

Concessions and Operating Agreement Annual Report Fiscal Year 2012-13



Prairie City SVRA, Armstrong Racing



Mono Tufa SR, Caldera Kayaking



Crystal Cove SB, Crystal Cove Alliance



Director's Statement Concessions Annual Report

California is home to some of the most beautiful and diverse natural, cultural, and recreational resources in the world. From the redwoods to desert blooms, the diversity of California is embodied in the 280 units of the State Park System. Over the years, the Concessions Program has evolved from simple traditional food and retail services to include innovative services and programs critical to achieving the Department's mission and meeting local needs.

During Fiscal Year (FY) 2012-13, California State Parks executed 30 new or renewed concession contracts and operating agreements supporting visitor serving operations in 44 parks. Sales activity increased more than \$8.4 million with a corresponding revenue increase to California State Parks of \$3.2 million over the prior fiscal year. Contracts for new concession operations include a variety of water-related recreation within Sierra, Mendocino, North Coast, Northern Buttes, and Sierra Districts. As a convenience for visitors who wish to camp but lack equipment, new concessions offer equipped campsites at a number of campgrounds within Channel Coast, Orange Coast, and San Diego Coast Districts. Equipped campsites with either recreational vehicles or tents is a growing trend throughout the state park system. New concession contracts executed during FY 2012-13 are listed in Section D of this report.

Following 2012, California State Parks executed new operating agreements with public agencies to facilitate continued access at Annadel SP, Benicia Capital SHP, Grizzly Creek Redwoods SP, as well as concession contracts for the operation of Brannan Island SRA, Turlock Lake SRA, Woodson Bridge SRA, and Limekiln State Park. Operating agreements with non-profit organizations negotiated under California Public Resources Code 5080.42 (AB 42) were developed for Austin Creek SP, Jack London SHP, Sugarloaf Ridge SP, and China Camp SP. Operating agreements are referenced within Section C of this report.

This report, prepared pursuant to Section 5080.21 of the California Public Resources Code, presents a comprehensive picture of concession contract and operating agreement activity during Fiscal Year 2012-13. We hope you find this information interesting and useful. Questions may be directed to (916) 653-7733 or concessions@parks.ca.gov.

Major General Anthony L. Jackson, USMC (Ret)

Director



Annual Report Section Contents

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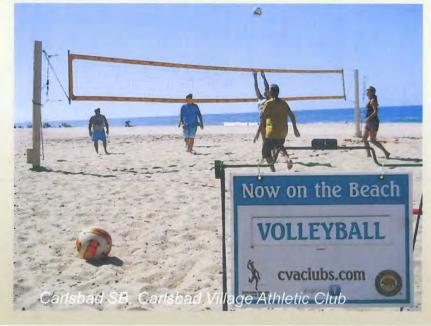
Section B: Concession Operations and Revenue Statement

Section C: Operating Agreements

Section D: Concession and Operating Agreement Changes Section E: Concession and Operating Agreements by Type



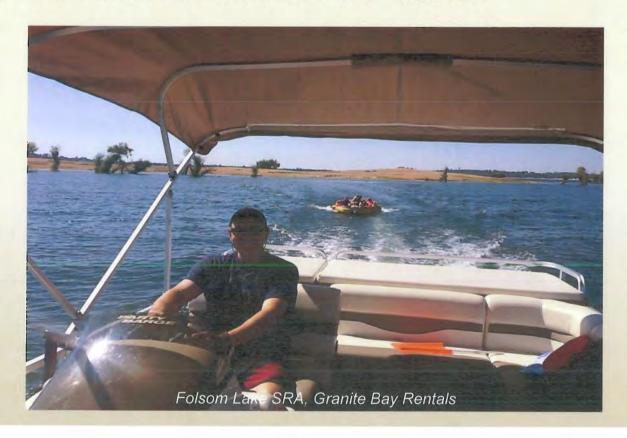




Section A Concession Program Summary

This section contains statistical data and graphic comparisons of concession program activities during FY 2012-13. The number of concession operations as referenced below exclude contracts which terminated during the reporting period and reflect only the active contracts as of 6-30-13. However, the revenue figures reflect all concessions that operated during the reporting period.

- Active Concession Operations 219
- Active Operating Agreements 65
- Combined Annual Gross Receipts \$115,474,181 million
- Combined Rent Return to State Parks \$18,849,561
- Facility Maintenance and Improvement Investments \$1,946,282



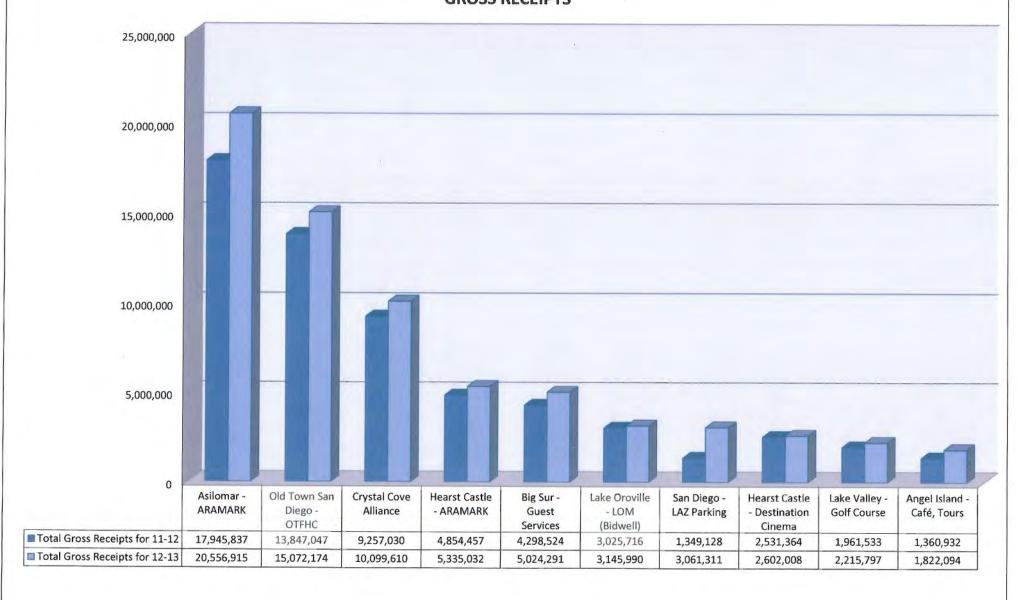
CONCESSIONS PROGRAM SUMMARY FISCAL YEAR 2012-2013

Division	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
Northern Field Division							
Capital District	2	\$938,105	\$45,624	\$2,345	2	\$0	\$0
Central Valley District	21	\$4,454,114	\$231,483	\$29,538	0	\$0	\$0
Diablo Vista District	3	\$1,654,376	\$1,530,229	\$0	13	\$0	\$0
Gold Fields District	22	\$2,879,882	\$761,043	\$0	2	\$0	\$0
Marin District	6	\$4,097,622	\$784,210	\$19,844	3	\$60,501	\$11,907
Mendocino District	7	\$436,560	\$18,467	\$0	2	\$0	\$0
Monterey District	10	\$26,090,092	\$2,868,345	\$597,037	1	\$0	\$0
North Coast Redwoods District	8	\$6,080	\$608	\$0	1	\$0	\$0
Northern Buttes District	11	\$5,601,822	\$517,839	\$0	1	\$0	\$0
Russian River District	1	\$27,666	\$1,383	\$0	2.1	\$0	\$0
Santa Cruz District	9	\$2,577,568	\$311,048	\$0	1	\$0	\$0
Sierra District	7	\$2,650,032	\$646,232	\$0	5	\$124,831	\$3,745

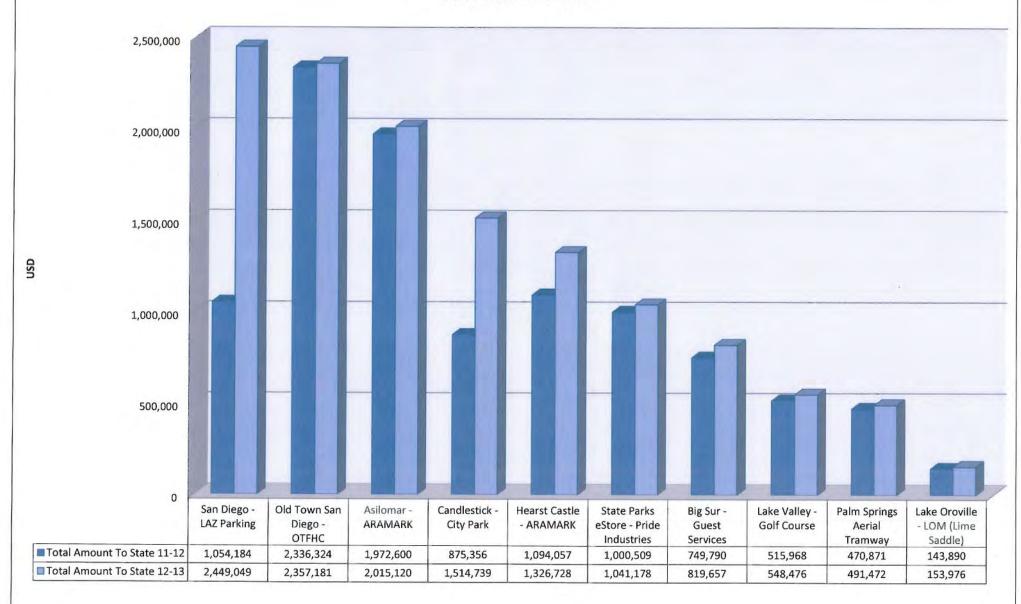
Division	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
	107	\$51,413,918	\$7,716,511	\$648,764	33	\$185,332	\$15,651
OHMVR Division							
Hollister Hills District	1	\$474,133	\$37,594	\$4,741	0	\$0	\$0
Oceano Dunes District	11	\$6,074,689	\$655,260	\$0	2	\$0	\$0
Ocotillo Wells District	1	\$60,601	\$6,060	\$0	0	\$0	\$0
Twin Cities District	5	\$1,070,661	\$104,101	\$0	1	\$0	\$0
	18	\$7,680,084	\$803,015	\$4,741	3	\$0	\$0
Southern Field Division							
Angeles District	9	\$2,317,967	\$568,937	\$0	11	\$0	\$0
Channel Coast District	9	\$808,235	\$86,452	\$0	3	\$0	\$0
Colorado Desert District	3	\$158,627	\$11,909	\$0	3	\$0	\$0
Inland Empire District	2	\$483,386	\$29,196	\$0	2	\$0	\$491,472
Orange Coast District	11	\$11,090,995	\$381,481	\$1,213,320	2	\$0	\$0
San Diego Coast District	52	\$28,336,717	\$5,930,472	\$27,416	4	\$0	\$0
San Luis Obispo Coast District	5	\$9,740,484	\$1,659,223	\$52,040	4	\$1,389,514	\$69,476
Tehachapi District	1	\$430,557	\$40,883	\$0	0	\$0	\$0
	92	\$53,366,968	\$8,708,553	\$1,292,776	29	\$1,389,514	\$560,948

Division	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
Statewide							
Statewide	2	\$1,438,364	\$1,044,882	\$0	0	\$0	\$0
	2	\$1,438,364	\$1,044,882	\$0	0	\$0	\$0
GRAND TOTAL	219	\$113,899,334	\$18,272,961	\$1,946,282	65	\$1,574,847	\$576,599

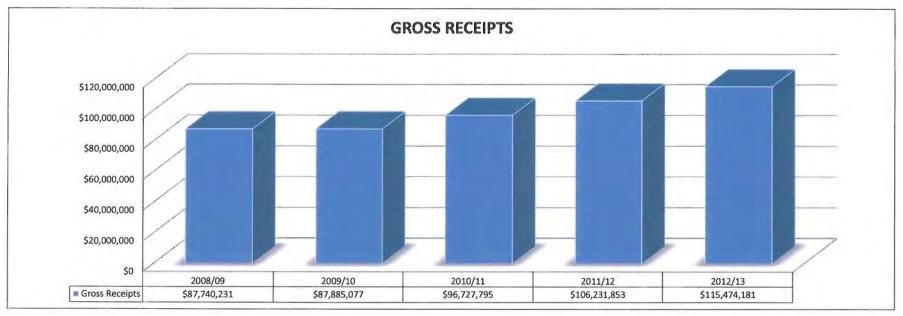
MAJOR CONCESSION CONTRACTS FISCAL YEARS 2011/12 AND 2012/13 GROSS RECEIPTS

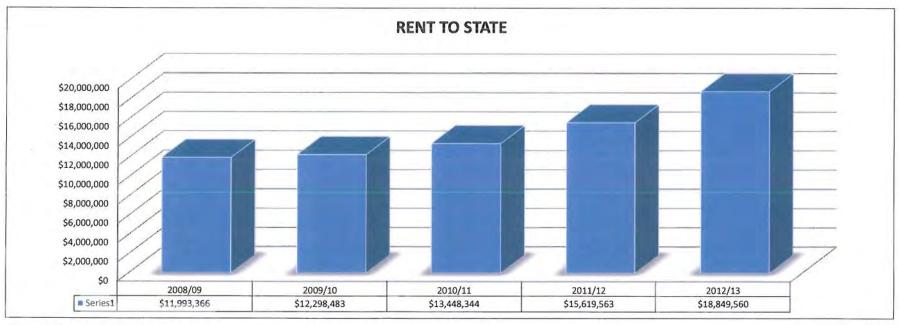


MAJOR CONCESSION CONTRACTS FISCAL YEARS 2011/12 AND 2012/13 RENT PAID TO STATE

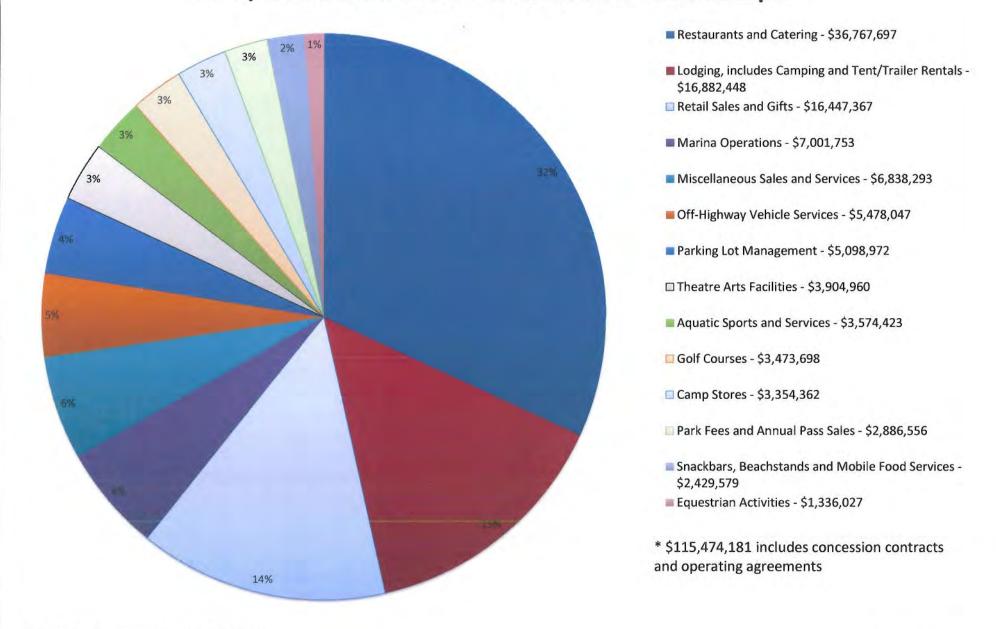


Five Year Comparison Chart - Concession and Operating Agreements



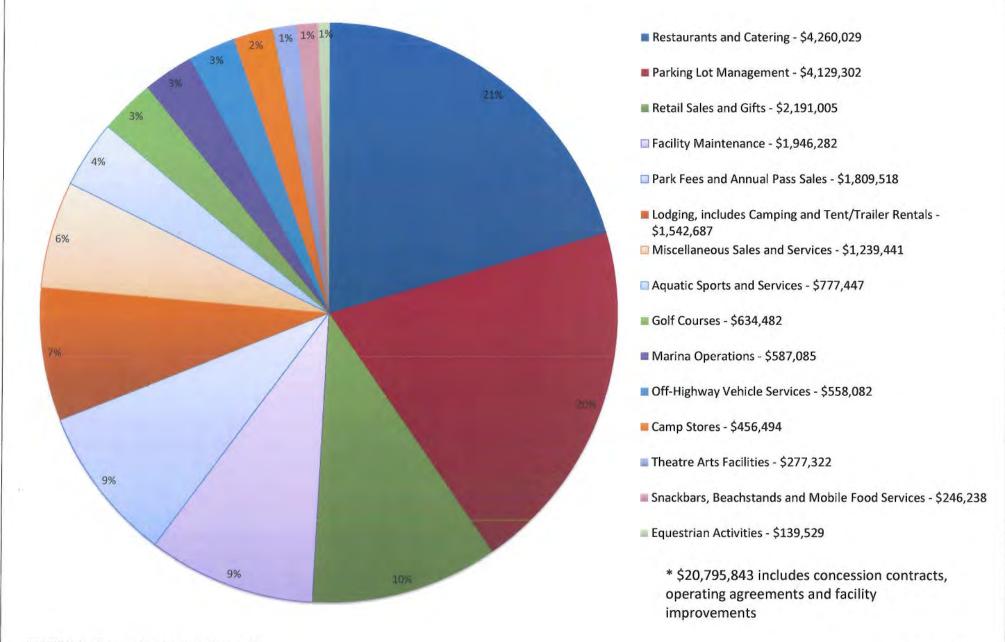


FY 12/13 SUMMARY BY TYPE OF OPERATION - Gross Receipts *



SECTION A - Concession Program Summary

FY 12/13 SUMMARY BY TYPE OF OPERATION - Rent to State*



Section B Concession Operations and Revenue Statement

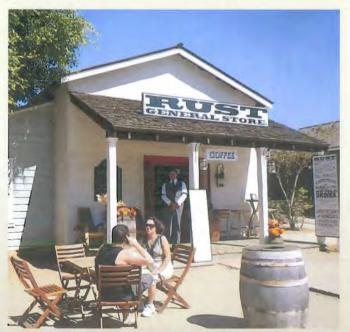
Section B summarizes revenue, operations and contract terms for the 219 concessions operating in California State Parks at the close of FY 2012-13. The Section is organized in alphabetical order by park unit.

Revenue figures include gross receipts and rental payments, facility maintenance, and capital improvements as reported by concessionaires. Figures may include park fees/pass sales in cases where concessionaires collect these fees on behalf of State Parks. Rent may also include late payments and related penalties. A breakdown of the sales activities by category may be viewed in Section E of this report.

Contract terms often include a provision to regularly adjust the minimum annual rent based on the Consumer Price Index (CPI). These provisions create variations between gross receipts and rental information. In addition, the FY 2011-12 statistics have been restated from last year's report due to corrections made following publication.



Sugarloaf Ridge SP, Robert Ferguson Observatory Assn.



