

Concessions Annual Report Fiscal Year 2009-2010

Director's Statement Concessions Annual Report FY 2009/10

California State Park concessionaires enhance our park visitor experience through a variety of educational and recreational opportunities. Products and services include alternative camping facilities, food provisions, retail stores, recreation equipment rentals, marina operations, educational tours, equestrian activities, and off-highway motor vehicle services. Such products and services would not be possible without the assistance of concessionaires.

During fiscal year 2009/10, the Concessions Program executed 22 new concession contracts, in addition to three operating agreements, described in Section D of this report. New contracts include the Lake Oroville SRA-Bidwell Marina operation which provides \$4,200,000 in needed facility improvements; Columbia SHP City & Fallon hotels with new rental cottages; and our first demonstration greenhouse at MacKerricher SP. In addition to the increased revenue potential offered through concession contracts, California State Parks appreciates facility improvements that would not otherwise be possible through limited public resources. Featured within this report is the historic restoration of the Cosmopolitan Restaurant and Hotel in Old Town San Diego SHP, which adds the first overnight lodging accommodation within the park in over 40 years. Overall, concession revenue to California State Parks increased over the prior fiscal year despite the statewide economic challenges.

This report, prepared pursuant to Section 5080.21 of the California Public Resources Code, presents a comprehensive picture of the State Park concession activity during Fiscal Year 2009/10. We hope you find this information useful.

Ruth Coleman Director



Photo by Jim Block

Old Town San Diego SHP – Cosmopolitan Hotel









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Huntington State Beach



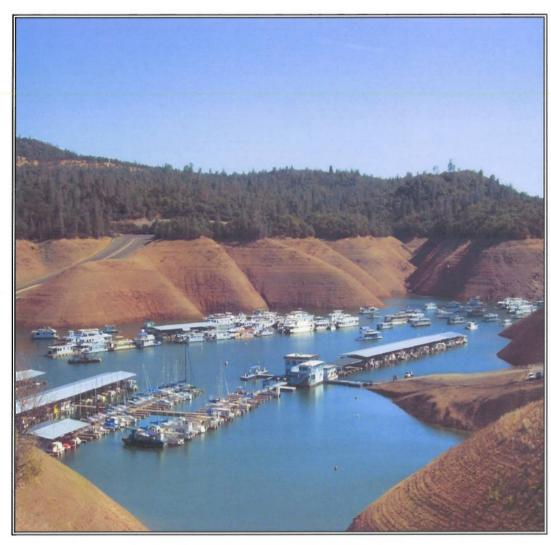


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South Carlsbad State Beach

El Capitan State Beach

Section A Concession Program Summary



Lake Oroville SRA – Bidwell Marina

Section A contains statistics and graphic comparisons of concession program activities.

Components Include:

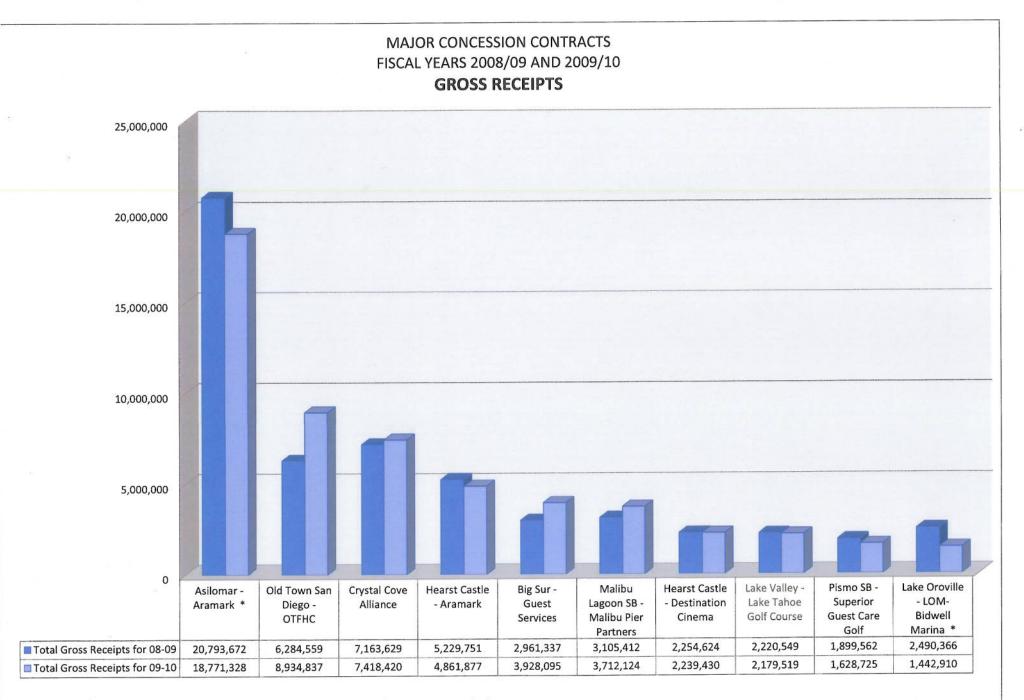
- Total number of Concession Contracts and Operating Agreements
- Gross Receipts and Rent to the State
- Major concession contracts
 and corresponding revenue
- Five year comparison chart of concession contributions
- Summary of concessions and operating agreement activities by type

CONCESSIONS PROGRAM SUMMARY FISCAL YEAR 2009-2010

Division	Concessi Operatio		Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
Northern Field Divisi	on						
Capital District	2	\$783,132	\$39,437	\$1,958	2	\$0	\$0
Central Valley District	22	\$3,447,043	\$213,756	\$2,823	0	\$0	\$0
Diablo Vista District	7	\$880,333	\$695,453	\$0	6	\$0	\$0
Gold Fields District	19	\$1,781,361	\$565,225	\$0	3	\$0	\$0
Marin District	7	\$2,757,895	\$553,965	\$14,455	2	\$54,545	\$12,778
Mendocino District	7	\$555,265	\$26,249	\$0	2	\$0	\$0
Monterey District	9	\$22,907,005	\$2,580,381	\$664,969	1	\$0	\$0
Northern Buttes District	9	\$3,131,664	\$305,852	\$0	0	\$0	\$0
Russian River District	1	\$36,419	\$2,213	\$0	1	\$0	\$0
Santa Cruz District	8	\$1,915,737	\$226,358	\$0	1	\$0	\$0
Sierra District	9	\$2,335,454	\$552,762	\$0	4	\$476,681	\$15,300
	100	\$40,531,307	\$5,761,651	\$684,205	22	\$531,226	\$28,079

Division	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
OHMVR Division							
Hollister Hills District	1	\$533,103	\$39,983	\$0	0	\$0	\$0
Hungry Valley District	0	\$0	\$0	\$0	0	\$0	\$0
Oceano Dunes District	11	\$5,190,097	\$414,086	\$0	2	\$0	\$0
Ocotillo Wells District	1	\$54,572	\$5,457	\$0	0	\$0	\$0
Twin Cities District	3	\$984,487	\$58,590	\$2,310	1	\$0	\$0
	16	\$6,762,258	\$518,116	\$2,310	3	\$0	\$0
Southern Field Division							
Angeles District	6	\$4,205,655	\$342,283	\$0	11	\$0	\$0
Channel Coast District	9	\$583,089	\$74,574	\$0	3	\$0	\$0
Colorado Desert District	2	\$136,062	\$13,641	\$0	3	\$0	\$0
Inland Empire District	1	\$410,252	\$25,343	\$0	2	\$0	\$391,211
Orange Coast District	5	\$8,265,433	\$296,464	\$891,588	2	\$0	\$0
San Diego Coast District	41	\$16,890,827	\$3,126,720	\$46,173	4	\$0	\$0
San Luis Obispo Coast District	5	\$8,736,960	\$1,480,208	\$4,352	4	\$1,439,252	\$71,963
Tehachapi District	1	\$414,161	\$38,553	\$0	0	\$0	\$0
	70	\$39,642,438	\$5,397,786	\$942,114	29	\$1,439,252	\$463,174

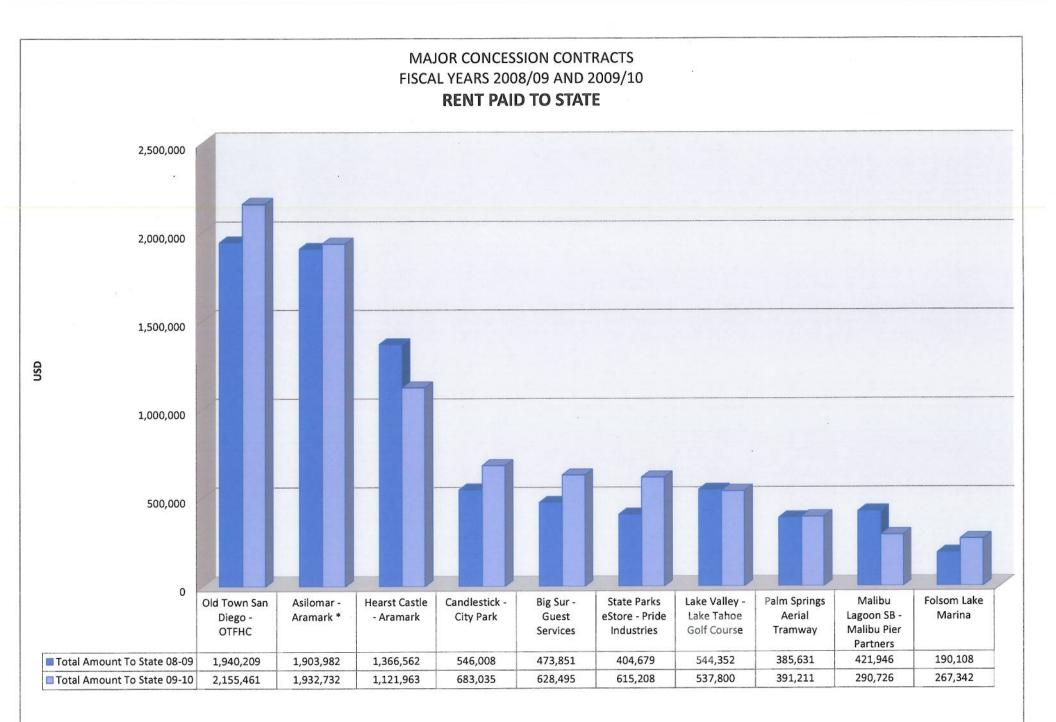
Division	a e	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
Statewide								100 - 100 -
Statewide		4	\$949,073	\$620,930	\$0	0	\$0	\$0
		4	\$949,073	\$620,930	\$0	0	\$0	\$0
GRAND TOTAL		190	\$87,885,077	\$12,298,483	\$1,628,628	54	\$1,970,478	\$491,253



* Revenue combined for two different concession operators during the reporting period

Section A - Concession Program Summary

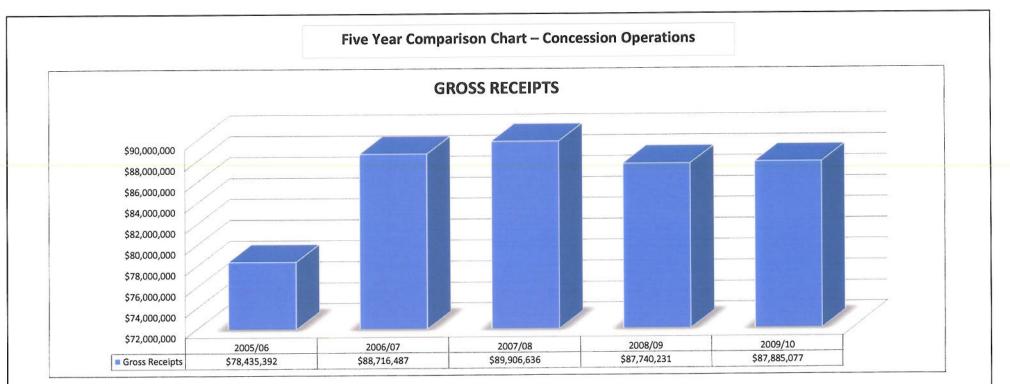
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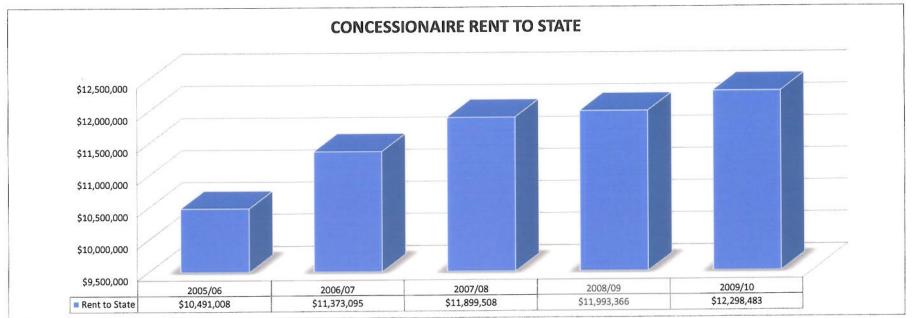


* Rent combined for two different concession operators during the reporting period

Section A - Concession Program Summary

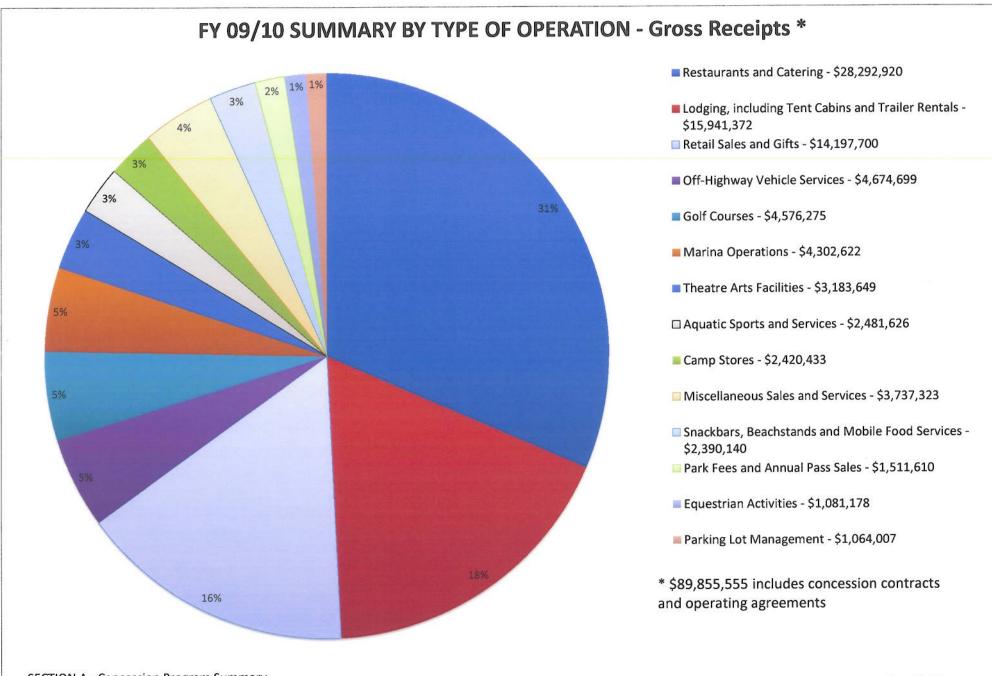
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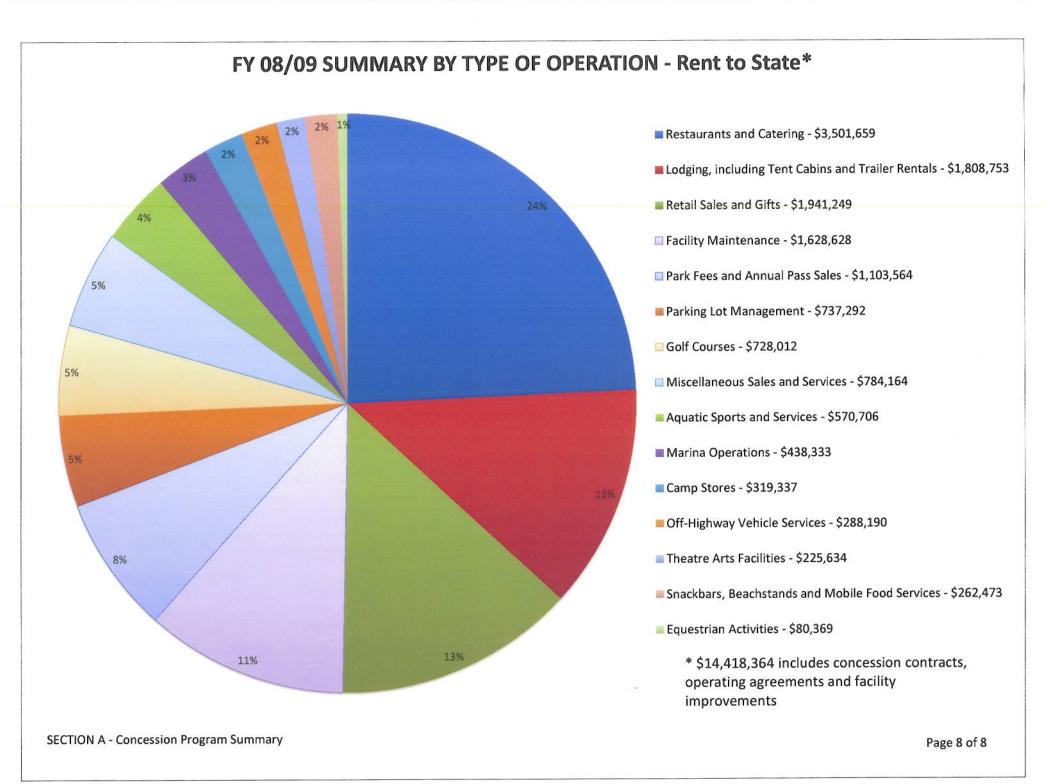
Section A - Concession Program Summary

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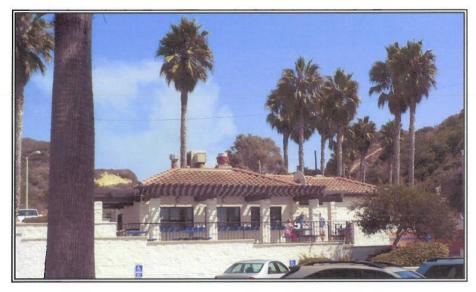


SECTION A - Concession Program Summary

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Section B Concession Contract Revenue Statement



San Clemente State Beach – Calafia Beach



MacKerricher State Park Greenhouse

- Section B presents a comparative analysis of concessions, including non-profit concessions, that operated in California State Parks during fiscal years 2008/09 and 2009/10. The information is presented in alphabetical order by park unit.
- Revenue figures include gross receipts and rental payments as reported by concessionaires. Figures may include park fees/pass sales where the concessionaire has such responsibility. The section also references facility maintenance and improvements funded by concessionaires.
- In most cases, contract terms include a provision to adjust the minimum annual rent based on the Consumer Price Index (CPI) during the term of the contract. Rent may also include late payments and related penalties. Such provisions will create variations between gross receipts and rental information.
- Non-profit concessions typically provide a park visitor product or service that could not otherwise be provided through public resources with minimal or no cost to the visitor.

