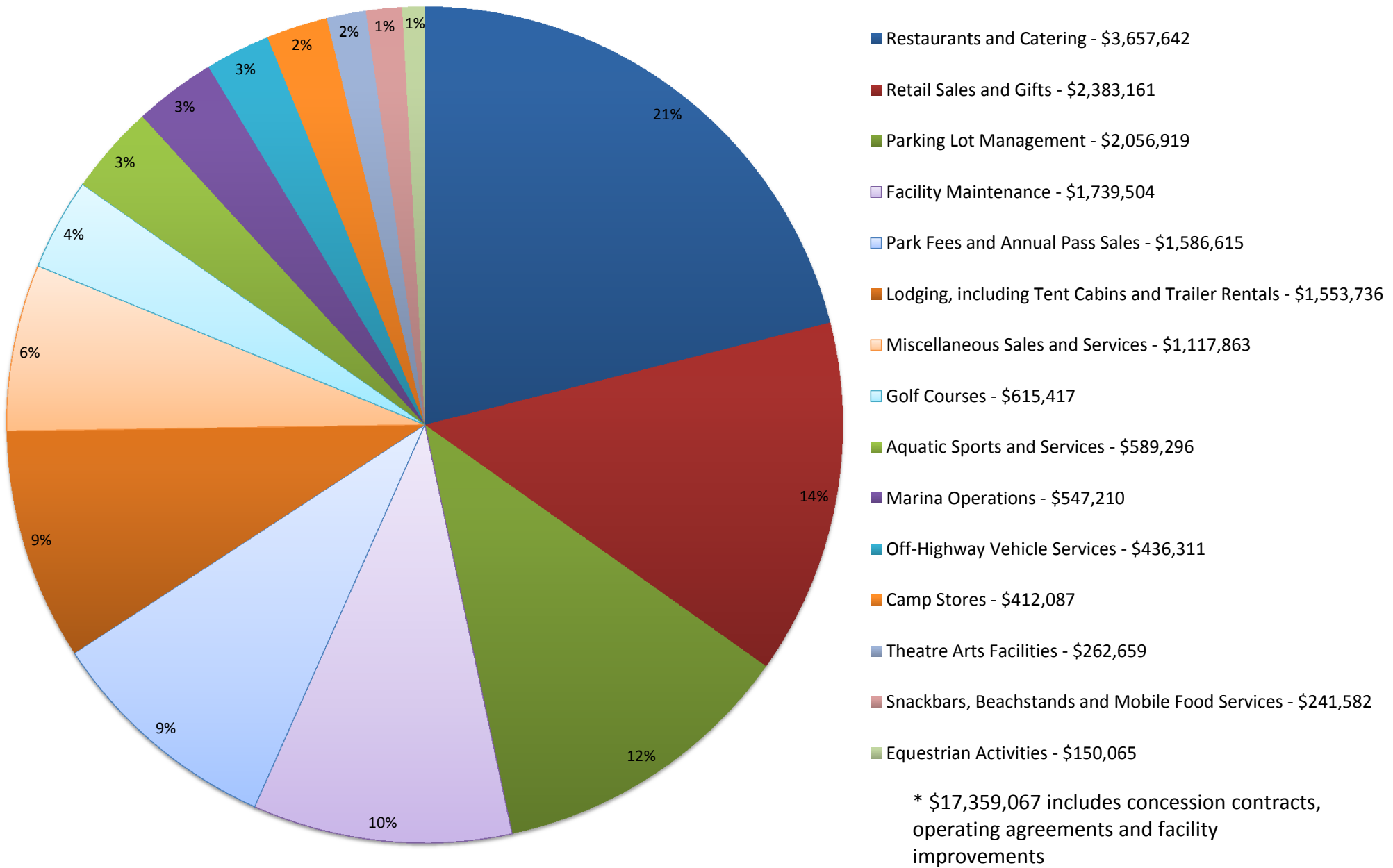


## FY 11/12 SUMMARY BY TYPE OF OPERATION - Gross Receipts \*



\* \$106,231,853 includes concession contracts and operating agreements

## FY 11/12 SUMMARY BY TYPE OF OPERATION - Rent to State\*



## Section B Concession Contract and Revenue Statement

Section B summarizes revenue and contract terms of the 204 concessions operating in California State Parks during fiscal years 2010-11 and 2011-12. The Section is organized in alphabetical order by park unit.

Revenue figures include gross receipts and rental payments as reported by concessionaires. Figures may include park fees/pass sales in cases where concessionaires collect these fees on behalf of State Parks. Section E provides a breakdown of sales by activity. Rent may also include late payments and related penalties. Contract terms normally include a provision to adjust the minimum annual rent based on the Consumer Price Index (CPI). These provisions create variations between gross receipts and rental information.

Also summarized are the facility maintenance and capital improvements funded and reported by concessionaires.



*Pfeiffer Big Sur SP*



*Old Town San Diego SHP – Wallach & Goldman Square*



## CONCESSION CONTRACT AND REVENUE STATEMENT

### Fiscal Years 2010/11 and 2011/12

Concessionaire Name	Begin Date	Rental Terms	GROSS RECEIPTS AND RENT		
Concession Operation	End Date				
			Contract Status		
<b>Park Unit: Andrew Molera SP</b>		<b>District</b>	Monterey District		
Molera Horseback Tours of Big Sur	5/6/2003	\$2000/month or 12% of gross receipts, whichever is greater, during seasonal months of operation.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Horseback riding tours	5/5/2013		<b>RECEIPTS</b>	\$186,370	\$185,425
	In Term		<b>RENT</b>	\$22,714	\$22,251
			<b>FACILITIES</b>		\$0
Ventana Wildlife Society	1/1/2007	Develop, organize and operate an environmental education and research center.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Wildlife sanctuary and educational programs	12/31/2016		<b>RECEIPTS</b>	\$4,110	\$3,224
	In Term		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Angel Island SP</b>		<b>District</b>	Marin District		
Alcatraz Cruises, LLC	4/1/2007	15% of gross receipts collected for Angel Island portion of tour, \$1.00 per bicycle, and 2% for dock maintenance, for each month of operation, plus collection of day use fees.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Alcatraz/Angel Island tours & ferry service	3/31/2008		<b>RECEIPTS</b>	\$499,448	\$566,412
	Month to Month		<b>RENT</b>	\$154,792	\$175,528
			<b>FACILITIES</b>	\$8,110	\$9,197
Angel Island-Tiburon Ferry, Inc.	1/1/1992	9% of first \$21,000/month, plus 11% of all fare receipts over \$21,000/month; and collection of day use fees.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Tiburon Ferry Service	12/31/1993		<b>RECEIPTS</b>	\$753,351	\$924,856
	Month to Month		<b>RENT</b>	\$193,474	\$229,022
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Blue and Gold Ferry Service Ferry service from San Francisco	6/1/1999 5/31/2009 Month to Month	15% of monthly gross receipts for rent, 2% for dock maintenance, plus collection of day use fees.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$497,417 \$160,609 \$7,925	<b>11-12</b> \$513,231 \$152,966 \$8,324
Urban Park Concessionaires Café, tours, retail and rental	9/1/1989 8/31/2009 Month to Month	2% of gross receipts up to \$150,000, 3% next \$100,000; 5% of next \$250,000; 7.5% of next \$250,000; plus 10% over \$750,000 of gross receipts; audio tours 5% up to \$100,000 and 10% over; tram tours 5% up to \$250,000 and 10% over; and 10% bike rentals.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$1,279,328 \$90,170	<b>11-12</b> \$1,360,932 \$82,050 \$0
<b>Park Unit: Anza-Borrego Desert SP</b>			<b>District</b> Colorado Desert District		
California Overland Off road vehicle tours	4/1/2005 3/31/2007 Terminated	\$1,000/year or 10% of all gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$105,717 \$10,575	<b>11-12</b> \$0 \$0 \$0
<b>Park Unit: Armstrong Redwoods SNR</b>			<b>District</b> Russian River District		
Armstrong Woods Pack Station Horseback riding tours	9/1/1996 8/31/2006 Month to Month	5% of first \$30,000 of annual gross receipts, plus 7% of annual gross receipts over \$30,000.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$39,815 \$2,137	<b>11-12</b> \$31,792 \$1,782 \$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Asilomar SB</b>		<b>District</b> Monterey District			
ARAMARK Sports & Entertainment	10/1/2009	\$1,900,000/year or 8.6% of gross receipts, whichever is greater; 2% of gross receipts for facility improvement; and \$200,000 for resource support and \$500,000 operational support annually; and \$15,000,000 for ADA improvements.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	9/30/2029		<b>RECEIPTS</b>	\$19,135,366	\$17,945,837
Asilomar Conference Grounds	In Term		<b>RENT</b>	\$1,913,538	\$1,972,600
			<b>FACILITIES</b>	\$382,707	\$358,917
<b>Park Unit: Auburn SRA</b>		<b>District</b> Gold Fields District			
American River Concession Outfitters	3/1/2011	Rent from 39 separate contracts based on flat fee and tour participant fee. Contracts renew annually. All rent supports the park unit operations.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	2/29/2012		<b>RECEIPTS</b>	\$0	\$0
Whitewater rafting & hiking	Month to Month		<b>RENT</b>	\$250,917	\$174,212
			<b>FACILITIES</b>		\$0
Auburn Boat Club	1/1/2007	\$50/month or 10% of gross receipts excluding gasoline sales, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	9/30/2008		<b>RECEIPTS</b>	\$966	\$20,126
Slip and mooring rental	Month to Month		<b>RENT</b>	\$5,803	\$16,800
			<b>FACILITIES</b>		\$0
Hotshots, Imaging Inc.	5/1/2005	\$50/month or 5% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	9/30/2005		<b>RECEIPTS</b>	\$40,759	\$37,409
Photography	Month to Month		<b>RENT</b>	\$2,038	\$1,870
			<b>FACILITIES</b>		\$0
Michael Juarez dba Whitewater Photos	4/13/2011	\$25/month or 5% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Vita Boating	5/12/2011		<b>RECEIPTS</b>	\$10,993	\$39,877
Whitewater photography/filming	Month to Month		<b>RENT</b>	\$550	\$1,994
			<b>FACILITIES</b>		\$0



Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
Sierra Nevada Photo P.S. Photos	5/1/2005	\$25/month or 5% of gross receipts, whichever amount is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	8/31/2005		<b>RECEIPTS</b>	\$4,722	\$18,300
Photography service	Month to Month		<b>RENT</b>	\$236	\$923
			<b>FACILITIES</b>		\$0
<b>Park Unit: Big Basin Redwoods SP</b>			<b>District</b>	Santa Cruz District	
United Camps Conferences and Retreats (UCCR)	2/1/2011	\$1.00/year or 1% of gross receipts in excess of \$380,000, whichever is greater, commencing in Contract Year 4. During Contract Years 1-3, all revenue invested in operation and improvements at Little Basin.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	9/30/2017		<b>RECEIPTS</b>		\$54,065
Little Basin campground facilities	In Term		<b>RENT</b>		\$0
			<b>FACILITIES</b>		\$0
Urban Park Concessionaires	10/1/2007	\$5,000/month or 16.5% monthly gross receipts, whichever is greater, plus minimum \$218,000 capital investment.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	9/30/2017		<b>RECEIPTS</b>	\$975,293	\$1,162,775
Campstore, gift shop, tent cabins	In Term		<b>RENT</b>	\$169,965	\$196,969
			<b>FACILITIES</b>		\$0
<b>Park Unit: Bolsa Chica SB</b>			<b>District</b>	Orange Coast District	
LUV-2-CAMP, LLC	8/1/2010	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. Crystal Cove campground added in July 2011.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	7/31/2012		<b>RECEIPTS</b>	\$1,144	\$1,045
Camp trailer rentals	In Term		<b>RENT</b>	\$114	\$105
			<b>FACILITIES</b>		\$0
Playland Concessions Inc. dba BABES	1/1/2003	\$20,000/year or 12.5% of annual gross receipts April-September and 6% of gross receipts October-March except for catering services at 15.5% of gross receipts; and 1% for maintenance.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Catering & Rentals	12/31/2013		<b>RECEIPTS</b>	\$114,982	\$129,157
Beach Stands	In Term		<b>RENT</b>	\$21,854	\$40,977
			<b>FACILITIES</b>	\$944	\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Bothe-Napa Valley SP</b>		<b>District</b>	Diablo Vista District		
Triple Creek Horse Outfit	7/1/2003	\$350/month or 10% of gross receipts up to \$3,500, plus 12% of gross receipts over \$3,500. FY 10/11 rent reported under Bothe-Napa resulted from claim against performance bond.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	6/30/2008		<b>RECEIPTS</b>	\$0	\$0
Horseback riding	Terminated		<b>RENT</b>	\$15,000	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Candlestick Point SRA</b>		<b>District</b>	Diablo Vista District		
City Park of San Francisco	1/1/1993	92% of gross receipts.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	12/31/1997		<b>RECEIPTS</b>	\$649,050	\$951,474
Event parking	Month to Month		<b>RENT</b>	\$597,126	\$875,356
			<b>FACILITIES</b>		\$0
<b>Park Unit: Cardiff SB</b>		<b>District</b>	San Diego Coast District		
LAZ Parking California, LLC of San Diego	11/1/2011	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	10/31/2016		<b>RECEIPTS</b>		\$135,799
Entrance fee collections	In Term		<b>RENT</b>		\$108,639
			<b>FACILITIES</b>		\$0
<b>Park Unit: Carlsbad SB</b>		<b>District</b>	San Diego Coast District		
Flippin Pizza 5 La Costa, LLC	9/1/2011	\$50/month or 10% of gross receipts, whichever is greater from June-August; and 10% of gross receipts for remainder of year.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	8/31/2013		<b>RECEIPTS</b>		\$244
Mobile Food Cart (Tamarack)	In Term		<b>RENT</b>		\$153
			<b>FACILITIES</b>		\$0
LAZ Parking California, LLC of San Diego	11/1/2011	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	10/31/2016		<b>RECEIPTS</b>		\$108,405
Entrance fee collections	In Term		<b>RENT</b>		\$86,724
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
So Cal Surf Lessons Frazee Beach Surf Lessons	6/1/2009 5/31/2014 In Term	\$200/year or 12% of gross receipts whichever is greater June-August; 12% gross receipts remainder of year.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$17,401 \$2,088	<b>11-12</b> \$22,709 \$2,725 \$0
So Cal Surf Lessons North of Tierra Mar Surf Lessons	7/1/2010 6/30/2015 In Term	\$200/month or 12% of gross receipts whichever is greater June-August; 12% of gross receipts remainder of year.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$0 \$400	<b>11-12</b> \$0 \$400 \$0
Sunset Parking Services LLC Parking Lot Management	3/1/2010 2/28/2011 Terminated	\$70,000/year or the following percentages of gross receipts, whichever is greater. 50% of gross receipts up to \$140,000 plus 60% of gross receipts over \$140,000	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$180,353 \$95,549	<b>11-12</b> \$88,776 \$45,903 \$0
<b>Park Unit: Carmel River SB</b>		<b>District</b> Monterey District			
Serendipity Farms Demonstration organic farm	2/1/2008 1/31/2013 In Term	5% of gross receipts in Year 1; \$1,500 or 10% of gross receipts, whichever is greater, in subsequent years.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$4,100 \$410	<b>11-12</b> \$532 \$878 \$0
<b>Park Unit: Carnegie SVRA</b>		<b>District</b> Twin Cities District			
Motomart at Carnegie OHV Retail and Camp Store	7/1/2010 6/30/2018 In Term	\$80,000/year or 10% of gross receipts, whichever is greater. Early Entry Permit issued 3/1/2010.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$584,280 \$58,428	<b>11-12</b> \$639,600 \$63,960 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Carpinteria SB</b>		<b>District</b> Channel Coast District			
K & W Rentals LLC / Trailers 2 U	8/1/2009 7/31/2011	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Camp Trailer Rentals Carpinteria, El Capitan, Gaviota, Refugio	Terminated		<b>RECEIPTS</b>	\$102,035	\$77,590
			<b>RENT</b>	\$10,204	\$7,759
		<b>FACILITIES</b>		\$0	
<b>Park Unit: China Camp SP</b>		<b>District</b> Marin District			
Frank Quan	3/1/1999 2/28/2009	\$600/year or 10% of annual gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Historic Village operations	Month to Month		<b>RECEIPTS</b>	\$10,442	\$12,963
			<b>RENT</b>	\$1,131	\$1,312
		<b>FACILITIES</b>		\$0	
<b>Park Unit: Clear Lake SP</b>		<b>District</b> Northern Buttes District			
Recreation Resource Management	6/1/2005 1/31/2007	8% of gross receipts.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Camp store, marina and cabins Clear Lake	Month to Month		<b>RECEIPTS</b>	\$59,460	\$73,505
			<b>RENT</b>	\$4,757	\$8,984
		<b>FACILITIES</b>		\$0	
<b>Park Unit: Columbia SHP</b>		<b>District</b> Central Valley District			
Briggs Hospitality, LLC	5/1/2010 6/30/2013	\$25,000/year or 2.5% of first \$1 million in gross receipts and 3% over \$1 million, whichever is greater. Rent offset up to \$25,000 for annual marketing investment.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
City & Fallon Hotel Complexes, Bart's Black Skillet	In Term		<b>RECEIPTS</b>	\$630,153	\$987,842
			<b>RENT</b>	\$15,754	\$21,105
		<b>FACILITIES</b>		\$0	
Brown's Coffee & Sweets	1/1/1997 12/31/2007	\$8,750/year or 7% of gross receipts, whichever is greater, plus 1% of annual gross receipts for maintenance.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Brown's Coffee & Sweet Shop	Month to Month		<b>RECEIPTS</b>	\$216,131	\$224,180
			<b>RENT</b>	\$15,129	\$15,693
		<b>FACILITIES</b>	\$2,161	\$1,465	

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Claudia Carlson & Lisa Taylor dba Columbia Mercantile Historic Retail and Grocery Store dba Columbia Mercantile	12/1/2009 11/30/2014 In Term	\$15,000/year or 4% of gross receipts up to \$350,000 plus 5% over \$350,000, whichever is greater. Contract reassigned from Paul & Mary Gjerde effective 9/1/2010..	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$454,693 \$18,187	<b>11-12</b> \$407,846 \$16,018 \$0
Columbia Candle & Soap Works  Candle & soap shop	6/1/1997 5/31/1999 Month to Month	\$200/month or 3% of monthly gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$165,911 \$4,977	<b>11-12</b> \$176,079 \$5,282 \$0
Columbia Candy Kitchen, Inc.  Candy store	11/1/2005 10/31/2015 In Term	\$27,600/year or 5% of annual gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$651,843 \$26,620	<b>11-12</b> \$696,683 \$34,834 \$0
E.C. Nelson Enterprises, Inc.  Ebler's leather goods and saddle shop	4/1/2012 3/31/2014 In Term	\$1,800/year or 2% of gross receipts up to \$50,000 and 3% over \$50,000, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$31,459 \$629	<b>11-12</b> \$0
Floyd Oydegaard  Columbia Bookseller's and Stationary	8/1/2000 7/31/2010 Month to Month	\$150/month or 1.5% of gross receipts during contract years 1 through 3. \$200/month or 5% of gross receipts during contract years 4 through 10.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$50,752 \$2,983	<b>11-12</b> \$51,510 \$2,912 \$0



Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Jack Douglass Saloon Food, beer and wine	6/1/2002 5/31/2012 Terminated	\$300/month or 4% of monthly gross receipts, whichever is greater in years 1 and 2. Years 3 through 10 minimum monthly of \$600 or 6% of monthly gross receipts, whichever is greater. Contract assigned to Sycamore Landscape Corporation 2/1/2012.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$191,409 \$11,724	<b>11-12</b> \$80,861 \$3,980 \$0
John & Jeanne Hand St. Charles Saloon	7/1/2001 6/30/2011 In Term	\$1,000/month or 8% of monthly gross receipts, whichever sum is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$114,073 \$12,313 \$779	<b>11-12</b> \$114,331 \$9,817 \$0
Kamice's Photographic Establishment Photographic studio	8/1/2008 7/31/2018 In Term	\$5,000/year or 5% of gross receipts, whichever is greater. Assigned from A. DeCosmos Daguerrean Studio 8/1/2010.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$88,394 \$4,420	<b>11-12</b> \$133,530 \$6,552 \$0
Maria and Kurt Laubhan The Farmer's Friend Seed & Garden Store	12/1/2009 11/30/2011 Terminated	\$500/month or 5% of annual gross receipts, whichever is greater; and facility improvement investment. Early Entry Permit granted.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$50,983 \$6,035	<b>11-12</b> \$30,553 \$2,525 \$0
Maryann & David Brown Pioneer Emporium Gift Shop	6/1/1997 5/31/2007 Terminated	\$850/month or 7% of monthly gross receipts, whichever is greater, plus 1% of monthly gross receipts for maintenance.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$13,440 \$941 \$134	<b>11-12</b> \$0 \$0 \$0
Maryann & David Brown Towle & Leavitt Historic Retail Shop	2/1/2006 1/31/2016 In Term	\$14,000/year or 7% of annual gross receipts up to \$200,000 plus 8% over \$200,000, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$144,884 \$14,198	<b>11-12</b> \$168,613 \$11,473 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Maryann & David Brown Pioneer Emporium	8/1/2010 1/31/2011 Terminated	\$3,500/year or 7% of monthly gross receipts, whichever is greater. New contract awarded to Sycamore.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$42,106 \$4,091 \$174	<b>11-12</b> \$0 \$0 \$0
Matelot Gulch Mining Company Mine tours, supplies, & gold panning	6/1/2000 5/31/2010 Month to Month	\$12,000/year or 6% of annual gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$204,410 \$12,265 \$0	<b>11-12</b> \$226,691 \$13,601 \$0
Parrotts Blacksmith Blacksmith shop	7/1/1998 6/30/2008 Month to Month	\$150/month or 3% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$61,299 \$2,268 \$0	<b>11-12</b> \$64,822 \$2,200 \$0
Quartz Mountain Stage Line Stage rides & horseback tours	7/1/1999 6/30/2009 Month to Month	8.025% of monthly gross receipts plus \$250/mo for use of Tin Barn and/or Corral Site if used.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$148,850 \$11,957 \$0	<b>11-12</b> \$176,354 \$14,266 \$0
Sierra Repertory Theatre, Inc. Fallon House Theatre	4/6/2010 12/31/2010 Terminated	\$7,000/year or 2% of annual gross receipts, whichever is greater. In Contract year 1, minimum annual rent shall be proportionate to the period of operation. Sub-concession under Briggs Hospitality effective 3/1/11.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$292,812 \$5,856 \$0	<b>11-12</b> \$0 \$0 \$0
Sycamore Landscape Corp Pioneer Emporium Kitchen/Culinary	9/1/2011 8/31/2016 In Term	\$5000/year or 6% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$0 \$0 \$0	<b>11-12</b> \$38,305 \$2,304 \$138

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Sycamore Landscape Corp Jack Douglass Saloon	6/1/2002 5/31/2012 Month to Month	\$600/month or 6% of gross receipts, whichever is greater. Contract assigned from Jack Douglas Saloon effective 2/1/2012.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b>   	<b>11-12</b> \$127,013 \$7,708 \$0
Teri A. Van Buskirk Fancy Dry Goods & Clothing Store	4/1/2002 3/31/2012 In Term	\$5,000/year or 7% of annual gross receipts, whichever is greater. Assignment from Lindy Miller dba Fancy Dry Goods effective 5/1/2010.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$44,678 \$5,217 	<b>11-12</b> \$36,123 \$4,821 \$0
<b>Park Unit: Crystal Cove SP</b>		<b>District</b> Orange Coast District			
Crystal Cove Alliance Historic District lodging, restaurants & catering	5/1/2006 4/30/2026 In Term	\$50,000/year or 2.1 % of gross receipts, whichever is greater for restaurants, catering, rentals, cottages and tram tickets; plus 12% of gross receipts for facility improvements.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$7,258,442 \$152,427 \$871,016	<b>11-12</b> \$9,257,030 \$194,397 \$1,110,840
LUV-2-CAMP, LLC Camp trailer rentals	8/1/2010 7/31/2012 In Term	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. Crystal Cove campground added in July 2011.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b>   	<b>11-12</b> \$348 \$35 \$0
<b>Park Unit: D.L. Bliss SP</b>		<b>District</b> Sierra District			
Tahoe Adventure Company Hiking, biking and kayaking	1/1/2009 12/31/2013 In Term	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'berg Sugar Pine Point units. All revenue reported under D.L. Bliss.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$1,770 \$487 	<b>11-12</b> \$6,553 \$905 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Delta Sector</b>		<b>District</b> Gold Fields District			
Locke Foundation	5/1/2008	\$250/year or 5% monthly gross receipts, whichever is greater, for sale of interpretive materials; and provide interpretive tours.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	4/30/2013		<b>RECEIPTS</b>	\$716	\$889
Locke Boarding House	In Term		<b>RENT</b>	\$278	\$60
			<b>FACILITIES</b>		\$0
<b>Park Unit: Doheny SB</b>		<b>District</b> Orange Coast District			
LUV-2-CAMP, LLC	8/1/2010	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. Crystal Cove campground added in July 2011.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	7/31/2012		<b>RECEIPTS</b>	\$2,442	\$11,785
Camp trailer rentals	In Term		<b>RENT</b>	\$244	\$1,179
			<b>FACILITIES</b>		\$0
Wheel Fun Rentals	5/1/2007	\$65,000/year or 18% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	4/30/2017		<b>RECEIPTS</b>	\$397,291	\$394,274
Beach stand and rentals	In Term		<b>RENT</b>	\$71,512	\$70,969
			<b>FACILITIES</b>		\$0
<b>Park Unit: Donner Memorial SP</b>		<b>District</b> Sierra District			
Donner Lake Water Adventures, Inc.	4/1/2008	\$10,000/year or 11% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	3/31/2013		<b>RECEIPTS</b>	\$85,410	\$107,435
Water craft and beach rentals	In Term		<b>RENT</b>	\$9,395	\$11,818
			<b>FACILITIES</b>		\$0
<b>Park Unit: El Capitan SB</b>		<b>District</b> Channel Coast District			
California Camp Stores	4/1/2008	\$60,000/year or 12% of gross receipts whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	3/31/2018		<b>RECEIPTS</b>	\$132,463	\$144,822
Beach stores Gaviota, El Capitan, Refugio	In Term		<b>RENT</b>	\$15,896	\$17,379
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
K & W Rentals LLC / Trailers 2 U	8/1/2009 7/31/2011	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Camp Trailer Rentals Carpinteria, El Capitan, Gaviota, Refugio	Terminated		<b>RECEIPTS</b>	\$38,770	\$32,700
			<b>RENT</b>	\$3,877	\$3,270
			<b>FACILITIES</b>		\$0
<b>Park Unit: Emerald Bay SP</b>		<b>District</b>	Sierra District		
Kayak Tahoe	7/1/2006 6/30/2016	\$1000/year or 10% of first \$50,000 of gross receipts plus 15% over \$50,000, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Guided kayak tours	In Term		<b>RECEIPTS</b>	\$29,815	\$38,388
			<b>RENT</b>	\$2,982	\$3,839
			<b>FACILITIES</b>		\$0
Sierra State Parks Foundation	4/1/2012 3/31/2013	\$500/year or 35% of fee collections, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Entrance fee collections	In Term		<b>RECEIPTS</b>		\$64,035
			<b>RENT</b>		\$22,412
			<b>FACILITIES</b>		\$0
<b>Park Unit: Folsom Lake SRA</b>		<b>District</b>	Gold Fields District		
Adventure Sports	4/1/2005 3/31/2006	10% of gross receipts.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Canoe and kayak rental	Month to Month		<b>RECEIPTS</b>	\$37,903	\$47,697
			<b>RENT</b>	\$3,790	\$4,770
			<b>FACILITIES</b>		\$0
Annie's Sno Biz	8/1/2011 8/31/2011	\$300/month or 10% of gross receipts whichever is greater May-September.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Annie's Mobile Food Service	Month to Month		<b>RECEIPTS</b>		\$1,732
			<b>RENT</b>		\$600
			<b>FACILITIES</b>		\$0



Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Big Chill Ice Cream Float Floating food concession	4/1/2005 3/31/2006 Month to Month	\$100/month or 10% of gross receipts whichever is greater, during the months of operation (Memorial Day through Labor Day Weekend).	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$9,785 \$979	<b>11-12</b> \$14,643 \$1,464 \$0
California Canoe and Kayak Canoe and kayak rentals	4/1/2005 3/31/2006 Month to Month	10% of gross receipts.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$18,803 \$1,880	<b>11-12</b> \$30,350 \$3,035 \$0
Christensen Enterprises, Inc Folsom Lake Marina	1/1/1984 12/31/2007 Month to Month	11% of annual gross receipts excluding gate receipts, plus 11% of the first \$100,000 of gate receipts and 50% over \$100,000; plus \$.02/gallon on petroleum products.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$1,959,275 \$321,785	<b>11-12</b> \$1,388,527 \$280,162 \$0
Current Adventures Kayak classes & tours	5/1/2005 4/30/2006 Month to Month	10% of gross receipts.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$8,136 \$814	<b>11-12</b> \$8,289 \$804 \$0
Folsom Lake Boat Rental Ski boat rental	8/1/2004 12/31/2005 Month to Month	\$4,500/year or 12% of monthly gross receipts, whichever amount is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$53,526 \$6,423	<b>11-12</b> \$95,823 \$11,418 \$0
Godwank Equine Enterprises LLC dba Shadow Glen Family Stables Boarding stables and horse rental	8/1/2003 7/31/2005 Month to Month	\$6,000/year or 4% of gross receipts, whichever is greater. Contract reassigned from Shadow Glen Riding Stables effective 9/28/09.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$183,509 \$6,732	<b>11-12</b> \$227,922 \$9,117 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Granite Bay Food Service Mobile food service	4/1/2007 4/30/2007 Month to Month	\$330/month or 12% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$50,671 \$6,081	<b>11-12</b> \$93,137 \$11,176 \$0
Granite Bay Rentals, Inc. Personal watercraft rentals	6/18/2004 12/31/2004 Month to Month	\$5000/year or 16% of monthly gross receipts, whichever is greater. Name change from Twin City Motorsports.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$36,555 \$5,849	<b>11-12</b> \$49,085 \$7,854 \$0
Mobile Boat Service Boat towing service	1/1/2005 12/31/2005 Month to Month	10% of gross receipts.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$35,669 \$3,567	<b>11-12</b> \$31,905 \$3,011 \$0
Papi's Kitchen Beach stand	12/1/2007 12/31/2007 Terminated	\$7,500/year or 10% of monthly gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$23,348 \$2,335	<b>11-12</b> \$0 \$0 \$0
Raft Tow Service Raft towing service	5/1/2005 9/30/2005 Month to Month	\$100/month or 5% of gross receipts, whichever amount is greater. Name changed from Rafter's Toe.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$80,793 \$4,145	<b>11-12</b> \$84,789 \$4,177 \$0
Robert and Chris McIntyre SS Snack Shack	4/1/2011 4/30/2011 Month to Month	\$300/month or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$16,828 \$2,017	<b>11-12</b> \$79,323 \$6,910 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Total Body Fitness	5/1/2005	10% of gross receipts.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	4/30/2006		<b>RECEIPTS</b>	\$6,778	\$11,495
Fitness program	Month to Month		<b>RENT</b>	\$680	\$1,161
			<b>FACILITIES</b>		\$0
<b>Park Unit: Fremont Peak SP</b>		<b>District</b>	Monterey District		
Fremont Peak Observatory	5/1/2004	10% of gross receipts over \$10,000;	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	4/30/2009	management and maintenance of the	<b>RECEIPTS</b>	\$866	\$0
Observatory	Terminated	facilities, provision of a telescope and	<b>RENT</b>	\$0	\$200
		presentation of astronomy programs to	<b>FACILITIES</b>		\$0
		the public.			
Fremont Peak Observatory	4/1/2012	\$100/year or 10% of gross receipts,	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	3/31/2017	whichever is greater.	<b>RECEIPTS</b>		\$0
Observatory	In Term		<b>RENT</b>		\$100
			<b>FACILITIES</b>		\$0
<b>Park Unit: Gaviota SP</b>		<b>District</b>	Channel Coast District		
California Camp Stores	4/1/2008	\$60,000/year or 12% of gross receipts	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	3/31/2018	whichever is greater.	<b>RECEIPTS</b>	\$60,135	\$70,541
Beach stores Gaviota, El Capitan, Refugio	In Term		<b>RENT</b>	\$7,216	\$8,465
			<b>FACILITIES</b>		\$0
K & W Rentals LLC / Trailers 2 U	8/1/2009	\$6,000/year or 10% of the first \$300,000	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	7/31/2011	of gross receipts plus 12% of gross	<b>RECEIPTS</b>	\$4,805	\$4,500
Camp Trailer Rentals Carpinteria, El Capitan,	Terminated	receipts over \$300,000, whichever is	<b>RENT</b>	\$480	\$450
Gaviota, Refugio		greater.	<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Hearst San Simeon SHM</b>		<b>District</b> San Luis Obispo Coast District			
ARAMARK Sports & Entertainment	4/1/2004	\$1,000,000/year or percentage of gross receipts as follows: 10% for dining; 15% for catering; 22% for museum, 25% for garden shop sales; 30% for gift shop sales; whichever amount is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Restaurant, catering & retail services	3/31/2019		<b>RECEIPTS</b>	\$5,092,820	\$4,854,457
	In Term		<b>RENT</b>	\$1,139,801	\$1,094,057
			<b>FACILITIES</b>		\$0
Destination Cinema, Inc.	8/18/1996	\$10,000/month or 8% of first \$250,000 of gross receipts, plus 10% over \$250,000; 2% of gross receipts for advertising; and 2% of gross receipts for facility maintenance.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
IMAX theater	8/17/2016		<b>RECEIPTS</b>	\$2,276,382	\$2,531,364
	In Term		<b>RENT</b>	\$203,139	\$221,769
			<b>FACILITIES</b>	\$45,528	\$50,633
Hearst Ranch Beef	4/11/2007	\$225/month or 5% of food products and 30% of non-interpretive merchandise sales, whichever is greater; and effective 1/2012, 20% of wine sales receipts. Rental abatement of 15% of sales for facility improvements up to \$120,000.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Hearst Ranch beef sales	4/10/2009		<b>RECEIPTS</b>	\$228,897	\$233,283
	Month to Month		<b>RENT</b>	\$20,800	\$23,628
			<b>FACILITIES</b>	\$3,957	\$0
<b>Park Unit: Hearst San Simeon SP</b>		<b>District</b> San Luis Obispo Coast District			
Sea For Yourself Kayak Tours	10/1/2004	\$100/month or 10% of first \$50,000 of annual gross receipts and 15% of gross receipts in excess of \$50,000, whichever total amount is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Kayak tours	9/30/2009		<b>RECEIPTS</b>	\$30,782	\$39,680
	Month to Month		<b>RENT</b>	\$3,564	\$4,229
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Henry Cowell Redwoods SP</b>		<b>District</b> Santa Cruz District			
Mountain Parks Foundation	6/1/2008	\$1000/year or 5% of gross receipts whichever is greater; increase to \$1,500/year or 7.5% gross receipts in contract year two; \$2,000 or 10% thereafter; 90% of pass sales.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	5/31/2010		<b>RECEIPTS</b>	\$230,436	\$246,786
Henry Cowell Park Store	Month to Month		<b>RENT</b>	\$60,132	\$68,438
			<b>FACILITIES</b>		\$0
<b>Park Unit: Hollister Hills SVRA</b>		<b>District</b> Hollister Hills District			
Faultline Powersports, Inc.	8/1/1997	7.5% of gross receipts; and 1% for maintenance.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	7/31/2007		<b>RECEIPTS</b>	\$482,244	\$534,104
OHV parts and supply store, snacks	Month to Month		<b>RENT</b>	\$36,168	\$40,058
			<b>FACILITIES</b>	\$5,881	\$4,838
<b>Park Unit: Huntington SB</b>		<b>District</b> Orange Coast District			
Playland Concessions Inc. dba BABES	7/1/2009	\$45,000/year or 16% of annual gross receipts, whichever is greater; and 10% of gross receipts for off premises catered events authorized under a special event permit.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Catering & Rentals	6/30/2019		<b>RECEIPTS</b>	\$225,172	\$266,767
Beach Stands	In Term		<b>RENT</b>	\$56,086	\$43,501
			<b>FACILITIES</b>		\$0
<b>Park Unit: Indio Hills Palms</b>		<b>District</b> Colorado Desert District			
Covered Wagon Tours, Inc.	4/1/2007	\$200/month or 5% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	3/31/2017		<b>RECEIPTS</b>	\$18,768	\$21,798
Wagon tours	In Term		<b>RENT</b>	\$2,400	\$1,800
			<b>FACILITIES</b>		\$0



Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Lake Oroville SRA</b>		<b>District</b> Northern Buttes District			
Big Valley Divers, Inc	4/29/2004	7.5% of monthly gross receipts. Formerly Sierra View Dive.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	4/28/2009		<b>RECEIPTS</b>	\$0	\$1,027
Boat hull cleaning & salvage	Month to Month		<b>RENT</b>	\$0	\$77
			<b>FACILITIES</b>		\$0
Emerald Bay Custom Houseboats, Inc.	6/1/2009	\$500/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	5/31/2011		<b>RECEIPTS</b>	\$0	\$0
Boat hauling service	Month to Month		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
Lake Oroville Marina, LLC	10/1/2007	\$145,000/year or 7.5% of first \$500,000 in gross receipts plus 10% over \$500,000, whichever is greater; plus 2% of fuel sales. Capital improvements & equipment investment of \$3,500,000.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	9/30/2037		<b>RECEIPTS</b>	\$1,477,624	\$1,701,408
Lime Saddle Marina	In Term		<b>RENT</b>	\$153,098	\$143,890
			<b>FACILITIES</b>		\$0
Lake Oroville Marina, LLC	12/1/2009	\$300,000/year or 8.5% of first \$1,000,000 in gross receipts plus 10% of gross receipts over \$1,000,000; plus 2% for fuel sales. \$270,000 of minimum annual rent deferred to Contract Years 6-10. Capital improvements and equipment investment of \$4,200,000.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	11/30/2039		<b>RECEIPTS</b>	\$2,408,589	\$3,025,716
Bidwell Marina	In Term		<b>RENT</b>	\$210,058	\$266,103
			<b>FACILITIES</b>		\$0
Shasta Marine Transport, LLC	6/1/2009	\$500/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	5/31/2011		<b>RECEIPTS</b>	\$6,950	\$6,300
Boat hauling service	Month to Month		<b>RENT</b>	\$695	\$630
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
T. Parks Marine Boat hauling service	6/1/2009 5/31/2011 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$9,800 \$980	<b>11-12</b> \$12,000 \$1,200 \$0
<b>Park Unit: Lake Perris SRA</b>		<b>District</b> Inland Empire District			
Pyramid Enterprises, Inc. Lake Perris Marina	6/15/1976 6/14/2001 Month to Month	\$7,200/year or 6% of gross receipts, whichever is greater, and 2 cents per gallon for fuel sales.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$432,406 \$25,944	<b>11-12</b> \$467,973 \$28,078 \$0
<b>Park Unit: Lake Valley SRA</b>		<b>District</b> Sierra District			
American Golf Corp Lake Tahoe golf course & restaurant	4/1/1989 3/31/2009 Month to Month	\$3,000/month or 29% of gross golfing fee receipts, plus 10% of monthly food and beverage, retail merchandise and winter sports activity receipts, plus 5% of gross receipts for facility improvements.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$1,932,317 \$503,998	<b>11-12</b> \$1,961,533 \$515,968 \$0
<b>Park Unit: Leo Carrillo SP</b>		<b>District</b> Angeles District			
Anthony and Annette Minicucci Leo Carrillo camp store	4/1/2006 3/31/2016 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$280,140 \$28,014	<b>11-12</b> \$329,316 \$32,932 \$0
Camping Adventures Camp Trailer Rental	8/1/2010 7/31/2012 In Term	\$6,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$9,860 \$986	<b>11-12</b> \$12,090 \$1,209 \$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
LAZ Parking California, LLC	7/1/2010	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	6/30/2011		<b>RECEIPTS</b>	\$8,506	\$24,407
Maintain and manage parking lots	In Term		<b>RENT</b>	\$8,449	\$17,568
			<b>FACILITIES</b>		\$0
<b>Park Unit: Los Angeles State Historic Park</b>			<b>District</b>	Angeles District	
Urban Green, LLC	9/1/2009	\$6,500/year or 10% of gross receipts, whichever is greater. Rent offset for facility improvements.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	8/31/2011		<b>RECEIPTS</b>	\$7,554	\$605
Millies Café	In Term		<b>RENT</b>	\$755	\$60
			<b>FACILITIES</b>		\$0
<b>Park Unit: MacKerricher SP</b>			<b>District</b>	Mendocino District	
Mendocino Area Park Assoc. (M.A.P.A.)	10/1/1998	20% of gross receipts.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	9/30/1999		<b>RECEIPTS</b>	\$19,314	\$22,487
Pay showers	Month to Month		<b>RENT</b>	\$3,863	\$4,497
			<b>FACILITIES</b>		\$0
Pacific Environmental Education Center	9/5/1996	\$1.75/night per student. Concession operates March - May and Sept - October only.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	9/4/1997		<b>RECEIPTS</b>	\$3,061	\$0
Outdoor education camp	Month to Month		<b>RENT</b>	\$3,981	\$4,387
			<b>FACILITIES</b>		\$0
Ricochet Ridge Ranch	3/1/1989	5% of first \$35,000 of annual gross receipts, plus 7% of annual gross receipts over \$35,000.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	2/28/1990		<b>RECEIPTS</b>	\$162,569	\$163,983
Guided horseback tours	Month to Month		<b>RENT</b>	\$10,680	\$11,684
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Samara Restoration LLC Demonstration Greenhouse	6/1/2010 5/31/2012 In Term	\$1,500/year or 5% of annual gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$8,220 \$411	<b>11-12</b> \$3,787 \$339 \$0
<b>Park Unit: Malibu Lagoon SB</b>			<b>District</b> Angeles District		
Malibu Pier Partners, LLC Restaurant, retail & boat tours	8/1/2005 7/31/2025 In Term	\$250,000/year or percentage of gross receipts as follows: 7% on premises food/beverages, 10% take-out food/beverage; 10% retail sales; 15% off-premises catering and sales; 3% boat tours/fishing; \$12,000 for parking lot. Rent funds capital improvements.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$3,147,563 \$223,080	<b>11-12</b> \$1,673,285 \$167,352 \$0
<b>Park Unit: Manresa SB</b>			<b>District</b> Santa Cruz District		
Club Ed Surf Camp Overnight surf camp	6/1/2004 5/31/2014 In Term	\$8,000/year or 12% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$84,555 \$10,147	<b>11-12</b> \$179,270 \$21,512 \$0
<b>Park Unit: Marshall Gold Discovery SHP</b>			<b>District</b> Gold Fields District		
American River Conservancy Interpretive programs and retail sales	2/1/1999 1/31/2009 Terminated	\$150/month or 7% of gross receipts for use as an interpretive center in the historic Kane House.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$27,543 \$2,488	<b>11-12</b> \$1,762 \$300 \$0
American River Conservancy Historic Kane House	9/1/2011 8/31/2021 In Term	\$1,800/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$29,764 \$2,976	<b>11-12</b> \$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
Susan Whitcomb	3/1/2011	\$2,400/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	2/28/2021		<b>RECEIPTS</b>	\$16,757	\$34,974
Argonaut Refreshment Saloon	In Term		<b>RENT</b>	\$1,676	\$3,497
			<b>FACILITIES</b>		\$0
<b>Park Unit: McArthur-Burney Falls Memorial SP</b>			<b>District</b>	Northern Buttes District	
Recreation Resource Management	6/1/2004	\$22,000/year or 6% of camp store gross receipts, whichever is greater and \$20 per cabin for each night rented and 14% of lodging gross receipts; construct a new concession facility at a minimum cost of \$450,000.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	5/31/2024		<b>RECEIPTS</b>	\$509,167	\$658,865
Camp store and tent cabins	In Term		<b>RENT</b>	\$73,483	\$87,811
			<b>FACILITIES</b>		\$0
<b>Park Unit: Mendocino Headlands SP</b>			<b>District</b>	Mendocino District	
Mendocino Area Park Assoc. (M.A.P.A.)	11/1/2011	\$500/year or 5% of gross receipts, whichever is greater. Rent funds capital improvements.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	10/31/2012		<b>RECEIPTS</b>		\$8,534
Ford House	In Term		<b>RENT</b>		\$0
			<b>FACILITIES</b>		\$0
Mendocino Land Trust	8/1/2010	\$500/year or 10% of gross receipts, whichever is greater. Concessionaire may deduct up to \$200,000 for facility improvements.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	12/30/2010		<b>RECEIPTS</b>	\$0	\$0
Resource management projects at Big River Unit	Month to Month		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Millerton Lake SRA</b>			<b>District</b>	Central Valley District	
CMS Toys, LLC	9/1/2007	\$6000/year or 11% of gross annual receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	10/31/2007		<b>RECEIPTS</b>	\$75,087	\$90,715
Watercraft rental and camp store	Month to Month		<b>RENT</b>	\$7,044	\$9,979
			<b>FACILITIES</b>		\$0



Concessionaire Name	Begin Date	Rental Terms	GROSS RECEIPTS AND RENT		
Concession Operation	End Date				
	Contract Status				
Lake Millerton Marinas, LLC	5/1/2003	\$40,000/year or 10% of monthly gross receipts excluding gas, whichever is greater. Beginning in contract year 3 allocate 5% or \$20,000 of annual gross receipts to maintenance.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Lake Millerton marina	10/31/2007		<b>RECEIPTS</b>	\$397,564	\$430,207
	Month to Month		<b>RENT</b>	\$37,290	\$43,389
			<b>FACILITIES</b>		\$0
<b>Park Unit: Mono Lake Tufa SNR</b>			<b>District</b>	Sierra District	
Caldera Kayaks	11/1/2007	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of gross receipts.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Kayak tours	10/31/2012		<b>RECEIPTS</b>	\$23,400	\$18,525
	In Term		<b>RENT</b>	\$1,223	\$1,297
			<b>FACILITIES</b>		\$0
Mono Lake Foundation	10/1/2007	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of gross receipts.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Kayak and canoe tours	9/30/2012		<b>RECEIPTS</b>	\$16,288	\$21,320
	In Term		<b>RENT</b>	\$1,140	\$1,492
			<b>FACILITIES</b>		\$0
<b>Park Unit: Monterey SHP</b>			<b>District</b>	Monterey District	
Jos Boston & Co.	10/1/2004	Interpretation and maintenance of facilities, grounds, and historic gardens for public benefit.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Boston Store/Picket Fence	9/30/2006		<b>RECEIPTS</b>	\$24,325	\$22,581
	Month to Month		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
Junior League of Monterey Co	12/1/2000	Restoration, maintenance, operation and interpretation of the historic Old Whaling Station for public benefit. Minimum expenditure is \$5,000/year for maintenance and repairs.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Old Whaling Station	11/30/2010		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Morro Bay SP</b>		<b>District</b> San Luis Obispo Coast District			
Associated Pacific Constructors	10/1/1991	5% of monthly gross receipts up to \$12,000 and 7% over \$12,000 for food and beverage; 20% of gross receipts for marina operations paid to City of Morro Bay under separate Operating Agreement.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	9/30/1993		<b>RECEIPTS</b>	\$1,378,352	\$1,458,306
Marina & restaurant	Month to Month		<b>RENT</b>	\$72,776	\$76,574
			<b>FACILITIES</b>		\$0
<b>Park Unit: Mount Diablo SP</b>		<b>District</b> Diablo Vista District			
John Pereira	2/1/1994	\$14.50/Animal Unit Month (AUM) and interpretative program for public benefit.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	11/30/1999		<b>RECEIPTS</b>	\$2,178	\$0
Demonstration cattle ranch	Terminated		<b>RENT</b>	\$2,178	\$0
			<b>FACILITIES</b>		\$0
John Pereira	6/1/2011	\$7,000 year or 5% of monthly gross receipts plus \$16 per AUM, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	5/31/2016		<b>RECEIPTS</b>	\$1,280	\$5,400
Demonstration Cattle Ranch	In Term		<b>RENT</b>	\$1,280	\$18,533
			<b>FACILITIES</b>		\$0
<b>Park Unit: Mount Tamalpais SP</b>		<b>District</b> Marin District			
Mission Soaring LLC	9/1/2009	\$1,000/year or 5% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	8/31/2014		<b>RECEIPTS</b>	\$9,372	\$0
Hang gliding and paragliding lessons	Terminated		<b>RENT</b>	\$469	\$0
			<b>FACILITIES</b>		\$0
Sharon Worlund	5/1/2008	\$2,500/year or 12% of gross receipts.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	4/30/2013		<b>RECEIPTS</b>	\$25,055	\$23,622
Snack Stand	In Term		<b>RENT</b>	\$3,007	\$2,835
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Oceano Dunes SVRA</b>		<b>District</b> Oceano Dunes District			
Angellos ATV Off highway vehicle rentals	2/11/2004 4/30/2005 Terminated	\$500/month or 5% of \$500,000 in gross receipts, and 6.5% over \$500,000, whichever amount is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$354,324 \$17,716	<b>11-12</b> \$237,822 \$11,980 \$0
Angellos ATV Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$35,000/year or 11.25% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$81,110 \$8,360	<b>11-12</b> \$0
BJ's ATV Rental & Accessories Center Off highway vehicle rentals	2/11/2004 4/30/2005 Terminated	\$500/month or 5% of first \$500,000 of gross receipts and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$586,098 \$31,281	<b>11-12</b> \$490,536 \$25,621 \$0
BJ's ATV Rental & Accessories Center Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$113,979 \$11,398	<b>11-12</b> \$0
Gail Marshall dba Arnie's ATV Rentals Off highway vehicle rentals	2/11/2004 4/30/2005 Terminated	\$500/month or 5% of first \$500,000 of gross receipts, and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$499,277 \$24,981	<b>11-12</b> \$523,506 \$27,984 \$0
Gail Marshall dba Arnie's ATV Rentals Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$157,411 \$15,741	<b>11-12</b> \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Jacob Huitron Kautz Towing	9/1/2010 8/31/2015 In Term	\$10,000/year or 5% of monthly vehicle storage and 10% of all other monthly gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$81,890 \$7,510	<b>11-12</b> \$113,970 \$10,367 \$0
Jordan & Associates, Inc. dba Sun Buggy Fun Rentals Off highway vehicle rentals	6/24/2004 10/31/2005 Terminated	\$500/month or 8% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$495,298 \$39,624	<b>11-12</b> \$522,725 \$41,818 \$0
Jordan & Associates, Inc. dba Sun Buggy Fun Rentals Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$51,500/year or 12% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$110,959 \$13,315	<b>11-12</b> \$0
LUV-2-CAMP, LLC Camp trailer rentals	7/1/2004 5/31/2006 Terminated	\$500/month or 8% of gross receipts, whichever is greater. New contract effective 8/1/2010.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$67,800 \$6,780	<b>11-12</b> \$0 \$0 \$0
LUV-2-CAMP, LLC Camp trailer rentals	8/1/2010 7/31/2020 In Term	\$42,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$248,300 \$23,827	<b>11-12</b> \$314,740 \$36,019 \$0
Pacific Adventure Tours Off road vehicle tours	4/1/2005 2/28/2007 Terminated	\$500/month or 5% of the first \$500,000 gross receipts and 6.5% of gross receipts over \$500,000, whichever amount is greater. New contract effective 5/1/2011.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$46,099 \$2,844	<b>11-12</b> \$0 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Pacific Adventure Tours Off-highway vehicle tours	5/1/2011 4/30/2016 In Term	\$10,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$47,869 \$3,563	<b>11-12</b> \$91,657 \$7,467 \$0
Steve's ATV Rental Service, Inc. Off highway vehicle rentals	2/11/2004 4/30/2005 Terminated	\$500/month or 5% of gross receipts under \$500,000 and 6.5% of gross receipts over \$500,000, whichever amount is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$966,702 \$54,395	<b>11-12</b> \$945,761 \$56,435 \$0
Steve's ATV Rental Service, Inc. ATV towing, storage, retail sales and snacks	9/1/2003 4/30/2005 Terminated	15.5% of monthly gross receipts for towing, food service and retail sales; 5% of gross receipts for storage. New contract award pending.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$24,699 \$2,870	<b>11-12</b> \$0 \$0 \$0
Steve's ATV Rental Service, Inc. Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$60,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$232,272 \$23,227	<b>11-12</b> \$0
Yo, Banana Boy! Inc. Vacuum pump service and retail sales	7/1/2010 6/30/2015 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$396,138 \$39,614	<b>11-12</b> \$510,825 \$51,047 \$0
<b>Park Unit: Ocotillo Wells SVRA</b>		<b>District</b> Ocotillo Wells District			
LUV-2-CAMP, LLC Camp trailer rentals	7/1/2009 2/28/2011 Month to Month	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$68,708 \$6,871	<b>11-12</b> \$73,946 \$7,395 \$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Old Sacramento SHP</b>		<b>District</b> Capital District			
Skalet Family Jewelers	3/1/2004	\$28,000/year or 3% of annual gross receipts up to \$25,000; and 4% of annual gross receipts over \$25,000, whichever total amount is greater; and .25% for facility maintenance.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Jewelry store	2/28/2014		<b>RECEIPTS</b>	\$828,712	\$1,176,746
	In Term		<b>RENT</b>	\$33,148	\$47,070
			<b>FACILITIES</b>	\$2,072	\$2,942
Wells Fargo Bank	11/1/1996	\$675/month.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Interpretive display and banking sac	10/31/2006		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$8,100	\$8,100
			<b>FACILITIES</b>		\$0
<b>Park Unit: Old Town San Diego SHP</b>		<b>District</b> San Diego Coast District			
Alvarado Provisions	6/1/1990	\$600/month or 8.25% of up to \$12,500 of gross receipts, plus 10.5% of gross receipts over \$12,500; and 2% for maintenance.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Alvarado Provisions store	5/31/1995		<b>RECEIPTS</b>	\$170,400	\$0
	Terminated		<b>RENT</b>	\$14,877	\$0
			<b>FACILITIES</b>	\$3,408	\$0
Ana Salcedo	2/1/2006	\$100,000/year or 12% of gross receipts up to \$750,000, plus 13% of all annual gross receipts over \$750,000, whichever amount is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Wallach & Goldman Square	1/31/2016		<b>RECEIPTS</b>	\$439,787	\$437,489
	In Term		<b>RENT</b>	\$116,278	\$100,784
			<b>FACILITIES</b>		\$0
Antionette Fisher and Jonathon Berry dba Rust General Store	9/1/2011	\$18,000/year or 10%of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
General Store at Casa de Alvarado	8/31/2016		<b>RECEIPTS</b>		\$193,186
	In Term		<b>RENT</b>		\$19,319
			<b>FACILITIES</b>		\$0



Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Artisan Imports, Inc. El Centro Artesano	5/1/1991 4/30/1996 Month to Month	\$2,000/month or 10.3% of gross receipts up to \$25,000, plus 12% of gross receipts over \$25,000; and 1.5% for maintenance.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$587,894 \$65,447 \$15,622	<b>11-12</b> \$670,457 \$75,355 \$10,057
Cousin's Old Town Candy Shop Candy shop	8/1/2000 7/31/2010 Month to Month	15% of gross receipts; and 1.5% for maintenance.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$958,599 \$143,790 \$14,379	<b>11-12</b> \$1,027,008 \$154,051 \$15,405
Cygnnet Theatre Theatre in Old Town	1/1/2008 12/31/2017 In Term	\$40,000/year or 3% of gross receipts whichever is greater; and \$370,000 for facility improvements in FY 08/09.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$1,035,914 \$44,919	<b>11-12</b> \$1,006,500 \$35,032 \$0
Dana and Patrick Dugan dba Miners Gems & Minerals La Casa de Pedrorena gem retail sales	6/1/1998 5/31/2008 Terminated	\$1,800/month or 10.5% of gross receipts, whichever is greater; and 2% for maintenance.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$323,446 \$36,324 \$6,938	<b>11-12</b> \$151,629 \$15,921 \$3,069
Dana and Patrick Dugan dba Miners Gems & Minerals La Casa de Pedrorena gem retail sales	12/1/2011 11/30/2021 In Term	\$24,000/year or 10.5% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$244,111 \$25,632	<b>11-12</b> \$552
El Fandango Restaurant Mexican restaurant	8/1/2003 7/31/2013 In Term	\$6,000/month or 10.5% of gross receipts up to \$70,000, and 10.5% of gross receipts over \$70,000, whichever amount is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$962,453 \$102,042	<b>11-12</b> \$957,035 \$107,351 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
First San Diego Courthouse, Inc. Bean Courthouse Building	6/1/2009 5/31/2019 In Term	Maintain and operate interpretive activities and exhibits for public benefit; plus \$100/month or 10% of gross receipts, whichever is greater, in the event of on-site sales.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$0 \$0	<b>11-12</b> \$0 \$0 \$0
Gum Saan Chinese import store	2/1/2003 1/31/2013 In Term	\$2,000/month or 10.5% of up to \$25,000 of gross receipts, and 10.5% of gross receipts over \$25,000, whichever amount is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$148,165 \$27,604	<b>11-12</b> \$155,026 \$27,206 \$0
Happy Trails Livestock, LLC Horsedrawn wagon rides	8/7/2010 11/6/2010 Terminated	\$20/month or 10% of gross receipts up to \$200 and 20% over \$200, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$3,669 \$483	<b>11-12</b> \$1,866 \$166 \$0
Happy Trails Livestock, LLC Horsedrawn wagon rides	9/1/2011 8/31/2016 In Term	\$20/month from May-September or 10% of gross receipts up to \$200 plus 20% of gross receipts over \$200, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$5,972 \$618	<b>11-12</b> \$0
Heritage Tours Guided tours	11/1/1994 6/30/1995 Terminated	\$.50/adult and \$.25/child	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$4,487 \$169	<b>11-12</b> \$0 \$0 \$0
Heritage Tours Guided Tours	10/1/2010 9/30/2015 In Term	\$3,000/month or 5% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$77,008 \$3,850	<b>11-12</b> \$82,480 \$4,124 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Holiday Traditions, Inc. Captain Fitch's Mercantile store	11/1/1995 10/31/1997 Terminated	\$2,000/month or 12% of gross receipts, whichever amount is greater; and 2% for maintenance.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$123,136 \$14,776 \$2,463	<b>11-12</b> \$0 \$0 \$0
Holiday Traditions, Inc. Captain Fitch's Mercantile	12/1/2010 11/30/2020 In Term	\$30,000/year or 11% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$151,540 \$18,172	<b>11-12</b> \$298,080 \$32,995 \$0
Old Town Family Hospitality Corp. Mexican Commercial Corner, Cosmopolitan, Barra Barra	6/1/2005 5/31/2015 In Term	\$2,000,000/ Year or 8.5% of gross receipts up to \$18,000,000 and 9% of gross receipts over \$18,000,000 whichever amount is greater. Assignment from DNC effective 3/1/09.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$11,668,826 \$2,219,310	<b>11-12</b> \$13,847,047 \$2,336,324 \$0
Racine & Laramie Tobacco & pipe shop	9/1/1974 8/31/2014 In Term	\$180/year until \$86,000 construction investment is fully amortized: then 4% of gross receipts; plus 1% of gross receipts for advertising and promotion..	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$583,743 \$180	<b>11-12</b> \$757,947 \$8,326 \$0
Raymond and Minnie Tafoya Casa de Wrightington historic retail store	7/1/2010 6/30/2020 In Term	\$42,000/year or 9% of gross receipts, whichever is greater. Operated May-June 2010 under Early Entry Permit.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$189,839 \$17,137	<b>11-12</b> \$318,554 \$42,757 \$0
Raymond C. Tafoya California Indian Market & Jewelry	3/1/2009 2/28/2010 Month to Month	\$100/month or 5% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$109,355 \$5,468	<b>11-12</b> \$122,504 \$6,125 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Raymond C. Tafoya dba San Diego House Historic Retail Store	4/1/2011 3/31/2021 In Term	\$13,000/year or 10.75% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$10,745 \$1,179	<b>11-12</b> \$165,095 \$17,748 \$0
Tinsmith Old Town Retail sales	9/1/2007 9/30/2012 In Term	\$2,000/month or 12% of gross receipts up to \$25,000, and 13% of gross receipts over \$25,000, whichever amount is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$222,208 \$27,935	<b>11-12</b> \$225,830 \$29,739 \$0
Toby's Candle Company Sessions Bldg. retail shop	6/1/2009 5/31/2019 In Term	\$42,000/year or 10% of gross receipts whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$359,108 \$42,000	<b>11-12</b> \$452,932 \$45,459 \$0
Toler, Dennis&Heidi Johnson House historic retail	9/15/2000 9/14/2001 Terminated	\$1,000/month or 8% of up to \$20,000 in gross receipts, plus 10% of gross receipts over \$20,000; and 1.5% for maintenance.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$154,092 \$12,839	<b>11-12</b> \$20,223 \$1,618 \$303
Toler, Dennis&Heidi Toler's Leather Depot	4/1/1994 3/31/1999 Terminated	\$1,500/month or 10% of up to \$20,000 in gross receipts, and 12.5% of gross receipts over \$20,000, whichever is greater; and 5% for maintenance. New contract award effective 8/1/2011.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$188,518 \$20,085 \$945	<b>11-12</b> \$20,191 \$2,019 \$0
Toler, Dennis&Heidi US House Toler's Footwear	4/1/1999 3/31/2009 Month to Month	\$1,133/month or 8% of gross receipts, whichever is greater; and 1.5% for maintenance. Assigned from US House Apothecary and Soap Shop on 4/1/2008.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$176,171 \$15,284	<b>11-12</b> \$183,818 \$15,355 \$1,944

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Toler, Inc. Johnson House historic retail	8/1/2011 7/31/2014 In Term	\$10,800/year or 8% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$149,248 \$11,940 \$0	<b>11-12</b> \$191,857 \$19,186 \$0
Toler, Inc. Toler's Leather Depot	8/1/2011 7/31/2016 In Term	\$12,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$81,460 \$15,000 \$1,629	<b>11-12</b> \$92,062 \$15,000 \$1,834
Welhelmina Manlo & Alice Altier Old Town General Store	1/1/2001 6/30/2002 Month to Month	\$1,250/month or 8% of first \$200,000, plus 10% of gross receipts over \$200,000, whichever is greater; and 2% for maintenance.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$16,933 \$0 \$0	<b>11-12</b> \$36,509 \$0 \$0
Wells Fargo Bank Wells Fargo Express Office	8/1/1992 7/31/2012 In Term	Capital investment of \$350,000 to reconstruct the historic Colorado House; operate and maintain an interpretive exhibit for public benefit.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$4,106,149 \$759,150 \$151,928	<b>11-12</b> \$4,298,524 \$749,790 \$159,045
<b>Park Unit: Pfeiffer Big Sur SP</b>			<b>District</b>	Monterey District	
Guest Services Company of Virginia Lodge, restaurant and gift shop	11/1/2004 10/31/2014 In Term	\$675,000/year or 16% of gross receipts, whichever is greater; and 3.7% of gross receipts for facility improvements. FY 10/11 rent includes payment from business interruption insurance claim.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$4,106,149 \$759,150 \$151,928	<b>11-12</b> \$4,298,524 \$749,790 \$159,045

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Pigeon Point Light Station SHP</b>		<b>District</b>	Santa Cruz District		
American Youth Hostel Assoc.	10/1/1986	Equip, develop, operate and maintain a youth hostel that is open to the general public. All revenue supports facility operation and maintenance.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Youth hostel	9/30/1991		<b>RECEIPTS</b>	\$323,289	\$348,441
	Month to Month		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
California State Parks Foundation	12/9/2011	\$5,000/year or 5% of gross receipts, whichever is greater, upon commencement of visitor services. Minimum capital improvement investment of \$75,000.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Lighthouse Stabilization Project	1/24/2013		<b>RECEIPTS</b>		\$0
	In Term		<b>RENT</b>		\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Pismo SB</b>		<b>District</b>	Oceano Dunes District		
Superior Guest Care	9/1/2002	\$115,000/year or 17% of golf related gross receipts and 10% of food and beverage gross receipts, whichever amount is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Golf course operation (9 holes)	8/31/2012		<b>RECEIPTS</b>	\$1,501,032	\$1,581,243
	In Term		<b>RENT</b>	\$179,355	\$186,852
			<b>FACILITIES</b>		\$0
<b>Park Unit: Point Cabrillo Light Station SHP</b>		<b>District</b>	Mendocino District		
Pt. Cabrillo Lightkeepers Association	7/1/2002	Restore, operate, maintain and interpret lighthouse facilities for public use including retail sales and lodging. Sale proceeds fund facility restoration and maintenance.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Restoration, interpretation, lodging, and retail sales	6/30/2012		<b>RECEIPTS</b>	\$172,494	\$217,021
	In Term		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date			GROSS RECEIPTS AND RENT	
Concession Operation	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Point Lobos SNR</b>		<b>District</b> Monterey District			
Philip Sammet dba Under Water Company	11/1/2006	\$50/month or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Instructional SCUBA dive tours	10/31/2008		<b>RECEIPTS</b>	\$5,350	\$0
	Terminated		<b>RENT</b>	\$529	\$0
			<b>FACILITIES</b>		\$0
Philip Sammet dba Under Water Company	5/1/2011	\$600/year or 10% of monthly gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Guided SCUBA dive tours	4/30/2016		<b>RECEIPTS</b>	\$1,000	\$6,600
	In Term		<b>RENT</b>	\$110	\$836
			<b>FACILITIES</b>		\$0
<b>Park Unit: Point Montara Light Station</b>		<b>District</b> Santa Cruz District			
American Youth Hostel Assoc.	10/1/1986	Equip, develop, operate and maintain a youth hostel that is open to the general public. All revenue supports facility operation and maintenance.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Youth hostel	9/30/1991		<b>RECEIPTS</b>	\$292,200	\$311,058
	Month to Month		<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0
<b>Park Unit: Point Mugu SP</b>		<b>District</b> Angeles District			
Camping Adventures	8/1/2010	\$6,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Camp Trailer Rental	7/31/2012		<b>RECEIPTS</b>	\$2,380	\$4,920
	In Term		<b>RENT</b>	\$238	\$492
			<b>FACILITIES</b>		\$0
LAZ Parking California, LLC	7/1/2010	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Maintain and manage parking lots	6/30/2011		<b>RECEIPTS</b>	\$69,686	\$54,832
	In Term		<b>RENT</b>	\$21,380	\$20,753
			<b>FACILITIES</b>		\$0



Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Prairie City SVRA</b>		<b>District</b> Twin Cities District			
All Star Karting LLC	12/1/2009 11/30/2014	\$10,000/annual or 6% of gross receipts, whichever is greater. Previous contract under Racecraft Motorsports, LLC.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Go-Kart Race Track	In Term		<b>RECEIPTS</b>	\$111,253	\$149,927
			<b>RENT</b>	\$6,675	\$8,996
			<b>FACILITIES</b>		\$0
E Street Mx Inc.	6/1/2010 5/31/2015	\$36,450/year or 15% of annual gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Motocross race track operation	In Term		<b>RECEIPTS</b>	\$122,225	\$186,765
			<b>RENT</b>	\$28,519	\$28,017
			<b>FACILITIES</b>		\$0
Mud Mart	4/1/2011 3/31/2013	\$5,000/year or 5% of first \$150,000 in annual gross receipts and 10% over for \$150,000, whichever is greater for Year 1; \$10,000/year or 10% of annual gross receipts, whichever is greater beginning Year 2.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Park store	In Term		<b>RECEIPTS</b>	\$5,120	\$114,479
			<b>RENT</b>	\$256	\$5,730
			<b>FACILITIES</b>		\$0
<b>Park Unit: Refugio SB</b>		<b>District</b> Channel Coast District			
California Camp Stores	4/1/2008 3/31/2018	\$60,000/year or 12% of gross receipts whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Beach stores Gaviota, El Capitan, Refugio	In Term		<b>RECEIPTS</b>	\$131,165	\$139,593
			<b>RENT</b>	\$15,740	\$16,751
			<b>FACILITIES</b>		\$0
K & W Rentals LLC / Trailers 2 U	8/1/2009 7/31/2011	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Camp Trailer Rentals Carpinteria, El Capitan, Gaviota, Refugio	Terminated		<b>RECEIPTS</b>	\$42,340	\$18,130
			<b>RENT</b>	\$4,234	\$1,813
			<b>FACILITIES</b>		\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
	Contract Status				
<b>Park Unit: Robert H. Meyer Memorial SB</b>		<b>District</b> Angeles District			
LAZ Parking California, LLC	7/1/2010	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	6/30/2011		<b>RECEIPTS</b>	\$204,582	\$192,597
Maintain and manage parking lots	In Term		<b>RENT</b>	\$59,377	\$89,057
			<b>FACILITIES</b>		\$0
<b>Park Unit: San Buenaventura SB</b>		<b>District</b> Channel Coast District			
The Baja Oyster Company, Inc.	11/1/2011	\$12,000/year or 5% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	10/31/2013		<b>RECEIPTS</b>		\$100,341
The Jolly Oyster	In Term		<b>RENT</b>		\$5,517
			<b>FACILITIES</b>		\$0
Wheel Fun Rentals	5/24/2004	\$15,000/year or 17% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	5/23/2005		<b>RECEIPTS</b>	\$89,671	\$0
Beach equipment rental	Terminated		<b>RENT</b>	\$15,244	\$0
			<b>FACILITIES</b>		\$0
Wheel Fun Rentals	6/1/2011	\$17,000/year or 15% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	5/31/2016		<b>RECEIPTS</b>	\$10,483	\$112,645
Bicycle and Beach Rentals	In Term		<b>RENT</b>	\$1,572	\$16,897
			<b>FACILITIES</b>		\$0
Yellow Umbrella Co.	8/12/2004	\$3,500/year or 10% of annual gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	8/11/2009		<b>RECEIPTS</b>	\$41,381	\$0
Beach equipment rentals	Terminated		<b>RENT</b>	\$4,213	\$0
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: San Clemente SB</b>		<b>District</b> Orange Coast District			
Calafia Beach Café	9/1/2009 8/31/2019	Year 1: 12% of gross receipts; Year 2: \$20,000 minimum annual rent or 12% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Calafia Beach stand	In Term		<b>RECEIPTS</b>	\$74,228	\$108,060
			<b>RENT</b>	\$8,907	\$12,967
			<b>FACILITIES</b>		\$0
LUV-2-CAMP, LLC	8/1/2010 7/31/2012	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. Crystal Cove campground added in July 2011.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Camp trailer rentals	In Term		<b>RECEIPTS</b>	\$4,887	\$10,395
			<b>RENT</b>	\$489	\$1,039
			<b>FACILITIES</b>		\$0
<b>Park Unit: San Elijo SB</b>		<b>District</b> San Diego Coast District			
Albert's RV Rental	3/24/2010 3/23/2011	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Camp trailer rentals	Terminated		<b>RECEIPTS</b>	\$16,761	\$7,375
			<b>RENT</b>	\$1,676	\$795
			<b>FACILITIES</b>		\$0
Albert's RV Rental	1/1/2012 12/31/2016	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Camp trailer rentals	In Term		<b>RECEIPTS</b>		\$5,100
			<b>RENT</b>		\$510
			<b>FACILITIES</b>		\$0
Eli Howard Surf School, Inc	6/1/2008 5/31/2013	\$30,000/year or 20% of gross receipts, whichever is greater, plus \$500/month for camp site.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Overnight Surf Camp	In Term		<b>RECEIPTS</b>	\$194,316	\$229,737
			<b>RENT</b>	\$38,863	\$45,947
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
JLM Systems San Elijo Camp Store	5/1/2007 4/30/2017 In Term	\$30,000/year or 15% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$811,847 \$121,777	<b>11-12</b> \$1,000,655 \$150,371 \$0
LAZ Parking California, LLC of San Diego Entrance fee collections	11/1/2011 10/31/2016 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b>	<b>11-12</b> \$11,644 \$9,315 \$0
LUV-2-CAMP, LLC Camp trailer rentals	4/7/2008 5/31/2010 Terminated	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$22,752 \$2,275	<b>11-12</b> \$19,932 \$1,993 \$0
LUV-2-CAMP, LLC Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b>	<b>11-12</b> \$14,715 \$1,472 \$0
Travel Time RV, Inc. Camp trailer rentals	5/1/2010 4/30/2011 Terminated	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$7,033 \$1,041	<b>11-12</b> \$5,456 \$564 \$0
<b>Park Unit: San Luis Reservoir SRA</b>			<b>District</b>	Central Valley District	
Jose Soberanes Mobile Ice Cream Carts	8/1/2011 7/31/2013 In Term	\$2500/year or 10% of monthly gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b>	<b>11-12</b> \$17,515 \$1,752 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: San Onofre SB</b>		<b>District</b> Orange Coast District			
LUV-2-CAMP, LLC	8/1/2010	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. Crystal Cove campground added in July 2011.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Camp trailer rentals	7/31/2012		<b>RECEIPTS</b>	\$3,637	\$9,136
	In Term		<b>RENT</b>	\$364	\$2,822
			<b>FACILITIES</b>		\$0
<b>Park Unit: Seacliff SB</b>		<b>District</b> Santa Cruz District			
The Beach Shack	7/1/2005	\$3,500/year or 6% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Beach stand	6/30/2015		<b>RECEIPTS</b>	\$40,906	\$50,220
	In Term		<b>RENT</b>	\$3,279	\$3,924
			<b>FACILITIES</b>		\$0
<b>Park Unit: Shasta SHP</b>		<b>District</b> Northern Buttes District			
Blumb Bakery	3/1/2012	\$500/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Historic bakery	2/28/2014		<b>RECEIPTS</b>		\$25,588
	In Term		<b>RENT</b>		\$2,559
			<b>FACILITIES</b>		\$0
<b>Park Unit: Silver Strand SB</b>		<b>District</b> San Diego Coast District			
Albert's RV Rental	3/24/2010	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Camp trailer rentals	3/23/2011		<b>RECEIPTS</b>	\$13,937	\$7,681
	Terminated		<b>RENT</b>	\$1,394	\$768
			<b>FACILITIES</b>		\$0
Albert's RV Rental	1/1/2012	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Camp trailer rentals	12/31/2016		<b>RECEIPTS</b>		\$3,200
	In Term		<b>RENT</b>		\$320
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Coronado Surfing Academy Surf Camp	11/1/2008 10/31/2013 In Term	\$500/month or 18% of gross receipts, whichever is greater during June-August; 18% of gross receipts remainder of year.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$19,635 \$3,534	<b>11-12</b> \$30,359 \$5,484 \$0
LAZ Parking California, LLC of San Diego Entrance fee collections	11/1/2011 10/31/2016 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b>	<b>11-12</b> \$162,845 \$130,276 \$0
LUV-2-CAMP, LLC Camp trailer rentals	4/7/2008 5/31/2010 Terminated	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$4,348 \$435	<b>11-12</b> \$7,834 \$783 \$0
LUV-2-CAMP, LLC Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b>	<b>11-12</b> \$2,702 \$270 \$0
Silver Strand Café Grill Snack bar and camp store	5/1/2007 4/30/2017 In Term	\$4,000/year or 9% of up to \$100,000 in gross receipts, and 15% of gross receipts over \$100,000, whichever amount is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$24,611 \$5,856	<b>11-12</b> \$31,804 \$4,463 \$0
Travel Time RV, Inc. Camp trailer rentals	5/1/2010 4/30/2011 Terminated	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$6,316 \$632	<b>11-12</b> \$5,207 \$521 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$2,664 \$266 \$0	<b>11-12</b> \$2,664 \$266 \$0
<b>Park Unit: Silverwood Lake SRA</b>		<b>District</b> Tehachapi District			
Pyramid Enterprises, Inc. Lake Silverwood Marina	3/1/1998 2/28/2018 In Term	\$38,000/year or 8% of gross receipts up to \$500,000, and 10% of gross receipts over \$500,000, whichever is greater; plus 7% of fuel gross receipts; and 35% of pay showers gross receipts.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$318,581 \$31,498 \$0	<b>11-12</b> \$382,900 \$34,588 \$0
<b>Park Unit: South Carlsbad SB</b>		<b>District</b> San Diego Coast District			
Albert's RV Rental Camp trailer rentals	3/24/2010 3/23/2011 Terminated	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$24,688 \$2,487 \$0	<b>11-12</b> \$10,125 \$1,033 \$0
Albert's RV Rental Camp trailer rentals	1/1/2012 12/31/2016 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$7,250 \$725 \$0	<b>11-12</b> \$7,250 \$725 \$0
JLM Systems Carlsbad Camp Store	5/1/2007 4/30/2017 In Term	\$30,000/year or 15% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$368,234 \$55,205 \$0	<b>11-12</b> \$395,378 \$59,307 \$0



Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
LAZ Parking California, LLC of San Diego Entrance fee collections	11/1/2011 10/31/2016 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$48,967 \$39,174 \$0	<b>11-12</b> \$48,967 \$39,174 \$0
LUV-2-CAMP, LLC Camp trailer rentals	4/7/2008 5/31/2010 Terminated	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$40,517 \$4,052 \$0	<b>11-12</b> \$27,938 \$2,794 \$0
LUV-2-CAMP, LLC Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$15,438 \$1,544 \$0	<b>11-12</b> \$15,438 \$1,544 \$0
Travel Time RV, Inc. Camp trailer rentals	5/1/2010 4/30/2011 Terminated	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$5,491 \$549 \$0	<b>11-12</b> \$3,752 \$375 \$0
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b> <b>RENT</b> <b>FACILITIES</b>	<b>10-11</b> \$9,439 \$944 \$0	<b>11-12</b> \$9,439 \$944 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Statewide</b>		<b>District</b> Statewide			
Pride Industries	9/1/2008 8/31/2009	70% of monthly sales up to \$37,500 and 90% over for State merchandise; 5% of monthly sales up to \$4,200 and 8% over for Concessionaire wholesale merchandise; 15% of monthly sales up to \$2,300 and 25% over for Concessionaire retail merchandise.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
California State Parks E-Store	Month to Month		<b>RECEIPTS</b>	\$966,431	\$2,577,102
			<b>RENT</b>	\$705,113	\$1,000,511
			<b>FACILITIES</b>		\$0
Recreational Equipment, Inc. (REI)	9/1/2008 8/31/2010	10% of gross receipts per tour or day use fees, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
REI Outdoor School	In Term		<b>RECEIPTS</b>	\$85,940	\$66,498
			<b>RENT</b>	\$7,453	\$2,656
			<b>FACILITIES</b>		\$0
<b>Park Unit: Sugarloaf Ridge SP</b>		<b>District</b> Diablo Vista District			
Valley of the Moon Observatory Assoc.	4/1/2004 3/31/2014	Provide interpretive programs, publication sales and park use fee collections.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
Ferguson Observatory	In Term		<b>RECEIPTS</b>	\$16,448	\$9,007
			<b>RENT</b>	\$3,760	\$2,539
			<b>FACILITIES</b>		\$0
<b>Park Unit: Tahoe SRA</b>		<b>District</b> Sierra District			
North Tahoe Historic Society	7/1/2000 6/30/2020	Maintain and operate museum and interpretive services for the public benefit.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
William B. Layton Museum	In Term		<b>RECEIPTS</b>	\$0	\$0
			<b>RENT</b>	\$0	\$0
			<b>FACILITIES</b>		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Tolowa Dunes SP</b>		<b>District</b> North Coast Redwoods District			
Crescent Trail Rides	5/1/2011 4/30/2013	\$1,000 annual or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b>	<b>10-11</b> \$1,020	<b>11-12</b> \$1,180
Guided horseback trail rides	In Term		<b>RENT</b> <b>FACILITIES</b>	\$102	\$922 \$0
<b>Park Unit: Topanga SP</b>		<b>District</b> Angeles District			
Castle Creek Properties, Inc.	9/1/2011 8/31/2013	\$36,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b>	<b>10-11</b> \$217,257	<b>11-12</b> \$217,257
Wine tasting room	In Term		<b>RENT</b> <b>FACILITIES</b>	\$21,726	\$0
<b>Park Unit: Torrey Pines SB</b>		<b>District</b> San Diego Coast District			
LAZ Parking California, LLC of San Diego	11/1/2011 10/31/2016	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b>	<b>10-11</b> \$795,871	<b>11-12</b> \$795,871
Entrance fee collections	In Term		<b>RENT</b> <b>FACILITIES</b>	\$636,697	\$0
<b>Park Unit: Twin Lakes SB</b>		<b>District</b> Santa Cruz District			
Nader Javid dba Seabright Beach Mobile Concession	12/1/2011 3/31/2015	\$1,200/year or 14% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b>	<b>10-11</b> \$1,500	<b>11-12</b> \$1,500
Mobile Beach Stand	In Term		<b>RENT</b> <b>FACILITIES</b>	\$210	\$0
Nasser Tahernezehadi	4/1/2005 3/31/2015	\$1,200/year or 14% of gross receipts, whichever is greater.	<b>Fiscal Year</b> <b>RECEIPTS</b>	<b>10-11</b> \$3,720	<b>11-12</b> \$0
Seabright Mobile Concession	In Term		<b>RENT</b> <b>FACILITIES</b>	\$562	\$0 \$0

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
	Contract Status			

<b>Park Unit: Van Damme SP</b>		<b>District</b> Mendocino District			
Kayak Mendocino	4/1/2006	\$50/month or 12% of gross receipts, whichever is greater except during off season Nov 1 to April 30 pays 12% of monthly gross receipts.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	3/31/2011		<b>RECEIPTS</b>	\$36,300	\$38,700
Kayak rentals and tours	Month to Month		<b>RENT</b>	\$4,356	\$4,644
			<b>FACILITIES</b>		\$0

<b>Park Unit: Wilder Ranch SP</b>		<b>District</b> Santa Cruz District			
Randy Clayton dba Santa Cruz Carriage Company	1/1/2003	\$200/month.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	12/31/2007		<b>RECEIPTS</b>	\$4,798	\$5,046
Horse-drawn wagon tours	Terminated		<b>RENT</b>	\$2,400	\$1,200
			<b>FACILITIES</b>		\$0

Randy Clayton dba Santa Cruz Carriage Company	2/1/2012	\$500/year or 8% of gross receipts, whichever is greater; and 2% of gross receipts for trail maintenance.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	1/31/2017		<b>RECEIPTS</b>		\$4,280
Horse rides and interpretive programs	In Term		<b>RENT</b>		\$628
			<b>FACILITIES</b>		\$0

<b>Park Unit: Will Rogers SHP</b>		<b>District</b> Angeles District			
Westside Riding School Dorte Lindegaard	5/1/2006	\$1,000/year or 10% of gross receipts, whichever is greater.	<b>Fiscal Year</b>	<b>10-11</b>	<b>11-12</b>
	4/30/2008		<b>RECEIPTS</b>	\$422,385	\$639,285
Horseback riding lessons	Month to Month		<b>RENT</b>	\$57,276	\$85,631
			<b>FACILITIES</b>		\$0

	10-11	11-12
<b>TOTAL GROSS RECEIPTS</b>	\$94,680,098	\$104,671,346
<b>TOTAL RENT</b>	\$12,932,860	\$15,055,370
<b>TOTAL FACILITIES</b>	\$1,533,554	\$1,739,504

## Section C Operating Agreements

Section C summarizes 58 Operating Agreements between California State Parks, public agencies and nonprofit organizations (NPOs) for the operation of park units or portions thereof. Most agreements are with other government entities, such as at Dockweiler State Beach. In FY 11/12, park units or portions thereof operated through specific legislation included Cal Citrus and El Presidio de Santa Barbara State Historic Parks, Jack London SHP, Marconi Conference Center, Mendocino Woodlands SP, and Mendocino Headlands SP.

In most cases, the cost to operate and maintain the park unit exceeds the amount of generated revenue. In cases where there is a net profit, statute requires funds to be remitted to the State, except where there is a specific provision to reinvest profits into the park unit, such as at Santa Monica State Beach. There are a few operating agreements with rent provisions to State Parks resulting from concessions managed by the operator.



*Dockweiler SB*



*Jack London SHP*

**OPERATING AGREEMENTS**  
**OPERATION OF STATE PARK UNITS BY OTHER AGENCIES**  
**Fiscal Year 2011-2012**

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
<b>Park Unit: Angel Island SP</b>		<b>District</b> Marin District			
City of Alameda	8/1/1995	2% of gross receipts and collection of day use fees; rent applied to dock maintenance; City subcontracts with Blue and Gold Fleet for operation.	<b>FiscalYear</b>	10-11	11-12
Alameda-Angel Island Ferry Service	7/31/1996		<b>RECEIPTS</b>	\$43,241	\$0
	Terminated		<b>RENT</b>	\$10,540	\$0
SF Bay Area Water Emergency Transportation Authority (WETA)	6/1/2011	Collect park fees and pay 2% of gross receipts for dock maintenance.	<b>FiscalYear</b>	10-11	11-12
Ferry service from Alameda County	5/31/2021		<b>RECEIPTS</b>	\$11,358	\$61,772
	In Term		<b>RENT</b>	\$2,235	\$12,276
<b>Park Unit: Anza-Borrego Desert SP</b>		<b>District</b> Colorado Desert District			
County of San Diego	11/1/2008	Maintain and operate Agua Caliente Hot Springs.	<b>FiscalYear</b>	10-11	11-12
Agua Caliente Hot Springs	10/31/2028		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Bale Grist Mill SHP</b>		<b>District</b> Diablo Vista District			
Napa County Regional Park and Open Space District	4/1/2012	Operate and maintain Bothe-Napa Valley SP and Bale Grist Mill SHP units.	<b>FiscalYear</b>	10-11	11-12
Collect fees and provide public services	3/31/2017		<b>RECEIPTS</b>		\$0
	In Term		<b>RENT</b>		\$0
<b>Park Unit: Bolsa Chica SB</b>		<b>District</b> Orange Coast District			
City of Huntington Beach	12/1/1986	Operate and maintain property adjacent to Bolsa Chica Pier.	<b>FiscalYear</b>	10-11	11-12
Bolsa Chica SB	11/30/2026		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Bothe-Napa Valley SP</b>		<b>District</b> Diablo Vista District			
Napa County Regional Park and Open Space District	4/1/2012	Operate and maintain Bothe-Napa Valley SP and Bale Grist Mill SHP units.	<b>FiscalYear</b>	10-11	11-12
Collect fees and provide public services	3/31/2017		<b>RECEIPTS</b>		\$0
	In Term		<b>RENT</b>		\$0
<b>Park Unit: Burton Creek SP</b>		<b>District</b> Sierra District			
Tahoe City Public Utility District	6/1/2010	Maintain and operate cross country ski trails. Annual rent: \$5,000 of gross receipts up to \$175,000; \$7,000 up to \$200,000; plus 3% of gross receipts exceeding \$200,000.	<b>FiscalYear</b>	10-11	11-12
Burton Creek ski trails and instruction	4/30/2020		<b>RECEIPTS</b>	\$565,821	\$124,831
	In Term		<b>RENT</b>	\$17,975	\$10,745



Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				

<b>Park Unit: California Citrus SHP</b>		<b>District</b> Inland Empire District			
California Citrus Heritage Mgmt.. Corp.	11/1/1992	Development, operation and maintenance of citrus grove and facilities for the use, education and benefit of the general public.	<b>FiscalYear</b>	10-11	11-12
Manage citrus groves	10/31/2012		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Carlsbad SB</b>		<b>District</b> San Diego Coast District			
City of Carlsbad	4/1/2010	Develop, operate and maintain a portion of Carlsbad State Beach.	<b>FiscalYear</b>	10-11	11-12
Ocean Street Sculpture Park	3/31/2030		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Carpinteria SB</b>		<b>District</b> Channel Coast District			
City of Carpinteria	9/1/2004	Operate and maintain facilities at Linden Field portion of Capinteria SB.	<b>FiscalYear</b>	10-11	11-12
Linden Field	8/31/2014		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Castaic Lake SRA</b>		<b>District</b> Angeles District			
County of Los Angeles	11/18/1969	Operates and maintain park unit.	<b>FiscalYear</b>	10-11	11-12
Castaic Lake SRA	11/17/2019		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				

<b>Park Unit: Cayucos SB</b>		<b>District</b>	San Luis Obispo Coast District		
County of San Luis Obispo	9/1/1999	Develop, operate and maintain Morro Bay golf course with 5% of gross receipts paid as rent to State; Cayucos SB; and portions of Montana de Oro SP.	<b>FiscalYear</b>	10-11	11-12
Old Creek, Veteran's Memorial Hall, Pier	8/31/2019		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Colusa-Sacramento River SRA</b>		<b>District</b>	Northern Buttes District		
City of Colusa	12/1/2011	Develop, operate and maintain day use area, campground and boat launch facility.	<b>FiscalYear</b>	10-11	11-12
Develop and operate boat launch and fee collections	12/31/2016		<b>RECEIPTS</b>		\$0
	In Term		<b>RENT</b>		\$0

City of Colusa	9/11/2006	Develop and operate boat launch facility and adjoining road.	<b>FiscalYear</b>	10-11	11-12
Develop and operate boat launch access	12/31/2016		<b>RECEIPTS</b>	\$0	\$0
	Terminated		<b>RENT</b>	\$0	\$0

<b>Park Unit: Corona del Mar SB</b>		<b>District</b>	Orange Coast District		
City of Newport Beach	8/19/1999	Operate and maintain park.	<b>FiscalYear</b>	10-11	11-12
Corona del Mar SB	8/18/2029		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				

<b>Park Unit: Cuyamaca Rancho SP</b>		<b>District</b>	Colorado Desert District		
County of San Diego	7/1/2009	Develop, maintain and operate environmental education camps.	<b>FiscalYear</b>	10-11	11-12
Environmental youth education camp	6/30/2044		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Dockweiler SB</b>		<b>District</b>	Angeles District		
City of Los Angeles	11/10/1948	Develop, maintain and operate park unit through contract with County of Los Angeles; with exception of Venice Beach operated by the City.	<b>FiscalYear</b>	10-11	11-12
Dockweiler State Beach	11/9/1998		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0

<b>Park Unit: Drum Barracks</b>		<b>District</b>	Angeles District		
City of Los Angeles	6/1/2007	Develop, maintain and operate park unit.	<b>FiscalYear</b>	10-11	11-12
Drum Barracks	5/31/2057		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: East Shore State Park (SS)</b>		<b>District</b>	Diablo Vista District		
East Bay Regional Park District	10/1/2006	Operate and maintain park unit.	<b>FiscalYear</b>	10-11	11-12
East Shore SP	9/30/2011		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				

<b>Park Unit: El Presidio de Santa Barbara SHP</b>		<b>District</b>	Channel Coast District		
Santa Barbara Trust for Historic Preservation	12/1/2006	Acquisition, planning, development and construction of historic properties.	<b>FiscalYear</b>	10-11	11-12
Park Development and Operation	11/30/2026		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Folsom Lake SRA</b>		<b>District</b>	Gold Fields District		
CSU, Sacramento	12/1/1989	Develop, operate, and maintain the premises as an aquatic center/boating facility and to provide educational and recreational experiences to the general public, students, faculty, and staff of CSUS.	<b>FiscalYear</b>	10-11	11-12
CSUS Aquatic Center at Lake Natoma	11/30/2004		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0

<b>Park Unit: Jack London SHP</b>		<b>District</b>	Diablo Vista District		
Valley of the Moon Observatory Assoc.	5/1/2012	Operate and maintain park unit.	<b>FiscalYear</b>	10-11	11-12
Collect fees, maintain public services	12/31/2018		<b>RECEIPTS</b>		\$0
	In Term		<b>RENT</b>		\$0

<b>Park Unit: Kenneth Hahn SRA</b>		<b>District</b>	Angeles District		
County of Los Angeles	6/7/1983	Operates and maintains portion of park unit.	<b>FiscalYear</b>	10-11	11-12
Formerly Baldwin Hills SRA	6/6/2033		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Kings Beach SRA</b>		<b>District</b> Sierra District			
North Tahoe Public Utility District	3/19/1979	Operate and maintain park.	<b>FiscalYear</b>	10-11	11-12
Kings Beach SRA	3/18/2009		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0
<b>Park Unit: Lake Del Valle SRA</b>		<b>District</b> Diablo Vista District			
East Bay Regional Park District	6/1/1975	Operate and maintain park unit	<b>FiscalYear</b>	10-11	11-12
Lake del Valle SRA	5/31/2025		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Lake Oroville SRA</b>		<b>District</b> Northern Buttes District			
Associated Students, CSU Chico	9/1/2006	Operate and maintain an aquatic center for public benefit.	<b>FiscalYear</b>	10-11	11-12
North Forebay Aquatic Center	8/31/2011		<b>RECEIPTS</b>	\$0	\$0
	Terminated		<b>RENT</b>	\$0	\$0
<b>Park Unit: Leucadia SB</b>		<b>District</b> San Diego Coast District			
City of Encinitas	10/1/2009	Develop, operate, and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	<b>FiscalYear</b>	10-11	11-12
Recreational beach facilities	9/30/2029		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				

<b>Park Unit: Mandalay SB</b>		<b>District</b>	Channel Coast District		
County of Ventura	9/21/1982	Operate and maintain park.	<b>FiscalYear</b>	10-11	11-12
Mandalay State Beach	9/20/2017		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Manhattan SB</b>		<b>District</b>	Angeles District		
City of Manhattan Beach	8/1/1988	Operate and maintain Manhattan Beach Pier.	<b>FiscalYear</b>	10-11	11-12
Manhattan Beach Pier	7/31/2028		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Marconi Conference Center SHP</b>		<b>District</b>	Marin District		
Marconi Conference Center Operating Corp.	1/1/1990	Maintenance, management, operation, and development of the Marconi Conference Center.	<b>FiscalYear</b>	10-11	11-12
Conference & Training Facility	12/31/2014		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Mendocino Headlands SP</b>		<b>District</b>	Mendocino District		
Mendocino Land Trust	11/1/2008	Operation, maintenance and care of Heider Field Property.	<b>FiscalYear</b>	10-11	11-12
Heider Field Property	10/31/2018		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				

<b>Park Unit: Mendocino Woodlands SP</b>		<b>District</b>	Mendocino District		
Mendocino Woodlands Camp Assoc.	8/1/2010	Management, care, maintenance, enhancement and operation of an outdoor environmental education camp and group recreation facility for benefit of public.	<b>FiscalYear</b>	10-11	11-12
Environmental Science Camp	7/31/2030		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Montaña de Oro SP</b>		<b>District</b>	San Luis Obispo Coast District		
County of San Luis Obispo	9/1/1999	Develop, operate and maintain Morro Bay golf course with 5% of gross receipts paid as rent to State; Cayucos SB; and portions of Montana de Oro SP.	<b>FiscalYear</b>	10-11	11-12
Montana de Oro facilities	8/31/2019		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Monterey SB</b>		<b>District</b>	Monterey District		
City of Monterey	10/1/2011	Develop, operate and maintain a portion of the beach.	<b>FiscalYear</b>	10-11	11-12
Window on the Bay parcel	9/30/2031		<b>RECEIPTS</b>		\$0
	In Term		<b>RENT</b>		\$0