Old Town San Diego SHP - Rust General Store

CONCESSION CONTRACT AND REVENUE STATEMENT Fiscal Years 2011-12 and 2012-13

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND		S AND RENT
Park Unit: Andrew Molera SP		District Monterey Dist	rict		
Molera Horseback Tours of Big Sur	5/6/2003	\$2000/month or 12% of gross receipts,	Fiscal Year	11-12	12-13
	5/5/2013	whichever is greater, during seasonal months of operation.	RECEIPTS	\$185,425	\$184,455
Horseback riding tours	Month to Month	Develop, organize and operate an	FACILITIES	\$22,251	\$21,023 \$0
Ventana Wildlife Society	1/1/2007	The first and the control of the con	Fiscal Year	11-12	12-13
	12/31/2016 environmental education and research center.	RECEIPTS	\$3,224	\$4,707	
Wildlife sanctuary and educational programs	In Term	RENT	\$0	\$0 \$0	
Park Unit: Angel Island SP		District Marin District	FACILITIES		3 0
Alcatraz Cruises, LLC	4/1/2007	15% of gross receipts collected for Angel	Fiscal Year	11-12	12-13
	3/31/2008	Island portion of tour, \$1.00 per bicycle,	RECEIPTS	\$566,412	\$666,193
Alcatraz/Angel Island tours & ferry service	Month to Month	and 2% for dock maintenance, for each month of operation, plus collection of day use fees.	RENT FACILITIES	\$175,528 \$9,197	\$206,824 \$10,382
Angel Island-Tiburon Ferry, Inc.	I-Tiburon Ferry, Inc. 1/1/1992 9% of f	9% of first \$21,000/month, plus 11% of	Fiscal Year	11-12	12-13
	12/31/1993	collection of day use rees.	RECEIPTS	\$924,856	\$1,011,304
Fiburon Ferry Service	Month to Month		RENT FACILITIES	\$229,022	\$257,215 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPT	S AND RENT
Blue and Gold Ferry Service	6/1/1999	15% of monthly gross receipts for rent,	Fiscal Year	11-12	12-13
	5/31/2009	2% for dock maintenance, plus collection of day use fees.	RECEIPTS	\$513,231	\$583,598
Ferry service from San Francisco	Month to Month		RENT FACILITIES	\$152,966 \$8,324	\$181,463 \$9,462
Urban Park Concessionaires	9/1/1989	2% of gross receipts up to \$150,000, 3%	Fiscal Year	11-12	12-13
	8/31/2009	next \$100,000; 5% of next \$250,000; 7.5% of next \$250,000; plus 10% over	RECEIPTS	\$1,360,932	\$1,822,094
Café and tours	Month to Month		RENT	\$82,050	\$137,041
		5% up to \$100,000 and 10% over; tram tours 5% up to \$250,000 and 10% over; and 10% bike rentals.	FACILITIES		\$0
Park Unit: Anza-Borrego Desert SP		District Colorado Dese	ert District		
Aaron Mertens	11/1/2012 \$1,0	\$1,000/year or 3% of first \$30,000 of	Fiscal Year	11-12	12-13
	10/31/2014	gross receipts, 5% of gross receipts to \$50,000, and 7% of gross receipts to	RECEIPTS		\$1,398
Photography Tours	In Term	\$70,000, and 10% of gross receipts over \$70,000, whichever is greater.	RENT FACILITIES		\$666 \$0
California Overland	4/1/2012	\$1,000/year or 7% of gross receipts,	Fiscal Year	11-12	12-13
	3/31/2017	whichever is greater.	RECEIPTS		\$126,327
Vehicle tours and interpretive programs	In Term		RENT FACILITIES		\$8,843
Park Unit: Armstrong Redwoods SNR		District Russian River I	District		
Armstrong Woods Pack Station	9/1/1996	5% of first \$30,000 of annual gross	Fiscal Year	11-12	12-13
	8/31/2006	receipts, plus 7% of annual gross receipts	RECEIPTS	\$31,792	\$27,666
Horseback riding tours	Month to Month	over \$30,000.	RENT FACILITIES	\$1,782	\$1,383 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	SS RECEIPTS	AND RENT
Park Unit: Asilomar SB		District Monterey Dist	trict		
ARAMARK Sports & Entertainment Asilomar Conference Grounds	10/1/2009 9/30/2029 In Term	\$1,900,000/year or 8.6% of gross receipts, whichever is greater; 2% of gross receipts for facility improvement; and \$200,000 for resource support and \$500,000 operational support annually; and \$15,000,000 for ADA improvements.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$17,945,837 \$1,972,600 \$358,917	12-13 \$20,556,915 \$2,015,120 \$411,138
Park Unit: Auburn SRA		District Gold Fields Di	strict		
American River Concession Outfitters Whitewater rafting & hiking	3/1/2011 2/29/2012 Month to Month	Rent from 39 separate contracts based on flat fee and tour participant fee. Contracts renew annually. All rent supports the park unit operations.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$0 \$174,212	12-13 \$0 \$313,936 \$0
Auburn Boat Club Slip and mooring rental	2/1/2012 3/1/2012 Month to Month	\$2,800/month for months of May- October or 10% of gross receipts, excluding gasoline sales, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$20,126 \$16,800	12-13 \$19,346 \$15,064 \$0
Hotshots, Imaging Inc. Photography	5/1/2005 9/30/2005 Month to Month	\$50/month or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$37,409 \$1,870	12-13 \$37,010 \$1,851 \$0
Michael Juarez dba Whitewater Photos Vita Boating Whitewater photography/filming	4/13/2011 5/12/2011 Month to Month	\$25/month or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$39,877 \$1,994	12-13 \$23,937 \$1,197 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms s	GROSS RECEIPTS AND RENT		
Sierra Nevada Photo P.S. Photos	5/1/2005	\$25/month or 5% of gross receipts, whichever amount is greater.	Fiscal Year	11-12	12-13
	8/31/2005	will lever amount is greater.	RECEIPTS	\$18,300	\$24,512
Photography service	Month to Month		RENT FACILITIES	\$923	\$1,241 \$0
Western States Trail Foundation	1/1/2013	\$100/month and 10% of use fee receipts,	Fiscal Year	11-12	12-13
	12/31/2013	excluding donations.	RECEIPTS		\$0
Equestrian staging area	In Term		RENT FACILITIES		\$500 \$0
Park Unit: Big Basin Redwoods SP		District Santa Cruz Dis	trict		
United Camps Conferences and Retreats	2/1/2011	\$1.00/year or 1% of gross receipts in	Fiscal Year	11-12	12-13
(UCCR)	9/30/2017	commencing in Contract Year 4. During Contract Years 1-3, all revenue invested	commencing in Contract Year 4. During Contract Years 1-3, all revenue invested in operation and improvements at Little RENT \$0 FACILITIES	\$54,065	\$202,743
Little Basin campground facilities	In Term			Contract Years 1-3, all revenue invested in operation and improvements at Little	
Urban Park Concessionaires	10/1/2007	\$5,000/month or 16.5% monthly gross	Fiscal Year	11-12	12-13
	9/30/2017	receipts, whichever is greater, plus minimum \$218,000 capital investment.	RECEIPTS	\$1,162,775	\$1,234,846
Campstore, gift shop, tent cabins	In Term	minimum \$210,000 capital investment.	RENT	\$196,969	\$204,805
Park Unit: Bolsa Chica SB		District Orange Coast I	FACILITIES District		\$0
	ALCOHOL:	A short and a short and a short a shor			
LUV-2-CAMP, LLC	7/31/2012 to \$500,000 a	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is	Fiscal Year	11-12	12-13
		greater Vear 1 rent based on gross	RECEIPTS RENT	\$1,045 \$105	\$1,638
Camp trailer rentals	Terminated	receipts only. New contract effective 4/1/2013.	FACILITIES	\$105	\$164 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	OSS RECEIPT	S AND RENT
LUV-2-CAMP, LLC	4/1/2013 3/31/2018	\$3,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT	11-12	12-13 \$645 \$65
Camp trailer rentals	In Term		FACILITIES		\$0
Playland Concessions Inc. dba BABES	1/1/2003	\$20,000/year or 12.5% of annual gross	Fiscal Year	11-12	12-13
Catering & Rentals	12/31/2013 receipts October-March except for	RECEIPTS	\$129,157	\$138,518	
Beach Stands	In Term	catering services at 15.5% of gross receipts; and 1% for maintenance.	RENT FACILITIES		\$25,680 \$1,378
Park Unit: Brannan Island SRA		District Gold Fields Dis	trict		
American Land & Leisure Operate and maintain park unit	9/1/2012 8/31/2017 In Term	\$35,000/year or 10.5% (Brannan Island) 17,500/year or 10.5% of gross receipts (Turlock Lake), \$3,025/year or 8.01% of gross receipts (Woodson Bridge). All rent	Fiscal Year RECEIPTS RENT	11-12	12-13 \$328,056 \$34,446
		is deposited into facility maintenance accounts administered by Concessionaire.	FACILITIES		\$0
Park Unit: Candlestick Point SRA		District Diablo Vista Di	strict		
City Park of San Francisco	1/1/1993	92% of gross receipts.	Fiscal Year	11-12	12-13
	12/31/1997		RECEIPTS	\$951,474	\$1,646,456
Event parking	Month to Month		RENT FACILITIES	\$875,356	\$1,514,739 \$0
Park Unit: Cardiff SB		District San Diego Coa	st District		
LAZ Parking California, LLC of San Diego	11/1/2011	\$1,680,000/year commencing contract	Fiscal Year	11-12	12-13
	10/31/2016	year 2, or 80% of fee collections, whichever is greater.	RECEIPTS	\$135,799	\$451,894
Parking Lot Management	In Term	-1045-1145-17 - 005-104	RENT FACILITIES	\$108,639	\$361,515 \$0
					4.5

Concession Operation	Begin Date End Date Contract Statu	Rental Terms us	GRO	OSS RECEIP	TS AND RENT
Park Unit: Carlsbad SB		District San Diego Coa	st District		
Carlsbad Village Athletic Club Fitness Activities	12/1/2012 11/30/2014 In Term	\$1,920/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$13,604 \$1,391 \$0
Flippin Pizza 5 La Costa, LLC Mobile Food Cart (Tamarack)	9/1/2011 8/31/2013 In Term	\$50/month or 10% of gross receipts, whichever is greater from June-August; and 10% of gross receipts for remainder of year.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$244 \$153	12-13 \$0 \$150 \$0
LAZ Parking California, LLC of San Diego Parking Lot Management	11/1/2011 10/31/2016 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$108,405 \$86,724	12-13 \$228,689 \$182,951 \$0
So Cal Surf Lessons Frazee Beach Surf Lessons	6/1/2009 5/31/2014 In Term	\$200/year or 12% of gross receipts whichever is greater June-August; 12% gross receipts remainder of year.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$22,709 \$2,725	12-13 \$31,653 \$3,798 \$0
So Cal Surf Lessons North of Tierra Mar Surf Lessons	7/1/2010 6/30/2015 In Term	\$200/month or 12% of gross receipts whichever is greater June-August; 12% of gross receipts remainder of year.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$0 \$400	12-13 \$0 \$0 \$0

Concession Operation	Begin Date End Date Contract Statu	Rental Terms s	GRO	OSS RECEIPT	S AND REN
Park Unit: Carmel River SB		District Monterey Dist	trict		
Serendipity Farms	2/1/2008	\$500 per acre/year or 10% of gross	Fiscal Year	11-12	12-13
	1/31/2018	receipts, whichever is greater.	RECEIPTS RENT	\$532	\$1,564
Demonstration organic farm	In Term	In Term		\$878	\$156
			FACILITIES		\$0
Park Unit: Carnegie SVRA		District Twin Cities Dis	strict		
Motomart at Carnegie		\$800/month or 5% of monthly gross	Fiscal Year	11-12	12-13
	9/30/1996	receipts, whichever is greater. New contract effective 7/1/2010.	RECEIPTS		\$65,848
DHV parts and supply store	Terminated	contract effective 7/1/2010.	RENT		\$6,585
			FACILITIES		\$0
Motomart at Carnegie	7/1/2010		Fiscal Year	11-12	12-13
	6/30/2018	whichever is greater. Early Entry Permit issued 3/1/2010.	RECEIPTS	\$639,600	\$519,844
OHV Retail and Camp Store	In Term	155ded 3/1/2010.	RENT	\$63,960	\$51,984
			FACILITIES		\$0
Park Unit: Carpinteria SB		District Channel Coast	District		
D2 Global Enterprises, Inc. dba 101 RV	8/1/2012	\$300/year or 10% of gross receipts,	Fiscal Year	11-12	12-13
Rentals	7/31/2014	whichever is greater.	RECEIPTS		\$27,375
Camp trailer rentals	In Term		RENT		\$2,738
			FACILITIES		\$0
K & W Rentals LLC / Trailers 2 U	8/1/2009	\$6,000/year or 10% of the first \$300,000	Fiscal Year	11-12	12-13
	7/31/2011	of gross receipts plus 12% of gross	RECEIPTS	\$77,590	\$0
Camp Trailer Rentals Carpinteria, El Capitan,	Terminated	receipts over \$300,000, whichever is greater.	RENT	\$7,759	\$0
Gaviota, Refugio		4 - 14 - 14 - 14 - 14 - 14 - 14 - 14 -	FACILITIES		\$0

Concessiona Concession (Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIP	TS AND RENT
Park Unit:	China Camp SP		District Marin Distric	t i		
Frank Quan		3/1/1999 2/28/2009	\$600/year or 10% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS	11-12 \$12,963	12-13 \$3,257
Historic Village	operations	Month to Month		RENT FACILITIES	\$1,312	\$326 \$0
Park Unit: (Clear Lake SP		District Northern But	tes District		
	Resource Management	6/1/2005 1/31/2007	8% of gross receipts.	Fiscal Year RECEIPTS RENT	11-12 \$73,505 \$8,984	12-13 \$74,652 \$10,877
	Columbia SHP	Month to Month	Diatulat Countral Valley	FACILITIES	*****	\$0
Park Unit:	Columbia SHP		District Central Valley	District	*-	
Briggs Hospi City & Fallon H	itality, LLC lotel Complexes, Bart's Black Skillet	5/1/2010 6/30/2013 In Term	\$25,000/year or 2.5% of first \$1 million in gross receipts and 3% over \$1 million, whichever is greater. Rent offset up to \$25,000 for annual marketing investment	RECEIPTS	11-12 \$987,842 \$21,105	12-13 \$940,415 \$23,510 \$0
Columbia M	son & Lisa Taylor dba ercantile and Grocery Store dba Columbia	12/1/2009 11/30/2014 In Term	\$15,000/year or 4% of gross receipts up to \$350,000 plus 5% over \$350,000, whichever is greater. Contract reassigned from Paul & Mary Gjerde effective 9/1/2010	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$407,846 \$16,018	12-13 \$380,322 \$16,673 \$0
	andle & Soap Works	6/1/199 7 5/31/1999	\$200/month or 3% of monthly gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT	11-12 \$176,079 \$5,282	12-13 \$24,750 \$743
Candle & soap	snop	Terminated		FACILITIES	33,202	\$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPT	S AND RENT
Columbia Candy Kitchen, Inc. Candy store	11/1/2005 10/31/2015 In Term	\$27,600/year or 5% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$696,683 \$34,834	12-13 \$681,138 \$34,057 \$0
E.C. Nelson Enterprises, Inc. Ebler's leather goods and saddle shop	4/1/2012 3/31/2014 In Term	\$1,800/year or 2% of gross receipts up to \$50,000 and 3% over \$50,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$31,459 \$629	12-13 \$161,210 \$2,990 \$0
E.C. Nelson Enterprises, Inc. dba Brown's Coffee & Sweets Brown's Coffee & Sweet Shop	1/1/1997 12/31/2006 Terminated	\$8,750/year or 7% of gross receipts, whichever is greater, plus 1% of annual gross reciepts for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$224,180 \$15,693 \$1,465	12-13 \$112,404 \$7,523 \$0
E.C. Nelson Enterprises, Inc. dba Brown's Coffee & Sweets Coffee and Sweets Shop	3/1/2013 2/28/2018 In Term	\$12,000/year or 7% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$107,875 \$7,551 \$0
Floyd Oydegaard Columbia Bookseller's and Stationary	8/1/2000 7/31/2010 Month to Month	\$150/month or 1.5% of gross receipts during contract years 1 through 3. \$200/month or 5% of gross receipts during contract years 4 through 10.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$51,510 \$2,912	12-13 \$37,396 \$2,454 \$0
John & Jeanne Hand St. Charles Saloon	7/1/2001 6/30/2011 Terminated	\$1,000/month or 8% of monthly gross receipts, whichever sum is greater.	Fiscal Year RECEIPTS RENT	11-12 \$54,071 \$5,320	12-13 \$0 \$0 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPT	rs and rent
John & Jeanne Hand St. Charles Saloon	12/1/2011 5/31/2012 Terminated	\$600/month or 6% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$60,260 \$4,498	12-13 \$49,433 \$2,824 \$0
Kamice's Photographic Establishment Photographic studio	8/1/2008 7/31/2018 In Term	\$5,000/year or 5% of gross receipts, whichever is greater. Assigned from A. DeCosmos Daguerrean Studio 8/1/2010.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$133,5 30 \$6,552	12-13 \$130,890 \$6,545 \$0
Maryann & David Brown Towle & Leavitt Historic Retail Shop	2/1/2006 1/31/2016 In Term	\$14,000/year or 7% of annual gross receipts up to \$200,000 plus 8% over \$200,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$168,613 \$11,473	12-13 \$161,851 \$14,147 \$0
Matelot Gulch Mining Company Mine tours, supplies, & gold panning	6/1/2000 5/31/2010 Month to Month	\$12,000/year or 6% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$226,691 \$13,601	12-13 \$220,874 \$13,252 \$0
Parrotts Blacksmith Blacksmith shop	7/1/1998 6/30/2008 Month to Month	\$150/month or 3% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$64,822 \$2,200	12-13 \$76,997 \$2,573 \$0
Quartz Mountain Stage Line Stage rides & horseback tours	7/1/1999 6/30/2009 Month to Month	8.025% of monthly gross receipts plus \$250/mo for use of Tin Barn and/or Corral Site if used.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$176,354 \$14,266	12-13 \$165,283 \$13,264 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND REN			
Seven Sisters Soap & Candle Company Soap and candle sales and demonstrations	10/1/2012 9/30/2017 In Term	\$6,000/year or 4% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT	11-12	12-13 \$179,314 \$4,796	
Sycamore Landscape Corporation	9/1/2011 8/31/2016	\$5000/year or 6% of gross receipts, whichever is greater.	FACILITIES Fiscal Year RECEIPTS RENT	11-12 \$38,305 \$2,304	\$0 12-13 \$28,746 \$1,725	
Pioneer Emporium Kitchen/Culinary	In Term		FACILITIES	\$138	\$0	
Sycamore Landscape Corporation	6/1/2002 5/31/2012	\$600/month or 6% of gross receipts, whichever is greater. Contract assigned from Jack Douglas Saloon effective 2/1/2012.	Fiscal Year RECEIPTS	11-12 \$127,013	12-13 \$202,522	
Jack Douglass Saloon	Month to Month		RENT FACILITIES	\$7,708	\$11,960 \$0	
Sycamore Landscape Corporation	9/1/2012 6/30/2013	\$6,000/year or 2.5% of gross receipts up to \$200,000 and 3% over \$200,000, whichever is greater. Concessionaire may abate up to \$2,000 a year toward marketing and advertising Columbia SHP.	Fiscal Year RECEIPTS	11-12	12-13 \$94,386	
Columbia House Restaurant (formerly Bart's Black Skillet)	In Term		RENT FACILITIES		\$2,360 \$0	
Teri A. Van Buskirk	4/1/2002	\$5,000/year or 7% of annual gross	Fiscal Year	11-12	12-13	
Fancy Dry Goods & Clothing Store	3/31/2012 Month to Month	receipts, whichever is greater. Assignment from Lindy Miller dba Fancy Dry Goods effective 5/1/2010.	RECEIPTS RENT FACILITIES	\$36,123 \$4,821	\$29,426 \$3,785 \$0	
William T. Coffey dba Bixel Brewery	2/1/2013	\$7,500/year or 6% of gross receipts, whichever is greater. Concessionaire was	Fiscal Year	11-12	12-13	
Microbrew pub	9/30/2015 In Term	granted an early entry permit 2/1/2013; contract effective date is 10/1/2013.	RECEIPTS RENT FACILITIES		\$46,702 \$2,870 \$0	

Concession Operation	Begin Date End Date Contract Status	Rental Terms s	GRO	OSS RECEIPTS	S AND RENT	
Park Unit: Crystal Cove SP		District Orange Coast	District			
Crystal Cove Alliance	5/1/2006	\$50,000/year or 2.1 % of gross reciepts,	Fiscal Year	11-12	12-13	
	4/30/2026	whichever is greater for restaurants, catering, rentals, cottages and tram	RECEIPTS	\$9,257,030	\$10,099,610	
Historic District lodging, restaurants & catering	In Term tickets; plus 12% of gross receipts for facility improvements.	tickets; plus 12% of gross receipts for	Term tickets; plus 12% of gross receipts for	RENT FACILITIES	\$194,397 \$1,110,840	\$212,092 \$1,211,942
LUV-2-CAMP, LLC	8/1/2010	\$6,000/year or 10% of gross receipts up	Fiscal Year	11-12	12-13	
	7/31/2012	to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. New contract effective 4/1/2013.		\$348 \$35	\$2,337	
Camp trailer rentals	Terminated				\$234 \$0	
LUV-2-CAMP, LLC	4/1/2013	1/2018 whichever is greater. RECEIPTS	Fiscal Year	11-12	12-13	
	3/31/2018		RECEIPTS	\$0		
Camp Trailer Rentals	In Term			\$0 \$0		
Park Unit: D.L. Bliss SP		District Sierra District				
Tahoe Adventure Company	1/1/2009	\$50/month or 10% of monthly gross	Fiscal Year	11-12	12-13	
	12/31/2013	receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed	RECEIPTS	\$6,553	\$5,270	
Hiking, biking and kayaking	In Term	Z'berg Sugar Pine Point units. All revenue reported under D.L. Bliss.	RENT FACILITIES	\$905	\$1,035 \$0	
Park Unit: Del Norte Coast Redwoods SP		District North Coast Re	edwoods Distr	rict		
North Coast Adventure Centers, Inc.	8/1/2012	\$300/year or 10% of gross receipts,	Fiscal Year	11-12	12-13	
	7/31/2014	whichever is greater. Operates in multiple park units.	RECEIPTS		\$0	
Kayaking, hiking, biking, rock climbing activities	In Term	mortiple park units.	RENT		\$0	
			FACILITIES		\$0	

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AN		S AND RENT
Park Unit: Delta Sector		District Gold Fields Dis	strict		
Locke Foundation Locke Boarding House	5/1/2008 4/30/2013 Month to Month	\$250/year or 5% monthly gross receipts, whichever is greater, for sale of interpretive materials; and provide interpretive tours.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$889 \$60	12-13 \$2,874 \$236 \$0
Park Unit: Doheny SB		District Orange Coast	District		
LUV-2-CAMP, LLC Camp trailer rentals	8/1/2010 7/31/2012 Terminated	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. New contract effective 4/1/2013.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$11,785 \$1,179	12-13 \$10,080 \$1,008 \$0
LUV-2-CAMP, LLC Camp Trailer Rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$6,495 \$650 \$0
Wheel Fun Rentals Beach stand and rentals	5/1/2007 4/30/2017 In Term	\$65,000/year or 18% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$394,274 \$70,969	12-13 \$337,324 \$60,718 \$0
Park Unit: Donner Memorial SP		District Sierra District			
Donner Lake Watersports Water craft and beach rentals	4/1/2008 3/31/2013 Month to Month	\$10,000/year or 11% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$107,435 \$11,818	12-13 \$121,057 \$13,316 \$0