CONCESSION CONTRACTS AND REVENUE STATEMENT Fiscal Years 2008/09 and 2009/10

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	DSS RECEIPT	S AND RENT
Park Unit: Andrew Molera SP		District Monterey Dist	rict		
Molera Horseback Tours of Big Sur Horseback riding tours	5/6/2003 5/5/2013 In Term	\$2000/month or 12% of gross receipts, whichever is greater, during seasonal months of operation.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$163,680 \$9,021	09-10 \$196,430 \$17,956 \$0
Ventana Wildlife Society Wildlife Sanctuary	1/1/2007 12/31/2012 In Term	Develop, organize and operate an environmental education and research center.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
Park Unit: Angel Island SP		District Marin District			
Alcatraz Cruises, LLC Alcatraz/Angel Island tours & ferry service	4/1/2007 3/31/2008 Month to Month	15% of gross receipts collected for Angel Island portion of tour, \$1.00 per bicycle, and 2% for dock maintenance, for each month of operation, plus collection of day use fees.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$366,205 \$117,292 \$6,523	09-10 \$476,289 \$142,514 \$7,854
Blue and Gold Ferry Service Ferry service from San Francisco	6/1/1999 5/31/2009 Month to Month	15% of monthly gross receipts for rent, 2% for dock maintenance, plus collection of day use fees.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$420,191 \$140,397 \$6,583	09-10 \$417,803 \$137,246 \$6,601

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	OSS RECEIPTS	AND RENT
Milton McDonogh Tiburon Ferry Service	1/1/1992 12/31/1993 Month to Month	9% of first \$21,000/month, plus 11% of all fare receipts over \$21,000/month, plus collection of day use fees. Contract negotiations pending.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$806,916 \$215,227	09-10 \$743,571 \$197,328 \$0
Urban Park Concessionaires Café, tours, retail and rental	9/1/1989 8/31/2009 Month to Month	2% of gross receipts up to \$150,000, 3% next \$100,000; 5% of next \$250,000; 7.5% of next \$250,000; plus 10% over \$750,000 of gross receipts; audio tours 5% up to \$100,000 and 10% over; tram tours 5% up to \$250,000 and 10% over; and 10% bike rentals.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$1,202,986 \$79,564	09-10 \$1,073,249 \$72,162 \$0
Park Unit: Anza-Borrego Desert SP		District Colorado Dese	rt District		
California Overland Off road vehicle tours	4/1/2005 3/31/2007 Month to Month	\$1,000/year or 10% of all gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$75,156 \$7,516	09-10 \$112,402 \$11,241 \$0
Park Unit: Armstrong Redwoods SNR		District Russian River I	District		
Armstrong Woods Pack Station Horseback riding tours	9/1/1996 8/31/2006 Month to Month	5% of first \$30,000 of annual gross receipts, plus 7% of annual gross receipts over \$30,000.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$45,728 \$2,784	09-10 \$36,419 \$2,213 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	OSS RECEIPTS	AND RENT
Park Unit: Asilomar SB		District Monterey Dist	rict		
ARAMARK Sports & Entertainment Asilomar Conference Grounds Delaware North Parks Services at Asilomar Asilomar Conference Grounds	10/1/2009 9/30/2029 In Term 6/1/1997 5/31/2007 Terminated	\$1,900,000/annually or 8.6% of gross receipts, whichever is greater; 2% of gross receipts for facility improvement; and \$200,000 for resource support and \$500,000 operational support annually; and \$15,000,000 for ADA improvements. \$1,000,000/year or 8.61% of gross receipts up to \$14.93 million, plus 25% of gross receipts over \$14.93 million, whichever is greater; 5% of gross receipts for facility improvements; \$486,000/year for DPR operational support. Terminated 9/13/2009.	Fiscal Year RECEIPTS RENT FACILITIES Fiscal Year RECEIPTS RENT FACILITIES	08-09 08-09 \$20,793,672 \$1,903,982 \$1,039,682	09-10 \$13,969,356 \$1,519,298 \$279,387 09-10 \$4,801,972 \$413,434 \$240,242
Park Unit: Auburn SRA		District Gold Fields Dis	trict		
American River Concession Outfitters Whitewater rafting & hiking	3/1/2010 2/28/2011 In Term	Rent from 39 separate contracts based on flat fee and tour participant fee. Contracts renew annually. All rent supports the park unit operations.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$257,325	09-10 \$0 \$240,546 \$0
Auburn Boat Club Slip and mooring rental	1/1/2007 9/30/2008 Month to Month	\$50/month or 10% of gross receipts excluding gasoline sales, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$11,967 \$1,339	09-10 \$22,678 \$2,424 \$0
Hotshots, Imaging Inc. Photography	5/1/2005 9/30/2005 Month to Month	\$50/month or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$27,194 \$1,350	09-10 \$44,462 \$2,291 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu:	Rental Terms s	GRC	DSS RECEIPT	S AND RENT
P.S. Photos Photography service Park Unit: Big Basin Redwoods SP	5/1/2005 8/31/2005 Month to Month	\$25/month or 5% of gross receipts, whichever amount is greater. District Santa Cruz Dist	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$3,943 \$141	09-10 \$7,858 \$128 \$0
Urban Park Concessionaires Campstore, gift shop, tent cabins	10/1/2007 9/30/2017 In Term	\$5,000/month or 16.5% monthly gross receipts, whichever is greater, plus minimum \$218,000 capital investment.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$807,953 \$141,967	09-10 \$890,865 \$155,431 \$0
Park Unit: Bolsa Chica SB		District Orange Coast I	District		
Bolsa Chica Beach Concession Group Beach stands	1/1/2003 12/31/2013 Assignment	\$20,000/year or 12.5% of annual gross receipts April-September and 6% of gross receipts October-March except for catering services at 15.5% of gross receipts; and 1% for Maintenance. Assigned to Playland Concessions 7/1/09.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$114,702 \$21,002	09-10 \$0 \$0 \$0
Playland Concessions Inc. dba Wheel Fun Beach Stands Bolsa Chica SB	1/1/2003 12/31/2013 In Term	\$20,000/year or 12.5% of annual gross receipts April-September and 6% of gross receipts October-March except for catering services at 15.5% of gross receipts; and 1% for maintenance. Assigned from Bolsa Chica Beach Concession Group.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$137,804 \$20,422 \$1,378

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	DSS RECEIPT	S AND RENT
Park Unit: Bothe-Napa Valley SP		District Diablo Vista D	istrict		
Triple Creek Horse Outfit Horseback riding Park Unit: Candlestick Point SRA	7/1/2003 6/30/2008 Month to Month	\$350/month or 10% of gross receipts up to \$3,500, plus 12% of gross receipts over \$3,500. District Diablo Vista D	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$42,550 \$4,896	09-10 \$39,760 \$0 \$0
City Park of San Francisco Event parking	1/1/1993 12/31/1997 Month to Month	92% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$593,487 \$546,008	09-10 \$742,430 \$683,035 \$0
Park Unit: Cardiff SB		District San Diego Coa	st District		
Babe's at the Beach Snackbar, beachstand	3/1/2008 2/28/2010 Terminated	\$2400/year or 15% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$5,786 \$802	09-10 \$599 \$81 \$0
Espresso by the Sea Mobile coffee cart	10/1/2007 9/30/2009 Terminated	\$2,400/year or 15% of gross receipts, whichever is greater. Seasonal and weekend operation.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$12,348 \$1,852	09-10 \$5,938 \$891 \$0
Park Unit: Carlsbad SB		District San Diego Coa	st District		
Carlsbad Paddle Sports Kayak Instruction	9/4/2008 9/3/2009 Terminated	10% of monthly gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$600 \$61	09-10 \$120 \$12 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract State	Rental Terms Js	GRO	DSS RECEIPT	S AND RENT
Carlsbad Paddle Sports Kayak Instruction	10/30/2009 10/29/2010 In Term	10% of monthly gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$80 \$8 \$0
So Cal Surf Lessons Frazee Beach Surf Lessons	6/1/2009 5/31/2014 In Term	\$200/year or 12% of gross receipts whichever is greater June-August; 12% gross receipts remainder of year.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$2,558 \$307	09-10 \$17,107 \$2,053 \$0
Sunset Parking Services LLC Sunset Parking Services LLC	3/1/2010 2/28/2011 In Term	\$70,000 Minimum annual rent or the following percentages of gross receipts, whichever is greater. 50% of gross receipts up to \$140,000 plus 60% of gross receipts over \$140,000	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$84,513 \$42,257 \$0
Park Unit: Carmel River SB		District Monterey Dist	rict		
Serendipity Farms Demonstration organic farm	2/1/2008 1/31/2013 In Term	5% of gross receipts in Year 1; \$5,000 or 10% of gross receipts, whichever is greater, in subsequent years.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$3,402 \$340 \$0
Park Unit: Carnegie SVRA		District Twin Cities Dis	trict		
Motomart at Carnegie OHV parts and supply store	10/1/1991 9/30/1996 Terminated	\$800/month or 5% of monthly gross receipts, whichever is greater. New contract effective 7/1/2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$873,677 \$43,684	09-10 \$695,021 \$34,751 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms s	GRC	DSS RECEIP	TS AND RENT
Park Unit: Carpinteria SB		District Channel Coast	District		
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan, Gaviota, Refugio	8/1/2009 7/31/2011 In Term	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$26,930 \$2,693 \$0
Park Unit: China Camp SP		District Marin District			
Frank Quan Historic Village operations	3/1/1999 2/28/2009 Month to Month	\$600/year or 10% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$14,497 \$1,450	09-10 \$15,823 \$1,580 \$0
Park Unit: Clear Lake SP		District Northern Butt	es District		
Recreation Resource Management Clear Lake camp store, marina and cabins	6/1/2005 1/31/2007 Month to Month	8% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$88,478 \$7,078	09-10 \$65,433 \$5,235 \$0
Park Unit: Columbia SHP		District Central Valley	District		
A. deCosmos Daguerrean Studio Daguerrotype Photo Studio	6/1/1991 5/31/1995 Terminated	\$200/month or 4% of monthly gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$14,172 \$567	09-10 \$0 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu:	Rental Terms s	GRC	DSS RECEIPT	S AND RENT
A. deCosmos Daguerrean Studio Daguerrean Photo Studio	8/1/2008 7/31/2018 Assignment	\$5000/year or 5% of annual gross receipts, whichever is greater. Assigned to Kamice's Photographic Establishment 8/1/2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$74,128 \$3,182	09-10 \$36,031 \$1,652 \$0
Briggs Hospitality, LLC City & Fallon Hotel Complexes, Bart's Black Skillet	5/1/2010 6/30/2013 In Term	\$25,000/year or 2.5% of first \$1 million in gross receipts and 3% over \$1 million, whichever is greater. Rent offset up to \$25,000 for annual marketing investment. Operated May 2010 under Early Entry Permit. Contract effective 7/1/2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$59,256 \$0 \$0
Brown's Coffee & Sweets Brown's Coffee & Sweet Shop	1/1/1997 12/31/2007 Month to Month	\$8,750/year or 7% of gross receipts, whichever is greater, plus 1% of annual gross reciepts for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$206,368 \$14,935	09-10 \$204,999 \$14,605 \$682
Columbia Candle & Soap Works Candle & soap shop	6/1/1997 5/31/1999 Month to Month	\$200/month or 3% of monthly gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$179,016 \$5,370	09-10 \$164,642 \$4,939 \$0
Columbia Candy Kitchen, Inc. Candy store	11/1/2005 10/31/2015 In Term	\$27,600/year or 5% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$669,878 \$34,688	09-10 \$643,858 \$34,041 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	DSS RECEIPT	S AND RENT
Columbia City Hotels LLC City & Fallon Hotels Complexes	2/1/2002 1/31/2004 Terminated	\$2,000/month or 2.5% of gross receipts up to \$100,000, and 3% over \$100,000. \$5,000/year for conservation, 2% of gross receipts for maintenance; \$30,000/year rent abatement for marketing. New contract to Briggs Hospitality LLC in May 2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$778,576 \$23,202 \$10,026	09-10 \$0 \$0 \$0
Columbia City Hotels LLC Jenny Lind Restaurant (fomerly Columbia House)	5/1/2008 5/31/2008 Terminated	\$787/month or 3.8% of gross receipts, whichever is greater; 1% of gross receipts for maintenance. Rent abatement for up to \$30,000 for facility improvements to commence operation. New contract to Briggs Hospitality LLC in May 2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$120,103 \$2,824	09-10 \$0 \$0 \$0
Fancy Dry Goods and Clothing Store Dry goods & clothing store	4/1/2002 3/31/2012 Assignment	\$5,000/year or 7% of annual gross receipts, whichever is greater. Assigned to Teri Van Buskirk effective 5/1/2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$78,685 \$5,466	09-10 \$23,538 \$4,148 \$0
Floyd Oydegaard Columbia Bookseller's and Stationary	8/1/2000 7/31/2010 In Term	\$150/month or 1.5% of gross receipts during contract years 1 through 3. \$200/month or 3% of gross receipts during contract years 4 through 10.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$49,456 \$2,802	09-10 \$43,906 \$2,787 \$0
J.C. Miller, Carpenter & Joiner Carpenter shop	8/1/1998 7/31/2008 Terminated	\$150/month or 4% of monthly gross receipts, whichever is greater, plus 1% of annual gross receipts for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$4,314 \$450	09-10 \$0 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	DSS RECEIPT	S AND RENT
Jack Douglass Saloon Food and beverages	6/1/2002 5/31/2012 In Term	\$300/month or 4% of monthly gross receipts, whichever is greater in years 1 and 2. Years 3 through 10 minimum monthly of \$600 or 6% of monthly gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$220,961 \$13,095	09-10 \$222,910 \$13,323 \$0
John & Jeanne Hand St. Charles Saloon	7/1/2001 6/30/2011 In Term	\$1,000/month or 8% of monthly gross receipts, whichever sum is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$114,457 \$12,831 \$392	09-10 \$131,947 \$12,339 \$1,319
Kamice's Photographic Establishment Photographic studio	8/1/2008 7/31/2018 In Term	\$5,000/year or 5% of gross receipts, whichever is greater. Assigned from A. DeCosmos Daguerrean Studio 8/1/2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$1,026 \$51 \$0
Maria and Kurt Laubhan The Farmer's Friend Seed & Garden Store	12/1/2009 11/30/2011 In Term	\$500/month or 5% of annual gross receipts, whichever is greater; and facility improvement investment. Early Entry Permit granted.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$63,540 \$6,928 \$0
Maryann & David Brown Pioneer Emporium Gift Shop	6/1/1997 5/31/2007 Month to Month	\$850/month or 7% of monthly gross receipts, whichever is greater, plus 1% of monthly gross receipts for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$82,688 \$10,006	09-10 \$82,237 \$10,290 \$822
Maryann & David Brown Towle & Leavitt Historic Retail Shop	2/1/2006 1/31/2011 In Term	\$14,000/year or 7% of annual gross receipts up to \$200,000 plus 8% over \$200,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$152,258 \$10,658	09-10 \$153,076 \$14,846 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms	GRC	DSS RECEIPT	S AND RENT
Masons of California Use of meeting hall	6/1/1999 5/31/2049 In Term	\$1.00/year plus care and maintenance of the Masonic Temple and provision of interpretive exhibit for public benefit.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
Matelot Gulch Mining Company Mine tours,supplies, & gold panning	6/1/2000 5/31/2010 Month to Month	\$12,000/year or 6% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$202,998 \$12,180	09-10 \$177,745 \$12,201 \$0
Native Sons of the Golden West Columbia parlor #258	6/1/2002 5/31/2007 Month to Month	\$1.00/year plus care and maintenance of Masonic Temple and provision of public interpretive exhibit.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
Parrott's Blacksmith Blacksmith shop	7/1/1998 6/30/2008 Month to Month	\$150/mo or 3% of gross receipts, whichever is greater	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$59,244 \$2,128	09-10 \$57,296 \$2,280 \$0
Paul & Mary Gjerde Columbia Mercantile historic grocery store	7/1/1998 6/30/2000 Terminated	\$500/month or 4% of monthly gross receipts, whichever is greater. New contract effective 12/1/2009.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$426,546 \$17,062	09-10 \$182,775 \$7,311 \$0
Paul & Mary Gjerde Columbia Mercantile historic grocery store	12/1/2009 11/30/2014 In Term	\$15,000/annual or 4% of \$350,000 in gross receipts and 5% over \$350,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$246,356 \$9,854 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu:	Rental Terms s	GRC	DSS RECEIPT	S AND RENT
Quartz Mountain Stage Line Stage rides & horseback tours	7/1/1999 6/30/2009 Month to Month	8.025% of monthly gross receipts plus \$250/mo for use of Tin Barn and/or Corral Site if used.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$154,833 \$12,425	09-10 \$144,938 \$11,631 \$0
Sierra Repertory Theatre, Inc. Fallon House Theatre	4/6/2010 12/31/2010 In Term	\$7,000/year or 2% of annual gross receipts, whichever is greater. In Contract year 1, minimum annual rent shall be proportionate the the period of operation.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$316,059 \$6,321 \$0
Teri A. Van Buskirk Fancy Dry Goods & Clothing Store	4/1/2002 3/31/2012 In Term	\$5,000/year or 7% of annual gross receipts, whichever is greater. Assignment from Lindy Miller dba Fancy Dry Goods effective 5/1/2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$5,500 \$385 \$0
University of the Pacific, Dentistry Interpretive dental exhibit	4/1/1998 3/31/2008 Month to Month	Care and maintenance of an interpretive dental office display for public benefit.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
Park Unit: Crystal Cove SP		District Orange Coast I	District		
Crystal Cove Alliance Historic District lodging, restaurants & catering	5/1/2006 4/30/2026 In Term	\$50,000/year or 2.1 % of gross reciepts, whichever is greater for retaurants, catering, rentals, cottages and tram tickets; plus 12% of gross receipts for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$7,163,629 \$150,436 \$859,636	09-10 \$7,418,420 \$155,787 \$890,210