<b>Park Unit: Moonlight SB</b>		<b>District</b>	San Diego Coast District		
City of Encinitas	10/1/2009	Develop, operate, and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	<b>FiscalYear</b>	10-11	11-12
Recreational beach facilities	9/30/2029		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0



Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Morro Bay SP</b>		<b>District</b> San Luis Obispo Coast District			
City of Morro Bay	6/1/2002	Develop, equip and operate the Morro Bay Marina. City receives 20% of gross sales from berth rentals from Associated Pacific Constructors.	<b>FiscalYear</b>	10-11	11-12
Morro Bay Marina	5/31/2022		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
County of San Luis Obispo	9/1/1999	Develop, operate and maintain Morro Bay golf course with 5% of gross receipts paid as rent to State; Cayucos SB; and portions of Montana de Oro SP.	<b>FiscalYear</b>	10-11	11-12
Morro Bay Golf Course	8/31/2019		<b>RECEIPTS</b>	\$1,399,800	\$1,373,903
	In Term		<b>RENT</b>	\$69,990	\$70,301
<b>Park Unit: Mount Diablo SP</b>		<b>District</b> Diablo Vista District			
East Bay Regional Park District	1/5/1973	Operate and maintain Old Moraga Ranch Trail	<b>FiscalYear</b>	10-11	11-12
Old Moraga Ranch Trail property	12/31/2022		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
East Bay Regional Park District	9/1/1996	Operate and maintain Mamm property	<b>FiscalYear</b>	10-11	11-12
Mamm property	8/31/2016		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Mount San Jacinto SP</b>		<b>District</b> Inland Empire District			
Mt. San Jacinto Winter Park Authority	11/1/1996	Operate and maintain Palm Springs Aerial Tramway. Rental term: \$9,250/month when non-operational; \$15,000/month when tram is in operation or \$0.925 per rider, whichever is greater.	<b>FiscalYear</b>	10-11	11-12
Palm Springs Aerial Tramway	10/31/2021		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$412,322	\$470,871

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Old Sacramento SHP</b>		<b>District</b> Capital District			
City of Sacramento	12/1/1991	Develop, operate and maintain Riverfront Park.	<b>FiscalYear</b>	10-11	11-12
Riverfront Park	11/30/2016		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Pacifica SB</b>		<b>District</b> Santa Cruz District			
City of Pacifica	9/1/1990	Operate and maintain park unit.	<b>FiscalYear</b>	10-11	11-12
Pacifica State Beach	8/31/2015		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Palomar Mountain SP</b>		<b>District</b> Colorado Desert District			
County of San Diego	7/1/2009	Develop, maintain and operate environmental education camps.	<b>FiscalYear</b>	10-11	11-12
Environmental youth education camp	6/30/2044		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Pan Pacific Park</b>		<b>District</b> Angeles District			
City of Los Angeles	3/21/1978	Develop, maintain and operate park unit.	<b>FiscalYear</b>	10-11	11-12
Pan Pacific Park	3/20/2028		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				

<b>Park Unit: Pismo SB</b>		<b>District</b> Oceano Dunes District			
City of Grover Beach	1/1/2007	Joint Power Agreement to construct lodge facility followed by 50 year operation. Rent will be 3% of gross receipts or 50% of rental fees whichever is greater.	<b>FiscalYear</b>	10-11	11-12
Construct and operate lodge facility	12/19/2062		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
City of Pismo Beach	5/7/1951	Operation and maintenance of Pismo Pier.	<b>FiscalYear</b>	10-11	11-12
Pismo Pier	6/30/2001		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0

<b>Park Unit: Placerita Canyon SP</b>		<b>District</b> Angeles District			
County of Los Angeles	5/1/2012	Development, maintenance and operation of park unit.	<b>FiscalYear</b>	10-11	11-12
Placerita Canyon SP	4/30/2062		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Plumas-Eureka SP</b>		<b>District</b> Sierra District			
Eastern Plumas Recreation District	12/1/2011	Develop, operate and maintain recreational ski facility. All revenue must be invested into the public use facilities or net profit remitted to State.	<b>FiscalYear</b>	10-11	11-12
Ski Bowl and Winter Recreation	7/31/2021		<b>RECEIPTS</b>		\$0
	In Term		<b>RENT</b>		\$0
Johnsville Public Utility District	1/1/2007	Operate PUD water storage and distribution facilities located on DPR property to serve park and community.	<b>FiscalYear</b>	10-11	11-12
Water utilities	12/31/2026		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				

<b>Park Unit: Prairie City SVRA</b>		<b>District</b>	Twin Cities District		
County of Sacramento	6/1/2004	Operate and maintain Deer Creek Hills sub unit.	<b>FiscalYear</b>	10-11	11-12
Deer Creek Hills	5/31/2024		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: Robert W. Crown Memorial SB</b>		<b>District</b>	Diablo Vista District		
East Bay Regional Park District	12/7/1966	Operate and maintain park unit.	<b>FiscalYear</b>	10-11	11-12
Robert W. Crown Memorial SB	12/6/2016		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

<b>Park Unit: San Bruno Mountain SP</b>		<b>District</b>	Diablo Vista District		
County of San Mateo	1/1/2001	Operate and maintain the day use parking area at San Bruno Mtn. State and County Park.	<b>FiscalYear</b>	10-11	11-12
San Bruno Mountain SP	12/31/2015		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Santa Monica SB</b>		<b>District</b> Angeles District			
City of Santa Monica	6/1/2006	Develop, maintain and operate Santa Monica SB excluding the 415 PCH property. All profits remain with the City.	<b>FiscalYear</b>	10-11	11-12
Operate and maintain state beach	5/31/2051		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
City of Santa Monica	4/1/2005	Develop, maintain and operate the Marion Davies Beach House and compound with \$21 million grant from Annenberg Foundation.	<b>FiscalYear</b>	10-11	11-12
415 PCH - Marion Davies complex	3/31/2020		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Silver Strand SB</b>		<b>District</b> San Diego Coast District			
Southwest Community College District	6/1/2000	Operates Crown Cove Boating Instruction and Safety Center.	<b>FiscalYear</b>	10-11	11-12
Crown Cove Boating Instruction and Safety	5/31/2020		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Stillwater Cove</b>		<b>District</b> Russian River District			
County of Sonoma Regional Parks	7/1/2010	Maintain and operate park unit.	<b>FiscalYear</b>	10-11	11-12
Stillwater Cove	6/30/2035		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date			GROSS RECEIPTS AND RENT	
Operation Summary	End Date	Rental Terms			
	Contract Status				
<b>Park Unit: Stone Lake</b>		<b>District</b> Gold Fields District			
U.S. Fish and Wildlife Service	10/1/2008	Operate, maintain and manage wildlife refuge for public benefit.	<b>FiscalYear</b>	10-11	11-12
Stone Lake Wildlife Refuge	9/30/2023		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Tahoe SRA</b>		<b>District</b> Sierra District			
Tahoe City Public Utility District	7/31/2003	Develop and maintain Truckee River bike path.	<b>FiscalYear</b>	10-11	11-12
Tahoe SRA-Truckee bike paths	7/30/2023		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Watts Towers of Simon Rodia SHP</b>		<b>District</b> Angeles District			
City of Los Angeles	3/17/1978	Develop, maintain and operate park unit.	<b>FiscalYear</b>	10-11	11-12
Watts Towers	3/16/2028		<b>RECEIPTS</b>	\$0	\$0
	In Term		<b>RENT</b>	\$0	\$0
<b>Park Unit: Will Rogers SB</b>		<b>District</b> Angeles District			
City of Los Angeles	2/1/1949	Develop, maintain and operate park unit through contract with County of Los Angeles.	<b>FiscalYear</b>	10-11	11-12
Will Rogers State Beach	1/31/1999		<b>RECEIPTS</b>	\$0	\$0
	Month to Month		<b>RENT</b>	\$0	\$0

Operator Name	Begin Date		
Operation Summary	End Date	Rental Terms	GROSS RECEIPTS AND RENT
	Contract Status		

<b>Park Unit:</b> Woodland Opera House SHP		<b>District</b> Capital District		
City of Woodland	8/1/2008	Operate and maintain facility.	<b>FiscalYear</b>	10-11      11-12
Woodland Opera House SHP	7/31/2033		<b>RECEIPTS</b>	\$0            \$0
	In Term		<b>RENT</b>	\$0            \$0

		10-11	11-12
<b>TOTAL GROSS RECEIPTS</b>	\$2,020,219	\$1,560,507	
<b>TOTAL RENT</b>	\$513,063	\$564,193	

# Section D Concessions & Operating Agreement Changes

Section D summarizes changes to concessions and operating agreements during Fiscal Year 2011-12. The number of contracts executed during the fiscal year are as follows:

- 49 contracts/operating agreements with a new entity, renewed/extended contracts with an existing entity, or reassigned contracts to a new entity
- 32 terminated contracts/operating agreements

This section does not contain contract amendments resulting from an assignment of an existing contract to a new operator. In such case, the terminated contract will note the assignment to new concessionaire within rental terms.

Included among the many renewed contracts are the All Terrain Vehicle (ATV) rentals within Oceano Dunes State Vehicular Recreation Area (SVRA), operation of the Kane House Museum within Marshall Gold Discovery SHP by a non-profit organization, and management of Monterey State Beach by the City of Monterey.

*Courtesy of Molly Hucklebridge*



**Marshall Gold Discovery SHP – Kane House**



**Monterey SB**



**Oceano Dunes SVRA**



# Concession Contract and Operating Agreement Changes Fiscal Year 2011-2012

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Anza-Borrego Desert SP</i>				
California Overland Off road vehicle tours	\$1,000/year or 10% of all gross receipts, whichever is greater.	Terminated	4/1/2005	3/31/2007
California Overland Vehicle tours and interpretive programs	\$1,000/year or 7% of gross receipts, whichever is greater.	In Term	4/1/2012	3/31/2017
<i>Bale Grist Mill SHP</i>				
Napa County Regional Park and Open Space D Collect fees and provide public services	Operate and maintain Bothe-Napa Valley SP and Bale Grist Mill SHP units.	In Term	4/1/2012	3/31/2017
<i>Bothe-Napa Valley SP</i>				
Napa County Regional Park and Open Space D Collect fees and provide public services	Operate and maintain Bothe-Napa Valley SP and Bale Grist Mill SHP units.	In Term	4/1/2012	3/31/2017
<i>Cardiff SB</i>				
LAZ Parking California, LLC of San Diego Entrance fee collections	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	In Term	11/1/2011	10/31/2016

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Carlsbad SB</i>				
Flippin Pizza 5 La Costa, LLC Mobile Food Cart (Tamarack)	\$50/month or 10% of gross receipts, whichever is greater from June-August; and 10% of gross receipts for remainder of year.	In Term	9/1/2011	8/31/2013
LAZ Parking California, LLC of San Diego Entrance fee collections	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	In Term	11/1/2011	10/31/2016
Sunset Parking Services LLC Parking Lot Management	\$70,000/year or the following percentages of gross receipts, whichever is greater. 50% of gross receipts up to \$140,000 plus 60% of gross receipts over \$140,000	Terminated	3/1/2010	2/28/2011
<i>Carpinteria SB</i>				
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan,	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	Terminated	8/1/2009	7/31/2011
<i>Columbia SHP</i>				
E.C. Nelson Enterprises, Inc. Ebler's leather goods and saddle shop	\$1,800/year or 2% of gross receipts up to \$50,000 and 3% over \$50,000, whichever is greater.	In Term	4/1/2012	3/31/2014
Jack Douglass Saloon Food, beer and wine	\$300/month or 4% of monthly gross receipts, whichever is greater in years 1 and 2. Years 3 through 10 minimum monthly of \$600 or 6% of monthly gross receipts, whichever is greater. Contract assigned to Sycamore Landscape Corporation 2/1/2012.	Terminated	6/1/2002	5/31/2012
Sycamore Landscape Corp Pioneer Emporium Kitchen/Culinary	\$5000/year or 6% of gross receipts, whichever is greater.	In Term	9/1/2011	8/31/2016
Maria and Kurt Laubhan The Farmer's Friend Seed & Garden Store	\$500/month or 5% of annual gross receipts, whichever is greater; and facility improvement investment. Early Entry Permit granted.	Terminated	12/1/2009	11/30/2011

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Colusa-Sacramento River SRA</i>				
City of Colusa Develop and operate boat launch access	Develop and operate boat launch facility and adjoining road.	Terminated	9/11/2006	12/31/2016
City of Colusa Develop and operate boat launch and fee coll	Develop, operate and maintain day use area, campground and boat launch facility.	In Term	12/1/2011	12/31/2016
<i>Ed Z'berg Sugar Pine Point SP</i>				
Sierra State Parks Foundation Entrance fee collections	\$500/year or 35% of fee collections, whichever is greater.	In Term	4/1/2012	3/31/2013
<i>El Capitan SB</i>				
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan,	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	Terminated	8/1/2009	7/31/2011
<i>Emerald Bay SP</i>				
Sierra State Parks Foundation Entrance fee collections	\$500/year or 35% of fee collections, whichever is greater.	In Term	4/1/2012	3/31/2013
<i>Folsom Lake SRA</i>				
Annie's Sno Biz Annie's Mobile Food Service	\$300/month or 10% of gross receipts whichever is greater May-September.	Month to Month	8/1/2011	8/31/2011

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Fremont Peak SP</i>				
Fremont Peak Observatory Obervatory	\$100/year or 10% of gross receipts, whichever is greater.	In Term	4/1/2012	3/31/2017
Fremont Peak Observatory Observatory	10% of gross receipts over \$10,000; management and maintenance of the facilities, provision of a telescope and presentation of astronomy programs to the public.	Terminated	5/1/2004	4/30/2009
<i>Gaviota SP</i>				
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan,	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	Terminated	8/1/2009	7/31/2011
<i>Jack London SHP</i>				
Valley of the Moon Observatory Assoc. Collect fees, maintain public services	Operate and maintain park unit.	In Term	5/1/2012	12/31/2018
<i>Lake Oroville SRA</i>				
Associated Students, CSU Chico North Forebay Aquatic Center	Operate and maintain an aquatic center for public benefit.	Terminated	9/1/2006	8/31/2011
<i>Marshall Gold Discovery SHP</i>				
American River Conservancy Historic Kane House	\$1,800/year or 10% of gross receipts, whichever is greater.	In Term	9/1/2011	8/31/2021
American River Conservancy Interpretive programs and retail sales	\$150/month or 7% of gross receipts for use as an interpretive center in the historic Kane House.	Terminated	2/1/1999	1/31/2009

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Mendocino Headlands SP</i>				
Mendocino Area Park Assoc. (M.A.P.A.) Ford House	\$500/year or 5% of gross receipts, whichever is greater. Rent funds capital improvements.	In Term	11/1/2011	10/31/2012
<i>Monterey SB</i>				
City of Monterey Window on the Bay parcel	Develop, operate and maintain a portion of the beach.	In Term	10/1/2011	9/30/2031
City of Monterey Window on the Bay parcel	Develop, maintain and operate parcel identified as the Window on the Bay project. New operating agreement effective 10/1/2011.	Terminated	6/30/1989	6/29/2009

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Oceano Dunes SVRA</i>				
Angellos ATV Off highway vehicle rentals	\$500/month or 5% of \$500,000 in gross receipts, and 6.5% over \$500,000, whichever amount is greater.	Terminated	2/11/2004	4/30/2005
Angellos ATV Off highway vehicle rentals	\$35,000/year or 11.25% of gross receipts, whichever is greater.	In Term	5/1/2012	4/30/2022
BJ's ATV Rental & Accessories Center Off highway vehicle rentals	\$500/month or 5% of first \$500,000 of gross receipts and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	Terminated	2/11/2004	4/30/2005
BJ's ATV Rental & Accessories Center Off highway vehicle rentals	\$20,000/year or 10% of gross receipts, whichever is greater.	In Term	5/1/2012	4/30/2022
Gail Marshall dba Arnie's ATV Rentals Off highway vehicle rentals	\$20,000/year or 10% of gross receipts, whichever is greater.	In Term	5/1/2012	4/30/2022
Gail Marshall dba Arnie's ATV Rentals Off highway vehicle rentals	\$500/month or 5% of first \$500,000 of gross receipts, and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	Terminated	2/11/2004	4/30/2005
Jordan & Associates, Inc. dba Sun Buggie Fun Off highway vehicle rentals	\$51,500/year or 12% of gross receipts, whichever is greater.	In Term	5/1/2012	4/30/2022
Jordan & Associates, Inc. dba Sun Buggie Fun Off highway vehicle rentals	\$500/month or 8% of gross receipts, whichever is greater.	Terminated	6/24/2004	10/31/2005
Steve's ATV Rental Service, Inc. Off highway vehicle rentals	\$60,000/year or 10% of gross receipts, whichever is greater.	In Term	5/1/2012	4/30/2022
Steve's ATV Rental Service, Inc. Off highway vehicle rentals	\$500/month or 5% of gross receipts under \$500,000 and 6.5% of gross receipts over \$500,000, whichever amount is greater.	Terminated	2/11/2004	4/30/2005

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Old Town San Diego SHP</i>				
Antionette Fisher and Jonathon Berry dba Rus General Store at Casa de Alvarado	\$18,000/year or 10%of gross receipts, whichever is greater.	In Term	9/1/2011	8/31/2016
Happy Trails Livestock, LLC Horsedrawn wagon rides	\$20/month from May-September or 10% of gross receipts up to \$200 plus 20% of gross receipts over \$200, whichever is greater.	In Term	9/1/2011	8/31/2016
Happy Trails Livestock, LLC Horsedrawn wagon rides	\$20/month or 10% of gross receipts up to \$200 and 20% over \$200, whichever is greater.	Terminated	8/7/2010	11/6/2010
Toler, Dennis&Heidi Johnson House historic retail	\$1,000/month or 8% of up to \$20,000 in gross receipts, plus 10% of gross receipts over \$20,000; and 1.5% for maintenance.	Terminated	9/15/2000	9/14/2001
Toler, Inc. Johnson House historic retail	\$10,800/year or 8% of gross receipts, whichever is greater.	In Term	8/1/2011	7/31/2014
Dana and Patrick Dugan dba Miners Gems & La Casa de Pedrorena gem retail sales	\$1,800/month or 10.5% of gross receipts, whichever is greater; and 2% for maintenance.	Terminated	6/1/1998	5/31/2008
Dana and Patrick Dugan dba Miners Gems & La Casa de Pedrorena gem retail sales	\$24,000/year or 10.5% of gross receipts, whichever is greater.	In Term	12/1/2011	11/30/2021
Toler, Dennis&Heidi Toler's Leather Depot	\$1,500/month or 10% of up to \$20,000 in gross receipts, and 12.5% of gross receipts over \$20,000, whichever is greater; and 5% for maintenance. New contract award effective 8/1/2011.	Terminated	4/1/1994	3/31/1999
Toler, Inc. Toler's Leather Depot	\$12,000/year or 10% of gross receipts, whichever is greater.	In Term	8/1/2011	7/31/2016