Park Unit: El Capitan SB District Channel Coast District All /2008	
California Como Channe	
	11-12 12-13
3/31/2018 whichever is greater. RECEIPTS \$:	\$144,822 \$167,7
Beach stores at Gaviota, El Capitan, Refugio SB In Term FACILITIES 52	\$17,379 \$20,128 \$0
	11-12 12-13
Rentals 7/31/2014 whichever is greater. RECEIPTS	\$11,600
Camp trailer rentals In Term RENT FACILITIES	\$1,160 \$0
	11-12 12-13
7/31/2011 of gross receipts plus 12% of gross RECEIPTS \$3	\$32,700 \$0
Camp Trailer Rentals Carpinteria, El Capitan, Terminated greater. Terminated greater. FACILITIES	\$3,270 \$0 \$0
Park Unit: Emerald Bay SP District Sierra District	
Kayak Tahoe 7/1/2006 \$1000/year or 10% of first \$50,000 of Fiscal Year 1	11-12 12-13
6/30/2016 gross receipts plus 15% over \$50,000, RECEIPTS \$3	38,388 \$51,633
Guided kayak tours whichever is greater. RENT \$3 FACILITIES	\$3,839 \$5,163 \$0
Sierra State Parks Foundation 4/1/2012 \$500/year or 35% of fee collections, Fiscal Year	11-12 12-13
3/31/2013 whichever is greater. RECEIPTS \$6	\$64,035 \$198,67
	\$22,412 \$69,538 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPT		'TS AND RENT	
Park Unit: Folsom Lake SRA		District Gold Fields Dis	strict			
Adventure Sports Canoe and kayak rental	4/1/2005 3/31/2006 Month to Month	10% of gross receipts.	Fiscal Year RECEIPTS RENT	11-12 \$47,697 \$4,770	12-13 \$77,645 \$7,764	
Annie's Sno Biz	8/1/2011 8/31/2011	\$300/month or 10% of gross receipts whichever is greater May-September.	FACILITIES Fiscal Year RECEIPTS	11-12 \$1,732	\$0 12-13 \$0	
Annie's Mobile Food Service	Terminated		RENT FACILITIES	\$600	\$0 \$0	
Big Chill Ice Cream Float	4/1/2005 3/31/2006	\$100/month or 10% of gross receipts whichever is greater, during the months of operation (Memorial Day through	Fiscal Year RECEIPTS	11-12 \$14,643	12-13 \$15,894	
Floating food concession	Month to Month	Labor Day Weekend).	RENT FACILITIES	\$1,464	\$1,589 \$0	
California Canoe and Kayak	4/1/2005 3/31/2006	10% of gross receipts.	Fiscal Year RECEIPTS	11-12 \$30,350	12-13 \$31,919	
Canoe and kayak rentals	Month to Month		FACILITIES	\$3,035	\$3,192 \$0	
Christensen Enterprises, Inc	1/1/1984 12/31/2007	11% of annual gross receipts excluding gate receipts, plus 11% of the first \$100,000 of gate receipts and 50% over	Fiscal Year RECEIPTS	11-12 \$1,388,527	12-13 \$1,589,390	
Folsom Lake Marina	Month to Month	\$100,000; plus \$.02/gallon on petroleum products.	RENT FACILITIES	\$280,162	\$317,323 \$0	
Current Adventures	5/1/2005 4/30/2006	10% of gross receipts.	Fiscal Year RECEIPTS	11-12 \$8,289	12-13 \$9,053	
Kayak classes & tours	Month to Month		RENT FACILITIES	\$804	\$905 \$0	

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND REN		
Folsom Lake Boat Rental Ski boat rental	8/1/2004 12/31/2005 Terminated	\$4,500/year or 12% of monthly gross receipts, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$95,823 \$11,418	12-13 \$52,803 \$6,336 \$0
Godwank Equine Enterprises LLC dba Shadow Glen Family Stables Boarding stables and horse rental	8/1/2003 7/31/2005 Month to Month	\$6,000/year or 4% of gross receipts, whichever is greater. Contract reassigned from Shadow Glen Riding Stables effective 9/28/09.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$227,922 \$9,117	12-13 \$245,177 \$9,807 \$0
Granite Bay Food Service Mobile food service	4/1/2007 4/30/2007 Month to Month	\$330/month or 12% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$93,137 \$11,176	12-13 \$59,477 \$7,137 \$0
Granite Bay Rentals, Inc. Personal watercraft rentals	6/18/2004 12/31/2004 Terminated	\$5000/year or 16% of monthly gross receipts, whichever is greater. Name change from Twin City Motorsports.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$49,085 \$7,854	12-13 \$34,394 \$5,503 \$0
Granite Bay Rentals, Inc. Boat and watercraft rentals	6/1/2013 5/31/2018 In Term	\$12,000/year or 14% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$55,256 \$7,736 \$0
Mobile Boat Service Boat towing service	1/1/2005 12/31/2005 Month to Month	10% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$31,905 \$3,011	12-13 \$27,928 \$2,793 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND REN		
Raft Tow Service Raft towing service	5/1/2005 9/30/2005 Month to Month	\$100/month or 5% of gross receipts, whichever amount is greater. Name changed from Rafter's Toe.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$84,789 \$4,177	12-13 \$59,556 \$2,978 \$0
Robert and Chris McIntyre SS Snack Shack	4/1/2011 4/30/2011 Month to Month	\$300/month or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$79,323 \$6,910	12-13 \$63,903 \$7,333 \$0
Total Body Fitness Fitness program	5/1/2005 4/30/2006 Month to Month	10% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$11,495 \$1,161	12-13 \$9,494 \$949 \$0
Park Unit: Fremont Peak SP		District Monterey Dist	trict		
Fremont Peak Observatory Observatory	5/1/2004 4/30/2009 Terminated	10% of gross receipts over \$10,000; management and maintenance of the facilities, provision of a telescope and presentation of astronomy programs to the public.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$0 \$200	12-13 \$0 \$0 \$0
Fremont Peak Observatory Observatory	4/1/2012 3/31/2017 In Term	\$100/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$0 \$100	12-13 \$73 \$100 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Statu	Rental Terms	GRO	OSS RECEIPT	S AND REN
Park Unit: Gaviota SP		District Channel Coas	t District		
California Camp Stores	4/1/2008	\$60,000/year or 12% of gross receipts	Fiscal Year	11-12	12-13
	3/31/2018	whichever is greater.	RECEIPTS	\$70,541	\$77,166
Beach stores at Gaviota, El Capitan, Refugio SB	In Term		RENT FACILITIES	\$8,465	\$9,260 \$0
02 Global Enterprises, Inc. dba 101 RV	8/1/2012	\$300/year or 10% of gross receipts, whichever is greater.	Fiscal Year	11-12	12-13
Rentals	7/31/2014		RECEIPTS		\$2,350 \$235
Camp trailer rentals	In Term		RENT		
			FACILITIES		\$0
W Rentals LLC / Trailers 2 U	8/1/2009	\$6,000/year or 10% of the first \$300,000	Fiscal Year	11-12	12-13
	7/31/2011	of gross receipts plus 12% of gross receipts over \$300,000, whichever is	RECEIPTS	\$4,500	\$0
Camp Trailer Rentals Carpinteria, El Capitan, Gaviota, Refugio	Terminated	greater.	RENT	\$450	\$0
daviota, Kerugio			FACILITIES		\$0
Park Unit: Grizzly Creek Redwoods SP		District North Coast R	edwoods Dist	rict	
North Coast Adventure Centers, Inc.	8/1/2012	\$300/year or 10% of gross receipts,	Fiscal Year	11-12	12-13
	7/31/2014	whichever is greater. Operates in multiple park units.	RECEIPTS		\$0
Kayaking, hiking, biking, rock climbing activities	In Term	multiple park units.	RENT		\$0
			FACILITIES		\$0
Park Unit: Hearst San Simeon SHM		District San Luis Obisp	o Coast Distri	ct	
ARAMARK Sports & Entertainment		\$1,000,000/year or percentage of gross	Fiscal Year	11-12	12-13
	3/31/2019	receipts as follows: 10% for dining; 15% for catering; 22% for museum, 25% for	RECEIPTS	\$4,854,457	\$5,335,032
Restaurant, catering & retail services	In Term	garden shop sales; 30% for gift shop sales; whichever amount is greater.	RENT FACILITIES	\$1,094,057	\$1,326,728 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPTS	S AND RENT	
Destination Cinema, Inc. IMAX theater	8/18/1996 8/17/2016 In Term	\$10,000/month or 8% of first \$250,000 of gross receipts, plus 10% over \$250,000; 2% of gross receipts for advertising; and 2% of gross receipts for facility maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$2,531,364 \$221,769 \$50,633	12-13 \$2,602,008 \$227,019 \$52,040	
Hearst Ranch Beef Hearst Ranch beef sales	4/11/2007 4/10/2009 Month to Month	\$225/month or 5% of food products and 30% of non-interpretive merchandise sales, whichever is greater; and effective 1/2012, 20% of wine sales receipts. Rental abatement of 15% of sales for facility improvements up to \$120,000.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$233,283 \$23,628	12-13 \$176,970 \$15,640 \$0	
Park Unit: Hearst San Simeon SP	District San Luis Obispo Coast District					
Sea For Yourself Kayak Outfitters Kayak tours	10/1/2004 9/30/2009 Terminated	\$100/month or 10% of first \$50,000 of annual gross receipts and 15% of gross receipts in excess of \$50,000, whichever total amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$39,680 \$4,229	12-13 \$31,229 \$3,374 \$0	
Sea For Yourself Kayak Outfitters Kayak tours	5/1/2013 4/30/2018 In Term	\$1,400/year or 10% of the first \$50,000 of annual gross receipts and 15% in excess of \$50,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$13,648 \$1,365 \$0	
Park Unit: Henry Cowell Redwoods SP		District Santa Cruz Dist	trict			
Mountain Parks Foundation Henry Cowell Park Store	6/1/2008 5/31/2010 Month to Month	\$1000/year or 5% of gross receipts whichever is greater; increase to \$1,500/year or 7.5% gross receipts in contract year two; \$2,000 or 10% thereafter; 90% of pass sales.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$246,786 \$68,438	12-13 \$282,889 \$83,953 \$0	

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIP	rs and rent
Park Unit: Hollister Hills SVRA		District Hollister Hills	District		
Faultline Powersports, Inc. OHV parts and supply store, snacks	8/1/1997 7/31/2007 Month to Month	7.5% of gross receipts; and 1% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$534,104 \$40,058 \$4,838	12-13 \$474,133 \$37,594 \$4,741
Park Unit: Humboldt Lagoons SP		District North Coast R	edwoods Distr	ict	
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activities	8/1/2012 7/31/2014 In Term	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$0 \$0 \$0
Park Unit: Humboldt Redwoods SP		District North Coast R	edwoods Distr	ict	
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activities	8/1/2012 7/31/2014 In Term	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$0 \$0 \$0
Park Unit: Huntington SB		District Orange Coast	District		
Playland Concessions Inc. dba BABES Catering & Rentals Beach Stands	7/1/2009 6/30/2019 In Term	\$45,000/year or 16% of annual gross receipts, whichever is greater; and 10% of gross receipts for off premises catered events authorized under a special event permit.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$266,767 \$43,501	12-13 \$312,416 \$49,047 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIP	TS AND RENT
Park Unit: Indio Hills Palms		District Colorado Dese	rt District		
Covered Wagon Tours, Inc.	4/1/2007 3/31/2017	\$200/month or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS	11-12 \$21,798	12-13 \$30,902
Wagon tours	In Term		RENT FACILITIES	\$1,800	\$2,400 \$0
Park Unit: Jedediah Smith Redwoods SP		District North Coast Re	edwoods Disti	rict	
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activities	8/1/2012 7/31/2014 In Term	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$0 \$0 \$0
Park Unit: Lake Oroville SRA		District Northern Butt	es District		
Big Valley Divers, Inc	4/29/2004 4/28/2009 Month to Month	7.5% of monthly gross receipts. Formerly Sierra View Dive.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$1,027 \$77	12-13 \$0 \$0 \$0
Emerald Bay Custom Houseboats, Inc.	6/1/2009 5/31/2011	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS	11-12 \$0	12-13 \$0
Boat hauling service	Month to Month		RENT FACILITIES	\$0	\$0 \$0
Feather River Rowing Club	10/1/2012 9/30/2014	\$600/year or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS	11-12	12-13 \$0
Water recreation activity	In Term		RENT FACILITIES		\$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Lake Oroville Marina, LLC	10/1/2007	\$145,000/year or 7.5% of first \$500,000 in gross receipts plus 10% over \$500,000, whichever is greater; plus 2% of fuel sales. Capital improvements & equipment investment of \$3,500,000.	Fiscal Year	11-12	12-13
	9/30/2037		The state of the s	\$1,701,408	\$ \$1,793,575 \$153,976 \$0
Lime Saddle Marina	In Term		RENT FACILITIES	\$143,890	
Lake Oroville Marina, LLC	12/1/2009	\$300,000/year or 8.5% of first \$1,000,000 in gross receipts plus 10% of gross receipts over \$1,000,000;plus 2% for fuel sales. \$270,000 of minimum annual rent deferred to Contract Years 6-10. Capital improvements and equipment investment of \$4,200,000.	RECEIPTS \$3	11-12	12-13 \$3,145,990 \$274,355 \$0
	11/30/2039			\$3,025,716	
Bidwell Marina	In Term			\$266,103	
Lazy T Trail Rides	6/1/2013	\$1,000/year or 10% of annual gross receipts, whichever is greater. Early entry permit granted June 2013; actual contract effective date is 7/1/2013.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$1,390 \$139 \$0
	6/30/2015				
Equestrial trail rides	In Term				
Shasta Marine Transport, LLC	6/1/2009	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	11-12	12-13
	5/31/2011			\$630	\$5,100 \$510 \$0
Boat hauling service	Month to Month		RENT FACILITIES		
T. Parks Marine	6/1/2009	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year 11-12	11-12	12-13
	5/31/2011		RECEIPTS	\$12,000	\$10,200
Boat hauling service	Month to Month		RENT FACILITIES	\$1,200	\$1,020 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPTS	S AND RENT		
Park Unit: Lake Perris SRA	District Inland Empire District						
Inspiration Paddleboard Co. Paddleboard activities	6/4/2013 6/30/2015 In Term	\$1,200/year or 10% of gross receipts, whichever is greater. Early Entry Permit granted 6/4/2013; actual contract effective date is 7/1/2013.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$1,455 \$281 \$0		
Pyramid Enterprises, Inc. Lake Perris Marina	6/15/1976 6/14/2001 Month to Month	\$7,200/year or 6% of gross receipts, whichever is greater, and 2 cents per gallon for fuel sales.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$467,973 \$28,078	12-13 \$481,931 \$28,916 \$0		
Park Unit: Lake Valley SRA	District Sierra District						
American Golf Corp Lake Tahoe golf course & restaurant	4/1/1989 3/31/2009 Month to Month	\$3,000/month or 29% of gross golfing fee receipts, plus 10% of monthly food and beverage, retail merchandise and winter sports activity receipts, plus 5% of gross receipts for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$1,961,533 \$515,968	12-13 \$2,215,797 \$548,476 \$0		
Park Unit: Leo Carrillo SP	District Angeles District						
Anthony and Annette Minicucci Leo Carillo camp store	4/1/2006 3/31/2016 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT	11-12 \$329,316 \$32,932	12-13 \$353,766 \$35,377 \$0		
Camping Adventures	8/1/2010 7/31/2012	\$6,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	11-12 \$12,090 \$1,209	12-13 \$23,120 \$2,312		
Camp Trailer Rental	Month to Month		FACILITIES	71,203	\$0		

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIP	TS AND REN
LAZ Parking California, LLC Maintain and manage parking lots	7/1/2010 6/30/2011 Month to Month	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$24,407 \$17,568	12-13 \$56,325 \$26,259 \$0
Park Unit: Limekiln SP		District Monterey Dist	rict		
Parks and Recreation Management, Inc. Collect fees and provide public services	9/1/2012 8/31/2017 In Term	\$4,000/year or 3.5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$290,134 \$11,469 \$0
Park Unit: Los Angeles State Historic Park		District Angeles Distric	t		
Urban Green, LLC Millies Café	9/1/2009 8/31/2011 Terminated	\$6,500/year or 10% of gross receipts, whichever is greater. Rent offset for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$605 \$60	12-13 \$0 \$0 \$0
Park Unit: MacKerricher SP		District Mendocino Dis	strict		
Mendocino Area Park Assoc. (M.A.P.A.)	10/1/1998 9/30/1999	20% of gross receipts.	Fiscal Year RECEIPTS	11-12 \$22,487	12-13 \$19,549
Pay showers	Month to Month		FACILITIES	\$4,497	\$3,910 \$0
Pacific Environmental Education Center	9/5/1996 9/4/1997	\$1.75/night per student. Concession operates March - May and Sept - October only.	Fiscal Year RECEIPTS	11-12 \$0	12-13 \$0
Outdoor education camp	Month to Month	5,.	RENT FACILITIES	\$4,387	\$1,425 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRC	SS RECEIPTS	S AND REN
Ricochet Ridge Ranch Guided horseback tours	3/1/1989 2/28/1990 Month to Month	5% of first \$35,000 of annual gross receipts, plus 7% of annual gross receipts over \$35,000.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$163,983 \$11,684	12-13 \$139,898 \$9,475 \$0
Samara Restoration LLC Demonstration Greenhouse	6/1/2010 5/31/2012 Month to Month	\$1,500/year or 5% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$3,787 \$339	12-13 \$436 \$472 \$0
Park Unit: Malibu Lagoon SB		District Angeles Distric	ct		
Malibu Pier Partners, LLC Restaurant, retail & boat tours	8/1/2005 7/31/2025 In Term	\$250,000/year or percentage of gross receipts as follows: 7% on premises food/beverages, 10% take-out food/beverage; 10% retail sales; 15% off-premises catering and sales; 3% boat tours/fishing; \$12,000 for parking lot. Rent funds capital improvements.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$1,673,285 \$167,352	12-13 \$743,434 \$250,541 \$0
Park Unit: Manresa SB		District Santa Cruz Dis	trict		
Club Ed Surf Camp Overnight surf camp	6/1/2004 5/31/2014 In Term	\$8,000/year or 12% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$179,270 \$21,512	12-13 \$159,744 \$19,169 \$0
Park Unit: Marshall Gold Discovery SHP		District Gold Fields Dis	trict		
American River Conservancy nterpretive programs and retail sales	2/1/1999 1/31/2009 Terminated	\$150/month or 7% of gross receipts for use as an interpretive center in the historic Kane House.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$1,762 \$300	12-13 \$0 \$0 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIP	TS AND REN	
American River Conservancy	9/1/2011	\$1,800/year or 10% of gross receipts,	Fiscal Year	11-12	12-13	
	8/31/2021	whichever is greater.	RECEIPTS	\$29,764	\$33,925	
Historic Kane House	In Term		RENT FACILITIES	\$2,976	\$3,392 \$0	
Susan Whitcomb	3/1/2011	\$2,400/year or 10% of gross receipts,	Fiscal Year	11-12	12-13	
	2/28/2021	whichever is greater. Contract assigned to Cobblestone, Inc. on 2/1/2014.	RECEIPTS	\$34,974	\$78,334	
Argonaut Refreshment Saloon	naut Refreshment Saloon Assignment	to conditione, inc. on 2/1/2014.	RENT	\$3,497	\$7,833	
			FACILITIES		\$0	
Park Unit: McArthur-Burney Falls Memoria	al SP	District Northern Butte	es District			
Recreation Resource Management	6/1/2004	\$22,000/year or 6% of camp store gross	Fiscal Year	11-12	12-13	
-	5/31/2024	receipts, whichever is greater and \$20	per cabin for each night rented and 14%	RECEIPTS	\$658,865	\$507,679
Camp store and tent cabins	In Term	of lodging gross receipts; construct a new concession facility at a minimum cost of \$450,000.	RENT FACILITIES	\$87,811	\$70,641 \$0	
Park Unit: Mendocino Headlands SP		District Mendocino Dis	strict			
Mendocino Area Park Assoc. (M.A.P.A.)	11/1/2011	\$500/year or 5% of gross receipts,	Fiscal Year	11-12	12-13	
	10/31/2012	whichever is greater. Rent funds capital improvements.	RECEIPTS	\$8,534	\$4,404	
Ford House	Month to Month	improvements.	RENT	\$0	\$0	
			FACILITIES		\$0	
Park Unit: Millerton Lake SRA		District Central Valley	District			
ake Millerton Marinas, LLC	5/1/2003	receipts excluding gas, whichever is	Fiscal Year	11-12	12-13	
	10/31/2007		RECEIPTS	\$430,207	\$373,427	
ake Millerton marina	Month to Month	allocate 5% or \$20,000 of annual gross	RENT	\$43,389	\$29,329	
		receipts to maintenance.	FACILITIES	\$20,268	\$29,538	