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms	GRC	DSS RECEIPT	S AND RENT
Park Unit: D.L. Bliss SP		District Sierra District			
Tahoe Adventure Company Hiking, biking, skiing tours	1/1/2006 12/31/2006 Terminated	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in multiple Sierra District units.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$1,330 \$245	09-10 \$0 \$0 \$0
Tahoe Adventure Company Hiking, biking and kayaking	1/1/2009 12/31/2013 In Term	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'berg Sugar Pine Point units. All revenue reported under D.L. Bliss.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$570 \$307	09-10 \$6,850 \$877 \$0
Park Unit: Delta Sector		District Gold Fields Dis	trict		
Locke Foundation Locke Boarding House	5/1/2008 4/30/2013 In Term	\$250/year or 5% monthly gross receipts, whichever is greater, for sale of interpretive materials; and provide interpretive tours.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$3,008 \$150	09-10 \$60 \$153 \$0
Park Unit: Doheny SB		District Orange Coast I	District		
Wheel Fun Rentals Beach stand and rentals	5/1/2007 4/30/2017 In Term	\$65,000/year or 18% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$455,232 \$81,940	09-10 \$429,599 \$77,328 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms s	GRC	DSS RECEIPT	rs and rent
Park Unit: Donner Memorial SP		District Sierra District			
Donner Lake Water Sports Water craft and beach rentals	4/1/2008 3/31/2013 In Term	\$10,000/year or 11% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$87,980 \$9,924	09-10 \$88,030 \$9,683 \$0
Tahoe Adventure Company Hiking, biking and kayaking	1/1/2009 12/31/2013 In Term	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'berg Sugar Pine Point units. All revenue reported under D.L. Bliss.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$0 \$0 \$0
Park Unit: Ed Z'berg Sugar Pine Point SP		District Sierra District			
Tahoe Adventure Company Hiking, biking	1/1/2009 12/31/2013 In Term	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'berg Sugar Pine Point units. All revenue reported under D.L. Bliss.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$0 \$0 \$0
Park Unit: El Capitan SB		District Channel Coast	District		
California Camp Stores Beach stores Gaviota, El Capitan, Refugio	4/1/2008 3/31/2018 In Term	\$60,000/year or 12% of gross receipts whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$81,138 \$9,737	09-10 \$139,837 \$16,780 \$0
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan, Gaviota, Refugio	8/1/2009 7/31/2011 In Term	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$14,755 \$1,476 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu:	Rental Terms s	GRC	DSS RECEIPTS	5 AND RENT
Park Unit: Emerald Bay SP		District Sierra District			
Kayak Tahoe Guided kayak tours	7/1/2006 6/30/2011 In Term	\$1000/year or 10% of first \$50,000 of gross receipts plus 15% over \$50,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$21,004 \$2,978	09-10 \$20,439 \$2,044 \$0
Park Unit: Folsom Lake SRA		District Gold Fields Dis	trict		
Adventure Sports Canoe and kayak rental	4/1/2005 3/31/2006 Month to Month	10% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$44,686 \$4,469	09-10 \$41,087 \$4,109 \$0
Big Chill Ice Cream Float Floating food concession	4/1/2005 3/31/2006 Month to Month	\$100/month or 10% of gross receipts whichever is greater, during the months of operation (Memorial Day through Labor Day Weekend).	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$5,401 \$540	09-10 \$10,043 \$1,005 \$0
California Canoe and Kayak Canoe and kayak rentals	4/1/2005 3/31/2006 Month to Month	10% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$18,488 \$1,849	09-10 \$19,991 \$1,999 \$0
Christensen Enterprises, Inc Folsom Lake Marina	1/1/1984 12/31/2007 Month to Month	11% of annual gross receipts excluding gate receipts, plus 11% of the first \$100,000 of gate receipts and 50% over \$100,000; plus \$.02/gallon on petroleum products.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$1,052,993 \$190,108	09-10 \$1,126,630 \$267,342 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	DSS RECEIP	TS AND RENT
Current Adventures	5/1/2005	10% of gross receipts.	Fiscal Year	08-09	09-10
Kayak classes & tours	4/30/2006		RECEIPTS	\$9,163 \$916	\$7,823 \$896
	Month to Month	nth to Month	RENT FACILITIES	Ş910	\$0
Folsom Lake Boat Rental	8/1/2004	\$4,500/year or 12% of monthly gross	Fiscal Year	08-09	09-10
Ski boat rental	12/31/2005	receipts, whichever amount is greater.	RECEIPTS	\$22,263	\$45,213
	Month to Month		RENT	\$2,048	\$5,425
			FACILITIES		\$0
Granite Bay Food Service	4/1/2007	\$330/month or 12% of gross receipts,	Fiscal Year	08-09	09-10
Mobile food service	4/30/2007	whichever is greater. h	RECEIPTS	\$19,935	\$36,560
	Month to Month		RENT	\$2,392	\$4,387
			FACILITIES		\$0
Granite Bay Rentals, Inc.	6/18/2004	\$5000/year or 16% of monthly gross	Fiscal Year	08-09	09-10
Personal watercraft rentals	12/31/2004	receipts, whichever is greater. Name change from Twin City Motorsports.	RECEIPTS	\$17,622	\$35,269
	Month to Month	• • •	RENT	\$2,819	\$5,645
			FACILITIES		\$0
Mobile Boat Service	1/1/2005	10% of gross receipts.	Fiscal Year	08-09	09-10
Boat towing service	12/31/2005		RECEIPTS	\$15,956	\$19,967
	Month to Month		RENT	\$1,583	\$1,997
			FACILITIES		\$0
Papi's Kitchen	12/1/2007	\$7,500/year or 10% of monthly gross	Fiscal Year	08-09	09-10
Beach stand	12/31/2007	receipts, whichever is greater.	RECEIPTS	\$15,685	\$29,045
	Month to Month		RENT	\$1,568	\$2,905
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu:	Rental Terms s	GRC	DSS RECEIPT	S AND RENT
Rafter's Toe Raft towing service	5/1/2005 9/30/2005 Month to Month	\$100/month or 5% of gross receipts, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$24,031 \$1,306	09-10 \$50,351 \$2,518 \$0
Shadow Glen Riding Stables Boarding stables/horse rentals	8/1/2003 7/31/2005 Month to Month	\$6,000/year or 4% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$152,087 \$6,534	09-10 \$142,706 \$6,466 \$0
Total Body Fitness Fitness program	5/1/2005 4/30/2006 Month to Month	10% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$8,920 \$892	09-10 \$8,934 \$893 \$0
Park Unit: Fremont Peak SP		District Monterey Dist	rict		
Fremont Peak Observatory Observatory	5/1/2004 4/30/2009 Month to Month	10% of gross receipts over \$10,000; management and maintenance of the facilities, provision of a telescope and presentation of astronomy programs to the public.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
Park Unit: Gaviota SP		District Channel Coast	District		
California Camp Stores Beach stores Gaviota, El Capitan, Refugio	4/1/2008 3/31/2018 In Term	\$60,000/year or 12% of gross receipts whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$49,660 \$5,959	09-10 \$68,260 \$8,191 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms s	GRC	DSS RECEIPTS	S AND RENT
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan, Gaviota, Refugio	8/1/2009 7/31/2011 In Term	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$1,450 \$145 \$0
Park Unit: Hearst San Simeon SHM		District San Luis Obisp	o Coast Distri	ct	
ARAMARK Sports & Entertainment Restaurant, catering & retail services	4/1/2004 3/31/2019 In Term	\$1,000,000/year or percentage of gross receipts as follows: 10% for dining; 15% for catering; 22% for museum, 25% for garden shop sales; 30% for gift shop sales; whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$5,229,751 \$1,366,562	09-10 \$4,861,877 \$1,121,963 \$0
Destination Cinema, Inc. IMAX theater	8/18/1996 8/17/2016 In Term	\$10,000/month or 8% of first \$250,000 of gross receipts, plus 10% over \$250,000; 2% of gross receipts for advertising; and 2% of gross receipts for facility maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$2,254,624 \$193,352	09-10 \$2,239,430 \$200,429 \$0
Hearst Ranch Beef Hearst Ranch beef sales	4/11/2007 4/10/2009 Month to Month	\$225/month or 5% of food products and 30% of non-interpretive merchandise sales, whichever is greater. Rental abatement of 15% of sales for facility improvements up to \$120,000.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$208,604 \$21,267	09-10 \$217,624 \$38,039 \$4,352
Park Unit: Hearst San Simeon SP		District San Luis Obisp	o Coast Distri	ct	
Sea For Yourself Kayak Tours Kayak tours	10/1/2004 9/30/2009 Month to Month	\$100/month or 10% of first \$50,000 of annual gross receipts and 15% of gross receipts in excess of \$50,000, whichever total amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$30,435 \$3,422	09-10 \$31,208 \$3,589 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	DSS RECEIPT	5 AND RENT
Park Unit: Henry Cowell Redwoods SP		District Santa Cruz Dis	trict		
Mountain Parks Foundation Henry Cowell Park Store	6/1/2008 5/31/2010 Month to Month	\$1000/year or 5% of gross receipts whichever is greater; increase to \$1,500/year or 7.5% gross receipts in contract year two; \$2,000 or 10% thereafter; 90% of pass sales.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$233,752 \$32,338	09-10 \$241,956 \$48,771 \$0
Park Unit: Hollister Hills SVRA		District Hollister Hills	District		
Faultline Powersports, Inc. OHV parts and supply store, snacks	8/1/1997 7/31/2007 Month to Month	7.5% of gross receipts; and 1% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$619,773 \$46,483	09-10 \$533,103 \$39,983 \$0
Park Unit: Hungry Valley SVRA		District Hungry Valley	District		
Big Trax, LLC Motocross events at Quail Canyon	7/1/2004 6/30/2009 Terminated	\$1,000/year or 12% of the first \$250,000 of all gross receipts, including royalities, whichever is greater and 12% of all annual gross receipts including royalties in excess of \$250,000.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$140,687 \$19,408	09-10 \$0 \$0 \$0
Park Unit: Huntington SB		District Orange Coast	District		
Playland Concessions Inc. dba Wheel Fun Beach Stands	7/1/2009 6/30/2019 In Term	\$45,000/year or 16% of annual gross receipts, whichever is greater; and 10% of gross receipts for off premises catered events authorized under a special event permit.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$242,447 \$38,467 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	DSS RECEIPT	S AND RENT
Wheel Fun Rentals Beach stand and equipment rentals	8/1/1998 7/31/2008 Terminated	\$15,000/year or 18% of gross receipts, whichever is greater; and 1.5% for facility maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$200,963 \$36,173	09-10 \$0 \$0 \$0
Park Unit: Indio Hills Palms		District Colorado Dese	rt District		
Covered Wagon Tours Wagon tours	4/1/2007 3/30/2012 In Term	\$200/month or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$49,288 \$2,000	09-10 \$23,660 \$2,400 \$0
Park Unit: Jack London SHP		District Diablo Vista Di	strict		
Triple Creek Horse Outfit Horseback riding	7/1/2003 6/30/2008 Month to Month	\$350/month or 10% of gross receipts up to \$3,500, plus 12% of gross receipts over \$3,500.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$35,750 \$3,974	09-10 \$38,075 \$0 \$0
Park Unit: Lake Oroville SRA		District Northern Butte	es District		
Big Valley Divers, Inc Boat hull cleaning & salvage	4/29/2004 4/28/2009 Month to Month		Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$2,967 \$372	09-10 \$15,793 \$1,184 \$0
Emerald Bay Custom Houseboats, Inc. Boat hauling service	6/1/2009 5/31/2011 In Term	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$10,200 \$1,020	09-10 \$5,950 \$595 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Funtime-Fulltime Bidwell Canyon Marina	12/2/1969 12/1/2009 Terminated	3% of first \$300,000 in gross receipts, plus 6% of next \$300,000, plus 12% up to \$1.6 million and 15% over; plus 2 cents/gallon on first 50,000 gallons of fuel and 2.5 cents next 50,000, plus 3 cents above 100,000 gallons.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$2,490,366 \$266,836	09-10 \$430,695 \$58,020 \$0
Lake Oroville Marina, LLC Lime Saddle Marina	10/1/2007 9/30/2037 In Term	\$145,000/year or 7.5% of first \$500,000 in gross receipts plus 10% over \$500,000, whichever is greater; plus 2% of fuel sales. Capital improvements & equipment investment of \$3,500,000.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$802,256 \$149,669	09-10 \$1,092,930 \$83,427 \$0
Lake Oroville Marina, LLC Bidwell Canyon Marina	12/1/2009 11/30/2039 In Term	\$30,000/year or 8.5% of first \$1,000,000 in gross receipts plus 10% of gross receipts over \$1,000,000; plus 2% for fuel sales. \$270,000 of minimum annual rent deferred to Contract Years 6-10. Capital improvements and equipment investment of \$4,200,000.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$1,012,215 \$82,949 \$0
North State Diving Boat hull cleaning	7/1/2008 4/30/2009 Month to Month	10% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$72 \$7 \$0
Shasta Marine Transport, LLC Boat hauling service	6/1/2009 5/31/2011 In Term	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$2,150 \$215	09-10 \$5,850 \$585 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu:	Rental Terms s	GROSS RECEIPTS AND RENT		
T. Parks Marine Boat hauling service Park Unit: Lake Perris SRA	6/1/2009 5/31/2011 In Term	\$500/year or 10% of gross receipts, whichever is greater. District Inland Empire	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$8,760 \$876	09-10 \$4,500 \$462 \$0
Phil Edmondson Equestrian tours & hayrides	3/1/2007 2/28/2009 Terminated	\$1,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$13,475 \$1,348	09-10 \$18,200 \$1,820 \$0
Pyramid Enterprises, Inc. Lake Perris Marina	6/15/1976 6/14/2001 Month to Month	\$7,200/year or 6% of gross receipts, whichever is greater, and 2 cents per gallon for fuel sales.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$399,689 \$27,797	09-10 \$392,052 \$23,523 \$0
Park Unit: Lake Valley SRA		District Sierra District			
American Golf Corporation Lake Tahoe golf course & restaurant	4/1/1989 3/31/2009 Month to Month	\$3,000/month or 29% of gross golfing fee receipts, plus 10% of monthly food and beverage, retail merchandise and winter sports activity receipts, plus 5% of gross receipts for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$2,220,549 \$544,352	09-10 \$2,179,519 \$537,800 \$0
Park Unit: Leo Carrillo SP		District Angeles Distric	t		
Anthony and Annette Minicucci Leo Carillo camp store	4/1/2006 3/31/2016 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$286,268 \$28,627	09-10 \$276,175 \$27,617 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu:	Rental Terms	GRC	DSS RECEIP	TS AND RENT
Argentine Plumbing Pay showers	11/1/1990 10/31/1991 Terminated	20% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$4,365 \$873	09-10 \$0 \$0 \$0
Camping Adventures Camp Trailer Rental	8/1/2010 7/31/2012 In Term	\$6,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$0 \$0 \$0
Park Unit: Los Angeles State Historic Park		District Angeles Distric	t		
Urban Green, LLC Millies Café	9/1/2009 8/31/2011 In Term	\$6,500/annually or 10% of gross receipts, whichever is greater. Rent offset for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$1,786 \$146 \$0
Park Unit: MacKerricher SP		District Mendocino Dis	strict		
Mendocino Area Park Assoc. (M.A.P.A.) Pay showers	9/6/1998 9/5/1999 Month to Month	20% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$23,881 \$4,776	09-10 \$21,116 \$4,223 \$0
Pacific Environmental Education Center Outdoor education camp	9/5/1996 9/4/1997 Month to Month	\$1.75/night per student. Concession operates March - May and Sept - October only.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$3,229 \$6,173	09-10 \$3,416 \$6,130 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu:	Rental Terms s	GRC	OSS RECEIPTS	S AND RENT
Ricochet Ridge Ranch Guided horseback tours	3/1/1994 2/28/1995 Month to Month	5% of first \$35,000 of annual gross receipts, plus 7% of annual gross receipts over \$35,000.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$190,797 \$12,660	09-10 \$176,995 \$11,690 \$0
Samara Restoration LLC Demonstration Greenhouse	6/1/2010 5/31/2012 In Term	\$1,500/year or 5% of annual gross receipts, whichever is greater. Early Entry Permit issued April 2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$485 \$24 \$0
Park Unit: Malibu Creek SP		District Angeles Distric	t		
Argentine Plumbing Pay showers	11/1/1990 10/31/1991 Terminated	20% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$1,273 \$255	09-10 \$0 \$0 \$0
Park Unit: Malibu Lagoon SB		District Angeles Distric	t		
Malibu Pier Partners, LLC Restaurant, retail & boat tours	8/1/2005 7/31/2025 In Term	\$250,000/year or percentage of gross receipts as follows: 7% on premises food/beverages, 10% take-out food/beverage; 10% retail sales; 15% off- premises catering and sales; 3% boat tours/fishing; \$12,000 for parking lot. Rent funds capital improvements.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$3,105,412 \$421,946	09-10 \$3,712,124 \$290,726 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu			DSS RECEIPT	S AND RENT
Park Unit: Manresa SB		District Santa Cruz Dist	trict		
Anderson Family Surf Camp	6/1/2004	\$750/year or 12% of gross receipts,	Fiscal Year	08-09	09-10
Surf school	5/31/2009	whichever is greater.	RECEIPTS	\$2,665	\$0
	Terminated		RENT FACILITIES	\$320	\$0 \$0
Club Ed Surf Camp	6/1/2004	\$8,000/year or 12% of gross receipts,	Fiscal Year	08-09	09-10
Overnight surf camp	5/31/2014	whichever is greater.	RECEIPTS	\$122,029	\$132,430
	In Term		RENT FACILITIES	\$14,643	\$15,892 \$0
Park Unit: Marshall Gold Discovery SHP		District Gold Fields Dis	trict		
American River Conservancy	2/1/1999	\$150/month or 7% of gross receipts for	Fiscal Year	08-09	09-10
Interpretive programs and retail sales	1/31/2009	use as an interpretive center in the historic Kane House.	RECEIPTS	\$18,104	\$25,180
	Month to Month		RENT FACILITIES	\$2,169	\$2,407 \$0
Argonaut Refreshment Saloon	3/1/1999	\$50/month or 7% of gross receipts,	Fiscal Year	08-09	09-10
Argonaut Refreshment Saloon	2/28/2009	whichever amount is greater. New contract award in process.	RECEIPTS	\$58,561	\$6,967
	Terminated		RENT	\$4,175	\$538 \$0
			FACILITIES		ŞU
Fritz and Margaret Erhardt	5/1/2007	5% of annual gross receipts in year 1; year 2 - \$3,750/year or 7.5% of annual	Fiscal Year	08-09	09-10
Erhardt's Dry Goods store	4/30/2009	gross receipts, whichever sum is greater.	RECEIPTS	\$8,109 \$2,812	\$5,688 \$569
	Terminated		RENT FACILITIES	<i>ş</i> 2,012	\$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	OSS RECEIPT:	S AND RENT
Fritz and Margaret Erhardt Berkearts Gun Shop and Programs	4/1/2005 3/31/2009 Terminated	\$8,500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$143,116 \$17,518	09-10 \$94,849 \$10,584 \$0
Park Unit: McArthur-Burney Falls Memoria	al SP	District Northern Butte	es District		
Recreation Resource Management Camp store and tent cabins	6/1/2004 5/31/2024 In Term	\$22,000/year or 6% of camp store and 14% of lodging gross receipts, whichever is greater; construct a new concession facility at a minimum cost of \$450,000.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$528,580 \$77,145	09-10 \$498,227 \$73,387 \$0
Park Unit: Millerton Lake SRA		District Central Valley	District		
CMS Toys, LLC Watercraft rental and camp store	9/1/2007 10/31/2007 Month to Month	\$6000 Minimum annual rent or 11% of gross annual receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$72,449 \$5,796	09-10 \$72,408 \$5,793 \$0
Lake Millerton Marinas, LLC Lake Millerton marina	5/1/2003 10/31/2007 Month to Month	\$40,000/year or 10% of monthly gross receipts excluding gas, whichever is greater. Beginning in contract year 3 allocate 5% or \$20,000 of annual gross receipts to maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$389,014 \$37,955	09-10 \$413,000 \$38,031 \$0
Park Unit: Mono Lake Tufa SNR		District Sierra District			
Caldera Kayaks Kayak tours	11/1/2007 10/31/2012 In Term	\$300/year or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$27,260 \$1,363	09-10 \$24,300 \$1,215 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms s	GRC	DSS RECEIPTS	S AND RENT
Mono Lake Committee Kayak and canoe tours Park Unit: Monterey SHP	6/1/2007 5/31/2012 In Term	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of gross receipts. District Monterey Dist	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$7,042 \$371	09-10 \$16,316 \$1,142 \$0
Jos Boston & Co. Boston Store/Picket Fence	10/1/2004 9/30/2006 Month to Month		Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
Junior League of Monterey Co Old Whaling Station	12/1/2000 11/30/2010 In Term	Restoration, maintenance, operation and interpretation of the historic Old Whaling Station for public benefit. Minimum expenditure is \$5,000/year for maintenance and repairs.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
Park Unit: Montgomery Woods SNR		District Mendocino Dis	strict		
Save the Redwoods League Parking lot development	12/1/2009 11/30/2010 In Term	\$500/annual or 10% of gross receipts, whichever is greater. Facility improvement cost may be deducted from rent.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$0 \$0 \$0
Park Unit: Morro Bay SP		District San Luis Obispo	o Coast Distri	ct	
Associated Pacific Constructors Marina & restaurant	10/1/1991 9/30/1993 Month to Month	5% of monthly gross receipts up to \$12,000 and 7% over \$12,000 for food and beverage; 20% of gross receipts for marina operations paid to City of Morro Bay under separate Operating Agreement.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$1,514,519 \$80,702	09-10 \$1,386,821 \$116,189 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status			DSS RECEIPT	S AND RENT
Park Unit: Mount Diablo SP		District Diablo Vista Di	strict		
John Pereira Demonstration cattle ranch	2/1/1994 11/30/1999 Month to Month	\$14.50/Animal Unit Month (AUM) and interpretative program for public benefit.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$7,921 \$0
Park Unit: Mount Tamalpais SP		District Marin District			
Mission Soaring LLC Hang-gliding lessons	5/1/2005 4/30/2006 Terminated	\$2,000/year or 2% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$19,430 \$2,000	09-10 \$0 \$0 \$0
Mission Soaring LLC Hang gliding and paragliding lessons	9/1/2009 8/31/2014 In Term	\$1,000/year or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$7,350 \$300 \$0
Sharon Worlund/Snackstand Surfers Grill Snack Stand	5/1/2008 4/30/2013 In Term	\$2,500/year or 12% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$20,153 \$2,411	09-10 \$23,810 \$2,836 \$0
Park Unit: Oceano Dunes SVRA		District Oceano Dunes	District		
Angello's ATV Rental ATV rentals	9/1/2003 4/30/2005 Month to Month	\$500/month or 5% of \$500,000 in gross receipts, and 6.5% over \$500,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$426,484 \$20,851	09-10 \$451,059 \$22,553 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	DSS RECEIPTS	S AND RENT
Arnie's ATV Rental ATV rentals	9/1/2003 4/30/2005 Month to Month	\$500/month or 5% of first \$500,000 of gross receipts, and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$524,162 \$27,460	09-10 \$465,978 \$23,299 \$0
BJ's ATV Rental & Accessories Center ATV rentals	9/1/2003 4/30/2005 Month to Month	\$500/month or 5% of first \$500,000 of gross receipts and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$632,083 \$34,610	09-10 \$560,768 \$28,365 \$0
LUV-2-CAMP, LLC Camp Trailer Rental	7/1/2004 5/31/2006 Month to Month	\$500/month or 8% of gross receipts, whichever is greater. New contract effective 8/1/2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$355,100 \$28,428	09-10 \$246,460 \$20,110 \$0
Pacific Adventure Tours Off road vehicle tours	4/1/2005 2/28/2007 Month to Month	\$500/month or 5% of the first \$500,000 gross receipts and 6.5% of gross receipts over \$500,000, whichever amount is greater. New contract award pending.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$60,400 \$3,071	09-10 \$132,634 \$8,314 \$0
Steve's ATV Service, Inc. ATV rentals	9/1/2003 4/30/2005 Month to Month	\$500/month or 5% of gross receipts under \$500,000 and 6.5% of gross receipts over \$500,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$1,009,144 \$55,134	09-10 \$860,864 \$44,977 \$0
Steve's ATV Service, Inc. ATV towing, storage, retail sales and snacks	9/1/2003 4/30/2005 Terminated	15.5% of monthly gross receipts for towing, food service and retail sales; 5% of gross receipts for storage. New contract award pending.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$210,779 \$27,938	09-10 \$101,838 \$12,355 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms s	GRC	DSS RECEIPT	S AND RENT
Sun Buggie Fun Rental of Pismo ATV rentals	7/1/2004 12/31/2005 Month to Month	\$500/month or 8% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$512,534 \$40,924	09-10 \$467,378 \$37,397 \$0
Yo Banana Boy, Inc Vacuum pump service	10/1/2003 4/30/2005 Terminated	\$500/month or 8.5% of gross receipts, whichever is greater. New contract effective July 2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$295,683 \$22,775	09-10 \$274,394 \$21,426 \$0
Park Unit: Ocotillo Wells SVRA	- // /2000	District Ocotillo Wells			
LUV-2-CAMP, LLC Camp Trailer Rental	7/1/2009 4/30/2011 In Term	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$54,572 \$5,457 \$0
Park Unit: Old Sacramento SHP		District Capital District	:		
Skalet Family Jewelers Jewelry store	3/1/2004 2/28/2014 In Term	\$28,000/year or 3% of annual gross receipts up to \$25,000; and 4% of annual gross receipts over \$25,000, whichever total amount is greater; and .25% for facility maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$892,732 \$35,074	09-10 \$783,132 \$31,337 \$1,958
Wells Fargo Bank Interpretive display and banking	11/1/1996 10/31/2006 Month to Month	\$675/month.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$8,100	09-10 \$0 \$8,100 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms s	GRO	DSS RECEIPT	rs and rent
Park Unit: Old Town San Diego SHP		District San Diego Coa	st District		
Ana Salcedo	2/1/2006	\$100,000/year or 12% of gross receipts	Fiscal Year	08-09	09-10
Wallach & Goldman Square	1/31/2016	up to \$750,000, plus 13% of all annual gross receipts over \$750,000, whichever	RECEIPTS	\$422,509	\$283,912
	In Term	amount is greater.	RENT FACILITIES	\$69,769 \$2,179	\$131,892 \$0
Artisan Imports, Inc.	5/1/1991	\$2,000/month or 10.3% of gross receipts	Fiscal Year	08-09	09-10
El Centro Artesano	4/30/1996	up to \$25,000, plus 12% of gross receipts over \$25,000; and 1.5% for maintenance.	RECEIPTS	\$592,319	\$598,997
	Month to Month		RENT	\$65,978	\$66,780
		1	FACILITIES	\$8,884	\$8,985
Bailey and McGuire Pottery	9/15/2000	\$900/month or 8% of the first \$25,000,	Fiscal Year	08-09	09-10
Pottery shop	9/14/2001	plus 10% of l gross receipts over \$25,000, whichever amount is greater; and 1.5%	RECEIPTS	\$270,773	\$0
	Terminated	facility maintenance.	RENT	\$24,300	\$0
			FACILITIES	\$4,268	\$0
Cousin's Old Town Candy Shop	8/1/2000	15% of gross receipts; and 1.5% for	Fiscal Year	08-09	09-10
Candy shop	7/31/2010	maintenance.	RECEIPTS	\$792,332	\$839,051
	In Term		RENT	\$118,850	\$128,029
			FACILITIES	\$11,885	\$11,395
Cygnet Theatre	1/1/2008	\$40,000/year or 3% of gross receipts	Fiscal Year	08-09	09-10
Theatre in Old Town	12/31/2017	whichever is greater; and \$370,000 for facility improvements.	RECEIPTS	\$331,962	\$909,972
	In Term		RENT	\$10,328	\$27,386
			FACILITIES		\$0
David Wolfe	8/15/2008	Provide wagon ride tours for public	Fiscal Year	08-09	09-10
Horse drawn wagon tours	8/14/2009	benefit.	RECEIPTS	\$3,430	\$3,715
	Terminated		RENT	\$0	\$0
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms s	GRO	DSS RECEIPTS	S AND RENT
Delaware North Parks & Resorts OTSD Plaza del Pasado, Cosmopolitan, Jolly Boy	6/1/2005 5/31/2015 Assignment	\$2,000,000/year or 8.5% of gross receipts up to \$18,000,000 and 9% of gross receipts over \$18,000,000, whichever amount is greater. Assigned to OTFHC effective 3/1/09.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$4,732,275 \$532,264	09-10 \$0 \$0 \$0
El Fandango Restaurant Mexican restaurant	8/1/2003 7/31/2013 In Term	\$6,000/month or 10.5% of gross receipts up to \$70,000, and 10.5% of gross receipts over \$70,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$1,302,636 \$134,257	09-10 \$990,295 \$107,621 \$0
First San Diego Courthouse, Inc. Bean Courthouse Building	6/1/2009 5/31/2019 In Term	Maintain and operate interpretive activities and exhibits for public benefit; plus \$100/month or 10% of gross receipts, whichever is greater, in the event of on-site sales.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
Gum Saan Chinese import store	2/1/2003 1/31/2013 In Term	\$2,000/year or 10.5% of up to \$25,000 of gross receipts, and 10.5% of gross receipts over \$25,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$141,855 \$26,701	09-10 \$111,529 \$27,022 \$0
Heritage Tours Guided tours	11/1/1994 6/30/1995 Month to Month	\$.50/adult and \$.25/child	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$94,148 \$4,337	09-10 \$92,695 \$4,194 \$0
Holiday Traditions, Inc. Captain Fitch's Mercantile store	11/1/1995 10/31/1997 Month to Month	\$2,000/month or 12% of gross receipts, whichever amount is greater; and 2% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$297,742 \$35,467 \$5,955	09-10 \$267,292 \$32,325 \$5,346