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Pigeon Point Light Station SH</i>				
California State Parks Foundation Lighthouse Stabilization Project	\$5,000/year or 5% of gross receipts, whichever is greater, upon commencement of visitor services. Minimum capital improvement investment of \$75,000.	In Term	12/9/2011	1/24/2013
<i>Placerita Canyon SP</i>				
County of Los Angeles Placerita Canyon SP	Development, maintenance and operation of park unit.	In Term	5/1/2012	4/30/2062
<i>Plumas-Eureka SP</i>				
Eastern Plumas Recreation District Ski Bowl and Winter Recreation	Develop, operate and maintain recreational ski facility. All revenue must be invested into the public use facilities or net profit remitted to State.	In Term	12/1/2011	7/31/2021
<i>Refugio SB</i>				
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan,	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	Terminated	8/1/2009	7/31/2011
<i>San Buenaventura SB</i>				
The Baja Oyster Company, Inc. The Jolly Oyster	\$12,000/year or 5% of gross receipts, whichever is greater.	In Term	11/1/2011	10/31/2013



CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>San Elijo SB</i>				
Albert's RV Rental Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	Terminated	3/24/2010	3/23/2011
Albert's RV Rental Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	1/1/2012	12/31/2016
LUV-2-CAMP, LLC Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	2/1/2012	1/31/2017
LUV-2-CAMP, LLC Camp trailer rentals	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	Terminated	4/7/2008	5/31/2010
Travel Time RV, Inc. Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	Terminated	5/1/2010	4/30/2011
Travel Time RV, Inc. Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	2/1/2012	1/31/2017
LAZ Parking California, LLC of San Diego Entrance fee collections	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	In Term	11/1/2011	10/31/2016

*San Luis Reservoir SRA*

Jose Soberanes Mobile Ice Cream Carts	\$2500/year or 10% of monthly gross receipts, whichever is greater.	In Term	8/1/2011	7/31/2013
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CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Shasta SHP</i>				
Blumb Bakery Historic bakery	\$500/year or 10% of gross receipts, whichever is greater.	In Term	3/1/2012	2/28/2014
<i>Silver Strand SB</i>				
Albert's RV Rental Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	Terminated	3/24/2010	3/23/2011
Albert's RV Rental Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	1/1/2012	12/31/2016
LUV-2-CAMP, LLC Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	2/1/2012	1/31/2017
LUV-2-CAMP, LLC Camp trailer rentals	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	Terminated	4/7/2008	5/31/2010
Travel Time RV, Inc. Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	2/1/2012	1/31/2017
Travel Time RV, Inc. Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	Terminated	5/1/2010	4/30/2011
LAZ Parking California, LLC of San Diego Entrance fee collections	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	In Term	11/1/2011	10/31/2016

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>South Carlsbad SB</i>				
Albert's RV Rental Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	1/1/2012	12/31/2016
Albert's RV Rental Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	Terminated	3/24/2010	3/23/2011
LUV-2-CAMP, LLC Camp trailer rentals	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	Terminated	4/7/2008	5/31/2010
LUV-2-CAMP, LLC Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	2/1/2012	1/31/2017
Travel Time RV, Inc. Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	2/1/2012	1/31/2017
Travel Time RV, Inc. Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	Terminated	5/1/2010	4/30/2011
LAZ Parking California, LLC of San Diego Entrance fee collections	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	In Term	11/1/2011	10/31/2016

*Topanga SP*

Castle Creek Properties, Inc. Wine tasting room	\$36,000/year or 10% of gross receipts, whichever is greater.	In Term	9/1/2011	8/31/2013
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CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Torrey Pines SB</i>				
LAZ Parking California, LLC of San Diego Entrance fee collections	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	In Term	11/1/2011	10/31/2016
<i>Twin Lakes SB</i>				
Nader Javid dba Seabright Beach Mobile Conc Mobile Beach Stand	\$1,200/year or 14% of gross receipts, whichever is greater.	In Term	12/1/2011	3/31/2015
<i>Wilder Ranch SP</i>				
Randy Clayton dba Santa Cruz Carriage Comp Horse rides and interpretive programs	\$500/year or 8% of gross receipts, whichever is greater; and 2% of gross receipts for trail maintenance.	In Term	2/1/2012	1/31/2017
Randy Clayton dba Santa Cruz Carriage Comp Horse-drawn wagon tours	\$200/month.	Terminated	1/1/2003	12/31/2007

## Section E Concessions & Operating Agreements by Activity

Section E is a list of concession and operating agreement revenue by type of activity. Concessions involved with multiple activities are listed separately under each respective category. The figures in this section include sales, rent, and facility improvements from both Section B Concession Contracts and Section C Operating Agreements. Specific categories are as follows:

• Aquatic Sports and Services	Page 1
• Camp Stores	Page 3
• Equestrian Activities	Page 3
• Facility Maintenance and Improvements	Page 4
• Golf Courses	Page 5
• Lodging (includes cabin and camp trailer rentals)	Page 6
• Marina Operations	Page 8
• Miscellaneous (includes facility/equipment rentals and tours)	Page 9
• Off Highway Vehicle Services	Page 11
• Park Fees and Annual Pass Sales (sold by concessionaires)	Page 12
• Parking Lot Management	Page 13
• Restaurants and Catering	Page 14
• Retail Sales and Gifts	Page 15
• Snackbars, Beachstands, and Mobile Food Service	Page 18
• Theatre Arts Facilities	Page 20



*Will Rogers SHP*



*Hearst San Simeon SHM*

## CONCESSIONS AND OPERATING AGREEMENTS BY TYPE

### Fiscal Year 2011-2012

#### Aquatic Sports and Services

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$459,864	\$68,980
<i>Angel Island SP</i>	Angel Island-Tiburon Ferry, Inc.	\$775,809	\$79,975
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$416,213	\$55,948
<i>Angel Island SP</i>	SF Bay Area Water Emergency Transportation Authority (WETA)	\$49,314	\$986
<i>Auburn SRA</i>	American River Concession Outfitters	\$0	\$174,212
<i>Auburn SRA</i>	Michael Juarez dba Whitewater Photos Vita Boating	\$39,877	\$1,994
<i>Bolsa Chica SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$22,585	\$18,763
<i>Carlsbad SB</i>	So Cal Surf Lessons	\$0	\$400
<i>Carlsbad SB</i>	So Cal Surf Lessons	\$22,709	\$2,725
<i>Doheny SB</i>	Wheel Fun Rentals	\$116,572	\$20,983
<i>Donner Memorial SP</i>	Donner Lake Water Adventures, Inc.	\$107,435	\$11,818
<i>Emerald Bay SP</i>	Kayak Tahoe	\$38,388	\$3,839
<i>Folsom Lake SRA</i>	Adventure Sports	\$47,697	\$4,770
<i>Folsom Lake SRA</i>	California Canoe and Kayak	\$30,350	\$3,035

<i>Folsom Lake SRA</i>	Current Adventures	\$8,289	\$804
<i>Folsom Lake SRA</i>	Folsom Lake Boat Rental	\$95,823	\$11,418
<i>Folsom Lake SRA</i>	Granite Bay Food Service	\$48,390	\$5,807
<i>Folsom Lake SRA</i>	Granite Bay Rentals, Inc.	\$49,085	\$7,854
<i>Folsom Lake SRA</i>	Mobile Boat Service	\$31,905	\$3,011
<i>Folsom Lake SRA</i>	Raft Tow Service	\$84,789	\$4,177
<i>Folsom Lake SRA</i>	Robert and Chris McIntyre	\$35,058	\$3,082
<i>Hearst San Simeon SP</i>	Sea For Yourself Kayak Tours	\$39,680	\$4,229
<i>Huntington SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$73,581	\$12,592
<i>Lake Oroville SRA</i>	Big Valley Divers, Inc	\$1,027	\$77
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$68,909	\$2,172
<i>Manresa SB</i>	Club Ed Surf Camp	\$107,662	\$12,919
<i>Millerton Lake SRA</i>	CMS Toys, LLC	\$90,351	\$9,939
<i>Mono Lake Tufa SNR</i>	Caldera Kayaks	\$18,525	\$1,297
<i>Mono Lake Tufa SNR</i>	Mono Lake Foundation	\$21,320	\$1,492
<i>Point Lobos SNR</i>	Philip Sammet dba Under Water Company	\$6,600	\$836
<i>San Buenaventura SB</i>	Wheel Fun Rentals	\$12,154	\$1,823
<i>San Elijo SB</i>	Eli Howard Surf School, Inc	\$229,737	\$45,947
<i>Silver Strand SB</i>	Coronado Surfing Academy	\$30,359	\$5,484
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$102,722	\$10,265

<i>Van Damme SP</i>	Kayak Mendocino	\$38,700	\$4,644
<b>Total for Aquatic Sports and Services</b>		<u>\$3,321,478</u>	<u>\$598,296</u>

### Camp Stores

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$601,997	\$99,330
<i>Clear Lake SP</i>	Recreation Resource Management	\$73,505	\$8,984
<i>El Capitan SB</i>	California Camp Stores	\$144,822	\$17,379
<i>Gaviota SP</i>	California Camp Stores	\$70,541	\$8,465
<i>Leo Carrillo SP</i>	Anthony and Annette Minicucci	\$329,316	\$32,932
<i>McArthur-Burney Falls Memorial SP</i>	Recreation Resource Management	\$309,488	\$18,569
<i>Refugio SB</i>	California Camp Stores	\$139,593	\$16,751
<i>San Elijo SB</i>	JLM Systems	\$1,000,655	\$150,371
<i>South Carlsbad SB</i>	JLM Systems	\$395,378	\$59,307
<b>Total for Camp Stores</b>		<u>\$3,065,295</u>	<u>\$412,087</u>

### Equestrian Activities

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Andrew Molera SP</i>	Molera Horseback Tours of Big Sur	\$185,425	\$22,251
<i>Armstrong Redwoods SNR</i>	Armstrong Woods Pack Station	\$31,792	\$1,782
<i>Columbia SHP</i>	Quartz Mountain Stage Line	\$176,354	\$14,266



<i>Folsom Lake SRA</i>	Godwank Equine Enterprises LLC dba Shadow Glen Family Stables	\$227,922	\$9,117
<i>Indio Hills Palms</i>	Covered Wagon Tours, Inc.	\$21,798	\$1,800
<i>MacKerricher SP</i>	Ricochet Ridge Ranch	\$163,983	\$11,684
<i>Old Town San Diego SHP</i>	Happy Trails Livestock, LLC	\$1,866	\$166
<i>Old Town San Diego SHP</i>	Happy Trails Livestock, LLC	\$5,972	\$618
<i>Tolowa Dunes SP</i>	Crescent Trail Rides	\$1,180	\$922
<i>Wilder Ranch SP</i>	Randy Clayton dba Santa Cruz Carriage Company	\$4,280	\$628
<i>Wilder Ranch SP</i>	Randy Clayton dba Santa Cruz Carriage Company	\$5,046	\$1,200
<i>Will Rogers SHP</i>	Westside Riding School Dorte Lindegaard	\$639,285	\$85,631
<b>Total for Equestrian Activities</b>		<b><u>\$1,464,903</u></b>	<b><u>\$150,065</u></b>

### Facility Maintenance

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$0	\$9,197
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$0	\$8,324
<i>Asilomar SB</i>	ARAMARK Sports & Entertainment	\$0	\$358,917
<i>Columbia SHP</i>	Brown's Coffee & Sweets	\$0	\$1,465
<i>Columbia SHP</i>	Sycamore Landscape Corp	\$0	\$138
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$0	\$1,110,840

<i>Hearst San Simeon SHM</i>	Destination Cinema, Inc.	\$0	\$50,633
<i>Hollister Hills SVRA</i>	Faultline Powersports, Inc.	\$0	\$4,838
<i>Old Sacramento SHP</i>	Skalet Family Jewelers	\$0	\$2,942
<i>Old Town San Diego SHP</i>	Artisan Imports, Inc.	\$0	\$10,057
<i>Old Town San Diego SHP</i>	Cousin's Old Town Candy Shop	\$0	\$15,405
<i>Old Town San Diego SHP</i>	Dana and Patrick Dugan dba Miners Gems & Minerals	\$0	\$3,069
<i>Old Town San Diego SHP</i>	Dana and Patrick Dugan dba Miners Gems & Minerals	\$0	\$552
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$0	\$303
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$0	\$1,944
<i>Old Town San Diego SHP</i>	Welhelmina Manlo & Alice Altier	\$0	\$1,834
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$0	\$159,045
<b>Total for Facility Maintenance</b>		<u>\$0</u>	<u>\$1,739,504</u>

### Golf Courses

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Lake Valley SRA</i>	American Golf Corp	\$1,512,489	\$471,064
<i>Morro Bay SP</i>	County of San Luis Obispo	\$1,373,903	\$70,301
<i>Pismo SB</i>	Superior Guest Care	\$453,251	\$74,053
<b>Total for Golf Courses</b>		<u>\$3,339,643</u>	<u>\$615,417</u>

## Lodging, including Tent Cabins and Trailer Rentals

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Asilomar SB</i>	ARAMARK Sports & Entertainment	\$9,432,735	\$811,215
<i>Big Basin Redwoods SP</i>	United Camps Conferences and Retreats (UCCR) United Camps Conferences and Retreats (UCCR)	\$54,065	\$0
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$466,907	\$79,704
<i>Bolsa Chica SB</i>	LUV-2-CAMP, LLC	\$1,045	\$105
<i>Carpinteria SB</i>	K & W Rentals LLC / Trailers 2 U	\$77,590	\$7,759
<i>Columbia SHP</i>	Briggs Hospitality, LLC	\$139,758	\$3,494
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$1,019,247	\$21,404
<i>Crystal Cove SP</i>	LUV-2-CAMP, LLC	\$348	\$35
<i>Doheny SB</i>	LUV-2-CAMP, LLC	\$11,785	\$1,179
<i>El Capitan SB</i>	K & W Rentals LLC / Trailers 2 U	\$32,700	\$3,270
<i>Gaviota SP</i>	K & W Rentals LLC / Trailers 2 U	\$4,500	\$450
<i>Leo Carrillo SP</i>	Camping Adventures	\$12,090	\$1,209
<i>McArthur-Burney Falls Memorial SP</i>	Recreation Resource Management	\$250,820	\$63,637
<i>Oceano Dunes SVRA</i>	LUV-2-CAMP, LLC	\$314,740	\$36,019
<i>Ocotillo Wells SVRA</i>	LUV-2-CAMP, LLC	\$73,946	\$7,395

<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$2,706,222	\$495,022
<i>Pigeon Point Light Station SHP</i>	American Youth Hostel Assoc.	\$345,524	\$0
<i>Point Cabrillo Light Station SHP</i>	Pt. Cabrillo Lightkeepers Association	\$217,021	\$0
<i>Point Montara Light Station</i>	American Youth Hostel Assoc.	\$289,878	\$0
<i>Point Mugu SP</i>	Camping Adventures	\$4,920	\$492
<i>Refugio SB</i>	K & W Rentals LLC / Trailers 2 U	\$18,130	\$1,813
<i>San Clemente SB</i>	LUV-2-CAMP, LLC	\$10,395	\$1,039
<i>San Elijo SB</i>	Albert's RV Rental	\$7,375	\$795
<i>San Elijo SB</i>	Albert's RV Rental	\$5,100	\$510
<i>San Elijo SB</i>	LUV-2-CAMP, LLC	\$14,715	\$1,472
<i>San Elijo SB</i>	LUV-2-CAMP, LLC	\$19,932	\$1,993
<i>San Elijo SB</i>	Travel Time RV, Inc.	\$5,456	\$564
<i>San Onofre SB</i>	LUV-2-CAMP, LLC	\$9,136	\$2,822
<i>Silver Strand SB</i>	Albert's RV Rental	\$7,681	\$768
<i>Silver Strand SB</i>	Albert's RV Rental	\$3,200	\$320
<i>Silver Strand SB</i>	LUV-2-CAMP, LLC	\$7,834	\$783
<i>Silver Strand SB</i>	LUV-2-CAMP, LLC	\$2,702	\$270
<i>Silver Strand SB</i>	Travel Time RV, Inc.	\$5,207	\$521
<i>Silver Strand SB</i>	Travel Time RV, Inc.	\$2,664	\$266
<i>South Carlsbad SB</i>	Albert's RV Rental	\$10,125	\$1,033
<i>South Carlsbad SB</i>	Albert's RV Rental	\$7,250	\$725

<i>South Carlsbad SB</i>	LUV-2-CAMP, LLC	\$15,438	\$1,544
<i>South Carlsbad SB</i>	LUV-2-CAMP, LLC	\$27,938	\$2,794
<i>South Carlsbad SB</i>	Travel Time RV, Inc.	\$9,439	\$944
<i>South Carlsbad SB</i>	Travel Time RV, Inc.	\$3,752	\$375
<b>Total for Lodging, including Tent Cabins and Trailer Rentals</b>		<b><u>\$15,649,311</u></b>	<b><u>\$1,553,736</u></b>

### Marina Operations

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Auburn SRA</i>	Auburn Boat Club	\$19,257	\$5,664
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$911,164	\$96,076
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$1,514,606	\$133,976
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$2,612,554	\$238,308
<i>Lake Oroville SRA</i>	Shasta Marine Transport, LLC	\$6,300	\$630
<i>Lake Oroville SRA</i>	T. Parks Marine	\$12,000	\$1,200
<i>Lake Perris SRA</i>	Pyramid Enterprises, Inc.	\$387,911	\$23,275
<i>McArthur-Burney Falls Memorial SP</i>	Recreation Resource Management	\$98,557	\$5,605
<i>Millerton Lake SRA</i>	Lake Millerton Marinas, LLC	\$411,306	\$34,093
<i>Morro Bay SP</i>	Associated Pacific Constructors	\$333,936	\$130
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$79,316	\$8,254
<b>Total for Marina Operations</b>		<b><u>\$6,386,908</u></b>	<b><u>\$547,210</u></b>

## Miscellaneous Sales and Services

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Andrew Molera SP</i>	Ventana Wildlife Society	\$3,224	\$0
<i>Angel Island SP</i>	Urban Park Concessionaires	\$647,444	\$49,899
<i>Asilomar SB</i>	ARAMARK Sports & Entertainment	\$1,840,509	\$275,845
<i>Auburn SRA</i>	Hotshots, Imaging Inc.	\$11,333	\$567
<i>Auburn SRA</i>	Sierra Nevada Photo P.S. Photos	\$18,300	\$923
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$30,521	\$7,482
<i>Bolsa Chica SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$36,348	\$4,544
<i>Burton Creek SP</i>	Tahoe City Public Utility District	\$124,831	\$10,745
<i>Carmel River SB</i>	Serendipity Farms	\$532	\$878
<i>Columbia SHP</i>	Briggs Hospitality, LLC	\$105,500	\$2,637
<i>Columbia SHP</i>	Claudia Carlson & Lisa Taylor dba Columbia Mercantile	\$5,477	\$373
<i>Columbia SHP</i>	Columbia Candy Kitchen, Inc.	\$101,602	\$5,080
<i>Columbia SHP</i>	Matelot Gulch Mining Company	\$142,887	\$8,573
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$201,490	\$4,231
<i>D.L. Bliss SP</i>	Tahoe Adventure Company	\$6,553	\$905
<i>Doheny SB</i>	Wheel Fun Rentals	\$56,536	\$10,176
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$11,746	\$739