Concession Operation	Begin Date End Date Rental Terms Contract Status		GROSS RECEIPTS AND RENT			
Millerton Lake Rentals, LLC (formerly CMS Toys) Watercraft rental and camp store	9/1/2007 10/31/2007 Month to Month	\$6000/year or 11% of gross annual receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$90,715 \$9,979	12-13 \$100,399 \$11,044 \$0	
Park Unit: Mono Lake Tufa SNR		District Sierra District				
Bodie Foundation	1/1/2012 12/31/2012	100% of fee collections.	Fiscal Year RECEIPTS RENT	11-12 \$3,528 \$3,528	12-13 \$8,067 \$5,236	
Fee collections	Terminated		FACILITIES	43,32 0	\$0	
Caldera Kayaks Kayak tours	11/1/2007 10/31/2017	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of	Fiscal Year RECEIPTS RENT	11-12 \$18,525 \$1,297	12-13 \$23,025 \$1,612	
rayar tours	In Term	gross receipts.	FACILITIES	0.000000	\$0	
Mono Lake Committee	10/1/2007 9/30/2017	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of	Fiscal Year RECEIPTS	11-12 \$21,320	12-13 \$26,505	
Kayak and canoe tours	In Term	gross receipts.	RENT FACILITIES	\$1,492	\$1,855 \$0	
Park Unit: Monterey SHP		District Monterey District	rict			
Jos Boston & Co.	10/1/2004 9/30/2006	Interpretation and maintenance of facilities, grounds, and historic gardens for public benefit.	Fiscal Year RECEIPTS	11-12 \$22,581	12-13 \$20,782	
Boston Store/Picket Fence	Month to Month	for public benefit.	RENT FACILITIES	\$0	\$0 \$0	

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPT	S AND RENT
Junior League of Monterey Co	12/1/2000	Restoration, maintenance, operation and interpretation of the historic Old Whaling	Fiscal Year	11-12	12-13
Old Whaling Station	11/30/2010 Month to Month	Station for public benefit. Minimum expenditure is \$5,000/year for maintenance and repairs.	RECEIPTS RENT FACILITIES	\$0 \$0	\$0 \$0 \$0
Park Unit: Morro Bay SP		District San Luis Obisp	o Coast Distri	ct	
Associated Pacific Constructors	10/1/1991	5% of monthly gross receipts up to	Fiscal Year	11-12	12-13
	9/30/1993	\$12,000 and 7% over \$12,000 for food and beverage; 20% of gross receipts for	\$1,458,306		
Marina & restaurant	Month to Month	marina operations paid to City of Morro Bay under separate Operating Agreement.	RENT FACILITIES	\$76,574	\$85,098 \$0
Park Unit: Mount Diablo SP		District Diablo Vista Di	strict		
John Pereira	6/1/2011	\$7,000 year or 5% of monthly gross	Fiscal Year	11-12	12-13
	5/31/2016	receipts plus \$16 per AUM, whichever is greater.	RECEIPTS	\$5,400	\$495
Demonstration Cattle Ranch	In Term	greater.	RENT FACILITIES	\$18,533	\$14,219 \$0
Park Unit: Mount Tamalpais SP		District Marin District			
Sharon Worlund	5/1/2008	\$2,500/year or 12% of gross receipts.	Fiscal Year	11-12	12-13
	4/30/2013		RECEIPTS	\$23,622	\$11,176
Snack Stand	In Term		RENT FACILITIES	\$2,835	\$1,341 \$0
12					

	naire Name n Operation	Begin Date End Date Contract Status	Rental Terms s	GRO	OSS RECEIPT	S AND RENT		
Park Unit:	Oceano Dunes SVRA	District Oceano Dunes District						
Angellos A Off highway	TV vehicle rentals	2/11/2004 4/30/2005 Terminated	\$500/month or 5% of \$500,000 in gross receipts, and 6.5% over \$500,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$237,822 \$11,980	12-13 \$0 \$0 \$0		
Angellos A	TV vehicle rentals	5/1/2012 4/30/2022 In Term	\$35,000/year or 11.25% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$81,110 \$8,360	12-13 \$391,906 \$44,089 \$0		
	ental & Accessories Center	2/11/2004 4/30/2005 Terminated	\$500/month or 5% of first \$500,000 of gross receipts and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$490,536 \$25,621	12-13 \$0 \$0 \$0		
	ental & Accessories Center	5/1/2012 4/30/2022 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$113,979 \$11,398	12-13 \$609,216 \$60,985 \$0		
	vehicle rentals	2/11/2004 4/30/2005 Terminated	\$500/month or 5% of first \$500,000 of gross receipts, and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$523,506 \$27,984	12-13 \$0 \$0 \$0		
	all dba Arnie's ATV Rentals	5/1/2012 4/30/2022 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$157,411 \$15,741	12-13 \$451,553 \$45,155 \$0		

Concession Operation	Begin Date End Date Contract Statu	Rental Terms s	GRO	OSS RECEIPT	S AND RENT
Jacob Huitron Kautz Towing	9/1/2010 8/31/2015 In Term	\$10,000/year or 5% of monthly vehicle storage and 10% of all other monthly gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$113,970 \$10,367	12-13 \$85,129 \$7,865 \$0
Jordan & Associates, Inc. dba Sun Buggie Fun Rentals Off highway vehicle rentals	6/24/2004 10/31/2005 Terminated	\$500/month or 8% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$522,725 \$41,818	12-13 \$0 \$0 \$0
Jordan & Associates, Inc. dba Sun Buggie Fun Rentals Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$51,500/year or 12% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$110,959 \$13,315	12-13 \$797,476 \$95,697 \$0
LUV-2-CAMP, LLC Camp trailer rentals	8/1/2010 7/31/2020 In Term	\$42,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$314,740 \$36,019	12-13 \$389,950 \$36,465 \$0
Pacific Adventure Tours Off-highway vehicle tours	5/1/2011 4/30/2016 In Term	\$10,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$91,657 \$7,467	12-13 \$92,726 \$9,371 \$0
Steve's ATV Rental Service, Inc. Off highway vehicle rentals	2/11/2004 4/30/2005 Terminated	\$500/month or 5% of gross receipts under \$500,000 and 6.5% of gross receipts over \$500,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$945,761 \$56,435	12-13 \$0 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND REN		
Steve's ATV Rental Service, Inc. Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$60,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$232,272 \$23,227	12-13 \$1,131,698 \$113,437 \$0
Yo, Banana Boy! Inc. Vacuum pump service and retail sales	7/1/2010 6/30/2015 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$510,825 \$51,047	12-13 \$573,809 \$57,381 \$0
Park Unit: Ocotillo Wells SVRA		District Ocotillo Wells	District		
LUV-2-CAMP, LLC Camp trailer rentals	7/1/2009 2/28/2011 Month to Month	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$73,946 \$7,395	12-13 \$60,601 \$6,060 \$0
Park Unit: Old Sacramento SHP		District Capital District	-		
Skalet Family Jewelers Jewelry store	3/1/2004 2/28/2014 In Term	\$28,000/year or 3% of annual gross receipts up to \$25,000; and 4% of annual gross receipts over \$25,000, whichever total amount is greater; and .25% for facility maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$818,091 \$32,724 \$2,045	12-13 \$938,105 \$37,524 \$2,345
Wells Fargo Bank Sacramento	11/1/1996 10/31/2006	\$675/month.	Fiscal Year RECEIPTS	11-12 \$0	12-13 \$0
Interpretive display and banking Sacramento	Month to Month		RENT FACILITIES	\$8,100	\$8,100 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPT	S AND RENT
Park Unit: Old Town San Diego SHP		District San Diego Coa	st District		
Ana Salcedo	2/1/2006	\$100,000/year or 12% of gross receipts	Fiscal Year	11-12	12-13
	1/31/2016	up to \$750,000, plus 13% of all annual	RECEIPTS	\$437,489	\$576,624
Wallach & Goldman Square	In Term	amount is greater.	RENT FACILITIES	\$100,784	\$69,195 \$0
Antionette Fisher dba Rust General Store	9/1/2011	1.1. Line in the contract of t	Fiscal Year	11-12	12-13
	8/31/2016		RECEIPTS	\$193,186	\$275,112
Rust General Store	in term	RENT	\$19,319	\$27,511	
			FACILITIES		\$0
Artisan Imports, Inc.	5/1/1991	\$2,000/month or 10.3% of gross receipts up to \$25,000, plus 12% of gross receipts over \$25,000; and 1.5% for maintenance.	Fiscal Year	11-12	12-13
	4/30/1996		RECEIPTS	\$670,457	\$702,100
El Centro Artesano	Month to Month		RENT	\$75,355	\$79,152
			FACILITIES	\$10,057	\$10,531
Cousin's Old Town Candy Shop	8/1/2000	15% of gross receipts; and 1.5% for	Fiscal Year	11-12	12-13
	7/31/2010	maintenance.	RECEIPTS	\$1,027,008	\$1,064,600
Candy shop	Month to Month		RENT	\$154,051	\$159,690
			FACILITIES	\$15,405	\$15,969
Cygnet Theatre	1/1/2008	\$40,000/year or 3% of gross receipts	Fiscal Year	11-12	12-13
	12/31/2017	whichever is greater; and \$370,000 for facility improvements in FY 08/09.	RECEIPTS	\$1,006,500	\$893,693
Theatre in Old Town	In Term	racinty improvements in F1 00/09.	RENT	\$35,032	\$40,389
			FACILITIES		\$0
Dana and Patrick Dugan dba Miners	6/1/1998	\$1,800/month or 10.5% of gross receipts,	Fiscal Year	11-12	12-13
Gems & Minerals	5/31/2008	whichever is greater; and 2% for maintenance.	RECEIPTS	\$151,629	\$110,035
La Casa de Pedrorena gem retail sales	Terminated	maintenance.	RENT	\$15,921	\$11,554
			FACILITIES	\$3,069	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND REN			
Dana and Patrick Dugan dba Miners	12/1/2011	\$24,000/year or 10.5% of gross receipts, whichever is greater.	Fiscal Year	11-12	12-13	
Gems & Minerals	11/30/2021	0/2021	RECEIPTS	\$244,111	\$303,549	
La Casa de Pedrorena gem retail sales	In Term		RENT FACILITIES	\$25,632 \$552	\$31,873 \$0	
El Fandango Restaurant	8/1/2003	\$6,000/month or 10.5% of gross receipts	Fiscal Year	11-12	12-13	
	7/31/2013	up to \$70,000, and 10.5% of gross receipts over \$70,000, whichever amount	RECEIPTS	\$957,035	\$775,519	
Mexican restaurant	In Term	is greater.	RENT FACILITIES	\$107,351	\$93,012 \$0	
Gum Saan	2/1/2003	\$2,000/month or 10.5% of up to \$25,000	Fiscal Year	11-12	12-13	
	1/31/2013	of gross receipts, and 10.5% of gross receipts over \$25,000, whichever amount	RECEIPTS	\$155,026	\$192,457	
Chinese import store	Month to Month		FACILITIES FACILITIES	\$27,206	\$27,098 \$0	
Happy Trails Livestock, LLC	8/7/2010	\$20/month or 10% of gross receipts up to	Fiscal Year	11-12	12-13	
	11/6/2010	\$200 and 20% over \$200, whichever is greater.	RECEIPTS	\$1,866	\$0	
Horsedrawn wagon rides	Terminated	greater.	RENT FACILITIES	\$166	\$0 \$0	
Happy Trails Livestock, LLC	9/1/2011	\$20/month from May-September or 10%	Fiscal Year	11-12	12-13	
	8/31/2016	of gross receipts up to \$200 plus 20% of gross receipts over \$200, whichever is	RECEIPTS	\$5,972	\$8,318	
Horsedrawn wagon rides	In Term	gross receipts over \$200, whichever is greater.	RENT FACILITIES	\$618	\$959 \$0	
Heritage Tours	10/1/2010	\$3,000/month or 5% of gross receipts, whichever is greater.	Fiscal Year	11-12	12-13	
	9/30/2015		RECEIPTS	\$82,480	\$51,395	
Guided Tours	In Term		RENT FACILITIES	\$4,124	\$2,570 \$0	

Concession Operation	Begin Date End Date Contract Statu	Rental Terms s	GROSS RECEIPTS AND RENT			
Holiday Traditions, Inc.	12/1/2010	\$30,000/year or 11% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS	11-12 \$298,080	12-13 \$325,213	
aptain Fitch's Mercantile	11/30/2020 In Term		RENT FACILITIES	\$32,995	\$35,773 \$0	
Old Town Family Hospitality Corp.	6/1/2005	\$2,000,000/ Year or 8.5% of gross	Fiscal Year	11-12	12-13	
	5/31/2015	receipts up to \$18,000,000 and 9% of gross receipts over \$18,000,000	RECEIPTS	\$13,847,047		
Mexican Commercial Corner, Cosmopolitan, Barra Jarra	In Term	whichever amount is greater. Assignment from DNC effective 3/1/09.	RENT FACILITIES	\$2,336,324 S	\$2,357,181 \$0	
acine & Laramie	9/1/1974	\$180/year until \$86,000 construction investment is fully amortized: then 4% of gross receipts; plus 1% of gross receipts	Fiscal Year	11-12	12-13	
	8/31/2014		RECEIPTS	\$757,947	\$760,407	
obacco & pipe shop	In Term	for advertising and promotion	RENT FACILITIES	\$8,326	\$30,416 \$0	
laymond C. Tafoya	3/1/2009	\$100/month or 5% of gross receipts,	Fiscal Year	11-12	12-13	
***************************************	2/28/2010	whichever is greater.	RECEIPTS	\$122,504	\$137,995	
alifornia Indian Market & Jewelry	Month to Month		RENT FACILITIES	\$6,125	\$6,943 \$0	
aymond C. Tafoya dba San Diego House	4/1/2011	\$13,000/year or 10.75% of gross receipts,	Fiscal Year	11-12	12-13	
	3/31/2021	whichever is greater.	RECEIPTS	\$165,095	\$296,622	
listoric Retail Store	In Term		RENT FACILITIES	\$17,748	\$31,537 \$0	
nap Photo Tours, Inc.	9/1/2012	\$500/year or 2.5% of gross receipts,	Fiscal Year	11-12	12-13	
A Secretary and Second	8/31/2014	whichever is greater.	RECEIPTS		\$0	
hoto tours	In Term		RENT FACILITIES		\$0 \$0	

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND REN			
Tafoya and Sons	7/1/2010	\$42,000/year or 9% of gross receipts,	Fiscal Year	11-12	12-13	
Casa de Wrightington historic retail store 6/30/2020 Whichever is greater. Operated June 2010 under Early Entry Per In Term	6/30/2020	whichever is greater. Operated May- June 2010 under Early Entry Permit.	RECEIPTS	\$318,554	\$418,763	
		FACILITIES FACILITIES	\$42,757	\$37,948 \$0		
Tinsmith Old Town, Inc.	9/1/2007		Fiscal Year	11-12	12-13	
	9/30/2012	up to \$25,000, and 13% of gross receipts over \$25,000, whichever amount is	RECEIPTS	\$225,830	\$245,833	
Retail sales	Month to Month		RENT FACILITIES	\$29,739	\$29,746 \$0	
Toby's Candle Company	6/1/2009	\$42,000/year or 10% of gross receipts	Fiscal Year	11-12	12-13	
	5/31/2019 whichever is greater.	RECEIPTS	\$452,932	\$310,012		
Sessions Bldg. retail shop	In Term		RENT FACILITIES	\$45,459	\$33,512 \$0	
Toler, Dennis&Heidi	9/15/2000	\$1,000/month or 8% of up to \$20,000 in	Fiscal Year	11-12	12-13	
	9/14/2001	gross receipts, plus 10% of gross receipts	RECEIPTS	\$20,223	\$51,977	
Johnson House historic retail	Terminated	over \$20,000; and 1.5% for maintenance.	RENT FACILITIES	\$1,618 \$303	\$3,997 \$0	
Toler, Dennis&Heidi	4/1/1994	\$1,500/month or 10% of up to \$20,000 in	Fiscal Year	11-12	12-13	
	3/31/1999	gross receipts, and 12.5% of gross receipts over \$20,000, whichever is	RECEIPTS	\$20,191	\$66,718	
Toler's Leather Depot	Terminated	greater; and 5% for maintenance. New contract award effective 8/1/2011.	RENT FACILITIES	\$2,019	\$6,672 \$0	
Toler, Dennis&Heidi	4/1/1999	\$1,133/month or 8% of gross receipts,	Fiscal Year	11-12	12-13	
	3/31/2009	whichever is greater; and 1.5% for	RECEIPTS	\$183,818	\$101,993	
US House Toler's Footwear	Month to Month	maintenance. Assigned from US House Apothecary and Soap Shop on 4/1/2008.	RENT FACILITIES	\$15,355 \$1,944	\$8,159 \$240	

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPT	rs and rent
Toler, Inc. Johnson House historic retail	8/1/2011 7/31/2014 In Term	\$10,800/year or 8% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$149,248 \$11,940	12-13 \$129,520 \$10,362 \$0
Toler, Inc. Toler's Leather Depot	8/1/2011 7/31/2016 In Term	\$12,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$191,857 \$19,186	12-13 \$178,470 \$17,847 \$0
Welhelmina Manlo & Alice Altier Old Town General Store	1/1/2001 6/30/2002 Month to Month	\$1,250/month or 8% of first \$200,000, plus 10% of gross receipts over \$200,000, whichever is greater; and 2% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$92,062 \$15,000 \$1,834	12-13 \$33,777 \$5,000 \$676
Wells Fargo Bank S.D. Wells Fargo Express Office	8/1/1992 7/31/2012 Month to Month	Capital investment of \$350,000 to reconstruct the historic Colorado House; operate and maintain an interpretive exhibit for public benefit.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$36,509 \$0	12-13 \$60,599 \$0 \$0
Park Unit: Patrick's Point SP		District North Coast Re	edwoods Disti	rict	
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activities	8/1/2012 7/31/2014 In Term	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$0 \$0 \$0