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	DSS RECEIPTS	S AND RENT
Kumeyaay Border Task Force (KBTF) Shump Ko Hup Kumeyaay artisans	8/1/2007 7/31/2008 Terminated	\$100/month or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$606 \$218	09-10 \$0 \$0 \$0
Maureen Luboviski Alvarado Provisions store	6/1/1990 5/31/1995 Month to Month	\$600/month or 8.25% of up to \$12,500 of gross receipts, plus 10.5% of gross receipts over \$12,500; and 2% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$225,223 \$20,273 \$2,238	09-10 \$203,184 \$17,959 \$4,026
Miner's Gems & Minerals Gems and minerals	6/1/1998 5/31/2008 Month to Month	\$1,800/month or 10.5% of gross receipts, whichever is greater; and 2% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$352,142 \$36,975 \$7,044	09-10 \$346,131 \$36,344 \$6,923
Old Town Family Hospitality Corp. Mexican Commercial Corner, Cosmopolitan, Barra Barra	6/1/2005 5/31/2015 In Term	\$2,000,000/ Year or 8.5% of gross receipts up to \$18,000,000 and 9% of gross receipts over \$18,000,000 whichever amount is greater. Assignment from DNC effective 3/1/09.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$1,552,284 \$1,407,945	09-10 \$8,934,829 \$2,155,460 \$0
Racine & Laramie Tobacco & pipe shop	9/1/1974 8/31/2014 In Term	\$180/year until \$86,000 construction investment is fully amortized: then 4% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$527,115 \$165	09-10 \$569,449 \$958 \$0
Raymond and Minnie Tafoya Casa de Wrightington historic retail store	5/1/2010 6/30/2020 In Term	\$42,000/year or 9% of gross receipts, whichever is greater. Operated May 2010 under Early Entry Permit. Contract effective 7/1/2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$27,461 \$2,471 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms s	GRO	DSS RECEIPT	S AND RENT
Raymond C. Tafoya California Indian Market & Jewelry	3/1/2009 2/28/2010 Month to Month	\$100/month or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$26,033 \$1,391	09-10 \$166,178 \$8,412 \$0
San Diego Co. Dental Assoc. Dental museum	2/1/1983 9/30/1991 Terminated	Provision of interpretive services for public benefit.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
San Diego Historical Days School House Museum	1/1/1981 12/31/1991 Month to Month	Provision of interpretive services for public benefit at the First San Diego Schoolhouse on Mason Street.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
San Diego House of Coffee and Tea Coffee, tea and spice shop	9/15/2000 9/14/2001 Month to Month	\$800/month or 8% of up to \$25,000 in gross receipts, plus 10% of gross receipts over \$25,000, whichever is greater; and 1.5% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$182,273 \$14,582 \$2,510	09-10 \$136,177 \$11,481 \$1,948
Tinsmith Old Town Retail sales	9/1/2007 9/30/2012 In Term	\$2,000/month or 12% of gross receipts up to \$25,000, and 13% of gross receipts over \$25,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$196,809 \$28,195	09-10 \$202,474 \$27,965 \$0
Tobys Candle Company Sessions Candle shop	6/1/1996 5/31/1997 Terminated	\$2,000/month or 14% of gross receipts, whichever is greater; and 2% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$239,393 \$33,515 \$4,788	09-10 \$0 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu:	Rental Terms	GRO	DSS RECEIPT	S AND RENT
Tobys Candle Company Sessions Bldg. retail shop	6/1/2009 5/31/2019 In Term	\$42,000/year or 10% of gross receipts whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$24,180 \$3,500	09-10 \$316,238 \$42,000 \$0
Toler, Dennis&Heidi The Johnson House	9/15/2000 9/14/2001 Month to Month	8% of up to \$20,000 in gross receipts, plus 10% of gross receipts over \$20,000; and 1.5% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$162,924 \$13,753 \$2,444	09-10 \$137,773 \$12,663 \$1,970
Toler, Dennis&Heidi Toler's Leather Depot	7/1/1993 6/30/1998 Month to Month	\$1,000/month or 10% of up to \$20,000 in gross receipts, and 12.5% of gross receipts over \$20,000, whichever is greater; and .5% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$136,547 \$18,256 \$623	09-10 \$156,932 \$18,265 \$785
Toler, Dennis&Heidi US House Toler's Footwear	4/1/1999 3/31/2009 Month to Month	\$1,133/month or 8% of gross receipts, whichever is greater; and 1.5% for maintenance. Assigned from US House Apothecary and Soap Shop on 4/1/2008.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$170,065 \$14,351 \$623	09-10 \$163,283 \$14,776 \$3,203
Welhelmina Manlo & Alice Altier Old Town General Store	1/1/2001 6/30/2002 Month to Month	\$1,250/month or 8% of first \$200,000, plus 10% of gross receipts over \$200,000, whichever is greater; and 2% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$108,295 \$16,250 \$1,994	09-10 \$79,601 \$15,000 \$1,592
Wells Fargo Bank Wells Fargo Express Office	8/1/1992 7/31/2012 In Term	Capital investment of \$350,000 to reconstruct the historic Colorado House; operate and maintain an interpretive exhibit for public benefit.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$15,057 \$0	09-10 \$16,575 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	SS RECEIPTS	AND RENT
Park Unit: Pfeiffer Big Sur SP		District Monterey Dist	rict		
Guest Services Company of Virginia Lodge, restaurant and gift shop	11/1/2004 10/31/2014 In Term	\$675,000/year or 16% of gross receipts, whichever is greater. 3.7% of annual gross receipts for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$2,961,337 \$473,851 \$69,181	09-10 \$3,928,095 \$628,495 \$145,339
Park Unit: Pigeon Point Light Station SHP		District Santa Cruz Dist	rict		
American Youth Hostel Assoc. Youth hostel	10/1/1986 9/30/1991 Month to Month	Equip, develop, operate and maintain a youth hostel that is open to the general public. All revenue supports facility operation and maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$330,711 \$0	09-10 \$315,385 \$0 \$0
Park Unit: Pismo SB		District Oceano Dunes	District		
Pacifica Companies, LLC Grover Beach Lodge/Conference facilities	6/1/2009 5/31/2059 In Term	\$240,000/annual or 6% of gross receipts, whichever is greater, following construction of lodge at a minimum expenditure of \$20,582,500. 50-yr term commences upon lodge opening for business.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
Superior Guest Care Golf course operation (9 holes)	9/1/2002 8/31/2012 In Term	\$115,000/year or 17% of golf related gross receipts and 10% of food and beverage gross receipts, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$1,899,562 \$225,149	09-10 \$1,628,725 \$195,289 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	OSS RECEIPT	S AND RENT
Park Unit: Point Cabrillo Light Station SHP		District Mendocino Di	strict		
Pt. Cabrillo Lightkeepers Association Restoration, interpretation, lodging, and retail sales	7/1/2002 6/30/2012 In Term	Restore, operate, maintain and intepret lighthouse facilities for public use including retail sales and lodging. Sale proceeds fund facility restoration and maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$350,519 \$0	09-10 \$318,403 \$0 \$0
Park Unit: Point Lobos SNR		District Monterey Dist	rict		
Philip Sammet SCUBA Diving Tours Instructional SCUBA dive tours	11/1/2006 10/31/2008 Month to Month	\$50/month or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$6,300 \$784	09-10 \$7,750 \$858 \$0
Park Unit: Point Montara Light Station		District Santa Cruz Dis	trict		
American Youth Hostel Assoc. Youth hostel	10/1/1986 9/30/1991 Month to Month	Equip, develop, operate and maintain a youth hostel that is open to the general public. All revenue supports facility operation and maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$307,167 \$0	09-10 \$278,216 \$0 \$0
Park Unit: Point Mugu SP		District Angeles Distric	ct		
Argentine Plumbing Pay Shower	11/1/1990 10/31/1991 Terminated	20% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$1,691 \$338	09-10 \$0 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms Is	GRO	DSS RECEIPT	S AND RENT
Camping Adventures Camp Trailer Rental Park Unit: Prairie City SVRA	8/1/2010 7/31/2012 In Term	\$6,000/year or 10% of gross receipts, whichever is greater. District Twin Cities Di	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$0 \$0 \$0
A.M.P. Racing, LLC Motocross race track operation	7/1/2001 6/30/2002 Terminated	6% of gross receipts and 4% for facility maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$125,006 \$7,500	09-10 \$57,742 \$3,465 \$2,310
Aaron's Rental Mud Mart ATV rentals	9/1/2002 12/31/2003 Terminated	10% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$122,327 \$12,233	09-10 \$63,570 \$6,357 \$0
All Star Karting LLC Go-Kart Race Track	12/1/2009 11/30/2014 In Term	\$10,000/annual or 6% of gross receipts, whichever is greater. Previous contract under Racecraft Motorsports.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$72,936 \$4,376 \$0
E Street Mx, Inc. Motocross race track operation	6/1/2010 5/31/2015 In Term	\$36,450/year or 15% of annual gross receipts, whichever is greater. Early Entry Permit issued on 3/1/2010.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$48,802 \$7,320 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms s	GRO	DSS RECEIPT	S AND RENT
Racecraft Motorsports Go-kart track	5/1/2005 4/30/2010 Terminated	\$500/month or 5% of first \$120,000 of all annual gross receipts, and 7% of annual gross receipts in excess of \$120,000, whichever total amount is greater. New contract awarded to All Star Karting, LLC.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$118,559 \$6,388	09-10 \$46,416 \$2,321 \$0
Park Unit: Refugio SB		District Channel Coast	District		
California Camp Stores Beach stores Gaviota, El Capitan, Refugio	4/1/2008 3/31/2018 In Term	\$60,000/year or 12% of gross receipts whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$140,976 \$16,917 \$0
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan, Gaviota, Refugio	8/1/2009 7/31/2011 In Term	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$19,615 \$1,962 \$0
Park Unit: San Buenaventura SB		District Channel Coast	District		
Wheel Fun Rentals Beach equipment rental	5/24/2004 5/23/2005 Month to Month	\$15,000/year or 17% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$105,229 \$17,889	09-10 \$127,127 \$21,612 \$0
Yellow Umbrella Co. Beach equipment rentals	8/12/2004 8/11/2009 Month to Month	\$3,500/year or 10% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$49,465 \$4,947	09-10 \$44,138 \$4,799 \$0