<i>Folsom Lake SRA</i>	Total Body Fitness	\$11,495	\$1,161
<i>Fremont Peak SP</i>	Fremont Peak Observatory	\$0	\$100
<i>Fremont Peak SP</i>	Fremont Peak Observatory	\$0	\$200
<i>Hearst San Simeon SHM</i>	ARAMARK Sports & Entertainment	\$353,756	\$145,699
<i>Hearst San Simeon SHM</i>	Hearst Ranch Beef	\$22,172	\$3,945
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$209	\$21
<i>Huntington SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$78,327	\$12,532
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$107,104	\$2,142
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$167,246	\$3,345
<i>Lake Perris SRA</i>	Pyramid Enterprises, Inc.	\$80,061	\$4,804
<i>MacKerricher SP</i>	Mendocino Area Park Assoc. (M.A.P.A.)	\$22,487	\$4,497
<i>MacKerricher SP</i>	Pacific Environmental Education Center	\$0	\$4,387
<i>MacKerricher SP</i>	Samara Restoration LLC	\$3,787	\$339
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$33,276	\$2,342
<i>Manresa SB</i>	Club Ed Surf Camp	\$71,608	\$8,593
<i>Marshall Gold Discovery SHP</i>	American River Conservancy	\$962	\$110
<i>Marshall Gold Discovery SHP</i>	American River Conservancy	\$25,303	\$2,530
<i>Millerton Lake SRA</i>	Lake Millerton Marinas, LLC	\$8,437	\$8,267
<i>Monterey SHP</i>	Jos Boston & Co.	\$22,581	\$0

<i>Morro Bay SP</i>	Associated Pacific Constructors	\$65	\$65
<i>Mount Diablo SP</i>	John Pereira	\$5,400	\$18,533
<i>Mount San Jacinto SP</i>	Mt. San Jacinto Winter Park Authority	\$0	\$470,871
<i>Old Sacramento SHP</i>	Wells Fargo Bank	\$0	\$8,100
<i>Old Town San Diego SHP</i>	Ana Salcedo	\$19,335	\$8,583
<i>Old Town San Diego SHP</i>	Heritage Tours	\$82,480	\$4,124
<i>Old Town San Diego SHP</i>	Old Town Family Hospitality Corp.	\$14,967	\$1,245
<i>San Buenaventura SB</i>	Wheel Fun Rentals	\$100,491	\$15,074
<i>Statewide</i>	Recreational Equipment, Inc. (REI)	\$66,498	\$2,656
<b>Total for Miscellaneous Sales and Services</b>		<b><u>\$4,642,880</u></b>	<b><u>\$1,117,863</u></b>

### Off-Highway Vehicle Services

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Carnegie SVRA</i>	Motomart at Carnegie	\$544,416	\$54,442
<i>Hollister Hills SVRA</i>	Faultline Powersports, Inc.	\$469,914	\$35,244
<i>Oceano Dunes SVRA</i>	Angellos ATV	\$237,822	\$11,980
<i>Oceano Dunes SVRA</i>	Angellos ATV	\$81,110	\$8,360
<i>Oceano Dunes SVRA</i>	BJ's ATV Rental & Accessories Center	\$113,979	\$11,398
<i>Oceano Dunes SVRA</i>	BJ's ATV Rental & Accessories Center	\$490,536	\$25,621
<i>Oceano Dunes SVRA</i>	Gail Marshall dba Arnie's ATV Rentals	\$523,506	\$27,984
<i>Oceano Dunes SVRA</i>	Gail Marshall dba Arnie's ATV Rentals	\$157,411	\$15,741
<i>Oceano Dunes SVRA</i>	Jacob Huitron	\$113,970	\$10,367



<i>Oceano Dunes SVRA</i>	Jordan & Associates, Inc. dba Sun Buggy Fun Rentals	\$110,959	\$13,315
<i>Oceano Dunes SVRA</i>	Jordan & Associates, Inc. dba Sun Buggy Fun Rentals	\$522,725	\$41,818
<i>Oceano Dunes SVRA</i>	Pacific Adventure Tours	\$91,657	\$7,467
<i>Oceano Dunes SVRA</i>	Steve's ATV Rental Service, Inc.	\$232,272	\$23,227
<i>Oceano Dunes SVRA</i>	Steve's ATV Rental Service, Inc.	\$945,761	\$56,435
<i>Oceano Dunes SVRA</i>	Yo, Banana Boy! Inc.	\$510,825	\$51,047
<i>Prairie City SVRA</i>	All Star Karting LLC	\$149,927	\$8,996
<i>Prairie City SVRA</i>	E Street Mx Inc.	\$186,765	\$28,017
<i>Prairie City SVRA</i>	Mud Mart	\$96,923	\$4,852
<b>Total for Off-Highway Vehicle Services</b>		<b><u>\$5,580,479</u></b>	<b><u>\$436,311</u></b>

### Park Fees and Annual Pass Sales

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$106,548	\$106,548
<i>Angel Island SP</i>	Angel Island-Tiburon Ferry, Inc.	\$149,047	\$149,047
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$97,018	\$97,018
<i>Angel Island SP</i>	SF Bay Area Water Emergency Transportation Authority (WETA)	\$12,458	\$11,290
<i>Emerald Bay SP</i>	Sierra State Parks Foundation	\$64,035	\$22,412
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$427,682	\$179,174
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$54,700	\$49,230
<i>Millerton Lake SRA</i>	Lake Millerton Marinas, LLC	\$7,755	\$758

<i>Pigeon Point Light Station SHP</i>	American Youth Hostel Assoc.	\$2,624	\$0
<i>Point Montara Light Station</i>	American Youth Hostel Assoc.	\$16,594	\$0
<i>South Carlsbad SB</i>	LAZ Parking California, LLC of San Diego	\$3,179	\$2,543
<i>Statewide</i>	Pride Industries	\$1,480,084	\$966,056
<i>Sugarloaf Ridge SP</i>	Valley of the Moon Observatory Assoc.	\$9,007	\$2,539
<b>Total for Park Fees and Annual Pass Sales</b>		<b><u>\$2,430,731</u></b>	<b><u>\$1,586,615</u></b>

### Parking Lot Management

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Candlestick Point SRA</i>	City Park of San Francisco	\$951,474	\$875,356
<i>Cardiff SB</i>	LAZ Parking California, LLC of San Diego	\$135,799	\$108,639
<i>Carlsbad SB</i>	LAZ Parking California, LLC of San Diego	\$108,405	\$86,724
<i>Carlsbad SB</i>	Sunset Parking Services LLC	\$88,776	\$45,903
<i>Leo Carrillo SP</i>	LAZ Parking California, LLC	\$24,407	\$17,568
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$157,525	\$0
<i>Point Mugu SP</i>	LAZ Parking California, LLC	\$54,832	\$20,753
<i>Robert H. Meyer Memorial SB</i>	LAZ Parking California, LLC	\$192,597	\$89,057
<i>San Elijo SB</i>	LAZ Parking California, LLC of San Diego	\$11,644	\$9,315
<i>Silver Strand SB</i>	LAZ Parking California, LLC of San Diego	\$162,845	\$130,276
<i>South Carlsbad SB</i>	LAZ Parking California, LLC of San Diego	\$45,788	\$36,630
<i>Torrey Pines SB</i>	LAZ Parking California, LLC of San Diego	\$795,871	\$636,697

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**Total for Parking Lot Management**\$2,729,963\$2,056,919**Restaurants and Catering**

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$454,849	\$17,306
<i>Asilomar SB</i>	ARAMARK Sports & Entertainment	\$6,180,528	\$531,525
<i>Bolsa Chica SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$50,661	\$7,105
<i>Columbia SHP</i>	Briggs Hospitality, LLC	\$327,017	\$8,175
<i>Columbia SHP</i>	Brown's Coffee & Sweets	\$210,658	\$14,746
<i>Columbia SHP</i>	Claudia Carlson & Lisa Taylor dba Columbia Mercantile	\$46,642	\$1,866
<i>Columbia SHP</i>	Jack Douglass Saloon	\$79,579	\$3,903
<i>Columbia SHP</i>	John & Jeanne Hand	\$108,200	\$9,217
<i>Columbia SHP</i>	Sycamore Landscape Corp	\$127,013	\$7,708
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$7,271,909	\$152,710
<i>Doheny SB</i>	Wheel Fun Rentals	\$137,197	\$24,695
<i>Hearst San Simeon SHM</i>	ARAMARK Sports & Entertainment	\$2,120,478	\$265,780
<i>Huntington SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$46,350	\$7,416
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$2,271	\$170
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$207,764	\$20,683
<i>Lake Valley SRA</i>	American Golf Corp	\$349,111	\$34,911

<i>Los Angeles State Historic Park</i>	Urban Green, LLC	\$605	\$60
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$1,065,040	\$127,985
<i>Marshall Gold Discovery SHP</i>	Susan Whitcomb	\$34,974	\$3,497
<i>Morro Bay SP</i>	Associated Pacific Constructors	\$1,124,305	\$76,379
<i>Old Town San Diego SHP</i>	Cousin's Old Town Candy Shop	\$256,759	\$38,514
<i>Old Town San Diego SHP</i>	El Fandango Restaurant	\$957,035	\$107,351
<i>Old Town San Diego SHP</i>	Old Town Family Hospitality Corp.	\$9,126,251	\$1,935,078
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$773,591	\$123,775
<i>Pismo SB</i>	Superior Guest Care	\$1,127,992	\$112,799
<i>Shasta SHP</i>	Blumb Bakery	\$25,588	\$2,559
<i>Topanga SP</i>	Castle Creek Properties, Inc.	\$217,257	\$21,726
<b>Total for Restaurants and Catering</b>		<b><u>\$32,429,624</u></b>	<b><u>\$3,657,642</u></b>

### Retail Sales and Gifts

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$145,764	\$9,410
<i>Asilomar SB</i>	ARAMARK Sports & Entertainment	\$492,065	\$354,014
<i>Auburn SRA</i>	Auburn Boat Club	\$869	\$11,136
<i>Auburn SRA</i>	Hotshots, Imaging Inc.	\$26,076	\$1,304
<i>Bolsa Chica SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$13,206	\$1,651

<i>Columbia SHP</i>	Claudia Carlson & Lisa Taylor dba Columbia Mercantile	\$355,726	\$13,779
<i>Columbia SHP</i>	Columbia Candle & Soap Works	\$176,079	\$5,282
<i>Columbia SHP</i>	E.C. Nelson Enterprises, Inc.	\$31,459	\$629
<i>Columbia SHP</i>	Floyd Oydegaard	\$51,510	\$2,912
<i>Columbia SHP</i>	Jack Douglass Saloon	\$1,282	\$77
<i>Columbia SHP</i>	John & Jeanne Hand	\$6,131	\$600
<i>Columbia SHP</i>	Kamice's Photographic Establishment	\$133,530	\$6,552
<i>Columbia SHP</i>	Maria and Kurt Laubhan	\$30,553	\$2,525
<i>Columbia SHP</i>	Maryann & David Brown	\$168,613	\$11,473
<i>Columbia SHP</i>	Matelot Gulch Mining Company	\$83,804	\$5,028
<i>Columbia SHP</i>	Parrotts Blacksmith	\$64,822	\$2,200
<i>Columbia SHP</i>	Sycamore Landscape Corp	\$38,305	\$2,304
<i>Columbia SHP</i>	Teri A. Van Buskirk	\$36,123	\$4,821
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$163,069	\$3,424
<i>Delta Sector</i>	Locke Foundation	\$889	\$60
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$19,366	\$2,130
<i>Folsom Lake SRA</i>	Granite Bay Food Service	\$18,296	\$2,196
<i>Hearst San Simeon SHM</i>	ARAMARK Sports & Entertainment	\$2,380,223	\$682,578
<i>Hearst San Simeon SHM</i>	Hearst Ranch Beef	\$211,111	\$19,683
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$164,877	\$16,488
<i>Huntington SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$31,644	\$5,063

<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$25,961	\$2,510
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$36,610	\$3,637
<i>Lake Valley SRA</i>	American Golf Corp	\$99,934	\$9,993
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$347,737	\$34,774
<i>Marshall Gold Discovery SHP</i>	American River Conservancy	\$800	\$190
<i>Marshall Gold Discovery SHP</i>	American River Conservancy	\$4,461	\$446
<i>Mendocino Headlands SP</i>	Mendocino Area Park Assoc. (M.A.P.A.)	\$8,534	\$0
<i>Millerton Lake SRA</i>	CMS Toys, LLC	\$364	\$40
<i>Millerton Lake SRA</i>	Lake Millerton Marinas, LLC	\$2,708	\$271
<i>Old Sacramento SHP</i>	Skalet Family Jewelers	\$1,176,746	\$47,070
<i>Old Town San Diego SHP</i>	Ana Salcedo	\$164,932	\$19,792
<i>Old Town San Diego SHP</i>	Antionette Fisher and Jonathon Berry dba Rust General Store	\$193,186	\$19,319
<i>Old Town San Diego SHP</i>	Artisan Imports, Inc.	\$670,457	\$75,355
<i>Old Town San Diego SHP</i>	Cousin's Old Town Candy Shop	\$770,248	\$115,537
<i>Old Town San Diego SHP</i>	Dana and Patrick Dugan dba Miners Gems & Minerals	\$244,111	\$25,632
<i>Old Town San Diego SHP</i>	Dana and Patrick Dugan dba Miners Gems & Minerals	\$151,629	\$15,921
<i>Old Town San Diego SHP</i>	Gum Saan	\$155,026	\$27,206
<i>Old Town San Diego SHP</i>	Holiday Traditions, Inc.	\$269,482	\$29,849
<i>Old Town San Diego SHP</i>	Old Town Family Hospitality Corp.	\$4,705,829	\$400,001

<i>Old Town San Diego SHP</i>	Racine & Laramie	\$757,947	\$8,326
<i>Old Town San Diego SHP</i>	Raymond and Minnie Tafoya	\$318,554	\$42,757
<i>Old Town San Diego SHP</i>	Raymond C. Tafoya	\$122,504	\$6,125
<i>Old Town San Diego SHP</i>	Raymond C. Tafoya dba San Diego House	\$165,095	\$17,748
<i>Old Town San Diego SHP</i>	Tinsmith Old Town	\$225,830	\$29,739
<i>Old Town San Diego SHP</i>	Toby's Candle Company	\$452,932	\$45,459
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$183,818	\$15,355
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$20,191	\$2,019
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$20,223	\$1,618
<i>Old Town San Diego SHP</i>	Toler, Inc.	\$191,857	\$19,186
<i>Old Town San Diego SHP</i>	Toler, Inc.	\$149,248	\$11,940
<i>Old Town San Diego SHP</i>	Welhelmina Manlo & Alice Altier	\$92,062	\$15,000
<i>Old Town San Diego SHP</i>	Wells Fargo Bank	\$36,509	\$0
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$818,710	\$130,994
<i>Pigeon Point Light Station SHP</i>	American Youth Hostel Assoc.	\$293	\$0
<i>Point Montara Light Station</i>	American Youth Hostel Assoc.	\$4,586	\$0
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$94,753	\$7,580
<i>Statewide</i>	Pride Industries	\$1,097,018	\$34,454
<b>Total for Retail Sales and Gifts</b>		<b><u>\$18,626,281</u></b>	<b><u>\$2,383,161</u></b>

### Snackbars, Beachstands and Mobile Food Services

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$112,875	\$5,435

<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$63,350	\$10,453
<i>Bolsa Chica SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$6,358	\$8,915
<i>Carlsbad SB</i>	Flippin Pizza 5 La Costa, LLC	\$244	\$153
<i>Carnegie SVRA</i>	Motomart at Carnegie	\$95,185	\$9,518
<i>China Camp SP</i>	Frank Quan	\$12,963	\$1,312
<i>Columbia SHP</i>	Brown's Coffee & Sweets	\$13,521	\$946
<i>Columbia SHP</i>	Columbia Candy Kitchen, Inc.	\$595,081	\$29,754
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$601,316	\$12,628
<i>Doheny SB</i>	Wheel Fun Rentals	\$83,970	\$15,115
<i>Folsom Lake SRA</i>	Annie's Sno Biz	\$1,732	\$600
<i>Folsom Lake SRA</i>	Big Chill Ice Cream Float	\$14,643	\$1,464
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$18,569	\$2,043
<i>Folsom Lake SRA</i>	Granite Bay Food Service	\$26,451	\$3,174
<i>Folsom Lake SRA</i>	Robert and Chris McIntyre	\$44,266	\$3,828
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$26,999	\$2,700
<i>Hollister Hills SVRA</i>	Faultline Powersports, Inc.	\$64,190	\$4,814
<i>Huntington SB</i>	Playland Concessions Inc. dba BABES Catering & Rentals	\$36,865	\$5,898
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$51,466	\$5,092
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$1,541	\$131



<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$797	\$80
<i>Mount Tamalpais SP</i>	Sharon Worlund	\$23,622	\$2,835
<i>Old Town San Diego SHP</i>	Ana Salcedo	\$253,221	\$72,409
<i>Old Town San Diego SHP</i>	Cygnnet Theatre	\$31,337	\$940
<i>Old Town San Diego SHP</i>	Holiday Traditions, Inc.	\$28,598	\$3,146
<i>Prairie City SVRA</i>	Mud Mart	\$17,556	\$878
<i>San Buenaventura SB</i>	The Baja Oyster Company, Inc.	\$100,341	\$5,517
<i>San Clemente SB</i>	Calafia Beach Café	\$108,060	\$12,967
<i>San Luis Reservoir SRA</i>	Jose Soberanes	\$17,515	\$1,752
<i>Seacliff SB</i>	The Beach Shack	\$50,220	\$3,924
<i>Silver Strand SB</i>	Silver Strand Café Grill	\$31,804	\$4,463
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$106,109	\$8,489
<i>Twin Lakes SB</i>	Nader Javid dba Seabright Beach Mobile Concession	\$1,500	\$210
<b>Total for Snackbars, Beachstands and Mobile Food Services</b>		<b><u>\$2,642,265</u></b>	<b><u>\$241,582</u></b>

### Theatre Arts Facilities

Unit Name	Operator Name	Gross Receipts	Rent To State
<i>Columbia SHP</i>	Briggs Hospitality, LLC	\$415,567	\$6,798
<i>Hearst San Simeon SHM</i>	Destination Cinema, Inc.	\$2,531,364	\$221,769
<i>Old Town San Diego SHP</i>	Cygnnet Theatre	\$975,163	\$34,092

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Total for Theatre Arts Facilities

\$3,922,094

\$262,659

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**CONCESSIONS AND OPERATING AGREEMENT TOTALS FOR THE CURRENT FISCAL YEAR**

*Gross Receipts*

*Rent To State*

*Facility Maintenance*

\$106,231,853

\$15,619,563

\$1,739,504

## **California State Parks Mission**

*To provide for the health, inspiration and education of the people of California  
by helping to preserve the state's extraordinary biological diversity,  
protecting its most valued natural and cultural resources,  
and creating opportunities for high-quality outdoor recreation.*

## **Concessions Program Mission**

*To enhance the park visitor's recreation and educational experience  
through partnerships with public and private entities  
to provide products and services.*

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**Edmund G. Brown, Jr.**  
**Governor**

**John Laird**  
**Secretary for Resources Agency**

**Major General Anthony Jackson, USMC (Ret)**  
**Director**

**CALIFORNIA STATE PARKS**  
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