	naire Name n Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPTS	S AND RENT
Park Unit:	Pfeiffer Big Sur SP		District Monterey Dist	trict		
	vices Company of Virginia	11/1/2004 10/31/2014 In Term	\$675,000/year or 16% of gross receipts, whichever is greater; and 3.7% of gross receipts for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$4,298,524 \$749,790 \$159,045	12-13 \$5,024,291 \$819,657 \$185,899
Park Unit:	Pigeon Point Light Station SHP		District Santa Cruz Dis	trict		
American '	Youth Hostel Assoc.	10/1/1986 9/30/1991 Month to Month	Equip, develop, operate and maintain a youth hostel that is open to the general public. All revenue supports facility operation and maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$348,441 \$0	12-13 \$357,779 \$0 \$0
	State Parks Foundation tabilization Project	12/9/2011 1/24/2013 Terminated	\$5,000/year or 5% of gross receipts, whichever is greater, upon commencement of visitor services. Minimum capital improvement investment of \$75,000.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$0 \$0	12-13 \$0 \$0 \$0
Park Unit:	Pismo SB		District Oceano Dunes	s District		
	mpanies, LLC n Lodge/Conference facilities	6/1/2009 5/31/2059 In Term	\$240,000/annual or 6% of gross receipts, whichever is greater, following construction of lodge at a minimum expenditure of \$20,582,500. 50-yr term commences upon lodge opening for business.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$0 \$0 \$0
Superior G	uest Care operation (9 holes)	9/1/2002 8/31/2012 Month to Month	\$115,000/year or 17% of golf related gross receipts and 10% of food and beverage gross receipts, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$1,581,243 \$186,852	12-13 \$1,551,228 \$184,815 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIP	TS AND RENT
Park Unit: Point Cabrillo Light Station SI	НР	District Mendocino Di	strict		
Pt. Cabrillo Lightkeepers Association Restoration, interpretation, lodging, and retail sales	7/1/2002 6/30/2012 Month to Month	Restore, operate, maintain and intepret lighthouse facilities for public use including retail sales and lodging. Sale proceeds fund facility restoration and maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$217,021 \$0	12-13 \$245,723 \$0 \$0
Park Unit: Point Lobos SNR		District Monterey Dist	trict		
Philip Sammet dba Under Water Comp	any 5/1/2011 4/30/2016 In Term	\$600/year or 10% of monthly gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$6,600 \$836	12-13 \$7,170 \$820 \$0
Park Unit: Point Montara Light Station		District Santa Cruz Dis	trict		
American Youth Hostel Assoc.	10/1/1986 9/30/1991 Month to Month	Equip, develop, operate and maintain a youth hostel that is open to the general public. All revenue supports facility operation and maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$311,058 \$0	12-13 \$304,570 \$0 \$0
Park Unit: Point Mugu SP		District Angeles Distric	et		
Camping Adventures Camp Trailer Rental	8/1/2010 7/31/2012 Month to Month	\$6,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$4,920 \$492	12-13 \$3,305 \$331 \$0
LAZ Parking California, LLC Maintain and manage parking lots	7/1/2010 6/30/2011 Month to Month	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$54,832 \$20,753	12-13 \$31,666 \$16,592 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPT	S AND RENT
Park Unit: Prairie City SVRA		District Twin Cities Dis	trict		
All Star Karting LLC	12/1/2009	\$10,000/annual or 6% of gross receipts,	Fiscal Year	11-12	12-13
	11/30/2014	whichever is greater. Previous contract under Racecraft Motorsports, LLC.	RECEIPTS	\$149,927	\$153,501
Go-Kart Race Track	In Term		RENT FACILITIES	\$8,996	\$9,210 \$0
Armstrong Racing, LLC	6/1/2010		Fiscal Year	11-12	12-13
	5/31/2015	receipts, whichever is greater. Contract assigned from E Street MX during	RECEIPTS		\$142,675
Motocross race track operation	In Term	December 2012.	RENT		\$20,593
			FACILITIES		\$0
E Street Mx Inc.	6/1/2010	receipts, whichever is greater. Contract	Fiscal Year	11-12	12-13
	5/31/2015		RECEIPTS	\$186,765	\$62,885
Motocross race track operation	Assignment		RENT FACILITIES	\$28,017	\$9,433 \$0
Robert Kennedy dba Mud Mart	4/1/2011	\$5,000/year or 5% of first \$150,000 in	Fiscal Year	11-12	12-13
	3/31/2013	annual gross receipts and 10% over for \$150,000, whichever is greater for Year 1;	RECEIPTS	\$114,479	\$125,908
Park store	Month to Month	\$10,000/year or 10% of annual gross receipts, whichever is greater beginning Year 2.	RENT FACILITIES	\$5,730	\$6,296 \$0
Park Unit: Prairie Creek Redwoods SP		District North Coast Re	edwoods Dist	rict	
North Coast Adventure Centers, Inc.	8/1/2012	\$300/year or 10% of gross receipts,	Fiscal Year	11-12	12-13
	7/31/2014	whichever is greater. Operates in	RECEIPTS		\$0
Kayaking, hiking, biking, rock climbing activities	In Term	multiple park units.	RENT		\$0
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms s	GRO	OSS RECEIP	TS AND REN
Park Unit: Refugio SB		District Channel Coast	District		
California Camp Stores	4/1/2008	\$60,000/year or 12% of gross receipts	Fiscal Year	11-12	12-13
	3/31/2018	whichever is greater.	RECEIPTS	\$139,593	\$162,251
Beach stores at Gaviota, El Capitan, Refugio SB	In Term		RENT FACILITIES	\$16,751	\$19,470 \$0
D2 Global Enterprises, Inc. dba 101 RV	8/1/2012	\$300/year or 10% of gross receipts,	Fiscal Year	11-12	12-13
Rentals	7/31/2014	whichever is greater.	RECEIPTS		\$22,950 \$2,295 \$0
Camp trailer rentals	In Term		RENT FACILITIES		
K & W Rentals LLC / Trailers 2 U	8/1/2009	\$6,000/year or 10% of the first \$300,000	Fiscal Year	11-12	12-13
	7/31/2011	of gross receipts plus 12% of gross receipts over \$300,000, whichever is	RECEIPTS	\$18,130	\$0
Camp Trailer Rentals Carpinteria, El Capitan, Gaviota, Refugio	Terminated	greater.	RENT FACILITIES	\$1,813	\$0 \$0
Park Unit: Robert H. Meyer Memorial SB		District Angeles Distric	et		
LAZ Parking California, LLC	7/1/2010	\$40,000/year or 24% of gross receipts up	Fiscal Year	11-12	12-13
	6/30/2011	to \$170,000 and 85% of gross receipts over, whichever is greater.	RECEIPTS	\$192,597	\$230,573
Maintain and manage parking lots	Month to Month		RENT FACILITIES	\$89,057	\$122,663 \$0
Park Unit: San Buenaventura SB		District Channel Coast	District		
The Baja Oyster Company, Inc.		\$12,000/year or 5% of gross receipts,	Fiscal Year	11-12	12-13
	10/31/2013	whichever is greater.	RECEIPTS	\$100,341	\$205,550
The Jolly Oyster	In Term		RENT FACILITIES	\$5,517	\$11,478 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract State	Rental Terms us	GRO	OSS RECEIPT	S AND REN
Wheel Fun Rentals Bicycle and Beach Rentals	6/1/2011 5/31/2016 In Term	\$17,000/year or 15% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$112,645 \$16,897	12-13 \$131,259 \$19,689 \$0
Park Unit: San Clemente SB		District Orange Coast	District		
Calafia Beach Café Calafia Beach stand	9/1/2009 8/31/2019 In Term	Year 1: 12% of gross receipts; Year 2: \$20,000 minimum annual rent or 12% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$108,060 \$12,967	12-13 \$147,308 \$28,172 \$0
LUV-2-CAMP, LLC Camp trailer rentals	8/1/2010 7/31/2012 Terminated	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. New contract effective 4/1/2013.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$10,395 \$1,039	12-13 \$9,825 \$983 \$0
LUV-2-CAMP, LLC Camp Trailer Rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$5,493 \$549 \$0
Park Unit: San Elijo SB		District San Diego Coa	st District		
Albert's RV Rental Camp trailer rentals	3/24/2010 3/23/2011 Terminated	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$7,375 \$795	12-13 \$6,000 \$600 \$0

Concessionaire Name Concession Operation	End Date		GROSS RECEIPTS AND REN			
Albert's RV Rental Camp trailer rentals	1/1/2012 12/31/2016 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$5,100 \$510	12-13 \$5,975 \$663 \$0	
Eli Howard Surf School, Inc Overnight Surf Camp	6/1/2008 5/31/2013 In Term	\$30,000/year or 20% of gross receipts, whichever is greater, plus \$500/month for camp site.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$229,737 \$45,947	12-13 \$243,622 \$48,724 \$0	
JLM Systems San Elijo Camp Store	5/1/2007 4/30/2017 In Term	\$30,000/year or 15% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$1,000,655 \$150,371	12-13 \$1,182,540 \$177,381 \$0	
LAZ Parking California, LLC of San Diego Parking Lot Management	11/1/2011 10/31/2016 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$11,644 \$9,315	12-13 \$35,587 \$28,470 \$0	
LUV-2-CAMP, LLC Camp trailer rentals	4/7/2008 5/31/2010 Terminated	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$19,932 \$1,993	12-13 \$0 \$0 \$0	
LUV-2-CAMP, LLC Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$14,715 \$1,472	12-13 \$31,626 \$2,727 \$0	

Concession Operation	Begin Date End Date Contract Statu	Rental Terms	GRO	OSS RECEIP	TS AND RENT
MLG Enterprises RV Rental, LLC Camp trailer rental	2/1/2013 1/31/2015 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$6,554 \$655 \$0
Stroller Strides, LLC Fitness walks	7/1/2012 6/30/2014 In Term	\$75/year or 8% of gross sales, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$857 \$86 \$0
Travel Time RV, Inc. Camp trailer rentals	5/1/2010 4/30/2011 Terminated	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$5,456 \$564	12-13 \$289 \$29 \$0
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$10,134 \$1,013 \$0
Park Unit: San Luis Reservoir SRA		District Central Valley	District		
Jose Soberanes Mobile Ice Cream Carts	8/1/2011 7/31/2013 In Term	\$2500/year or 10% of monthly gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$17,515 \$1,752	12-13 \$16,494 \$1,663 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Stat	Rental Terms tus	GRO	OSS RECEIP	TS AND REN
Park Unit: San Onofre SB		District Orange Coas	st District		
Brats Berlin, Inc. Mobile Food Service	4/1/2013 3/31/2015	\$20,000/year or 12% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT	11-12	12-13 \$9,503 \$1,140
Mobile rood Service	In Term		FACILITIES		\$0
LUV-2-CAMP, LLC Camp trailer rentals	8/1/2010 7/31/2012 Terminated	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. New contract effective 4/1/2013.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$9,136 \$2,822	12-13 \$8,758 \$876 \$0
LUV-2-CAMP, LLC Camp Trailer Rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$1,045 \$105 \$0
Park Unit: Seacliff SB		District Santa Cruz D	istrict		
The Beach Shack Beach stand	7/1/2005 6/30/2015 In Term	\$3,500/year or 6% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$50,220 \$3,924	12-13 \$23,951 \$1,955 \$0
Park Unit: Shasta SHP		District Northern Bu	ttes District		
Blumb Bakery Historic bakery	3/1/2012 2/28/2014 Terminated	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$25,588 \$2,559	12-13 \$36,100 \$4,148 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms s	GROSS RECEIPTS A		S AND RENT		
Park Unit: Silver Strand SB	District San Diego Coast District						
Albert's RV Rental	3/24/2010	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	11-12	12-13		
A STATE OF S	3/23/2011	The first is bleaten.	RECEIPTS	\$7,681 \$768	\$3,100 \$310		
Camp trailer rentals	Terminated		FACILITIES	\$700	\$0		
Albert's RV Rental	1/1/2012	whichever is greater.	Fiscal Year	11-12	12-13		
	12/31/2016		RECEIPTS	\$3,200	\$2,450		
Camp trailer rentals	In Term		RENT		\$310		
			FACILITIES		\$0		
Coronado Surfing Academy	11/1/2008	\$500/month or 18% of gross receipts, whichever is greater during June-August; 18% of gross receipts remainder of year.	Fiscal Year	11-12	12-13		
	10/31/2013		RECEIPTS	\$30,359	\$12,510		
Surf Camp	In Term		RENT	\$5,484	\$2,252		
			FACILITIES		\$0		
LAZ Parking California, LLC of San Diego	11/1/2011	\$1,680,000/year commencing contract	Fiscal Year	11-12	12-13		
	10/31/2016	year 2, or 80% of fee collections,	RECEIPTS	\$162,845	\$624,763		
Parking Lot Management	In Term	whichever is greater.	RENT	\$130,276	\$499,811		
			FACILITIES		\$0		
LUV-2-CAMP, LLC	4/7/2008	10% of annual gross receipts up to	Fiscal Year	11-12	12-13		
Control of the Contro	5/31/2010	\$500,000 and 12% over in Year 1;	RECEIPTS	\$7,834	\$0		
Camp trailer rentals	Terminated	\$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is	RENT	\$783	\$0		
	greater in Year 2.	The state of the s	FACILITIES		\$0		
LUV-2-CAMP, LLC	2/1/2012	\$2,000/year or 10% of gross receipts,	Fiscal Year	11-12	12-13		
	1/31/2017	whichever is greater.	RECEIPTS	\$2,702	\$17,974		
Camp trailer rentals	In Term		RENT	\$270	\$1,797		
			FACILITIES		\$0		

Concession Operation	Begin Date End Date Contract Statu	Rental Terms s	GRO	OSS RECEIP	TS AND RENT
MLG Enterprises RV Rental, LLC Camp trailer rental	2/1/2013 1/31/2015 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$1,161 \$116 \$0
Silver Strand Café Grill Snack bar and camp store	5/1/2007 4/30/2017 In Term	\$4,000/year or 9% of up to \$100,000 in gross receipts, and 15% of gross receipts over \$100,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$31,804 \$4,463	12-13 \$29,460 \$6,161 \$0
Travel Time RV, Inc. Camp trailer rentals	5/1/2010 4/30/2011 Terminated	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$5,207 \$521	12-13 \$4,849 \$485 \$0
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$2,664 \$266	12-13 \$299 \$30 \$0
Park Unit: Silverwood Lake SRA		District Tehachapi Dist	trict		
Pyramid Enterprises, Inc. Lake Silverwood Marina	3/1/1998 2/28/2018 In Term	\$38,000/year or 8% of gross receipts up to \$500,000, and 10% of gross receipts over \$500,000, whichever is greater; plus 7% of fuel gross receipts; and 35% of pay showers gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$382,900 \$34,588	12-13 \$430,557 \$40,883 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms s	GRO	OSS RECEIPT	S AND REN
Park Unit: South Carlsbad SB		District San Diego Coa	ast District		
Albert's RV Rental	3/24/2010	\$2,000/year or 10% of gross receipts,	Fiscal Year	11-12	12-13
	3/23/2011	whichever is greater.	RECEIPTS	\$10,125	\$8,240
Camp trailer rentals	Terminated		FACILITIES	\$1,033	\$824 \$0
Albert's RV Rental	1/1/2012	whichever is greater.	Fiscal Year	11-12	12-13
	12/31/2016		RECEIPTS	\$7,250	\$6,625
Camp trailer rentals	In Term		RENT \$725	\$728	
			FACILITIES		\$0
JLM Systems		Fiscal Year	11-12	12-13	
	4/30/2017	whichever is greater.	RECEIPTS	\$395,378	\$437,121
Carlsbad Camp Store	In Term		RENT	\$59,307	\$65,568
			FACILITIES		\$0
LAZ Parking California, LLC of San Diego	11/1/2011	\$1,680,000/year commencing contract	Fiscal Year	11-12	12-13
	10/31/2016	year 2, or 80% of fee collections, whichever is greater.	RECEIPTS	\$48,967	\$213,434
Parking Lot Management	In Term	whichever is greater.	RENT	\$39,174	\$170,747
			FACILITIES		\$0
LUV-2-CAMP, LLC	4/7/2008	10% of annual gross receipts up to	Fiscal Year	11-12	12-13
	5/31/2010	\$500,000 and 12% over in Year 1;	RECEIPTS	\$27,938	\$0
Camp trailer rentals	Terminated	\$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is	RENT	\$2,794	\$0
		greater in Year 2.	FACILITIES		\$0
LUV-2-CAMP, LLC	2/1/2012	\$2,000/year or 10% of gross receipts,	Fiscal Year	11-12	12-13
	1/31/2017	whichever is greater.	RECEIPTS	\$15,438	\$51,982
Camp trailer rentals	In Term		RENT	\$1,544	\$5,198
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPT	S AND RENT
MLG Enterprises RV Rental, LLC Camp trailer rental	2/1/2013 1/31/2015 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$10,676 \$1,068 \$0
Travel Time RV, Inc. Camp trailer rentals	5/1/2010 4/30/2011 Terminated	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$3,752 \$375	12-13 \$10,377 \$1,038 \$0
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$9,439 \$944	12-13 \$2,253 \$225 \$0
Park Unit: Statewide		District Statewide			
Pride Industries California State Parks E-Store	9/1/2008 8/31/2009 Month to Month	70% of monthly sales up to \$37,500 and 90% over for State merchandise; 5% of monthly sales up to \$4,200 and 8% over for Concessionaire wholesale merchandise; 15% of monthly sales up to \$2,300 and 25% over for Concessionaire retail merchandise.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$1,287,025 \$1,000,509	12-13 \$1,341,010 \$1,041,178 \$0
Recreational Equipment, Inc. (REI)	9/1/2008 8/31/2010 Month to Month	10% of gross receipts per tour or day use fees, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$66,498 \$2,656	12-13 \$97,354 \$3,704 \$0

Concession Operation	Begin Date End Date Contract Status	Rental Terms	GRO	OSS RECEIPT	S AND RENT			
Park Unit: Sugarloaf Ridge SP	District Diablo Vista District							
Valley of the Moon Observatory Assn. Ferguson Observatory	4/2/2004 3/31/2014 In Term	Provide astronomy programs and collect group camp fees with 10-50% of rental fees deposited into a facility maintenanc and improvement account.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$9,007 \$2,539	12-13 \$7,425 \$1,271 \$0			
Park Unit: Tahoe SRA		District Sierra District						
North Tahoe Historic Society William B. Layton Museum	7/1/2000 6/30/2020 In Term	Maintain and operate museum and interpretive services for the public benefit.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$0 \$0	12-13 \$0 \$0 \$0			
Park Unit: Tolowa Dunes SP		District North Coast R	edwoods Disti	rict				
Crescent Trail Rides Guided horseback trail rides	5/1/2011 4/30/2013 In Term	\$1,000 annual or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$1,180 \$922	12-13 \$6,080 \$608 \$0			
Park Unit: Topanga SP		District Angeles Distric	ct					
Castle Creek Properties, Inc. Wine tasting room	9/1/2011 8/31/2013 In Term	\$36,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$217,257 \$21,726	12-13 \$358,426 \$35,843 \$0			

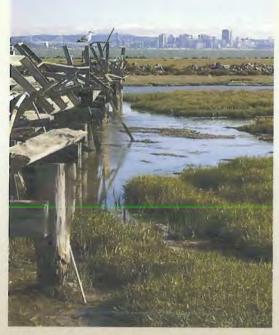
Concession Operation	Begin Date End Date Contract Status	Rental Terms s	GRO	OSS RECEIP	TS AND RENT
Park Unit: Torrey Pines SB		District San Diego Coa	st District		
LAZ Parking California, LLC of San Diego Parking Lot Management	11/1/2011 10/31/2016 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$795,871 \$636,697	12-13 \$1,506,944 \$1,205,555 \$0
Park Unit: Turlock Lake SRA		District Central Valley	District		
American Land & Leisure Operate and maintain park unit	9/1/2012 8/31/2017 In Term	\$35,000/year or 10.5% (Brannan Island) 17,500/year or 10.5% of gross receipts (Turlock Lake), \$3,025/year or 8.01% of gross receipts (Woodson Bridge). All rent is deposited into facility maintenance accounts administered by Concessionaire.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$131,858 \$13,845 \$0
Park Unit: Twin Lakes SB		District Santa Cruz Dis	trict		
Nader Javid dba Seabright Beach Mobile Concession Mobile Beach Stand	12/1/2011 3/31/2015 In Term	\$1,200/year or 14% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$1,500 \$210	12-13 \$1,540 \$216 \$0
Park Unit: Van Damme SP		District Mendocino Dis	strict		
Kayak Mendocino Kayak rentals and tours	4/1/2006 3/31/2016 In Term	\$50/month or 12% of gross receipts, whichever is greater except during off season Nov 1 to April 30 pays 12% of monthly gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$38,700 \$4,644	12-13 \$26,550 \$3,186 \$0

Concession Operation	Begin Date End Date Contract Status		ntal Terms	GRO	OSS RECEIPT	S AND RENT
Park Unit: Wilder Ranch SP			District Santa Cruz Dis	trict		
Randy Clayton dba Santa Cruz Carriage Company Horse rides and interpretive programs	2/1/2012 1/31/2017 In Term		% of gross receipts, eater; and 2% of gross I maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$4,280 \$628	12-13 \$9,507 \$951 \$0
Park Unit: Will Rogers SHP			District Angeles Distric	ct		
Westside Riding School Dorte Lindegaard Horseback riding lessons	5/1/2006 4/30/2008 Month to Month	\$1,000/year or whichever is gr	10% of gross receipts, eater.	Fiscal Year RECEIPTS RENT FACILITIES	11-12 \$639,285 \$85,631	12-13 \$517,351 \$79,020 \$0
Park Unit: Woodson Bridge SRA			District Northern Butt	es District		
American Land & Leisure Operate and maintain park unit	9/1/2012 8/31/2017 In Term	17,500/year or (Turlock Lake), gross receipts (is deposited int	r 10.5% (Brannan Island) 10.5% of gross receipts \$3,025/year or 8.01% of Woodson Bridge). All rent o facility maintenance histered by Concessionaire.	Fiscal Year RECEIPTS RENT FACILITIES	11-12	12-13 \$27,137 \$2,174 \$0
		11-12	12-13			
тоти	AL GROSS RECEIPTS	\$102,820,90	\$113,899,334			
	AL RENT AL FACILITIES	\$14,975,000 \$1,758,876	\$18,272,961 \$1,946,282			

Section C Operating Agreements

Section C summarizes 65 Operating Agreements between California State Parks and other agencies for the operation of park units or portions thereof. Most agreements are with government entities, such as counties, cities, and local park districts. There are also park units or portions thereof operated through specific legislation by non-profit organizations including Cal Citrus and El Presidio de Santa Barbara State Historic Parks, Marconi Conference Center, Mendocino Woodlands SP, and Mendocino Headlands SP. This section also includes four operating agreements for full park operation entered into with non-profit organizations per PRC 5080.42 (chaptered 2012). Such agreements are subject to separate reporting requirements to the Legislature.

In most cases, the cost to operate and maintain the park unit exceeds the amount of generated revenue. In cases where there is a net profit, statute requires funds to be remitted to the State, except where there is a specific provision to reinvest profits into the park unit, such as at Santa Monica State Beach. There are a few operating agreements with rent provisions to State Parks resulting from concessions managed by the operator.