Concessionaire Name Concession Operation Park Unit: San Clemente SB	Begin Date End Date Contract Status	Rental Terms District Orange Coast I		DSS RECEIPTS	S AND RENT
Park Unit. San Clemente Sb		District Orange Coast L	JISTICT		
Calafia Beach Café	9/1/2009	Year 1: 12% of gross receipts; Year 2:	Fiscal Year	08-09	09-10
Calafia Beach stand	8/31/2019	\$20,000 minimum annual rent or 12% of gross receipts, whichever is greater.	RECEIPTS		\$37,163
	In Term		RENT FACILITIES		\$4,460 \$0
Park Unit: San Elijo SB		District San Diego Coas	st District		
Albert's RV Rental	3/24/2010	\$2,000/year or 10% of gross receipts,	Fiscal Year	08-09	09-10
Camp trailer rentals	3/23/2011	whichever is greater.	RECEIPTS		\$5,988
	In Term		RENT		\$599 to
			FACILITIES		\$0
Eli Howard Surf School, Inc	6/1/2008	\$30,000/year or 20% of gross receipts,	Fiscal Year	08-09	09-10
Overnight Surf Camp	5/31/2013	whichever is greater, plus \$500/month for camp site.	RECEIPTS	\$165,609	\$173,148
	In Term		RENT FACILITIES	\$33,122	\$34,630 \$0
JLM Systems	5/1/2007	\$30,000/year or 15% of gross receipts, whichever is greater.	Fiscal Year	08-09	09-10
San Elijo Camp Store	4/30/2017	5	RECEIPTS RENT	\$426,370 \$63,955	\$576,420 \$86,463
	In Term		FACILITIES	<i>403,333</i>	\$00,405 \$0
LUV-2-CAMP, LLC	4/7/2008	10% of annual gross receipts up to	Fiscal Year	08-09	09-10
Camp Trailer Rental	5/31/2010	\$500,000 and 12% over in Year 1;	RECEIPTS	\$0	\$18,140
		\$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is	RENT	\$0	\$1,814
	Month to Month to \$500,000 or 12% over, whichever is greater in Year 2.	FACILITIES		\$0	

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms JS	GRO	DSS RECEIP	TS AND RENT
Travel Time RV, Inc. Camp Trailer Rental	5/1/2010 4/30/2011 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$0 \$0 \$0
Park Unit: Seacliff SB		District Santa Cruz Dis	trict		
The Beach Shack Beach stand	7/1/2005 6/30/2010 Month to Mont	\$3,500/year or 6% of gross receipts, whichever is greater. h	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$22,750 \$1,467	09-10 \$45,491 \$2,730 \$0
Park Unit: Silver Strand SB		District San Diego Coa	st District		
Albert's RV Rental Camp trailer rentals	3/24/2010 3/23/2011 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$3,817 \$382 \$0
Coronado Surfing Academy Surf camp	11/1/2006 10/31/2007 Terminated	\$200/month or 12% of gross receipts whichever is greater. New contract awarded 11/1/2008.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$18,580 \$2,310	09-10 \$0 \$0 \$0
Coronado Surfing Academy Surf Camp	11/1/2008 10/31/2013 In Term	\$500/month or 18% of gross receipts, whichever is greater during June-August; 18% of gross receipts remainder of year.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$2,590 \$468	09-10 \$16,881 \$3,448 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	DSS RECEIPT	S AND RENT
LUV-2-CAMP, LLC Camp Trailer Rental	4/7/2008 5/31/2010 Month to Month	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$6,854 \$685 \$0
Silver Strand Beach Café Snack bar and camp store	5/1/2007 4/30/2017 In Term	\$4,000/year or 9% of up to \$100,000 in gross receipts, and 15% of gross receipts over \$100,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$35,249 \$3,845 \$1,667	09-10 \$34,215 \$5,773 \$0
Travel Time RV, Inc. Camp Trailer Rental	5/1/2010 4/30/2011 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$0 \$0 \$0
Park Unit: Silverwood Lake SRA Pyramid Enterprises, Inc. Lake Silverwood Marina	3/1/1998 12/28/2018 In Term	District Tehachapi Dist \$38,000/year or 8% of gross receipts up to \$500,000, and 10% of gross receipts over \$500,000, whichever is greater; plus 7% of fuel gross receipts; and 35% of pay showers gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$526,928 \$45,689	09-10 \$414,161 \$38,553 \$0
Park Unit: Sonoma SHP		District Diablo Vista Di	strict		
Sonoma League for Historic Preservation Toscano Hotel	9/1/1997 8/30/2007 Month to Month	Provide public access to premises, guided tours and historic cooking demonstrations in the Toscano Kitchen/Dining Room.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	DSS RECEIPT	S AND RENT
Park Unit: South Carlsbad SB		District San Diego Coa	ast District		
Albert's RV Rental	3/24/2010	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	08-09	09-10
Camp trailer rentals	3/23/2011 In Term		RECEIPTS RENT FACILITIES		\$7,540 \$754 \$0
JLM Systems Carlsbad Camp Store	5/1/2007 4/30/2017 In Term	\$30,000/year or 15% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$352,710 \$52,906	09-10 \$356,273 \$53,441 \$0
LUV-2-CAMP, LLC Camp Trailer Rental	4/7/2008 5/31/2010 Month to Month	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$20,963 \$2,096	09-10 \$28,677 \$4,350 \$0
San Diego Surfing Academy Overnight surf school	10/1/2004 9/30/2007 Terminated	\$30,000/year or 15% of gross receipts, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$51,556 \$7,733	09-10 \$0 \$0 \$0
Travel Time RV, Inc. Camp Trailer Rental	5/1/2010 4/30/2011 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09	09-10 \$774 \$77 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	DSS RECEIPT	rs and rent
Park Unit: Statewide		District Statewide			
Pride Industries California State Parks E-Store	2/27/2006 2/26/2008 Terminated	1% of the first \$395,000 of annual gross receipts, plus 5% of all retail gross receipts over \$395,000.	Fiscal Year RECEIPTS RENT	08-09 \$89,384 \$45,946	09-10 \$0 \$0
Pride Industries California State Parks E-Store	9/1/2008 8/31/2009 Month to Month	70% of monthly sales up to \$37,500 and 90% over for State merchandise; 5% of monthly sales up to \$4,200 and 8% over for Concessionaire wholesale merchandise; 15% of monthly sales up to \$2,300 and 25% over for Concessionaire retail merchandise.	FACILITIES Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$642,854 \$404,679	\$0 09-10 \$889,092 \$615,208 \$0
Recreational Equipment, Inc. (REI) Interpretive day hikes and mountain biking	6/4/2005 12/10/2005 Terminated	10% of gross receipts for each tour or all applicable day use fees for park entrance on each tour date, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$4,110 \$246	09-10 \$0 \$0 \$0
Recreational Equipment, Inc. (REI) REI Outdoor School	9/1/2008 8/31/2010 In Term	10% of gross receipts per tour or day use fees, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$35,383 \$1,450	09-10 \$59,981 \$5,722 \$0
SBC Global Service Internet (Wi-fi) Service	12/1/2004 10/31/2006 Month to Month	\$19.50/month per active park or 10% of quarterly gross receipts, whichever is greater. Concessionaire will be credited \$19.50/month for providing two employee internet accounts per park. In addition, each park will receive one internet account free.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	OSS RECEIPTS	S AND RENT
Travelocity Three-Day & Annual Pass Sales	6/1/2007 5/31/2008 Month to Month	90% of gross receipts for on-line pass sales.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$0 \$0	09-10 \$0 \$0 \$0
Park Unit: Sugarloaf Ridge SP		District Diablo Vista Di	strict		
Triple Creek Horse Outfit Horseback riding	7/1/2003 6/30/2008 Month to Month	\$350/month or 10% of gross receipts up to \$3,500, plus 12% of gross receipts over \$3,500.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$15,320 \$1,532	09-10 \$41,002 \$0 \$0
Valley of the Moon Observatory Assoc. Ferguson Observatory	4/1/2004 3/31/2009 Month to Month	Provide interpretive programs, publication sales and park use fee collections.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$2,220 \$2,220	09-10 \$19,066 \$4,497 \$0
Park Unit: Tahoe SRA		District Sierra District			
North Tahoe Historic Society William B. Layton Museum	7/1/2000 6/30/2020 In Term	Maintain and operate museum and interpretive services for the public benefit.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$10,390 \$0	09-10 \$0 \$0 \$0
Park Unit: Torrey Pines SB		District San Diego Coas	st District		
Natural Delights Plus Snackbar, coffee stand	3/16/2008 6/14/2009 Terminated	\$350/month or 15% of gross receipts whichever is greater during June-August; 15% of gross receipts for all other months.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$12,856 \$1,928	09-10 \$0 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu:	Rental Terms	GRC	DSS RECEIPT	S AND RENT
The Lodge at Torrey Pines Partnership Cabana rental Park Unit: Twin Lakes SB	8/1/2007 7/31/2009 Terminated	\$12,000/year and \$3000 for interpretive/education fund; Year 1 \$12,000 applied to equipment purchases. District Santa Cruz Dis	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$24,128 \$0	09-10 \$0 \$0 \$0
Nasser Tahernezhadi & Maryam Hadidi Seabright Mobile Concession	4/1/2005 3/31/2010 Month to Month	\$1,200/year or 14% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$5,923 \$831	09-10 \$7,685 \$1,134 \$0
Park Unit: Van Damme SP		District Mendocino Dis	strict		
Kayak Mendocino Kayak rentals and tours Park Unit: Wilder Ranch SP	4/1/2006 3/31/2011 In Term	\$50/month or 12% of gross receipts, whichever is greater. Contract assigned from Lost Coast Kayaking. District Santa Cruz Dis	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$38,950 \$4,654	09-10 \$34,850 \$4,182 \$0
Draft Horses For Hire Horse-drawn wagon tours	1/1/2003 12/31/2007 Month to Month	\$200/month.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$8,942 \$2,000	09-10 \$3,708 \$2,400 \$0
Park Unit: Will Rogers SHP		District Angeles Distric	t		
Dorte Lindegaard Horseback riding lessons	5/1/2006 4/30/2008 Month to Month	\$1,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	08-09 \$194,543 \$19,454	09-10 \$215,570 \$23,794 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status		ntal Terms	GROSS RECEIPTS AND RENT
		08-09	09-10	
	TOTAL GROSS RECEIPTS	\$87,740,231	\$87,885,077	
	TOTAL RENT	\$11,993,366	\$12,298,483	
	TOTAL FACILITIES	\$2,049,126	\$1,628,628	

Section C Operating Agreements



Anza Borrego Desert SP – Agua Caliente Hot Springs



Section C summarizes the Operating Agreements between California State Parks and public agencies for the operation of portions of or entire park units.

- In most cases, the cost to operate and maintain the park unit exceeds the amount of generated revenue. In cases where there is a net profit, funds are remitted to the State, except where there is a specific statutory provision to reinvest profits into the park unit. There are several Operating Agreements that contain provisions for rental payments to the State.
- Operating Agreements with payments to the State include the Angel Island-Alameda Ferry Service, Burton SP cross country ski, Morro Bay golf course, Mt. San Jacinto tramway, and Old Sacramento B.F. Hasting retail store.

Morro Bay State Park

OPERATING AGREEMENTS OPERATION OF STATE PARK UNITS BY OTHER AGENCIES Fiscal Year 2009-2010

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS AN	D RENT
Park Unit: Angel Island SP		District Marin District			
City of Alameda Alameda-Angel Island Ferry Service	8/1/1995 7/31/1996 Month to Month	2% of gross receipts and collection of day use fees; rent applied to dock maintenance; City subcontracts with Blue and Gold Fleet for operation.	FiscalYear RECEIPTS RENT	08-09 \$53,433 \$12,510	09-10 \$54,545 \$12,778
Park Unit: Anza-Borrego Desert SP		District Colorado Dese	ert District		
County of San Diego Agua Caliente Hot Springs	11/1/2008 10/31/2028 In Term	Maintain and operate Agua Caliente Hot Springs.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Bolsa Chica SB		District Orange Coast	District		
City of Huntington Beach Bolsa Chica SB	12/1/1986 11/30/2026 In Term	Operate and maintain property adjacent to Bolsa Chica Pier.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	s GROSS RECEIPTS AND REN		ID RENT
Park Unit: Burton Creek SP		District Sierra District			
Tahoe City Pubic Utility District Burton Creek State Park trails	3/1/2002 2/28/2007 Terminated	Maintain and operate cross country ski trails. Rental terms: \$2,500 of gross receipts up to \$140,000; \$5,000 of gross receipts over \$140,000; \$7,000 of gross receipts over \$175,000; 3% of gross receipts over \$200,000.	FiscalYear RECEIPTS RENT	08-09 \$395,524 \$12,866	09-10 \$0 \$0
Tahoe City Pubic Utility District Burton Creek ski trails and instruction	6/1/2010 4/30/2020 In Term	Maintain and operate cross country ski trails. Annual rent: \$5,000 of gross receipts up to \$175,000; \$7,000 up to \$200,000; plus 3% of gross receipts exceeding \$200,000.	FiscalYear RECEIPTS RENT	08-09	09-10 \$476,681 \$15,300
Park Unit: California Citrus SHP		District Inland Empire	District		
California Citrus Heritage Mngmt. Corp. Manage citrus groves	11/1/1992 10/31/2012 In Term	Development, operation and maintenance of citrus grove and facilities for the use, education and benefit of the general public.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Carlsbad SB		District San Diego Coa	st District		
City of Carlsbad Carlsbad public restrooms and beach area	4/1/1990 6/30/2009 Month to Month	Develop, maintain and operate beach area between Carlsbad and Oak Avenues.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS AN	ID RENT
Park Unit: Carpinteria SB		District Channel Coast	District		
City of Carpinteria	9/1/2004	Operate and maintain facilities at Linden Field portion of Capinteria SB.	FiscalYear	08-09	09-10
Linden Field	8/31/2014 In Term		RECEIPTS RENT	\$0 \$0	\$0 \$0
Park Unit: Castaic Lake SRA	District Angeles District				
County of Los Angeles Castaic Lake SRA	11/18/1969 11/17/2019 In Term	Operates and maintain park unit.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Cayucos SB		District San Luis Obisp	o Coast Distri	ct	
County of San Luis Obispo Old Creek, Veteran's Memorial Hall, Pier	9/1/1999 8/31/2019 In Term	Develop, operate and maintain Morro Bay golf course with 10% of gross receipts paid as rent to State; Cayucos SB; and portions of Montana de Oro SP.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Corona del Mar SB		District Orange Coast	District		
City of Newport Beach Corona del Mar SB	8/19/1999 8/18/2029 In Term	Operate and maintain park.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS AN	D RENT
Park Unit: Cuyamaca Rancho SP		District Colorado Dese	rt District		
County of San Diego Cuyamaca Rancho science camp	12/19/1989 6/30/2009 Terminated	Maintain and operate environmental education camps.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
County of San Diego Environmental youth education camp	7/1/2009 6/30/2044 In Term	Develop, maintain and operate environmental education camps.	FiscalYear RECEIPTS RENT	08-09	09-10 \$0 \$0
Park Unit: Dockweiler SB		District Angeles Distric	t		
City of Los Angeles Dockweiler State Beach	11/10/1948 11/9/1998 Month to Month	Maintain and operate park unit.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Drum Barracks		District Angeles Distric	t		
City of Los Angeles Drum Barracks	6/1/2007 5/31/2057 In Term	Develop, maintain and operate park unit.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS AN	D RENT
Park Unit: East Shore State Park (SS)		District Diablo Vista Di	strict		
East Bay Regional Park District East Shore SP	10/1/2006 9/30/2011 In Term	Operate and maintain park unit.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: El Presidio de Santa Barbara SHP		District Channel Coast	District		
Santa Barbara Trust for Historic Preservation	12/1/2006	Acquisition, planning, development and construction of historic properties.	FiscalYear	08-09	09-10
Park Development and Operation	11/30/2026 In Term		RECEIPTS RENT	\$0 \$0	\$0 \$0
Park Unit: Folsom Lake SRA		District Gold Fields Dis	trict		
CSU, Sacramento CSUS Aquatic Center at Lake Natoma	12/1/1989 11/30/2004 Month to Month	Develop, operate, and maintain the premises as an aquatic center/boating facility and to provide educational and recreational experiences to the general public, students, faculty, and staff of CSUS.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Gold Field Property		District Gold Fields Dis	trict		
Sacramento Housing and Redevelopment Agency	7/14/2005	Locke Boarding House renovation project.	FiscalYear	08-09	09-10
Locke Boarding House	6/30/2010 Month to Month		RECEIPTS RENT	\$0 \$0	\$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS AN	D RENT
Park Unit: Kenneth Hahn SRA		District Angeles Distric	ct		
County of Los Angeles Formerly Baldwin Hills SRA	6/7/1983 6/6/2033 In Term	Operates and maintains portion of park unit.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Kings Beach SRA		District Sierra District			
North Tahoe Public Utility District Kings Beach SRA	3/19/1979 3/18/2009 Month to Month	Operate and maintain park.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Lake Del Valle SRA		District Diablo Vista D	istrict		
East Bay Regional Park District Lake del Valle SRA	6/1/1975 5/31/2025 In Term	Operate and maintain park unit	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS AN	D RENT
Park Unit: Leucadia SB		District San Diego Coas	st District		
City of Encinitas Recreational beach facilities	10/1/1989 9/30/2009 Terminated 10/1/2009	Develop, operate and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	FiscalYear RECEIPTS RENT FiscalYear	08-09 08-09	09-10 \$0 \$0 09-10
City of Encinitas Recreational beach facilities	9/30/2029 In Term	Develop, operate, and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	RECEIPTS RENT	\$0 \$0	\$0 \$0
Park Unit: Mandalay SB		District Channel Coast	District		
County of Ventura Mandalay State Beach	9/21/1982 9/20/2017 In Term	Operate and maintain park.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Manhattan State Beach		District Angeles Distric	t		
City of Manhattan Beach Manhattan Beach Pier	8/1/1988 7/31/2028 In Term	Operate and maintain Manhattan Beach Pier.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS AN	D RENT
Park Unit: Marconi Conference Center SHP		District Marin District			
Marconi Conference Center Operating Corp.	1/1/1990	Maintenance, management, operation, and development of the Marconi	FiscalYear	08-09	09-10
Conference & Training Facility	12/31/2014	Conference Center.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Mendocino Headlands SP		District Mendocino Dis	strict		
Mendocino Land Trust	7/14/1988	Operation, maintenance, and care of	FiscalYear	08-09	09-10
Heider Field Property	7/13/2008	Heider Field property.	RECEIPTS	\$0	\$0
	Terminated		RENT	\$0	\$0
Mendocino Land Trust	11/1/2008	Operation, maintenance and care of	FiscalYear	08-09	09-10
Heider Field Property	10/31/2018	Heider Field Property.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Mendocino Woodlands SP		District Mendocino Dis	strict		
Mendocino Woodlands Camp Assoc.	2/1/1997	Management, care, maintenance,	FiscalYear	08-09	09-10
Outdoor Camp Center	1/31/2007	enhancement, and operation of the Mendocino Woodlands Outdoor Center.	RECEIPTS	\$0	\$0
	Terminated	Terminated 7/31/2010. New contract effective 8/1/2010.	RENT	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS I	RECEIPTS ANI	D RENT
Park Unit: Montaña de Oro SP		District San Luis Obisp	o Coast Distri	ct	
County of San Luis Obispo Montana de Oro facilities	9/1/1999 8/31/2019 In Term	Develop, operate and maintain Morro Bay golf course with 10% of gross receipts paid as rent to State; Cayucos SB; and portions of Montana de Oro SP.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Monterey SB		District Monterey Dist	rict		
City of Monterey Window on the Bay parcel	6/30/1989 6/29/2009 Month to Month	Develop, maintain and operate parcel identified as the Window on the Bay project.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Moonlight SB		District San Diego Coa	st District		
City of Encinitas Recreational beach facilities	10/1/1989 9/30/2009 Terminated	Develop, operate and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
City of Encinitas Recreational beach facilities	10/1/2009 9/30/2029 In Term	Develop, operate, and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	FiscalYear RECEIPTS RENT	08-09	09-10 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		D RENT
Park Unit: Morro Bay SP	District San Luis Obispo Coast District				
City of Morro Bay Morro Bay Marina	6/1/2002 5/31/2022 In Term	Develop, equip and operate the Morro Bay Marina. City recevies 20% of gross sales from berth rentals from Associated Pacific Constructors.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
County of San Luis Obispo Morro Bay Golf Course	9/1/1999 8/31/2019 In Term	Develop, operate and maintain Morro Bay golf course with 10% of gross receipts paid as rent to State; Cayucos SB; and portions of Montana de Oro SP.	FiscalYear RECEIPTS RENT	08-09 \$1,535,286 \$76,764	09-10 \$1,439,252 \$71,963
Park Unit: Mount Diablo SP		District Diablo Vista Di	istrict		
East Bay Regional Park District Old Moraga Ranch Trail property	1/5/1973 12/31/2022 In Term	Operate and maintain Old Moraga Ranch Trail	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
East Bay Regional Park District Mamm property	9/1/1996 8/31/2016 In Term	Operate and maintain Mamm property	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Mount San Jacinto SP		District Inland Empire	District		
Mt. San Jacinto Winter Park Authority Palm Springs Aerial Tramway	11/1/1996 10/31/2021 In Term	Operate and maintain Palm Springs Aerial Tramway. Rental term: \$9,250/month when non-operational; \$15,000/month when tram is in operation or \$0.925 per rider, whichever is greater.	FiscalYear RECEIPTS RENT	08-09 \$0 \$385,631	09-10 \$0 \$391,211

SECTION C - Operating Agreements of State Park Unit by other Agencies

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS AN	D RENT
Park Unit: Old Sacramento SHP		District Capital District	:		
City of Sacramento Elder Craftsmen Store	1/1/1995 12/21/1997 Terminated	\$250/month to operate and maintain B.F. Hasting Building including the Elder Craftsmen store.	FiscalYear RECEIPTS RENT	08-09 \$0 \$250	09-10 \$0 \$0
City of Sacramento Riverfront Park	12/1/1991 11/30/2016 In Term	Develop, operate and maintain Riverfront Park.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Pacifica SB		District Santa Cruz Dis	trict		
City of Pacifica Pacifica State Beach	9/1/1990 8/31/2015 In Term	Operate and maintain park unit.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Palomar Mountain SP		District Colorado Dese	ert District		
County of San Diego Palomar Mountain science camp	12/19/1989 6/30/2009 Terminated	Maintain and operate environmental education camps.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
County of San Diego Environmental youth education camp	7/1/2009 6/30/2044 In Term	Develop, maintain and operate environmental education camps.	FiscalYear RECEIPTS RENT	08-09	09-10 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		D RENT
Park Unit: Pan Pacific Park		District Angeles Distric	t		
City of Los Angeles Pan Pacific Park	3/21/1978 3/20/2028 In Term	Develop, maintain and operate park unit.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Pismo SB		District Oceano Dunes	District		
City of Grover Beach Construct and operate lodge facility City of Pismo Beach Pismo Pier	1/1/2007 12/19/2062 In Term 5/7/1951 6/30/2001	Joint Power Agreement to construct lodge facility followed by 50 year operation. Rent will be 3% of gross receipts or 50% of rental fees whichever is greater. Operation and maintenance of Pismo Pier.	FiscalYear RECEIPTS RENT FiscalYear RECEIPTS	08-09 \$0 \$0 08-09 \$0	09-10 \$0 \$0 09-10 \$0
	Month to Month		RENT	\$0	\$0
Park Unit: Placerita Canyon SP		District Angeles Distric	t		
County of Los Angeles Placerita Canyon	7/1/1981 6/30/1986 Month to Month	Development, maintenance and operation of park unit.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		D RENT	
Park Unit: Plumas-Eureka SP		District Sierra District				
Johnsville Public Utility District Water utilities	1/1/2007 12/31/2026 In Term	Operate PUD water storage and distribution facilities located on DPR property to serve park and community.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0	
Park Unit: Prairie City SVRA	District Twin Cities District					
County of Sacramento Deer Creek Hills	6/1/2004 5/31/2026 In Term	Operate and maintain Deer Creek Hills sub unit.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0	
Park Unit: Robert W. Crown Memorial SB		District Diablo Vista Di	strict			
East Bay Regional Park District Robert W. Crown Memorial SB	12/7/1966 12/6/2016 In Term	Operate and maintain park unit.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0	
Park Unit: San Bruno Mountain SP		District Diablo Vista Di	strict			
County of San Mateo San Bruno Mountain SP	1/1/2001 12/31/2015 In Term	Operate and maintain the day use parking area at San Bruno Mtn. State and County Park.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0	

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND REN		D RENT
Park Unit: Santa Monica SB		District Angeles Distric	t		
City of Santa Monica Operate and maintain state beach	6/1/2006 5/31/2051 In Term	Develop, maintain and operate Santa Monica SB excluding the 415 PCH property. All profits remain with the City.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
City of Santa Monica 415 PCH - Marion Davies complex	4/1/2005 3/31/2020 In Term	Develop, maintain and operate the Marion Davies Beach House and compound with \$21 million grant from Annenberg Foundation.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Silver Strand SB		District San Diego Coa	st District		
Southwest Community College District Crown Cove Boating Instruction and Safety	6/1/2000 5/31/2020 In Term	Operates Crown Cove Boating Instruction and Safety Center.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
Park Unit: Stillwater Cove		District Russian River	District		
County of Sonoma Regional Parks Stillwater Cove	6/26/1984 6/25/2009 Terminated	Maintain and operate park unit.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
County of Sonoma Regional Parks Stillwater Cove	7/1/2010 6/30/2035 In Term	Maintain and operate park unit.	FiscalYear RECEIPTS RENT	08-09	09-10 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Stone Lake		District Gold Fields Dis	trict		
U.S. Fish and Wildlife Service	10/1/2008	Operate, maintain and manage wildlife	FiscalYear	08-09	09-10
Stone Lake Wildlife Refuge	9/30/2023	refuge for public benefit.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Tahoe SRA		District Sierra District			
Tahoe City Pubic Utility District	7/31/2003	Develop and maintain Truckee River	FiscalYear	08-09	09-10
Tahoe SRA-Truckee bike paths	7/30/2023	bike path.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Watts Towers of Simon Rodia SH	P	District Angeles Distric	t		
City of Los Angeles	3/17/1978	Maintain and operate park unit through	FiscalYear	08-09	09-10
Watts Towers	3/17/2028	contract with City of Los Angeles.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Will Rogers SB		District Angeles Distric	t		
City of Los Angeles	2/1/1949		FiscalYear	08-09	09-10
Will Rogers State Beach	1/31/1999	contract with County of Los Angeles.	RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status		ental Terms	GROSS F	RECEIPTS A	AND RENT
Park Unit: Woodland Opera House SH	Р		District Capital D	District		
City of Woodland Woodland Opera House SHP	8/1/2008 7/31/2033 In Term	Operate and	maintain facility.	FiscalYear RECEIPTS RENT	08-09 \$0 \$0	09-10 \$0 \$0
	TOTAL GROSS RECEIPTS TOTAL RENT	08-09 \$1,984,242 \$488,021	09-10 \$1,970,478 \$491,253			

Section D Contract Changes

Section D summarizes changes in concession contracts and operating agreements during Fiscal Year 2009/10. The changes include contracts that were added, renewed, reassigned to a new concessionaire, or terminated.

There were 22 new contracts, three contract reassignments, as well as three renewed operating agreements completed during the fiscal year.

There were three additional contracts awarded in FY 2009-10 through the competitive bid process with effective dates to be reflected in next year's annual report. These include camp trailer rentals, vacuum pump, and towing services within Oceano Dunes SVRA.





Columbia SHP Vacation Cottages

Concession Contract Changes Fiscal Year 2009-2010

CONCESSIONAIRE NAME CONCESSION OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Asilomar SB				
ARAMARK Sports & Entertainment Asilomar Conference Grounds	\$1,900,000/annually or 8.6% of gross receipts, whichever is greater; 2% of gross receipts for facility improvement; and \$200,000 for resource support and \$500,000 operational support annually; and \$15,000,000 for ADA improvements.	In Term	10/1/2009	9/30/2029
Delaware North Parks Services at Asilomar Asilomar Conference Grounds	\$1,000,000/year or 8.61% of gross receipts up to \$14.93 million, plus 25% of gross receipts over \$14.93 million, whichever is greater; 5% of gross receipts for facility improvements; \$486,000/year for DPR operational support. Terminated 9/13/2009.	Terminated	6/1/1997	5/31/2007
Auburn SRA				
American River Concession Outfitters Whitewater rafting & hiking	Rent from 39 separate contracts based on flat fee and tour participant fee. Contracts renew annually. All rent supports the park unit operations.	In Term	3/1/2010	2/28/2011
Bolsa Chica SB				
Bolsa Chica Beach Concession Group Beach stands	\$20,000/year or 12.5% of annual gross receipts April-September and 6% of gross receipts October-March except for catering services at 15.5% of gross receipts; and 1% for Maintenance. Assigned to Playland Concessions 7/1/09.	Assignment	1/1/2003	12/31/2013
Burton Creek SP				
Tahoe City Pubic Utility District Burton Creek ski trails and instruction	Maintain and operate cross country ski trails. Annual rent: \$5,000 of gross receipts up to \$175,000; \$7,000 up to \$200,000; plus 3% of gross receipts exceeding \$200,000.	In Term	6/1/2010	4/30/2020
Tahoe City Pubic Utility District Burton Creek State Park trails	Maintain and operate cross country ski trails. Rental terms: \$2,500 of gross receipts up to \$140,000; \$5,000 of gross receipts over \$140,000; \$7,000 of gross receipts over \$200,000.	Terminated	3/1/2002	2/28/2007

CONCESSIONAIRE NAME CONCESSION OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Cardiff SB				
Espresso by the Sea Mobile coffee cart	\$2,400/year or 15% of gross receipts, whichever is greater. Seasonal and weekend operation.	Terminated	10/1/2007	9/30/2009
Babe's at the Beach Snackbar, beachstand	\$2400/year or 15% of gross receipts, whichever is greater.	Terminated	3/1/2008	2/28/2010
Carlsbad SB				
Carlsbad Paddle Sports Kayak Instruction	10% of monthly gross receipts.	Terminated	9/4/2008	9/3/2009
Carlsbad Paddle Sports Kayak Instruction	10% of monthly gross receipts.	In Term	10/30/2009	10/29/2010
Sunset Parking Services LLC Sunset Parking Services LLC	\$70,000 Minimum annual rent or the following percentages of gross receipts, whichever is greater. 50% of gross receipts up to \$140,000 plus 60% of gross receipts over \$140,000	In Term	3/1/2010	2/28/2011
Carnegie SVRA				
Motomart at Carnegie OHV parts and supply store	\$800/month or 5% of monthly gross receipts, whichever is greater. New contract effective 7/1/2010.	Terminated	10/1/1991	9/30/1996
Carpinteria SB				
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan,	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	In Term	8/1/2009	7/31/2011

CONCESSIONAIRE NAME CONCESSION OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Columbia SHP				
Briggs Hospitality, LLC City & Fallon Hotel Complexes, Bart's Black Ski	\$25,000/year or 2.5% of first \$1 million in gross receipts and 3% over \$1 million, whichever is greater. Rent offset up to \$25,000 for annual marketing investment. Operated May 2010 under Early Entry Permit. Contract effective 7/1/2010.	In Term	5/1/2010	6/30/2013
Columbia City Hotels LLC City & Fallon Hotels Complexes	\$2,000/month or 2.5% of gross receipts up to \$100,000, and 3% over \$100,000. \$5,000/year for conservation, 2% of gross receipts for maintenance; \$30,000/year rent abatement for marketing. New contract to Briggs Hospitality LLC in May 2010.	Terminated	2/1/2002	1/31/2004
Paul & Mary Gjerde Columbia Mercantile historic grocery store	\$500/month or 4% of monthly gross receipts, whichever is greater. New contract effective 12/1/2009.	Terminated	7/1/1998	6/30/2000
Paul & Mary Gjerde Columbia Mercantile historic grocery store	\$15,000/annual or 4% of \$350,000 in gross receipts and 5% over \$350,000, whichever is greater.	In Term	12/1/2009	11/30/2014
A. deCosmos Daguerrean Studio Daguerrean Photo Studio	\$5000/year or 5% of annual gross receipts, whichever is greater. Assigned to Kamice's Photographic Establishment 8/1/2010.	Assignment	8/1/2008	7/31/2018
Fancy Dry Goods and Clothing Store Dry goods & clothing store	\$5,000/year or 7% of annual gross receipts, whichever is greater. Assigned to Teri Van Buskirk effective 5/1/2010.	Assignment	4/1/2002	3/31/2012
Sierra Repertory Theatre, Inc. Fallon House Theatre	\$7,000/year or 2% of annual gross receipts, whichever is greater. In Contract year 1, minimum annual rent shall be proportionate the the period of operation.	In Term	4/6/2010	12/31/2010
Columbia City Hotels LLC Jenny Lind Restaurant (fomerly Columbia Hou	\$787/month or 3.8% of gross receipts, whichever is greater; 1% of gross receipts for maintenance. Rent abatement for up to \$30,000 for facility improvements to commence operation. New contract to Briggs Hospitality LLC in May 2010.	Terminated	5/1/2008	5/31/2008
Maria and Kurt Laubhan The Farmer's Friend Seed & Garden Store	\$500/month or 5% of annual gross receipts, whichever is greater; and facility improvement investment. Early Entry Permit granted.	In Term	12/1/2009	11/30/2011

CONCESSIONAIRE NAME

CONCESSIONAIRE NAME CONCESSION OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Cuyamaca Rancho SP				
County of San Diego Cuyamaca Rancho science camp	Maintain and operate environmental education camps.	Terminated	12/19/1989	6/30/2009
County of San Diego Environmental youth education camp	Develop, maintain and operate environmental education camps.	In Term	7/1/2009	6/30/2044
El Capitan SB				
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan,	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	In Term	8/1/2009	7/31/2011
Gaviota SP				
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan,	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	In Term	8/1/2009	7/31/2011
Huntington SB				
Playland Concessions Inc. dba Wheel Fun Beach Stands	\$45,000/year or 16% of annual gross receipts, whichever is greater; and 10% of gross receipts for off premises catered events authorized under a special event permit.	In Term	7/1/2009	6/30/2019
Lake Oroville SRA				
Funtime-Fulltime Bidwell Canyon Marina	3% of first \$300,000 in gross receipts, plus 6% of next \$300,000, plus 12% up to \$1.6 million and 15% over; plus 2 cents/gallon on first 50,000 gallons of fuel and 2.5 cents next 50,000, plus 3 cents above 100,000 gallons.	Terminated	12/2/1969	12/1/2009
Lake Oroville Marina, LLC Bidwell Canyon Marina	\$30,000/year or 8.5% of first \$1,000,000 in gross receipts plus 10% of gross receipts over \$1,000,000; plus 2% for fuel sales. \$270,000 of minimum annual rent deferred to Contract Years 6-10. Capital improvements and equipment investment of \$4,200,000.	In Term	12/1/2009	11/30/2039

CONCESSIONAIRE NAME CONCESSION OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Lake Perris SRA				
Phil Edmondson Equestrian tours & hayrides	\$1,000/year or 10% of gross receipts, whichever is greater.	Terminated	3/1/2007	2/28/2009
Leucadia SB				
City of Encinitas Recreational beach facilities	Develop, operate and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	Terminated	10/1/1989	9/30/2009
City of Encinitas Recreational beach facilities	Develop, operate, and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	In Term	10/1/2009	9/30/2029
Los Angeles State Historic Par				
Urban Green, LLC Millies Café	\$6,500/annually or 10% of gross receipts, whichever is greater. Rent offset for facility improvements.	In Term	9/1/2009	8/31/2011
MacKerricher SP				
Samara Restoration LLC Demonstration Greenhouse	\$1,500/year or 5% of annual gross receipts, whichever is greater. Early Entry Permit issued April 2010.	In Term	6/1/2010	5/31/2012
Marshall Gold Discovery SHP				
Argonaut Refreshment Saloon Argonaut Refreshment Saloon	\$50/month or 7% of gross receipts, whichever amount is greater. New contract award in process.	Terminated	3/1/1999	2/28/2009
Montgomery Woods SNR				
Save the Redwoods League Parking lot development	\$500/annual or 10% of gross receipts, whichever is greater. Facility improvement cost may be deducted from rent.	In Term	12/1/2009	11/30/2010