Corona del Mar SB, City of Newport Beach

McLaughlin Eastshore SP, East Bay Regional Park District

OPERATING AGREEMENTS OPERATION OF STATE PARK UNITS BY OTHER AGENCIES

Fiscal Year 2012-2013

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS AI	ND RENT			
Park Unit: Angel Island SP	District Marin District							
SF Bay Area Water Emergency Transportation Authority (WETA)	6/1/2011	Collect park fees and pay 2% of gross receipts for dock maintenance.	FiscalYear	11-12	12-13			
Ferry service from Alameda County	5/31/2021		RECEIPTS	\$61,772	\$60,501			
	In Term		RENT	\$12,276	\$11,907			
Park Unit: Annadel SP		District Diablo Vista I	District					
County of Sonoma Regional Parks	8/1/2012	Operate and maintain park unit.	FiscalYear	11-12	12-13			
Collect fees and provide public services	6/30/2013		RECEIPTS		\$0			
	In Term		RENT		\$0			
Park Unit: Anza-Borrego Desert SP		District Colorado Des	ert District					
County of San Diego	11/1/2008	Maintain and operate Agua Caliente	FiscalYear	11-12	12-13			
Agua Caliente Hot Springs	10/31/2028	Hot Springs.	RECEIPTS	\$0	\$0			
-	In Term		RENT	\$0	\$0			

Operation Summary	Begin Date End Date Contract Status	ate Rental Terms		GROSS RECEIPTS AND RENT			
Park Unit: Austin Creek SRA		District Russian River	District				
Stewards of Coast and Redwoods	8/1/2012		FiscalYear	11-12	12-13		
Park management and fee collections	7/31/2017	unit.	RECEIPTS		\$0		
	In Term		RENT		\$0		
Park Unit: Bale Grist Mill SHP		District Diablo Vista D	District				
Napa County Regional Park and Open Space District	4/1/2012	Operate and maintain Bothe-Napa Valley SP and Bale Grist Mill SHP units.	FiscalYear	11-12	12-13		
Collect fees and provide public services	3/31/2017		RECEIPTS	\$0	\$0		
	In Term		RENT	\$0	\$0		
Park Unit: Benicia Capitol SHP		District Diablo Vista D	istrict				
City of Benicia	8/1/2012	Operate and maintain turf area and	FiscalYear	11-12	12-13		
Grounds and restroom facility maintenance	7/31/2014	resroom facility for public use.	RECEIPTS		\$0		
	In Term		RENT		\$0		
City of Benicia, Office of Economic Development	7/18/2012	Operate and maintain park unit.	FiscalYear	11-12	12-13		
Collect fees and provide public services	6/30/2014		RECEIPTS		\$0		
	In Term		RENT		\$0		

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS AN	S AND RENT	
Park Unit: Bolsa Chica SB		District Orange Coast	District			
City of Huntington Beach	12/1/1986	Operate and maintain property	FiscalYear	11-12	12-13	
Bolsa Chica SB	11/30/2026	adjacent to Bolsa Chica Pier.	RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	
Park Unit: Bothe-Napa Valley SP		District Diablo Vista D	istrict			
Napa County Regional Park and Open Space District	4/1/2012	Operate and maintain Bothe-Napa Valley SP and Bale Grist Mill SHP units.	FiscalYear	11-12	12-13	
Collect fees and provide public services	3/31/2017		RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	
Park Unit: Burton Creek SP		District Sierra District				
Tahoe City Public Utility District	6/1/2010	Maintain and operate cross country ski	FiscalYear	11-12	12-13	
Burton Creek ski trails and instruction	4/30/2020	trails. Annual rent: \$5,000 of gross receipts up to \$175,000; \$7,000 up to	RECEIPTS	\$124,831	\$124,831	
	In Term	\$200,000; plus 3% of gross receipts exceeding \$200,000.	RENT	\$10,745	\$3,745	
Park Unit: California Citrus SHP		District Inland Empire	District			
California Citrus Heritage Mgmt Corp.	11/1/1992	Development, operation and	FiscalYear	11-12	12-13	
Manage citrus groves	10/31/2012	maintenance of citrus grove and facilities for the use, education and	RECEIPTS	\$0	\$0	
	In Term	benefit of the general public.	RENT	\$0	\$0	

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT			
Park Unit: Carlsbad SB		District San Diego Coa	ast District			
City of Carlsbad	4/1/2010	Develop, operate and maintain a	FiscalYear	11-12	12-13	
Ocean Street Sculpture Park	ean Street Sculpture Park 3/31/2030 portion of Carlsbad State Beach.	portion of Carlsbad State Beach.	RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	
Park Unit: Carpinteria SB		District Channel Coast	t District			
City of Carpinteria Linden Field	9/1/2004	Operate and maintain facilities at Linden Field portion of Capinteria SB.	FiscalYear	11-12	12-13	
	8/31/2014		RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	
Park Unit: Castaic Lake SRA		District Angeles Distri	ct			
County of Los Angeles	11/18/1969	Operates and maintain park unit.	FiscalYear	11-12	12-13	
Castaic Lake SRA	11/17/2019		RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	
Park Unit: Cayucos SB		District San Luis Obisp	o Coast Distri	ct		
County of San Luis Obispo	9/1/1999	Develop, operate and maintain Morro	FiscalYear	11-12	12-13	
Old Creek, Veteran's Memorial Hall, Pier	8/31/2024	Bay golf course with 5% of gross receipts paid as rent to State; Cayucos	RECEIPTS	\$0	\$0	
	In Term	SB; and portions of Montana de Oro SP.	RENT	\$0	\$0	

Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT			
Park Unit: China Camp SP		District Marin District				
Marin State Parks Association, Friends of China Camp	8/1/2012	Develop, operate, manage and maintain park unit.	FiscalYear	11-12	12-13	
Park management and fee collections	6/30/2015		RECEIPTS		\$0	
	In Term		RENT		\$0	
Park Unit: Colusa-Sacramento River SRA		District Northern Butte	es District			
City of Colusa	12/1/2011	Develop, operate and maintain day use	FiscalYear	11-12	12-13	
Develop and operate boat launch and fee collections	12/31/2016	area, campground and boat launch facility.	RECEIPTS RENT	\$0	\$0	
	In Term			\$0	\$0	
Park Unit: Corona del Mar SB		District Orange Coast	District			
City of Newport Beach	8/19/1999	Operate and maintain park.	FiscalYear	11-12	12-13	
Corona del Mar SB	8/18/2029		RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	
Park Unit: Cuyamaca Rancho SP		District Colorado Dese	ert District			
County of San Diego	7/1/2009	Develop, maintain and operate	FiscalYear	11-12	12-13	
Environmental youth education camp	6/30/2044	environmental education camps.	RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND		AND RENT			
Park Unit: Dockweiler SB	District Angeles District							
City of Los Angeles	11/10/1948	Develop, maintain and operate park	FiscalYear	11-12	12-13			
Dockweiler State Beach	11/9/1998	unit through contract with County of Los Angeles; with exception of Venice	RECEIPTS	\$0	\$0			
	Month to Month	B 1 11 11 B	RENT	\$0	\$0			
Park Unit: Drum Barracks		District Angeles Distric	ct					
City of Los Angeles	6/1/2007	property.	FiscalYear	11-12	12-13			
Museum - Minor System Property	5/31/2057		RECEIPTS	\$0	\$0			
	In Term		RENT	\$0	\$0			
Park Unit: El Presidio de Santa Barbara SHP		District Channel Coast	District					
Santa Barbara Trust for Historic Preservation	12/1/2006	Acquisition, planning, development and construction of historic properties.	FiscalYear	11-12	12-13			
Park Development and Operation	11/30/2026		RECEIPTS	\$0	\$0			
	In Term		RENT	\$0	\$0			
Park Unit: Folsom Lake SRA		District Gold Fields Dis	trict					
CSU, Sacramento	12/1/1989	Develop, operate, and maintain the	FiscalYear	11-12	12-13			
CSUS Aquatic Center at Lake Natoma	11/30/2004	premises as an aquatic center/boating facility and to provide educational and	RECEIPTS	\$0	\$0			
	Month to Month	recreational experiences to the general public, students, faculty, and staff of CSUS.	RENT	\$0	\$0			

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT				
Park Unit: Grizzly Creek Redwoods SP	District North Coast Redwoods District						
County of Humboldt Collect fees and provide public services	7/1/2012 5/22/2013 In Term	Operate and maintain park unit.	FiscalYear RECEIPTS RENT	11-12	12-13 \$0 \$0		
Park Unit: Jack London SHP		District Diablo Vista Di	strict				
Valley of the Moon Observatory Assn. Park management and fee collections	5/1/2012 4/30/2017 In Term	Develop, operate and maintain park unit.	FiscalYear RECEIPTS RENT	11-12	12-13 \$0 \$0		
Park Unit: Kenneth Hahn SRA		District Angeles Distric	ct				
County of Los Angeles Formerly Baldwin Hills SRA	6/7/1983 6/6/2033 In Term	Operates and maintains portion of park unit.	FiscalYear RECEIPTS RENT	11-12 \$0 \$0	12-13 \$0 \$0		
Park Unit: Kings Beach SRA		District Sierra District					
North Tahoe Public Utility District Kings Beach SRA	3/19/1979 3/18/2009 Month to Month	Operate and maintain park.	FiscalYear RECEIPTS RENT	11-12 \$0 \$0	12-13 \$0 \$0		

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AN		AND RENT		
Park Unit: Lake Del Valle SRA	District Diablo Vista District						
East Bay Regional Park District	6/1/1975	Operate and maintain park unit	FiscalYear	11-12	12-13		
Lake del Valle SRA	5/31/2025		RECEIPTS	\$0	\$0		
	In Term		RENT	\$0	\$0		
Park Unit: Leucadia SB		District San Diego Coa	ast District				
City of Encinitas	10/1/2009	Develop, operate, and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	FiscalYear	11-12	12-13		
Recreational beach facilities	9/30/2029		RECEIPTS	\$0	\$0		
	In Term		RENT	\$0	\$0		
Park Unit: Mandalay SB		District Channel Coas	t District				
County of Ventura	9/21/1982	Operate and maintain park.	FiscalYear	11-12	12-13		
Mandalay State Beach	9/20/2017		RECEIPTS	\$0	\$0		
	In Term		RENT	\$0	\$0		
Park Unit: Manhattan SB		District Angeles Distri	ct				
City of Manhattan Beach	8/1/1988	Operate and maintain Manhattan	FiscalYear	11-12	12-13		
Pier Minor System Property	7/31/2028	Beach Pier.	RECEIPTS	\$0	\$0		
	In Term		RENT	\$0	\$0		

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Marconi Conference Center SH	•	District Marin District			
Marconi Conference Center Operating Corp.	1/1/1990	Maintenance, management, operation, and development of the Marconi Conference Center.	FiscalYear	11-12	12-13
Conference & Training Facility	12/31/2014	Comercine Center.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: McLaughlin Eastshore State Par	k (State Seashore)	District Diablo Vista D	istrict		
ast Bay Regional Park District	10/1/2006	Operate and maintain park unit. New	FiscalYear	11-12	12-13
East Shore SP	9/30/2011	30 year agreement in place effective 7/1/2013.	RECEIPTS	\$0	\$0
	Terminated	,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,,	RENT	\$0	\$0
Park Unit: Mendocino Headlands SP		District Mendocino Di	strict		
Mendocino Land Trust	11/1/2008	Operation, maintenance and care of	FiscalYear	11-12	12-13
Heider Field Property	10/31/2018	Heider Field Property.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Mendocino Woodlands SP		District Mendocino Di	strict		
Mendocino Woodlands Camp Assoc.	8/1/2010	Management, care, maintenance,	FiscalYear	11-12	12-13
Environmental Science Camp	7/31/2030	enhancement and operation of an outdoor environmental education camp	RECEIPTS	\$0	\$0
	In Term	and group recreation facility for benefit of public.	RENT	\$0	\$0

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS A	AND RENT			
Park Unit: Montaña de Oro SP	District San Luis Obispo Coast District							
County of San Luis Obispo	9/1/1999	Develop, operate and maintain Morro	FiscalYear	11-12	12-13			
Montana de Oro facilities	8/31/2024	Bay golf course with 5% of gross receipts paid as rent to State; Cayucos	RECEIPTS	\$0	\$0			
	In Term	SB; and portions of Montana de Oro SP.	RENT	\$0	\$0			
Park Unit: Monterey SB		District Monterey Dist	trict					
City of Monterey	10/1/2011	Develop, operate and maintain a	FiscalYear	11-12	12-13			
Window on the Bay parcel	9/30/2031	portion of the beach.	RECEIPTS	\$0	\$0			
	In Term	-	RENT	\$0	\$0			
Park Unit: Moonlight SB		District San Diego Coa	st District					
City of Encinitas	10/1/2009	Develop, operate, and maintain public	FiscalYear	11-12	12-13			
Recreational beach facilities	9/30/2029	recreation facilities at Leucadia and Moonlight State Beaches.	RECEIPTS	\$0	\$0			
	In Term	moonight state beauties.	RENT	\$0	\$0			

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND F		D RENT			
Park Unit: Morro Bay SP	District San Luis Obispo Coast District							
City of Morro Bay	6/1/2002	Develop, equip and operate the Morro	FiscalYear	11-12	12-13			
Morro Bay Marina	5/31/2022	Bay Marina. City recevies 20% of gross sales from berth rentals from	RECEIPTS	\$0	\$0			
	In Term	Associated Pacific Constructors.	RENT	\$0	\$0			
County of San Luis Obispo	9/1/1999	Bay golf course with 5% of gross receipts paid as rent to State; Cayucos	FiscalYear	11-12	12-13			
Morro Bay Golf Course	8/31/2024		RECEIPTS	\$1,373,903	\$1,389,514			
	In Term		RENT	\$70,301	\$69,476			
Park Unit: Mount Diablo SP		District Diablo Vista Di	strict					
East Bay Regional Park District		Operate and maintain Old Moraga	FiscalYear	11-12	12-13			
Old Moraga Ranch Trail property	12/31/2022	Ranch Trail	RECEIPTS	\$0	\$0			
	In Term		RENT	\$0	\$0			
East Bay Regional Park District	9/1/1996	Operate and maintain Mamm property	FiscalYear	11-12	12-13			
Mamm property	8/31/2016		RECEIPTS	\$0	\$0			
	In Term		RENT	\$0	\$0			
Save Mount Diablo (SMD)	1/1/2013	Develop, manage and execute the	FiscalYear	11-12	12-13			
Mount Diablo Beacon restoration	12/31/2013	restoration of the Mount Diablo Beacon.	RECEIPTS		\$0			
	In Term		RENT		\$0			

Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RE		ND RENT			
Park Unit: Mount San Jacinto SP	District Inland Empire District							
Mt. San Jacinto Winter Park Authority	11/1/1996	Operate and maintain Palm Springs	FiscalYear	11-12	12-13			
Palm Springs Aerial Tramway	10/31/2021	Aerial Tramway. Rental term: \$9,250/month when non-operational;	RECEIPTS	\$0	\$0			
	In Term	\$15,000/month when tram is in operation or \$0.925 per rider, whichever is greater.	RENT	\$470,871	\$491,472			
Park Unit: Old Sacramento SHP		District Capital Distric	t					
City of Sacramento	12/1/1991	Develop, operate and maintain Riverfront Park.	FiscalYear	11-12	12-13			
Riverfront Park	11/30/2016		RECEIPTS	\$0	\$0			
	In Term		RENT	\$0	\$0			
Park Unit: Pacifica SB		District Santa Cruz Dis	trict					
City of Pacifica	9/1/1990	Operate and maintain park unit.	FiscalYear	11-12	12-13			
Pacifica State Beach	8/31/2015		RECEIPTS	\$0	\$0			
	In Term		RENT	\$0	\$0			
Park Unit: Palomar Mountain SP		District Colorado Dese	ert District					
County of San Diego	7/1/2009	Develop, maintain and operate	FiscalYear	11-12	12-13			
Environmental youth education camp	6/30/2044	environmental education camps.	RECEIPTS	\$0	\$0			
	In Term		RENT	\$0	\$0			

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND R		ND RENT
Park Unit: Pan Pacific Park		District Angeles Distric	t		
City of Los Angeles	3/21/1978	Maintain and operate minor system	FiscalYear	11-12	12-13
Minor System Property	3/20/2028	property located within City's park.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Pismo SB		District Oceano Dunes	District		
City of Grover Beach	1/1/2007	lodge facility followed by 50 year operation. Rent will be 3% of gross	FiscalYear	11-12	12-13
Construct and operate lodge facility	12/19/2062		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
City of Pismo Beach	5/7/1951	Operation and maintenance of Pismo	FiscalYear	11-12	12-13
Pismo Pier	6/30/2001	Pier.	RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0
Park Unit: Placerita Canyon SP		District Angeles Distric	:t		
County of Los Angeles	5/1/2012	Development, maintenance and	FiscalYear	11-12	12-13
Placerita Canyon SP	4/30/2062	operation of park unit.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS A	AND RENT
Park Unit: Plumas-Eureka SP		District Sierra District			
Eastern Plumas Recreation District	12/1/2011	Develop, operate and maintain	FiscalYear	11-12	12-13
Ski Bowl and Winter Recreation	7/31/2021	recreational ski facility. All revenue must be invested into the public use	RECEIPTS	\$0	\$0
	In Term	facilities or net profit remitted to State.	RENT	\$0	\$0
Johnsville Public Utility District	1/1/2007	Operate PUD water storage and distribution facilities located on DPR property to serve park and community.	FiscalYear	11-12	12-13
Water utilities	12/31/2026		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Prairie City SVRA		District Twin Cities Dis	strict		
County of Sacramento	6/1/2004	Operate and maintain Deer Creek Hills	FiscalYear	11-12	12-13
Deer Creek Hills	5/31/2024	sub unit.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Robert W. Crown Memorial SB		District Diablo Vista D	istrict		
East Bay Regional Park District	12/7/1966	Operate and maintain park unit.	FiscalYear	11-12	12-13
Robert W. Crown Memorial SB	12/6/2016		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS	RECEIPTS A	ND RENT		
Park Unit: San Bruno Mountain SP	District Diablo Vista District						
County of San Mateo	1/1/2001	Operate and maintain the day use	FiscalYear	11-12	12-13		
San Bruno Mountain SP	12/31/2015	parking area at San Bruno Mtn. State and County Park.	RECEIPTS	\$0	\$0		
	In Term	and county rank.	RENT	\$0	\$0		
Park Unit: Santa Monica SB		District Angeles Distri	ct				
City of Santa Monica	6/1/2006	Develop, maintain and operate Santa Monica SB excluding the 415 PCH property. All profits remain with the City.	FiscalYear	11-12	12-13		
Operate and maintain state beach	5/31/2051		RECEIPTS	\$0	\$0		
	In Term		RENT	\$0	\$0		
City of Santa Monica	4/1/2005	Develop, maintain and operate the	FiscalYear	11-12	12-13		
415 PCH - Marion Davies complex	3/31/2055	Marion Davies Beach House and compound with \$21 million grant from	RECEIPTS	\$0	\$0		
	In Term	Annenberg Foundation.	RENT	\$0	\$0		
Park Unit: Silver Strand SB		District San Diego Coa	ast District				
Southwest Community College District	6/1/2000	Operates Crown Cove Boating	FiscalYear	11-12	12-13		
Crown Cove Boating Instruction and Safety	5/31/2020	Instruction and Safety Center.	RECEIPTS	\$0	\$0		
	In Term		RENT	\$0	\$0		

Operator Name Operation Summary	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND		AND RENT	
Park Unit: Stillwater Cove		District Russian River	District			
unty of Sonoma Regional Parks	7/1/2010	Maintain and operate minor system	FiscalYear	11-12	12-13	
Minor System Property	6/30/2035 property located within County Regional Park.	RECEIPTS	\$0	\$0		
	In Term		RENT	\$0	\$0	
Park Unit: Stone Lake		District Gold Fields Dis	strict			
U.S. Fish and Wildlife Service	10/1/2008	refuge for public benefit.	FiscalYear	11-12	12-13	
Stone Lake Wildlife Refuge	9/30/2023		RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	
Park Unit: Sugarloaf Ridge SP		District Diablo Vista D	istrict			
Sonoma Ecology Center	7/1/2012	Develop, operate and maintain park	FiscalYear	11-12	12-13	
Park operations and fee collections.	12/31/2014	unit.	RECEIPTS		\$0	
	In Term		RENT		\$0	
Park Unit: Tahoe SRA		District Sierra District				
Tahoe City Public Utility District	7/31/2003	Develop and maintain Truckee River	FiscalYear	11-12	12-13	
Tahoe SRA-Truckee bike paths	7/30/2023	bike path.	RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0	

Operator Name Operation Summary	Begin Date End Date Contract Status	A.71	ental Terms	GROSS RECEIPTS AN		ND RENT	
Park Unit: Watts Towers of Simon Ro	dia SHP		District Angeles Distr	ict			
City of Los Angeles	3/17/1978	The state of the s	ntain and operate park	FiscalYear	11-12	12-13	
Watts Towers	3/16/2028	unit.		RECEIPTS	\$0	\$0	
	In Term		RENT	\$0	\$0		
Park Unit: Will Rogers SB			District Angeles Distr	ict			
City of Los Angeles	2/1/1949	Develop, maintain and operate park unit through contract with County of Los Angeles.	FiscalYear	11-12	12-13		
Will Rogers State Beach	1/31/1999		RECEIPTS	\$0	\$0		
	Month to Month		RENT	\$0	\$0		
Park Unit: Woodland Opera House Sh	iP		District Capital Distric	ct.			
City of Woodland	8/1/2008	Operate and	maintain facility.	FiscalYear	11-12	12-13	
Woodland Opera House SHP	7/31/2033			RECEIPTS	\$0	\$0	
	In Term			RENT	\$0	\$0-	
		11-12	12-13				
	TOTAL GROSS RECEIPTS	\$1,560,507	\$1,574,847				
	TOTAL RENT	\$564,193	\$576,599				

Section D Concessions & Operating Agreement Changes

Section D summarizes changes to concessions and operating agreements during FY 2012-13. There were 49 new or renewed contracts executed during the reporting period enabling operations in 44 parks. The new contracts include an expansion of camping equipment rentals in coastal parks, photography tours at Anza Borrego Desert SP, equestrian activities at Auburn SRA and Lake Oroville SRA; a micro brew pub within Columbia SHP, and aquatic recreation on Lake Tahoe and Lake Perris. In addition, the Department executed concession contracts and operating agreements for the continued operation of ten park units that were on a closure list. Concession Program activities also included negotiation of an agreement with a non-profit organization to restore the historic Mount Diablo Beacon.

This section does not contain contract amendments resulting from an assignment of an existing contract to a new operator. Where applicable, a terminated contract will note the assignment of the active contract to a new concessionaire within rental terms.