CONCESSIONAIRE NAME CONCESSION OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Moonlight SB				
City of Encinitas Recreational beach facilities	Develop, operate, and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	In Term	10/1/2009	9/30/2029
City of Encinitas Recreational beach facilities	Develop, operate and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	Terminated	10/1/1989	9/30/2009
Mount Tamalpais SP				
Mission Soaring LLC Hang gliding and paragliding lessons	\$1,000/year or 5% of gross receipts, whichever is greater.	In Term	9/1/2009	8/31/2014
Mission Soaring LLC Hang-gliding lessons	\$2,000/year or 2% of gross receipts, whichever is greater.	Terminated	5/1/2005	4/30/2006
Oceano Dunes SVRA				
Yo Banana Boy, Inc Vacuum pump service	\$500/month or 8.5% of gross receipts, whichever is greater. New contract effective July 2010.	Terminated	10/1/2003	4/30/2005
Ocotillo Wells SVRA				
LUV-2-CAMP, LLC Camp Trailer Rental	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	In Term	7/1/2009	4/30/2011
Old Sacramento SHP				
City of Sacramento Elder Craftsmen Store	\$250/month to operate and maintain B.F. Hasting Building including the Elder Craftsmen store.	Terminated	1/1/1995	12/21/1997

CONCESSIONAIRE NAME CONCESSION OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Old Town San Diego SHP				
Raymond and Minnie Tafoya Casa de Wrightington historic retail store	\$42,000/year or 9% of gross receipts, whichever is greater. Operated May 2010 under Early Entry Permit. Contract effective 7/1/2010.	In Term	5/1/2010	6/30/2030
San Diego Co. Dental Assoc. Dental museum	Provision of interpretive services for public benefit.	Terminated	2/1/1983	9/30/1991
David Wolfe Horse drawn wagon tours	Provide wagon ride tours for public benefit.	Terminated	8/15/2008	8/14/2009
Palomar Mountain SP				
County of San Diego Environmental youth education camp	Develop, maintain and operate environmental education camps.	In Term	7/1/2009	6/30/2044
County of San Diego Palomar Mountain science camp	Maintain and operate environmental education camps.	Terminated	12/19/1989	6/30/2009

CONCESSIONAIRE NAME CONCESSION OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Prairie City SVRA				
All Star Karting LLC Go-Kart Race Track	\$10,000/annual or 6% of gross receipts, whichever is greater. Previous contract under Racecraft Motorsports.	In Term	12/1/2009	11/30/2014
Racecraft Motorsports Go-kart track	\$500/month or 5% of first \$120,000 of all annual gross receipts, and 7% of annual gross receipts in excess of \$120,000, whichever total amount is greater. New contract awarded to All Star Karting, LLC.	Terminated	5/1/2005	4/30/2010
A.M.P. Racing, LLC Motocross race track operation	6% of gross receipts and 4% for facility maintenance.	Terminated	7/1/2001	6/30/2002
E Street Mx, Inc. Motocross race track operation	\$36,450/year or 15% of annual gross receipts, whichever is greater. Early Entry Permit issued on 3/1/2010.	In Term	6/1/2010	5/31/2015
Aaron's Rental Mud Mart ATV rentals	10% of gross receipts.	Terminated	9/1/2002	12/31/2003
Refugio SB				
K & W Rentals LLC / Trailers 2 U Camp Trailer Rentals Carpinteria, El Capitan,	\$6,000/year or 10% of the first \$300,000 of gross receipts plus 12% of gross receipts over \$300,000, whichever is greater.	In Term	8/1/2009	7/31/2011
San Clemente SB				
Calafia Beach Café Calafia Beach stand	Year 1: 12% of gross receipts; Year 2: \$20,000 minimum annual rent or 12% of gross receipts, whichever is greater.	In Term	9/1/2009	8/31/2019

CONCESSIONAIRE NAME CONCESSION OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
San Elijo SB				
Travel Time RV, Inc. Camp Trailer Rental	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	5/1/2010	4/30/2011
Albert's RV Rental Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	3/24/2010	3/23/2011
Silver Strand SB				
Travel Time RV, Inc. Camp Trailer Rental	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	5/1/2010	4/30/2011
Albert's RV Rental Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	3/24/2010	3/23/2011
South Carlsbad SB				
Travel Time RV, Inc. Camp Trailer Rental	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	5/1/2010	4/30/2011
Albert's RV Rental Camp trailer rentals	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	3/24/2010	3/23/2011
Torrey Pines SB				
The Lodge at Torrey Pines Partnership Cabana rental	\$12,000/year and \$3000 for interpretive/education fund; Year 1 \$12,000 applied to equipment purchases.	Terminated	8/1/2007	7/31/2009
Natural Delights Plus Snackbar, coffee stand	\$350/month or 15% of gross receipts whichever is greater during June- August; 15% of gross receipts for all other months.	Terminated	3/16/2008	6/14/2009

Section E Concession Operations by Activity

Section E contains a list of concession operations by activity type. Concession operations with multiple categories are listed separately under each respective sales activity. The figures in this section include sales and rent from both Section B Concession Contracts and Section C Operating Agreements. A graphic pie chart of the financial data is also available in Section A of this Report.

Specific Categories are as follows:

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REI Outdoor Schools -Statewide



Camp Trailer Rentals – Multiple Parks



Covered Wagon Tours – Indio Hills Palms

CONCESSION OPERATIONS BY TYPE Fiscal Year 2009-2010

Aquatic Sports and Services

Unit name	Concessionaire Name	Gross Receipts	Rent To State
Angel Island SP Angel Island SP Angel Island SP Angel Island SP	Alcatraz Cruises, LLC Blue and Gold Ferry Service City of Alameda Milton McDonogh	\$392,677 \$330,067 \$42,619 \$608,484	\$58,902 \$49,510 \$852 \$62,241
Auburn SRA	American River Concession Outfitters	\$0	\$240,546
Carlsbad SB Carlsbad SB Carlsbad SB	Carlsbad Paddle Sports Carlsbad Paddle Sports So Cal Surf Lessons	\$120 \$80 \$17,107	\$12 \$8 \$2,053
D.L. Bliss SP	Tahoe Adventure Company	\$5,390	\$589
Donner Memorial SP	Donner Lake Water Sports	\$88,030	\$9,683
Emerald Bay SP	Kayak Tahoe	\$20,439	\$2,044
Folsom Lake SRA Folsom Lake SRA Folsom Lake SRA Folsom Lake SRA Folsom Lake SRA Folsom Lake SRA Folsom Lake SRA	Adventure Sports California Canoe and Kayak Current Adventures Folsom Lake Boat Rental Granite Bay Food Service Granite Bay Rentals, Inc. Mobile Boat Service Rafter's Toe	\$41,087 \$19,991 \$7,823 \$45,213 \$19,294 \$35,269 \$19,967 \$50,351	\$4,109 \$1,999 \$896 \$5,425 \$2,315 \$5,645 \$1,997 \$2,518
Hearst San Simeon SP	Sea For Yourself Kayak Tours	\$31,208	\$3,589

Lake Oroville SRA	Big Valley Divers, Inc	\$15,793	\$1,184
Lake Oroville SRA	Emerald Bay Custom Houseboats, Inc.	\$1,000	\$100
Lake Oroville SRA	Funtime-Fulltime	\$678	\$102
Lake Oroville SRA	North State Diving	\$72	\$7
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$101,026	\$38,391
Manresa SB	Club Ed Surf Camp	\$132,430	\$15,892
Millerton Lake SRA	CMS Toys, LLC	\$71,468	\$5,717
Millerton Lake SRA	Lake Millerton Marinas, LLC	\$2,496	\$250
Mono Lake Tufa SNR	Caldera Kayaks	\$24,300	\$1,215
Mono Lake Tufa SNR	Mono Lake Committee	\$16,316	\$1,142
Point Lobos SNR	Philip Sammet SCUBA Diving Tours	\$7,750	\$858
San Elijo SB	Eli Howard Surf School, Inc	\$173,148	\$34,630
Silver Strand SB	Coronado Surfing Academy	\$16,881	\$3,448
Silverwood Lake SRA	Pyramid Enterprises, Inc.	\$108,203	\$8,656
Van Damme SP	Kayak Mendocino	\$34,850	\$4,182
Total for Aquatic Sports	and Services	<u>\$2,481,626</u>	<u>\$570,706</u>
Camp Stores			
Unit name	Concessionaire Name	Gross Receipts	Rent To State
Big Basin Redwoods SP	Urban Park Concessionaires	\$509,170	\$87,419
Clear Lake SP	Recreation Resource Management	\$65,433	\$5,235
Crystal Cove SP	Crystal Cove Alliance	\$0	\$0
El Capitan SB	California Camp Stores	\$139,837	\$16,780

Gaviota SP	California Camp Stores	\$68,260	\$8,191
Leo Carrillo SP	Anthony and Annette Minicucci	\$276,175	\$27,617
McArthur-Burney Falls Memor	Recreation Resource Management	\$287,889	\$17,273
Refugio SB	California Camp Stores	\$140,976	\$16,917
San Elijo SB	JLM Systems	\$576,420	\$86,463
South Carlsbad SB	JLM Systems	\$356,273	\$53,441
Total for Camp Stores		<u>\$2,420,433</u>	<u>\$319,337</u>
Equestrian Activities			
Unit name	Concessionaire Name	Gross Receipts	Rent To State
Andrew Molera SP	Molera Horseback Tours of Big Sur	\$196,430	\$17,956
Armstrong Redwoods SNR	Armstrong Woods Pack Station	\$36,419	\$2,213
Bothe-Napa Valley SP	Triple Creek Horse Outfit	\$39,760	\$0
Columbia SHP	Quartz Mountain Stage Line	\$144,938	\$11,631
Folsom Lake SRA	Shadow Glen Riding Stables	\$142,706	\$6,466
Indio Hills Palms	Covered Wagon Tours	\$23,660	\$2,400
Jack London SHP	Triple Creek Horse Outfit	\$38,075	\$0
Lake Perris SRA	Phil Edmondson	\$18,200	\$1,820
MacKerricher SP	Ricochet Ridge Ranch	\$176,995	\$11,690
Old Town San Diego SHP	David Wolfe	\$3,715	\$0
Sugarloaf Ridge SP	Triple Creek Horse Outfit	\$41,002	\$0
Wilder Ranch SP	Draft Horses For Hire	\$3,708	\$2,400

Will Rogers SHP	Dorte Lindegaard	\$215,570	\$23,794
Total for Equestrian Activ	ities	<u>\$1,081,178</u>	<u>\$80,369</u>
Facility Maintenance			
Unit name	Concessionaire Name	Gross Receipts	Rent To State
Angel Island SP	Alcatraz Cruises, LLC	\$0	\$7,854
Angel Island SP	Blue and Gold Ferry Service	\$0	\$6,601
Asilomar SB	ARAMARK Sports & Entertainment	\$0	\$279,387
Asilomar SB	Delaware North Parks Services at Asilomar	\$0	\$240,242
Bolsa Chica SB	Playland Concessions Inc. dba Wheel Fun	\$0	\$1,378
Columbia SHP	Brown's Coffee & Sweets	\$0	\$682
Columbia SHP	John & Jeanne Hand	\$0	\$1,319
Columbia SHP	Maryann & David Brown	\$0	\$822
Crystal Cove SP	Crystal Cove Alliance	\$0	\$890,210
Hearst San Simeon SHM	Hearst Ranch Beef	\$0	\$4,352
Old Sacramento SHP	Skalet Family Jewelers	\$0	\$1,958

Old Town San Diego SHP	Artisan Imports, Inc.	\$0	\$8,985	
Old Town San Diego SHP	Cousin's Old Town Candy Shop	\$0	\$11,395	
Old Town San Diego SHP	Holiday Traditions, Inc.	\$0	\$5,346	
Old Town San Diego SHP	Maureen Luboviski	\$0	\$4,026	
Old Town San Diego SHP	Miner's Gems & Minerals	\$0	\$6,923	
Old Town San Diego SHP	San Diego House of Coffee and Tea	\$0	\$1,948	
Old Town San Diego SHP	Toler, Dennis&Heidi	\$0	\$1,970	
Old Town San Diego SHP	Toler, Dennis&Heidi	\$0	\$785	
Old Town San Diego SHP	Toler, Dennis&Heidi	\$0	\$3,203	
Old Town San Diego SHP	Welhelmina Manlo & Alice Altier	\$0	\$1,592	
Pfeiffer Big Sur SP	Guest Services Company of Virginia	\$0	\$145,339	
Prairie City SVRA	A.M.P. Racing, LLC	\$0	\$2,310	
Total for Facility Maintena	ance	<u>\$0</u>	<u>\$1,628,628</u>	
Golf Courses				
Unit name	Concessionaire Name	Gross Receipts	Rent To State	
Lake Valley SRA	American Golf Corporation	\$1,508,298	\$460,760	
Morro Bay SP	County of San Luis Obispo	\$1,439,252	\$71,963	
Pismo SB	Superior Guest Care	\$1,628,725	\$195,289	
Total for Golf Courses		<u>\$4,576,275</u>	<u>\$728,012</u>	
Lodging, including Tent Cabins and Trailer Rentals				
Unit name	Concessionaire Name	Gross Receipts	Rent To State	
Asilomar SB	ARAMARK Sports & Entertainment	\$7,742,982	\$983,830	
Asilomar SB	Delaware North Parks Services at Asilomar	\$2,991,060	\$257,530	
Big Basin Redwoods SP				

Carpinteria SB	K & W Rentals LLC / Trailers 2 U	\$26,930	\$2,693	
Crystal Cove SP	Crystal Cove Alliance	\$1,009,658	\$21,203	
El Capitan SB	K & W Rentals LLC / Trailers 2 U	\$14,755	\$1,476	
Gaviota SP	K & W Rentals LLC / Trailers 2 U	\$1,450	\$145	
McArthur-Burney Falls Memor	Recreation Resource Management	\$119,619	\$50,907	
Oceano Dunes SVRA	LUV-2-CAMP, LLC	\$246,460	\$20,110	
Ocotillo Wells SVRA	LUV-2-CAMP, LLC	\$54,572	\$5,457	
Pfeiffer Big Sur SP	Guest Services Company of Virginia	\$2,502,081	\$400,333	
Pigeon Point Light Station SHP	American Youth Hostel Assoc.	\$310,348	\$0	
Point Cabrillo Light Station SH	Pt. Cabrillo Lightkeepers Association	\$270,000	\$0	
Point Montara Light Station	American Youth Hostel Assoc.	\$260,563	\$0	
Refugio SB	K & W Rentals LLC / Trailers 2 U	\$19,615	\$1,962	
San Elijo SB	Albert's RV Rental	\$5,988	\$599	
San Elijo SB	LUV-2-CAMP, LLC	\$18,140	\$1,814	
Silver Strand SB	Albert's RV Rental	\$3,817	\$382	
Silver Strand SB	LUV-2-CAMP, LLC	\$6,854	\$685	
South Carlsbad SB	Albert's RV Rental	\$7,540	\$754	
South Carlsbad SB	LUV-2-CAMP, LLC	\$28,677	\$4,350	
South Carlsbad SB	Travel Time RV, Inc.	\$774	\$77	
Total for Lodging, including	Tent Cabins and Trailer Rentals	<u>\$15,941,372</u>	<u>\$1,808,753</u>	

Marina Operations

Unit name	Concessionaire Name	Gross Receipts	Rent To State	
Auburn SRA	Auburn Boat Club	\$21,460	\$2,302	
Folsom Lake SRA	Christensen Enterprises, Inc	\$743,958	\$122,101	
Lake Oroville SRA	Emerald Bay Custom Houseboats, Inc.	\$4,950	\$495	
Lake Oroville SRA	Funtime-Fulltime	\$311,118	\$40,159	
Lake Oroville SRA	Lake Oroville Marina, LLC	\$955,972	\$78,169	
Lake Oroville SRA	Lake Oroville Marina, LLC	\$1,038,682	\$78,980	
Lake Oroville SRA	Shasta Marine Transport, LLC	\$5,850	\$585	
Lake Oroville SRA	T. Parks Marine	\$4,500	\$462	
Lake Perris SRA	Pyramid Enterprises, Inc.	\$392,052	\$23,523	
McArthur-Burney Falls Memor	Recreation Resource Management	\$69,517	\$3,935	
Millerton Lake SRA	Lake Millerton Marinas, LLC	\$335,564	\$30,587	
Morro Bay SP	Associated Pacific Constructors	\$311,685	\$43,029	
Silverwood Lake SRA	Pyramid Enterprises, Inc.	\$107,312	\$14,005	
Total for Marina Operation	IS	<u>\$4,302,622</u>	<u>\$438,333</u>	
Miscellaneous Sales and Services				
Unit name	Concessionaire Name	Gross Receipts	Rent To State	
Angel Island SP	Urban Park Concessionaires	\$577,419	\$52,015	
Asilomar SB	ARAMARK Sports & Entertainment	\$1,547,649	\$133,098	
Asilomar SB	Delaware North Parks Services at Asilomar	\$52,338	\$4,507	

Auburn SRA	Auburn Boat Club	\$530	\$53	
Auburn SRA	Hotshots, Imaging Inc.	\$44,462	\$2,291	
Auburn SRA	P.S. Photos	\$7,858	\$128	
Bolsa Chica SB	Playland Concessions Inc. dba Wheel Fun	\$6,269	\$740	
Burton Creek SP	Tahoe City Pubic Utility District	\$476,681	\$15,300	
Columbia SHP	A. deCosmos Daguerrean Studio	\$36,031	\$1,652	
Columbia SHP	Kamice's Photographic Establishment	\$1,026	\$51	
Columbia SHP	Matelot Gulch Mining Company	\$121,497	\$8,827	
Crystal Cove SP	Crystal Cove Alliance	\$123,452	\$2,592	
D.L. Bliss SP	Tahoe Adventure Company	\$1,460	\$288	
Folsom Lake SRA	Total Body Fitness	\$8,934	\$893	
Hearst San Simeon SHM	ARAMARK Sports & Entertainment	\$359,415	\$107,825	
Huntington SB	Playland Concessions Inc. dba Wheel Fun	\$720	\$115	
MacKerricher SP	Mendocino Area Park Assoc. (M.A.P.A.)	\$21,116	\$4,223	
MacKerricher SP	Pacific Environmental Education Center	\$3,416	\$6,130	
MacKerricher SP	Samara Restoration LLC	\$485	\$24	
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$7,650	\$941	
Marshall Gold Discovery SHP	American River Conservancy	\$20,346	\$1,730	
Millerton Lake SRA	Lake Millerton Marinas, LLC	\$8,688	\$569	
Morro Bay SP	Associated Pacific Constructors	\$0	\$780	
Mount Diablo SP	John Pereira	\$0	\$7,921	
Mount San Jacinto SP	Mt. San Jacinto Winter Park Authority	\$0	\$391,211	