Anza Borrego Desert SP, Borrego Jeep Photo Adventures



Old Town San Diego, Miner's Gems

Concession Contract and Operating Agreement Changes Fiscal Year 2012-2013

RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Operate and maintain park unit.	In Term	8/1/2012	6/30/2013
\$1,000/year or 3% of first \$30,000 of gross receipts, 5% of gross receipts to	In Term	11/1/2012	10/31/2014
\$50,000, and 7% of gross receipts to \$70,000, and 10% of gross receipts over \$70,000, whichever is greater.			
\$100/month and 10% of use fee receipts, excluding donations.	In Term	1/1/2013	12/31/2013
Develop, operate and maintain park unit.	In Term	8/1/2012	7/31/2017
	Operate and maintain park unit. \$1,000/year or 3% of first \$30,000 of gross receipts, 5% of gross receipts to \$50,000, and 7% of gross receipts to \$70,000, and 10% of gross receipts over \$70,000, whichever is greater. \$100/month and 10% of use fee receipts, excluding donations.	Operate and maintain park unit. \$1,000/year or 3% of first \$30,000 of gross receipts, 5% of gross receipts to \$50,000, and 7% of gross receipts to \$70,000, and 10% of gross receipts over \$70,000, whichever is greater. \$100/month and 10% of use fee receipts, excluding donations. In Term	Operate and maintain park unit. \$1,000/year or 3% of first \$30,000 of gross receipts, 5% of gross receipts to \$50,000, and 7% of gross receipts to \$70,000, and 10% of gross receipts over \$70,000, whichever is greater. \$100/month and 10% of use fee receipts, excluding donations. In Term 1/1/2013

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Benicia Capitol SHP				
City of Benicia, Office of Economic Developme	Operate and maintain park unit.	In Term	7/18/2012	6/30/2014
Collect fees and provide public services				
City of Benicia	Operate and maintain turf area and resroom facility for public use.	In Term	8/1/2012	7/31/2014
Grounds and restroom facility maintenance				
Bolsa Chica SB				
LUV-2-CAMP, LLC	\$3,000/year or 10% of gross receipts, whichever is greater.	In Term	4/1/2013	3/31/2018
Camp trailer rentals				
LUV-2-CAMP, LLC	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over,	Terminated	8/1/2010	7/31/2012
Camp trailer rentals	whichever is greater. Year 1 rent based on gross receipts only. New contract effective 4/1/2013.			
Brannan Island SRA				
American Land & Leisure	\$35,000/year or 10.5% (Brannan Island) 17,500/year or 10.5% of gross	In Term	9/1/2012	8/31/2017
Operate and maintain park unit	receipts (Turlock Lake), \$3,025/year or 8.01% of gross receipts (Woodson Bridge). All rent is deposited into facility maintenance accounts administered by Concessionaire.			
Carlsbad SB				
Carlsbad Village Athletic Club	\$1,920/year or 10% of gross receipts, whichever is greater.	In Term	12/1/2012	11/30/2014
Fitness Activities				

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Carpinteria SB				
D2 Global Enterprises, Inc. dba 101 RV Rental Camp trailer rentals	\$300/year or 10% of gross receipts, whichever is greater.	In Term	8/1/2012	7/31/2014
China Camp SP				
Marin State Parks Association, Friends of Chin	Develop, operate, manage and maintain park unit.	In Term	8/1/2012	6/30/2015
Park management and fee collections				

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Columbia SHP				
E.C. Nelson Enterprises, Inc. dba Brown's Coff Brown's Coffee & Sweet Shop	\$8,750/year or 7% of gross receipts, whichever is greater, plus 1% of annual gross reciepts for maintenance.	Terminated	1/1/1997	12/31/2006
Columbia Candle & Soap Works Candle & soap shop	\$200/month or 3% of monthly gross receipts, whichever is greater.	Terminated	6/1/1997	5/31/1999
E.C. Nelson Enterprises, Inc. dba Brown's Coff Coffee and Sweets Shop	\$12,000/year or 7% of gross receipts, whichever is greater.	In Term	3/1/2013	2/28/2018
Sycamore Landscape Corporation Columbia House Restaurant (formerly Bart's B	\$6,000/year or 2.5% of gross receipts up to \$200,000 and 3% over \$200,000, whichever is greater. Concessionaire may abate up to \$2,000 a year toward marketing and advertising Columbia SHP.	In Term	9/1/2012	6/30/2013
William T. Coffey dba Bixel Brewery Microbrew pub	\$7,500/year or 6% of gross receipts, whichever is greater. Concessionaire was granted an early entry permit 2/1/2013; contract effective date is 10/1/2013.	In Term	2/1/2013	9/30/2015
Seven Sisters Soap & Candle Company Soap and candle sales and demonstrations	\$6,000/year or 4% of gross receipts, whichever is greater.	In Term	10/1/2012	9/30/2017
John & Jeanne Hand St. Charles Saloon	\$600/month or 6% of gross receipts, whichever is greater.	Terminated	12/1/2011	5/31/2012
Crystal Cove SP				
LUV-2-CAMP, LLC Camp Trailer Rentals	\$3,000/year or 10% of gross receipts, whichever is greater.	In Term	4/1/2013	3/31/2018
LUV-2-CAMP, LLC Camp trailer rentals	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. New contract effective 4/1/2013.	Terminated	8/1/2010	7/31/2012

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Del Norte Coast Redwoods SP				
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activiti	$300/\mbox{year}$ or 10% of gross receipts, whichever is greater. Operates in multiple park units.	In Term	8/1/2012	7/31/2014
Doheny SB				
LUV-2-CAMP, LLC Camp Trailer Rentals	\$3,000/year or 10% of gross receipts, whichever is greater.	In Term	4/1/2013	3/31/2018
LUV-2-CAMP, LLC Camp trailer rentals	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. New contract effective 4/1/2013.	Terminated	8/1/2010	7/31/2012
Ed Z'berg Sugar Pine Point SP				
Sierra State Parks Foundation Entrance fee collections	\$500/year or 35% of fee collections, whichever is greater.	Terminated	4/1/2012	3/31/2013
Island Dreams, Inc. dba West Shore Sports Kayak and paddle board rentals	\$1,000/year or 12% of gross receipts, whichever is greater.	In Term	5/1/2013	4/30/2015
El Capitan SB				
D2 Global Enterprises, Inc. dba 101 RV Rental Camp trailer rentals	\$300/year or 10% of gross receipts, whichever is greater.	In Term	8/1/2012	7/31/2014
Emerald Bay SP				
Sierra State Parks Foundation Entrance fee collections	\$500/year or 35% of fee collections, whichever is greater.	Terminated	4/1/2012	3/31/2013

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Folsom Lake SRA				
Granite Bay Rentals, Inc.	\$12,000/year or 14% of gross receipts, whichever is greater.	In Term	6/1/2013	5/31/2018
Boat and watercraft rentals				
Granite Bay Rentals, Inc.	\$5000/year or 16% of monthly gross receipts, whichever is greater. Name	Terminated	6/18/2004	12/31/2004
Personal watercraft rentals	change from Twin City Motorsports.			
Folsom Lake Boat Rental	\$4,500/year or 12% of monthly gross receipts, whichever amount is greater.	Terminated	8/1/2004	12/31/2005
Ski boat rental				
Gaviota SP				
D2 Global Enterprises, Inc. dba 101 RV Rental	\$300/year or 10% of gross receipts, whichever is greater.	In Term	8/1/2012	7/31/2014
Camp trailer rentals				
Grizzly Creek Redwoods SP				
County of Humboldt	Operate and maintain park unit.	In Term	7/1/2012	5/22/2013
Collect fees and provide public services				
North Coast Adventure Centers, Inc.	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple	In Term	8/1/2012	7/31/2014
Kayaking, hiking, biking, rock climbing activiti	park units.			
Hearst San Simeon SP				
Sea For Yourself Kayak Outfitters	\$100/month or 10% of first \$50,000 of annual gross receipts and 15% of	Terminated	10/1/2004	9/30/2009
Kayak tours	gross receipts in excess of \$50,000, whichever total amount is greater.			
Sea For Yourself Kayak Outfitters	\$1,400/year or 10% of the first \$50,000 of annual gross receipts and 15% in	In Term	5/1/2013	4/30/2018
Kayak tours	excess of \$50,000, whichever is greater.			

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Humboldt Lagoons SP				
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activiti	$$300/year\ or\ 10\%\ of\ gross\ receipts$, whichever is greater. Operates in multiple park units.	In Term	8/1/2012	7/31/2014
Humboldt Redwoods SP				
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activiti	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple park units.	In Term	8/1/2012	7/31/2014
Jedediah Smith Redwoods SP				
North Coast Adventure Centers, Inc. Kayaking, hiking, biking, rock climbing activiti	\$300/year or $10%$ of gross receipts, whichever is greater. Operates in multiple park units.	In Term	8/1/2012	7/31/2014
Lake Oroville SRA				
Lazy T Trail Rides Equestrial trail rides	\$1,000/year or 10% of annual gross receipts, whichever is greater. Early entry permit granted June 2013; actual contract effective date is 7/1/2013.	In Term	6/1/2013	6/30/2015
Feather River Rowing Club Water recreation activity	\$600/year or 5% of gross receipts, whichever is greater.	In Term	10/1/2012	9/30/2014
Lake Perris SRA				
Inspiration Paddleboard Co. Paddleboard activities	\$1,200/year or 10% of gross receipts, whichever is greater. Early Entry Permit granted 6/4/2013; actual contract effective date is 7/1/2013.	In Term	6/4/2013	6/30/2015

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Limekiln SP				
Parks and Recreation Management, Inc. Collect fees and provide public services	\$4,000/year or 3.5% of gross receipts, whichever is greater.	In Term	9/1/2012	8/31/2017
Los Angeles State Historic Par				
LA Pattie Shack, LLC Historic hamburger stand	\$7,500/year or 10% of gross receipts, whichever is greater.	In Term	12/1/2012	11/13/2014
Urban Green, LLC Millies Café	6,500/year or $10%$ of gross receipts, whichever is greater. Rent offset for facility improvements.	Terminated	9/1/2009	8/31/2011
McLaughlin Eastshore State P				
East Bay Regional Park District East Shore SP	Operate and maintain park unit. New 30 year agreement in place effective 7/1/2013.	Terminated	10/1/2006	9/30/2011
Mono Lake Tufa SNR				
Bodie Foundation Fee collections	100% of fee collections.	Terminated	1/1/2012	12/31/2012
Mount Diablo SP				
Save Mount Diablo (SMD) Mount Diablo Beacon restoration	Develop, manage and execute the restoration of the Mount Diablo Beacon.	In Term	1/1/2013	12/31/2013

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Old Town San Diego SHP				
Snap Photo Tours, Inc.	\$500/year or 2.5% of gross receipts, whichever is greater.	In Term	9/1/2012	8/31/2014
Photo tours				
Patrick's Point SP				
North Coast Adventure Centers, Inc.	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple	In Term	8/1/2012	7/31/2014
Kayaking, hiking, biking, rock climbing activiti	park units.			
Pigeon Point Light Station SH				
California State Parks Foundation	\$5,000/year or 5% of gross receipts, whichever is greater, upon	Terminated	12/9/2011	1/24/2013
Lighthouse Stabilization Project	commencement of visitor services. Minimum capital improvement investment of \$75,000.			
Prairie City SVRA				
E Street Mx Inc.	\$36,450/year or 15% of annual gross receipts, whichever is greater. Contract	Assignment	6/1/2010	5/31/2015
Motocross race track operation	assigned to Armstrong Racing LLC.			
Prairie Creek Redwoods SP				
North Coast Adventure Centers, Inc.	\$300/year or 10% of gross receipts, whichever is greater. Operates in multiple	In Term	8/1/2012	7/31/2014
Kayaking, hiking, biking, rock climbing activiti	park units.			
Refugio SB				
D2 Global Enterprises, Inc. dba 101 RV Rental	\$300/year or 10% of gross receipts, whichever is greater.	In Term	8/1/2012	7/31/2014
Camp trailer rentals				
Section D - Concession Contract and Operat				ze 9 of 12

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
San Clemente SB				
LUV-2-CAMP, LLC Camp trailer rentals	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. New contract effective 4/1/2013.	Terminated	8/1/2010	7/31/2012
LUV-2-CAMP, LLC Camp Trailer Rentals	\$3,000/year or 10% of gross receipts, whichever is greater.	In Term	4/1/2013	3/31/2018
San Elijo SB				
MLG Enterprises RV Rental, LLC Camp trailer rental	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	2/1/2013	1/31/2015
Stroller Strides, LLC Fitness walks	\$75/year or 8% of gross sales, whichever is greater.	In Term	7/1/2012	6/30/2014
San Onofre SB				
LUV-2-CAMP, LLC Camp trailer rentals	\$6,000/year or 10% of gross receipts up to \$500,000 and 12% over, whichever is greater. Year 1 rent based on gross receipts only. New contract effective 4/1/2013.	Terminated	8/1/2010	7/31/2012
LUV-2-CAMP, LLC Camp Trailer Rentals	\$3,000/year or 10% of gross receipts, whichever is greater.	In Term	4/1/2013	3/31/2018
Brats Berlin, Inc. Mobile Food Service	\$20,000/year or 12% of gross receipts, whichever is greater.	In Term	4/1/2013	3/31/2015

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Shasta SHP				
Blumb Bakery	\$500/year or 10% of gross receipts, whichever is greater.	Terminated	3/1/2012	2/28/2014
Historic bakery				
Silver Strand SB				
MLG Enterprises RV Rental, LLC	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	2/1/2013	1/31/2015
Camp trailer rental				
South Carlsbad SB				
MLG Enterprises RV Rental, LLC	\$2,000/year or 10% of gross receipts, whichever is greater.	In Term	2/1/2013	1/31/2015
Camp trailer rental				
Sugarloaf Ridge SP				
Sonoma Ecology Center	Develop, operate and maintain park unit.	In Term	7/1/2012	12/31/2014
Park operations and fee collections.				
Turlock Lake SRA				
American Land & Leisure	\$35,000/year or 10.5% (Brannan Island) 17,500/year or 10.5% of gross	In Term	9/1/2012	8/31/2017
Operate and maintain park unit	receipts (Turlock Lake), \$3,025/year or 8.01% of gross receipts (Woodson Bridge). All rent is deposited into facility maintenance accounts administered by Concessionaire.			

CONTRACTOR NAME CONTRACTOR OPERATION	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
Woodson Bridge SRA				
American Land & Leisure	\$35,000/year or 10.5% (Brannan Island) 17,500/year or 10.5% of gross	In Term	9/1/2012	8/31/2017
Operate and maintain park unit	receipts (Turlock Lake), \$3,025/year or 8.01% of gross receipts (Woodson Bridge). All rent is deposited into facility maintenance accounts administered by Concessionaire.			

Section E Concessions & Operating Agreements by Type

Section E lists concession and operating agreement revenue by type of activity. Concessions involved with multiple activities are listed separately under each respective category. The figures in this section include sales, rent, and facility improvements for **both** concessions and operating agreements.

Specific categories are as follows:

•	Aquatic Sports and Services	Page 1
	Camp Stores	Page 3
	Equestrian Activities	Page 3
	Facility Maintenance and Improvements	Page 4
•	Golf Courses	Page 5
•	Lodging (includes camping, cabin and camp trailer rentals)	Page 5
	Marina Operations	Page 8
•	Miscellaneous (includes facility/equipment rentals, tours)	Page 9
•	Off Highway Vehicle Services	Page 11
•	Park Fees and Annual Pass Sales (sold by concessionaires)	Page 12
•	Parking Lot Management	Page 13
•	Restaurants and Catering	Page 14
•	Retail Sales and Gifts	Page 16
•	Snack Bars, Beach Stands, and Mobile Food Service	Page 19
•	Theatre Arts Facilities	Page 21







El Capitan SB, 101 RV Rentals

Lake Perris SRA, Inspiration Paddleboard Old Town San Diego SHP, Toby's Candle & Soap

CONCESSIONS AND OPERATING AGREEMENTS BY TYPE Fiscal Year 2012-2013

Aquatic Sports and S	Services		
Unit Name	Operator Name	Gross Receipts	Rent To State
Angel Island SP	Alcatraz Cruises, LLC	\$540,434	\$81,065
Angel Island SP	Angel Island-Tiburon Ferry, Inc.	\$841,794	\$87,705
Angel Island SP	Blue and Gold Ferry Service	\$473,101	\$70,965
Angel Island SP	SF Bay Area Water Emergency Transportation Authority (WETA)	\$49,602	\$1,008
Auburn SRA	American River Concession Outfitters	\$0	\$313,936
Auburn SRA	Michael Juarez dba Whitewater Photos Vita Boating	\$23,937	\$1,197
Bolsa Chica SB	Playland Concessions Inc. dba BABES Catering & Rentals	\$66,017	\$16,111
Carlsbad SB	So Cal Surf Lessons	\$31,653	\$3,798
Doheny SB	Wheel Fun Rentals	\$61,645	\$11,096
Donner Memorial SP	Donner Lake Watersports	\$121,057	\$13,316
Emerald Bay SP	Kayak Tahoe	\$51,633	\$5,163
Folsom Lake SRA	Adventure Sports	\$77,645	\$7,764
Folsom Lake SRA	California Canoe and Kayak	\$31,919	\$3,192
Folsom Lake SRA	Current Adventures	\$9,053	\$905

Folsom Lake SRA	Folsom Lake Boat Rental	\$52,803	\$6,336	
Folsom Lake SRA	Granite Bay Food Service	\$38,024	\$4,563	
Folsom Lake SRA	Granite Bay Rentals, Inc.	\$34,394	\$5,503	
Folsom Lake SRA	Mobile Boat Service	\$27,928	\$2,793	
Folsom Lake SRA	Raft Tow Service	\$59,556	\$2,978	
Folsom Lake SRA	Robert and Chris McIntyre	\$31,456	\$3,921	
Hearst San Simeon SP	Sea For Yourself Kayak Outfitters	\$31,229	\$3,374	
Hearst San Simeon SP	Sea For Yourself Kayak Outfitters	\$13,648	\$1,365	
Huntington SB	Playland Concessions Inc. dba BABES Catering & Rentals	\$159,027	\$25,444	
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$18,232	\$547	
Manresa SB	Club Ed Surf Camp	\$159,744	\$19,169	
Millerton Lake SRA	Millerton Lake Rentals, LLC (formerly CMS Toys)	\$97,209	\$10,693	
Mono Lake Tufa SNR	Caldera Kayaks	\$23,025	\$1,612	
Mono Lake Tufa SNR	Mono Lake Committee	\$26,505	\$1,855	
Point Lobos SNR	Philip Sammet dba Under Water Company	\$7,170	\$820	
San Elijo SB	Eli Howard Surf School, Inc	\$243,622	\$48,724	
Silver Strand SB	Coronado Surfing Academy	\$12,510	\$2,252	
Silverwood Lake SRA	Pyramid Enterprises, Inc.	\$132,301	\$15,089	
Van Damme SP	Kayak Mendocino	\$26,550	\$3,186	

Total for Aquatic Sports	and Services	\$3,574,423	\$777,447
Camp Stores			
Unit Name	Operator Name	Gross Receipts	Rent To State
Big Basin Redwoods SP	Urban Park Concessionaires	\$633,911	\$104,367
Clear Lake SP	Recreation Resource Management	\$70,455	\$8,778
El Capitan SB	California Camp Stores	\$167,735	\$20,128
Gaviota SP	California Camp Stores	\$77,166	\$9,260
Leo Carrillo SP	Anthony and Annette Minicucci	\$353,766	\$35,377
McArthur-Burney Falls Memorial SP	Recreation Resource Management	\$269,418	\$16,165
Refugio SB	California Camp Stores	\$162,251	\$19,470
San Elijo SB	JLM Systems	\$1,182,540	\$177,381
South Carlsbad SB	JLM Systems	\$437,121	\$65,568
Total for Camp Stores		\$3,354,362	\$456,494
Equestrian Activities			
Unit Name	Operator Name	Gross Receipts	Rent To State
Andrew Molera SP	Molera Horseback Tours of Big Sur	\$184,455	\$21,023
Armstrong Redwoods SNR	Armstrong Woods Pack Station	\$27,666	\$1,383
Auburn SRA	Western States Trail Foundation	\$0	\$500
Columbia SHP	Quartz Mountain Stage Line	\$165,283	\$13,264

Folsom Lake SRA	Godwank Equine Enterprises LLC dba Shadow Glen Family Stables	\$245,177	\$9,807
Indio Hills Palms	Covered Wagon Tours, Inc.	\$30,902	\$2,400
Lake Oroville SRA	Lazy T Trail Rides	\$1,390	\$139
MacKerricher SP	Ricochet Ridge Ranch	\$139,898	\$9,475
Old Town San Diego SHP	Happy Trails Livestock, LLC	\$8,318	\$959
Tolowa Dunes SP	Crescent Trail Rides	\$6,080	\$608
Wilder Ranch SP	Randy Clayton dba Santa Cruz Carriage Company	\$9,507	\$951
Will Rogers SHP	Westside Riding School Dorte Lindegaard	\$517,351	\$79,020
Total for Equestrian Active Facility Maintenance Unit Name	Operator Name	<u>\$1,336,027</u> Gross Receipts	<u>\$139,529</u> Rent To State
Angel Island SP	Alcatraz Cruises, LLC	\$0	
Angel Island SP	Blue and Gold Ferry Service	\$0	\$10,382 \$9,462
Asilomar SB	ARAMARK Sports & Entertainment	\$0	\$411,138
Bolsa Chica SB	Playland Concessions Inc. dba BABES Catering & Rentals	\$0	\$1,378
Crystal Cove SP	Crystal Cove Alliance	\$0	\$1,211,942
Hearst San Simeon SHM	Destination Cinema, Inc.	\$0	\$52,040
Hollister Hills SVRA	Faultline Powersports, Inc.	\$0	\$4,741