Mount Tamalpais SP	Mission Soaring LLC	\$7,350	\$300
Old Sacramento SHP	Wells Fargo Bank	\$0	\$8,100
Old Town San Diego SHP	Heritage Tours	\$92,695	\$4,194
San Buenaventura SB	Wheel Fun Rentals	\$127,127	\$21,612
San Buenaventura SB	Yellow Umbrella Co.	\$5,073	\$507
Statewide	Recreational Equipment, Inc. (REI)	\$59,981	\$2,460
Sugarloaf Ridge SP	Valley of the Moon Observatory Assoc.	\$17,655	\$3,086
Total for Miscellaneous S	Sales and Services	<u>\$3,737,323</u>	<u>\$784,164</u>
Off-Highway Vehicle S	Services		
Unit name	Concessionaire Name	Gross Receipts	Rent To State
Anza-Borrego Desert SP	California Overland	\$112,402	\$11,241
Anza-Borrego Desert SP Carnegie SVRA	California Overland Motomart at Carnegie	\$112,402 \$571,816	\$11,241 \$28,591
-			
Carnegie SVRA	Motomart at Carnegie	\$571,816	\$28,591
Carnegie SVRA Hollister Hills SVRA	Motomart at Carnegie Faultline Powersports, Inc.	\$571,816 \$460,255	\$28,591 \$34,519
Carnegie SVRA Hollister Hills SVRA Oceano Dunes SVRA	Motomart at Carnegie Faultline Powersports, Inc. Angello's ATV Rental	\$571,816 \$460,255 \$451,059	\$28,591 \$34,519 \$22,553
Carnegie SVRA Hollister Hills SVRA Oceano Dunes SVRA Oceano Dunes SVRA	Motomart at Carnegie Faultline Powersports, Inc. Angello's ATV Rental Arnie's ATV Rental	\$571,816 \$460,255 \$451,059 \$465,978	\$28,591 \$34,519 \$22,553 \$23,299
Carnegie SVRA Hollister Hills SVRA Oceano Dunes SVRA Oceano Dunes SVRA Oceano Dunes SVRA	Motomart at Carnegie Faultline Powersports, Inc. Angello's ATV Rental Arnie's ATV Rental BJ's ATV Rental & Accessories Center	\$571,816 \$460,255 \$451,059 \$465,978 \$560,768	\$28,591 \$34,519 \$22,553 \$23,299 \$28,365
Carnegie SVRA Hollister Hills SVRA Oceano Dunes SVRA Oceano Dunes SVRA Oceano Dunes SVRA Oceano Dunes SVRA	 Motomart at Carnegie Faultline Powersports, Inc. Angello's ATV Rental Arnie's ATV Rental BJ's ATV Rental & Accessories Center Pacific Adventure Tours 	\$571,816 \$460,255 \$451,059 \$465,978 \$560,768 \$132,634	\$28,591 \$34,519 \$22,553 \$23,299 \$28,365 \$8,314
Carnegie SVRA Hollister Hills SVRA Oceano Dunes SVRA Oceano Dunes SVRA Oceano Dunes SVRA Oceano Dunes SVRA Oceano Dunes SVRA	 Motomart at Carnegie Faultline Powersports, Inc. Angello's ATV Rental Arnie's ATV Rental BJ's ATV Rental & Accessories Center Pacific Adventure Tours Steve's ATV Service, Inc. 	\$571,816 \$460,255 \$451,059 \$465,978 \$560,768 \$132,634 \$78,709	\$28,591 \$34,519 \$22,553 \$23,299 \$28,365 \$8,314 \$8,770
Carnegie SVRA Hollister Hills SVRA Oceano Dunes SVRA Oceano Dunes SVRA Oceano Dunes SVRA Oceano Dunes SVRA Oceano Dunes SVRA	 Motomart at Carnegie Faultline Powersports, Inc. Angello's ATV Rental Arnie's ATV Rental BJ's ATV Rental & Accessories Center Pacific Adventure Tours Steve's ATV Service, Inc. Steve's ATV Service, Inc. 	\$571,816 \$460,255 \$451,059 \$465,978 \$560,768 \$132,634 \$78,709 \$860,864	\$28,591 \$34,519 \$22,553 \$23,299 \$28,365 \$8,314 \$8,770 \$44,977

Prairie City SVRA	A.M.P. Racing, LLC	\$57,742	\$3,465	
Prairie City SVRA	Aaron's Rental	\$12,548	\$1,255	
Prairie City SVRA	All Star Karting LLC	\$72,936	\$4,376	
Prairie City SVRA	E Street Mx, Inc.	\$48,802	\$7,320	
Prairie City SVRA	Racecraft Motorsports	\$46,416	\$2,321	
Total for Off-Highway Vehic	le Services	<u>\$4,674,699</u>	<u>\$288,190</u>	
Park Fees and Annual Pa	ass Sales			
Unit name	Concessionaire Name	Gross Receipts	Rent To State	
Angel Island SP	Alcatraz Cruises, LLC	\$83,612	\$83,612	
Angel Island SP	Blue and Gold Ferry Service	\$87,736	\$87,736	
Angel Island SP	City of Alameda	\$11,926	\$11,926	
Angel Island SP	Milton McDonogh	\$135,087	\$135,087	
Folsom Lake SRA	Christensen Enterprises, Inc	\$354,069	\$142,094	
Henry Cowell Redwoods SP	Mountain Parks Foundation	\$40,470	\$33,110	
Millerton Lake SRA	Lake Millerton Marinas, LLC	\$7,695	\$769	
Pigeon Point Light Station SHP	American Youth Hostel Assoc.	\$4,596	\$0	
Point Montara Light Station	American Youth Hostel Assoc.	\$13,223	\$0	
Statewide	Pride Industries	\$771,785	\$604,556	
Statewide	Recreational Equipment, Inc. (REI)	\$0	\$3,262	
Sugarloaf Ridge SP	Valley of the Moon Observatory Assoc.	\$1,411	\$1,411	
Total for Park Fees and Ann	ual Pass Sales	<u>\$1,511,610</u>	<u>\$1,103,564</u>	

Parking Lot Management

Unit name	Concessionaire Name	Gross Receipts	Rent To State
Candlestick Point SRA	City Park of San Francisco	\$742,430	\$683,035
Carlsbad SB	Sunset Parking Services LLC	\$84,513	\$42,257
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$237,065	\$12,000
Total for Parking Lot Mana	gement	<u>\$1,064,008</u>	<u>\$737,292</u>
Restaurants and Caterin	ng		
Unit name	Concessionaire Name	Gross Receipts	Rent To State
Angel Island SP	Urban Park Concessionaires	\$389,245	\$15,850
Asilomar SB	ARAMARK Sports & Entertainment	\$4,266,041	\$366,880
Asilomar SB	Delaware North Parks Services at Asilomar	\$1,560,914	\$134,395
Columbia SHP	Briggs Hospitality, LLC	\$59,256	\$0
Columbia SHP	Brown's Coffee & Sweets	\$204,999	\$14,605
Columbia SHP	Jack Douglass Saloon	\$219,894	\$13,142
Columbia SHP	John & Jeanne Hand	\$131,947	\$12,339
Crystal Cove SP	Crystal Cove Alliance	\$6,243,899	\$131,122
Doheny SB	Wheel Fun Rentals	\$123,724	\$22,270
Hearst San Simeon SHM	ARAMARK Sports & Entertainment	\$1,857,579	\$244,646
Lake Oroville SRA	Funtime-Fulltime	\$95,286	\$14,218
Lake Oroville SRA	Lake Oroville Marina, LLC	\$49,700	\$4,224
Lake Valley SRA	American Golf Corporation	\$550,898	\$57,373
Los Angeles State Historic Par	Urban Green, LLC	\$1,786	\$146
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$3,241,474	\$226,903

Marshall Gold Discovery SHP	Argonaut Refreshment Saloon	\$6,627	\$514	
Millerton Lake SRA	Lake Millerton Marinas, LLC	\$52,857	\$5,286	
Morro Bay SP	Associated Pacific Constructors	\$1,075,136	\$72,380	
Old Town San Diego SHP Old Town San Diego SHP Old Town San Diego SHP	El Fandango Restaurant Holiday Traditions, Inc. Old Town Family Hospitality Corp.	\$990,295 \$30,989 \$6,378,589	\$107,621 \$3,719 \$1,938,179	
Pfeiffer Big Sur SP	Guest Services Company of Virginia	\$685,509	\$109,681	
San Buenaventura SB	Yellow Umbrella Co.	\$31,828	\$3,500	
Seacliff SB	The Beach Shack	\$44,449	\$2,667	
Total for Restaurants and (Catering	<u>\$28,292,920</u>	<u>\$3,501,659</u>	
Total for Restaurants and GRetail Sales and Gifts	Catering	<u>\$28,292,920</u>	<u>\$3,501,659</u>	
	Catering Concessionaire Name	<u>\$28,292,920</u> Gross Receipts	<u>\$3,501,659</u> Rent To State	
Retail Sales and Gifts				
Retail Sales and Gifts Unit name	Concessionaire Name	Gross Receipts	Rent To State	
Retail Sales and Gifts Unit name Angel Island SP Asilomar SB	Concessionaire Name Urban Park Concessionaires ARAMARK Sports & Entertainment	Gross Receipts \$10,222 \$412,684	Rent To State \$335 \$35,491	
Retail Sales and Gifts Unit name Angel Island SP Asilomar SB Asilomar SB	Concessionaire Name Urban Park Concessionaires ARAMARK Sports & Entertainment Delaware North Parks Services at Asilomar	Gross Receipts \$10,222 \$412,684 \$197,660	Rent To State \$335 \$35,491 \$17,003	

Columbia SHP	Columbia Candle & Soap Works	\$164,642	\$4,939	
Columbia SHP	Fancy Dry Goods and Clothing Store	\$23,538	\$4,148	
Columbia SHP	Floyd Oydegaard	\$43,906	\$2,787	
Columbia SHP	Jack Douglass Saloon	\$3,016	\$181	
Columbia SHP	Maria and Kurt Laubhan	\$63,540	\$6,928	
Columbia SHP	Maryann & David Brown	\$153,076	\$14,846	
Columbia SHP	Maryann & David Brown	\$82,237	\$10,290	
Columbia SHP	Matelot Gulch Mining Company	\$56,248	\$3,375	
Columbia SHP	Parrott's Blacksmith	\$57,296	\$2,280	
Columbia SHP	Paul & Mary Gjerde	\$246,356	\$9,854	
Columbia SHP	Paul & Mary Gjerde	\$182,775	\$7,311	
Columbia SHP	Teri A. Van Buskirk	\$5,500	\$385	
Crystal Cove SP	Crystal Cove Alliance	\$41,411	\$870	
Delta Sector	Locke Foundation	\$60	\$153	
Folsom Lake SRA	Christensen Enterprises, Inc	\$14,487	\$1,594	
Folsom Lake SRA	Granite Bay Food Service	\$2,260	\$271	
Hearst San Simeon SHM	ARAMARK Sports & Entertainment	\$2,644,883	\$769,492	
Hearst San Simeon SHM	Hearst Ranch Beef	\$217,624	\$38,039	
Henry Cowell Redwoods SP	Mountain Parks Foundation	\$174,365	\$13,529	
Huntington SB	Playland Concessions Inc. dba Wheel Fun	\$186	\$30	
Lake Oroville SRA	Funtime-Fulltime	\$23,612	\$3,542	
Lake Oroville SRA	Lake Oroville Marina, LLC	\$6,543	\$556	
Lake Oroville SRA	Lake Oroville Marina, LLC	\$18,710	\$1,530	
Lake Valley SRA	American Golf Corporation	\$120,322	\$19,667	
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$120,024	\$12,002	

Marshall Gold Discovery SHP	American River Conservancy	\$4,834	\$676	
Marshall Gold Discovery SHP	Argonaut Refreshment Saloon	\$341	\$24	
Marshall Gold Discovery SHP	Fritz and Margaret Erhardt	\$5,688	\$569	
Marshall Gold Discovery SHP	Fritz and Margaret Erhardt	\$87,401	\$9,839	
McArthur-Burney Falls Memor	Recreation Resource Management	\$21,201	\$1,272	
Millerton Lake SRA	CMS Toys, LLC	\$940	\$75	
Millerton Lake SRA	Lake Millerton Marinas, LLC	\$5,699	\$570	
Oceano Dunes SVRA	Steve's ATV Service, Inc.	\$14,510	\$2,249	
Old Sacramento SHP	Skalet Family Jewelers	\$783,132	\$31,337	

Old Town San Diego SHP	Ana Salcedo	\$98,821	\$89,291	
Old Town San Diego SHP	Artisan Imports, Inc.	\$598,997	\$66,780	
Old Town San Diego SHP	Cousin's Old Town Candy Shop	\$839,051	\$128,029	
Old Town San Diego SHP	Cygnet Theatre	\$258,648	\$7,806	
Old Town San Diego SHP	Gum Saan	\$111,529	\$27,022	
Old Town San Diego SHP	Holiday Traditions, Inc.	\$236,303	\$28,606	
Old Town San Diego SHP	Miner's Gems & Minerals	\$346,131	\$36,344	
Old Town San Diego SHP	Old Town Family Hospitality Corp.	\$2,556,240	\$217,282	
Old Town San Diego SHP	Racine & Laramie	\$569,449	\$958	
Old Town San Diego SHP	Raymond and Minnie Tafoya	\$27,461	\$2,471	
Old Town San Diego SHP	Raymond C. Tafoya	\$166,178	\$8,412	
Old Town San Diego SHP	San Diego House of Coffee and Tea	\$115,772	\$9,785	
Old Town San Diego SHP	Tinsmith Old Town	\$202,474	\$27,965	
Old Town San Diego SHP	Tobys Candle Company	\$316,238	\$42,000	
Old Town San Diego SHP	Toler, Dennis&Heidi	\$163,283	\$14,776	
Old Town San Diego SHP	Toler, Dennis&Heidi	\$137,773	\$12,663	
Old Town San Diego SHP	Toler, Dennis&Heidi	\$156,932	\$18,265	
Old Town San Diego SHP	Welhelmina Manlo & Alice Altier	\$79,601	\$15,000	
Old Town San Diego SHP	Wells Fargo Bank	\$16,575	\$0	
Pfeiffer Big Sur SP	Guest Services Company of Virginia	\$740,505	\$118,481	
Pigeon Point Light Station SHP	American Youth Hostel Assoc.	\$441	\$0	
Point Cabrillo Light Station SH	Pt. Cabrillo Lightkeepers Association	\$48,403	\$0	
Point Montara Light Station	American Youth Hostel Assoc.	\$4,430	\$0	
Prairie City SVRA	Aaron's Rental	\$41,827	\$4,183	
San Buenaventura SB	Yellow Umbrella Co.	\$781	\$78	

Seacliff SB	The Beach Shack	\$1,042	\$63
Silverwood Lake SRA	Pyramid Enterprises, Inc.	\$138,982	\$11,119
Statewide	Pride Industries	\$117,307	\$10,652
Total for Retail Sales and G	Gifts	<u>\$14,197,700</u>	<u>\$1,941,249</u>
Snackbars, Beachstand	s and Mobile Food Services		
Unit name	Concessionaire Name	Gross Receipts	Rent To State
Angel Island SP	Urban Park Concessionaires	\$96,363	\$3,963
Bolsa Chica SB	Playland Concessions Inc. dba Wheel Fun	\$118,832	\$18,133
Cardiff SB	Babe's at the Beach	\$599	\$81
Cardiff SB	Espresso by the Sea	\$5,938	\$891
Carmel River SB	Serendipity Farms	\$3,402	\$340
Carnegie SVRA	Motomart at Carnegie	\$123,205	\$6,160
China Camp SP	Frank Quan	\$15,823	\$1,580
Columbia SHP	Columbia Candy Kitchen, Inc.	\$643,858	\$34,041
Doheny SB	Wheel Fun Rentals	\$305,875	\$55,057
Folsom Lake SRA	Big Chill Ice Cream Float	\$10,043	\$1,005
Folsom Lake SRA	Christensen Enterprises, Inc	\$14,116	\$1,553
Folsom Lake SRA	Granite Bay Food Service	\$15,006	\$1,801
Folsom Lake SRA	Papi's Kitchen	\$29,045	\$2,905
Henry Cowell Redwoods SP	Mountain Parks Foundation	\$27,121	\$2,132
Hollister Hills SVRA	Faultline Powersports, Inc.	\$72,848	\$5,464
Huntington SB	Playland Concessions Inc. dba Wheel Fun	\$241,541	\$38,322

Lake Oroville SRA	Lake Oroville Marina, LLC	\$35,537	\$2,917
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$4,885	\$488
Marshall Gold Discovery SHP	Fritz and Margaret Erhardt	\$7,448	\$745
Mount Tamalpais SP	Sharon Worlund/Snackstand	\$23,810	\$2,836
Oceano Dunes SVRA	Steve's ATV Service, Inc.	\$8,619	\$1,336
Old Town San Diego SHP	Ana Salcedo	\$185,091	\$42,601
Old Town San Diego SHP	Cygnet Theatre	\$23,163	\$695
Old Town San Diego SHP	Maureen Luboviski	\$203,184	\$17,959
Old Town San Diego SHP	San Diego House of Coffee and Tea	\$20,405	\$1,696
	-		
Prairie City SVRA	Aaron's Rental	\$9,196	\$920
San Buenaventura SB	Yellow Umbrella Co.	\$6,458	\$713
San Clemente SB	Calafia Beach Café	\$37,163	\$4,460
Silver Strand SB	Silver Strand Beach Café	\$34,215	\$5,773
Silverwood Lake SRA	Pyramid Enterprises, Inc.	\$59,664	\$4,773
Twin Lakes SB	Nasser Tahernezhadi & Maryam Hadidi	\$7,685	\$1,134
Total for Snackbars, Beach	stands and Mobile Food Services	<u>\$2,390,140</u>	<u>\$262,473</u>
Theatre Arts Facilities			
Unit name	Concessionaire Name	Gross Receipts	Rent To State
Columbia SHP	Sierra Repertory Theatre, Inc.	\$316,059	\$6,321
Hearst San Simeon SHM	Destination Cinema, Inc.	\$2,239,430	\$200,429
Old Town San Diego SHP	Cygnet Theatre	\$628,161	\$18,885
Total for Theatre Arts Facil	lities	<u>\$3,183,649</u>	<u>\$225,634</u>

TOTALS FOR THE CURRENT FISCAL YEAR

 Gross Receipts
 Rent To State
 Facility Maintenance

 \$89,855,555
 \$12,789,735
 \$1,628,628

California State Parks Mission:

To provide for the health, inspiration and education of the people of California by helping to preserve provide for the health, inspiration and education of the people of California by helping to preserve the state's extraordinary biological diversity, protecting its most valued natural and cultural resources, and creating opportunities for high-quality outdoor recreation.

Concessions Program Mission:

To enhance the park visitor's recreation and educational experience through partnerships with public and private entities to provide products and services.

> Arnold Schwarzenegger Governor

> Lester A. Snow Secretary for Resources

> > Ruth Coleman Director

CALIFORNIA STATE PARKS P. O. Box 942896 Sacramento, CA 94296-0001



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