Lake Millerton Marinas, LLC	\$0	\$29,538
Charles and Constant		
Skalet Family Jewelers	\$0	\$2,345
Artisan Imports, Inc.	\$0	\$10,531
Cousin's Old Town Candy Shop	\$0	\$15,969
Toler, Dennis&Heidi	\$0	\$240
Welhelmina Manlo & Alice Altier	\$0	\$676
Guest Services Company of Virginia	\$0	\$185,899
ance	<u>\$0</u>	<u>\$1,946,282</u>
Operator Name	Gross Receipts	Rent To State
American Golf Corp	\$1,660,014	\$492,898
County of San Luis Obispo	\$1,389,514	\$69,476
Superior Guest Care	\$424,169	\$72,109
	<u>\$3,473,698</u>	<u>\$634,482</u>
ping and Tent/Trailer Rentals		
Operator Name	Gross Receipts	Rent To State
ARAMARK Sports & Entertainment	\$10,068,370	\$865,880
United Camps Conferences and Retreats (UCCR)	\$202,743	\$0
United Camps Conferences and Retreats (UCCR)		
	Cousin's Old Town Candy Shop Toler, Dennis&Heidi Welhelmina Manlo & Alice Altier Guest Services Company of Virginia nance Operator Name American Golf Corp County of San Luis Obispo Superior Guest Care Apping and Tent/Trailer Rentals Operator Name ARAMARK Sports & Entertainment United Camps Conferences and Retreats (UCCR) United Camps Conferences and Retreats	Cousin's Old Town Candy Shop Toler, Dennis&Heidi Welhelmina Manlo & Alice Altier So Guest Services Company of Virginia So nance So Operator Name Gross Receipts American Golf Corp \$1,660,014 County of San Luis Obispo \$1,389,514 Superior Guest Care \$424,169 Sayara,698 Inping and Tent/Trailer Rentals Operator Name Gross Receipts ARAMARK Sports & Entertainment \$10,068,370 United Camps Conferences and Retreats (UCCR) United Camps Conferences and Retreats

Bolsa Chica SB	LUV-2-CAMP, LLC	\$645	\$65
Bolsa Chica SB	LUV-2-CAMP, LLC	\$1,638	\$164
Brannan Island SRA	American Land & Leisure	\$194,258	\$20,397
Carpinteria SB	D2 Global Enterprises, Inc. dba 101 RV Rentals	\$27,375	\$2,738
Clear Lake SP	Recreation Resource Management	\$4,197	\$2,099
Columbia SHP	Briggs Hospitality, LLC	\$190,021	\$4,751
Crystal Cove SP	Crystal Cove Alliance	\$1,205,893	\$25,324
Crystal Cove SP	LUV-2-CAMP, LLC	\$2,337	\$234
Doheny SB	LUV-2-CAMP, LLC	\$10,080	\$1,008
Doheny SB	LUV-2-CAMP, LLC	\$6,495	\$650
El Capitan SB	D2 Global Enterprises, Inc. dba 101 RV Rentals	\$11,600	\$1,160
Gaviota SP	D2 Global Enterprises, Inc. dba 101 RV Rentals	\$2,350	\$235
Leo Carrillo SP	Camping Adventures	\$23,120	\$2,312
Limekiln SP	Parks and Recreation Management, Inc.	\$207,094	\$8,234
McArthur-Burney Falls Memorial SP	Recreation Resource Management	\$154,417	\$47,498
Oceano Dunes SVRA	LUV-2-CAMP, LLC	\$389,950	\$36,465
Ocotillo Wells SVRA	LUV-2-CAMP, LLC	\$60,601	\$6,060

Old Town San Diego SHP	Old Town Family Hospitality Corp.	\$172,408	\$14,655
Pfeiffer Big Sur SP	Guest Services Company of Virginia	\$2,344,361	\$390,868
Pigeon Point Light Station SHP	American Youth Hostel Assoc.	\$311,730	\$0
Point Cabrillo Light Station SHP	Pt. Cabrillo Lightkeepers Association	\$245,723	\$0
Point Montara Light Station	American Youth Hostel Assoc.	\$251,995	\$0
Point Mugu SP	Camping Adventures	\$3,305	\$331
Refugio SB	D2 Global Enterprises, Inc. dba 101 RV Rentals	\$22,950	\$2,295
San Clemente SB	LUV-2-CAMP, LLC	\$5,493	\$549
San Clemente SB	LUV-2-CAMP, LLC	\$9,825	\$983
San Elijo SB	Albert's RV Rental	\$6,000	\$600
San Elijo SB	Albert's RV Rental	\$5,975	\$663
San Elijo SB	LUV-2-CAMP, LLC	\$31,626	\$2,727
San Elijo SB	MLG Enterprises RV Rental, LLC	\$6,554	\$655
San Elijo SB	Travel Time RV, Inc.	\$289	\$29
San Elijo S <mark>B</mark>	Travel Time RV, Inc.	\$10,134	\$1,013
San Onofre SB	LUV-2-CAMP, LLC	\$1,045	\$105
San Onofre SB	LUV-2-CAMP, LLC	\$8,758	\$876
Silver Strand SB	Albert's RV Rental	\$3,100	\$310
Silver Strand SB	Albert's RV Rental	\$2,450	\$310
Silver Strand SB	LUV-2-CAMP, LLC	\$17,974	\$1,797

Silver Strand SB	MLG Enterprises RV Rental, LLC	\$1,161	\$116
Silver Strand SB	Travel Time RV, Inc.	\$299	\$30
Silver Strand SB	Travel Time RV, Inc.	\$4,849	\$485
South Carlsbad SB	Albert's RV Rental	\$6,625	\$728
South Carlsbad SB	Albert's RV Rental	\$8,240	\$824
South Carlsbad SB	LUV-2-CAMP, LLC	\$51,982	\$5,198
South Carlsbad SB	MLG Enterprises RV Rental, LLC	\$10,676	\$1,068
South Carlsbad SB	Travel Time RV, Inc.	\$2,253	\$225
South Carlsbad SB	Travel Time RV, Inc.	\$10,377	\$1,038
Turlock Lake SRA	American Land & Leisure	\$48,102	\$5,051
Woodson Bridge SRA	American Land & Leisure	\$24,945	\$1,998
Total for Lodging, inclu	ides Camping and Tent/Trailer Rentals	<i>\$16,882,448</i>	\$1,542,687
Marina Operations			
Unit Name	Operator Name	Gross Receipts	Rent To State
Auburn SRA	Auburn Boat Club	\$18,127	\$10,512
Folsom Lake SRA	Christensen Enterprises, Inc	\$1,064,244	\$114,464
Lake Oroville SRA	Lake Oroville Marina, LLC	\$2,890,891	\$249,087
Lake Oroville SRA	Lake Oroville Marina, LLC	\$1,719,364	\$146,692
Lake Oroville SRA	Shasta Marine Transport, LLC	\$5,100	\$510
Lake Oroville SRA	T. Parks Marine	\$10,200	\$1,020
Lake Perris SRA	Pyramid Enterprises, Inc.	\$468,669	\$28,120

McArthur-Burney Falls Memorial SP	Recreation Resource Management	\$83,844	\$4,670
Millerton Lake SRA	Lake Millerton Marinas, LLC	\$328,924	\$24,879
Morro Bay SP	Associated Pacific Constructors	\$335,918	\$0
Silverwood Lake SRA	Pyramid Enterprises, Inc.	\$76,473	\$7,130
Total for Marina Operat	ions	<u>\$7,001,753</u>	<u>\$587,084</u>
Miscellaneous Sales	and Services		
Unit Name	Operator Name	Gross Receipts	Rent To State
Andrew Molera SP	Ventana Wildlife Society	\$4,707	\$0
Angel Island SP	Urban Park Concessionaires	\$929,561	\$87,266
Anza-Borrego Desert SP	Aaron Mertens	\$1,398	\$666
Anza-Borrego Desert SP	California Overland	\$126,327	\$8,843
Asilomar SB	ARAMARK Sports & Entertainment	\$2,028,451	\$174,447
Auburn SRA	Hotshots, Imaging Inc.	\$37,010	\$1,851
Auburn SRA	Sierra Nevada Photo P.S. Photos	\$24,512	\$1,241
Big Basin Redwoods SP	Urban Park Concessionaires	\$22,843	\$3,691
Brannan Island SRA	American Land & Leisure	\$4,465	\$469
Burton Creek SP	Tahoe City Public Utility District	\$124,831	\$3,745
Carlsbad SB	Carlsbad Village Athletic Club	\$13,604	\$1,391
Carmel River SB	Serendipity Farms	\$1,564	\$156

Columbia SHP	Briggs Hospitality, LLC	\$132,204	\$3,305
Columbia SHP	Claudia Carlson & Lisa Taylor dba Columbia Mercantile	\$4,266	\$173
Columbia SHP	Columbia Candy Kitchen, Inc.	\$103,385	\$5,169
Columbia SHP	Matelot Gulch Mining Company	\$147,776	\$8,867
Crystal Cove SP	Crystal Cove Alliance	\$106,892	\$2,245
D.L. Bliss SP	Tahoe Adventure Company	\$5,270	\$1,035
Doheny SB	Wheel Fun Rentals	\$152,260	\$27,407
Folsom Lake SRA	Christensen Enterprises, Inc	\$22,284	\$1,232
Folsom Lake SRA	Granite Bay Rentals, Inc.	\$55,256	\$7,736
Folsom Lake SRA	Total Body Fitness	\$9,494	\$949
Fremont Peak SP	Fremont Peak Observatory	\$73	\$100
Hearst San Simeon SHM	ARAMARK Sports & Entertainment	\$462,453	\$179,426
Hearst San Simeon SHM	Hearst Ranch Beef	\$4,726	\$1,418
Henry Cowell Redwoods SP	Mountain Parks Foundation	\$116	\$12
Lake Perris SRA	Inspiration Paddleboard Co.	\$1,455	\$281
ake Perris SRA	Pyramid Enterprises, Inc.	\$13,262	\$796
ake Valley SRA	American Golf Corp	\$5,618	\$562
Limekiln SP	Parks and Recreation Management, Inc.	\$403	\$14
MacKerricher SP	Mendocino Area Park Assoc. (M.A.P.A.)	\$19,549	\$3,910
MacKerricher SP	Pacific Environmental Education Center	\$0	\$1,425

Total for Miscellaneous Sa	les and Services	\$6,838,293	\$1,239,441
Noodson Bridge SRA	American Land & Leisure	\$828	\$66
Turlock Lake SRA	American Land & Leisure	\$4,767	\$501
itatewide	Recreational Equipment, Inc. (REI)	\$97,354	\$3,704
Seacliff SB	The Beach Shack	\$0	\$511
San Elijo SB	Stroller Strides, LLC	\$857	\$86
San Buenaventura SB	Wheel Fun Rentals	\$131,259	\$19,689
Old Town San Diego SHP	Old Town Family Hospitality Corp.	\$1,868,593	\$158,830
Old Town San Diego SHP	Heritage Tours	\$51,395	\$2,570
Old Sacramento SHP	Wells Fargo Bank Sacramento	\$0	\$8,100
Mount San Jacinto SP	Mt. San Jacinto Winter Park Authority	\$0	\$491,472
Mount Diablo SP	John Pereira	\$495	\$14,219
Monterey SHP	Jos Boston & Co.	\$20,782	\$0
Millerton Lake SRA	Lake Millerton Marinas, LLC	\$4,738	\$474
McArthur-Burney Falls Memorial SP	Recreation Resource Management	\$0	\$2,308
Marshall Gold Discovery SHP	American River Conservancy	\$23,526	\$2,353
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$67,250	\$4,261
ЛасKerricher SP	Samara Restoration LLC	\$436	\$472

Off-Highway Vehicle Services

Unit Name	Operator Name	Gross Receipts	Rent To State
Carnegie SVRA	Motomart at Carnegie	\$30,308	\$3,031
Carnegie SVRA	Motomart at Carnegie	\$432,653	\$43,265
Hollister Hills SVRA	Faultline Powersports, Inc.	\$416,376	\$33,263
Oceano Dunes SVRA	Angellos ATV	\$391,906	\$44,089
Oceano Dunes SVRA	BJ's ATV Rental & Accessories Center	\$609,216	\$60,985
Oceano Dunes SVRA	Gail Marshall dba Arnie's ATV Rentals	\$451,553	\$45,155
Oceano Dunes SVRA	Jacob Huitron	\$85,129	\$7,865
Oceano Dunes SVRA	Jordan & Associates, Inc. dba Sun Buggie Fun Rentals	\$797,476	\$95,697
Oceano Dunes SVRA	Pacific Adventure Tours	\$92,726	\$9,371
Oceano Dunes SVRA	Steve's ATV Rental Service, Inc.	\$1,131,698	\$113,437
Oceano Dunes SVRA	Yo, Banana Boy! Inc.	\$573,809	\$57,381
Prairie City SVRA	All Star Karting LLC	\$153,501	\$9,210
Prairie City SVRA	Armstrong Racing, LLC	\$142,675	\$20,593
Prairie City SVRA	E Street Mx Inc.	\$62,885	\$9,433
Prairie City SVRA	Robert Kennedy dba Mud Mart	\$106,138	\$5,308
Total for Off-Highway	Vehicle Services	\$5,478,047	<u>\$558,082</u>
Park Fees and Annu	al Pass Sales		
Unit Name	Operator Name	Gross Receipts	Rent To State
Angel Island SP	Alcatraz Cruises, LLC	\$125,759	\$125,759

Total for Park Fees and Ann	nual Pass Sales	\$2,886,556	\$1,809,518
Noodson Bridge SRA	American Land & Leisure	\$1,364	\$109
urlock Lake SRA	American Land & Leisure	\$78,989	\$8,294
ugarloaf Ridge SP	Valley of the Moon Observatory Assn.	\$7,425	\$1,271
tatewide	Pride Industries	\$1,245,120	\$1,030,686
Point Montara Light Station	American Youth Hostel Assoc.	\$49,116	\$0
Pigeon Point Light Station SHP	American Youth Hostel Assoc.	\$44,594	\$0
Mono Lake Tufa SNR	Bodie Foundation	\$8,067	\$5,236
Millerton Lake SRA	Lake Millerton Marinas, LLC	\$7,893	\$789
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$99,137	\$0
imekiln SP	Parks and Recreation Management, Inc.	\$55,437	\$2,149
Henry Cowell Redwoods SP	Mountain Parks Foundation	\$69,580	\$62,622
Folsom Lake SRA	Christensen Enterprises, Inc	\$475,157	\$198,578
Emerald Bay SP	Sierra State Parks Foundation	\$198,679	\$69,538
Brannan Island SRA	American Land & Leisure	\$129,334	\$13,580
Angel Island SP	SF Bay Area Water Emergency Transportation Authority (WETA)	\$10,899	\$10,899
Angel Island SP	Blue and Gold Ferry Service	\$110,498	\$110,498
ngel Island SP	Angel Island-Tiburon Ferry, Inc.	\$169,510	\$169,510

Parking Lot Management

Unit Name	Operator Name	Gross Receipts	Rent To State
Candlestick Point SRA	City Park of San Francisco	\$1,646,456	\$1,514,739
Cardiff SB	LAZ Parking California, LLC of San Diego	\$451,894	\$361,515
Carlsbad SB	LAZ Parking California, LLC of San Diego	\$228,689	\$182,951
eo Carrillo SP	LAZ Parking California, LLC	\$56,325	\$26,259
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$72,642	\$0
Point Mugu SP	LAZ Parking California, LLC	\$31,666	\$16,592
obert H. Meyer Memorial SB	LAZ Parking California, LLC	\$230,573	\$122,663
an Elijo SB	LAZ Parking California, LLC of San Diego	\$35,587	\$28,470
ilver Strand SB	LAZ Parking California, LLC of San Diego	\$624,763	\$499,811
outh Carlsbad SB	LAZ Parking California, LLC of San Diego	\$213,434	\$170,747
Forrey Pines SB	LAZ Parking California, LLC of San Diego	\$1,506,944	\$1,205,555
Total for Parking Lot Management		\$5,098,97 <u>2</u>	\$4,129,302
Restaurants and Caterir	ng		
Unit Name	Operator Name	Gross Receipts	Rent To State
Angel Island SP	Urban Park Concessionaires	\$764,791	\$43,042
silomar SB	ARAMARK Sports & Entertainment	\$7,997,489	\$814,203
olsa Chica SB	Playland Concessions Inc. dba BABES Catering & Rentals	\$19,143	\$2,967

Columbia SHP	Briggs Hospitality, LLC	\$181,366	\$4,534
Columbia SHP	E.C. Nelson Enterprises, Inc. dba Brown's Coffee & Sweets	\$112,404	\$7,523
Columbia SHP	E.C. Nelson Enterprises, Inc. dba Brown's Coffee & Sweets	\$107,875	\$7,551
Columbia SHP	John & Jeanne Hand	\$49,433	\$2,824
Columbia SHP	Sycamore Landscape Corporation	\$200,494	\$11,838
Columbia SHP	Sycamore Landscape Corporation	\$94,386	\$2,360
Columbia SHP	William T. Coffey dba Bixel Brewery	\$46,702	\$2,870
Crystal Cove SP	Crystal Cove Alliance	\$8,702,466	\$182,752
Doheny SB	Wheel Fun Rentals	\$16,504	\$2,971
Hearst San Simeon SHM	ARAMARK Sports & Entertainment	\$2,164,436	\$337,763
Huntington SB	Playland Concessions Inc. dba BABES Catering & Rentals	\$15,927	\$1,608
Lake Oroville SRA	Lake Oroville Marina, LLC	\$853	\$64
Lake Oroville SRA	Lake Oroville Marina, LLC	\$201,325	\$20,005
Lake Valley SRA	American Golf Corp	\$437,078	\$43,708
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$179,924	\$216,166
Marshall Gold Discovery SHP	Susan Whitcomb	\$78,334	\$7,833
Morro Bay SP	Associated Pacific Constructors	\$1,245,679	\$85,098
Old Town San Diego SHP	El Fandango Restaurant	\$775,519	\$93,012
Old Town San Diego SHP	Old Town Family Hospitality Corp.	\$10,080,799	\$1,932,930

Pfeiffer Big Sur SP	Guest Services Company of Virginia	\$1,773,187	\$283,710
Pismo SB	Superior Guest Care	\$1,127,058	\$112,706
Shasta SHP	Blumb Bakery	\$36,100	\$4,148
Topanga SP	Castle Creek Properties, Inc.	\$358,426	\$35,843
Total for Restaurants	and Catering	\$36,767,697	<u>\$4,260,029</u>
Retail Sales and Gif	fts		
Unit Name	Operator Name	Gross Receipts	Rent To State
Angel Island SP	Urban Park Concessionaires	\$37,469	\$2,009
Asilomar SB	ARAMARK Sports & Entertainment	\$462,605	\$160,590
Auburn SRA	Auburn Boat Club	\$1,219	\$4,552
Bolsa Chica SB	Playland Concessions Inc. dba BABES Catering & Rentals	\$14,282	\$1,766
Carnegie SVRA	Motomart at Carnegie	\$23,587	\$2,359
Columbia SHP	Claudia Carlson & Lisa Taylor dba Columbia Mercantile	\$376,057	\$16,500
Columbia SHP	Columbia Candle & Soap Works	\$24,750	\$743
Columbia SHP	E.C. Nelson Enterprises, Inc.	\$161,210	\$2,990
Columbia SHP	Floyd Oydegaard	\$37,396	\$2,454
Columbia SHP	Kamice's Photographic Establishment	\$130,890	\$6,545
Columbia SHP	Maryann & David Brown	\$161,851	\$14,147
Columbia SHP	Matelot Gulch Mining Company	\$73,098	\$4,386
Columbia SHP	Parrotts Blacksmith	\$76,997	\$2,573

Columbia SHP	Seven Sisters Soap & Candle Company	\$179,314	\$4,796
Columbia SHP	Sycamore Landscape Corporation	\$28,746	\$1,725
Columbia SHP	Sycamore Landscape Corporation	\$2,028	\$122
Columbia SHP	Teri A. Van Buskirk	\$29,426	\$3,785
Crystal Cove SP	Crystal Cove Alliance	\$84,359	\$1,772
Delta Sector	Locke Foundation	\$2,874	\$236
Folsom Lake SRA	Christensen Enterprises, Inc	\$13,701	\$1,507
Folsom Lake SRA	Granite Bay Food Service	\$3,024	\$363
Hearst San Simeon SHM	ARAMARK Sports & Entertainment	\$2,544,404	\$787,718
Hearst San Simeon SHM	Hearst Ranch Beef	\$172,244	\$14,222
Henry Cowell Redwoods SP	Mountain Parks Foundation	\$183,963	\$18,396
Huntington SB	Playland Concessions Inc. dba BABES Catering & Rentals	\$38,069	\$6,091
Lake Oroville SRA	Lake Oroville Marina, LLC	\$23,309	\$2,274
Lake Oroville SRA	Lake Oroville Marina, LLC	\$53,775	\$5,263
Lake Valley SRA	American Golf Corp	\$113,087	\$11,309
Limekiln SP	Parks and Recreation Management, Inc.	\$27,201	\$1,072
Malibu Lagoon SB	Malibu Pier Partners, LLC	\$306,249	\$29,567
Marshall Gold Discovery SHP	American River Conservancy	\$10,399	\$1,040

Millerton Lake SRA	Lake Millerton Marinas, LLC	\$31,873	\$3,187
Millerton Lake SRA	Millerton Lake Rentals, LLC (formerly CMS Toys)	\$1,040	\$114
Old Sacramento SHP	Skalet Family Jewelers	\$938,105	\$37,524
Old Town San Diego SHP	Ana Salcedo	\$232,007	\$27,841
Old Town San Diego SHP	Antionette Fisher dba Rust General Store	\$275,112	\$27,511
Old Town San Diego SHP	Artisan Imports, Inc.	\$702,100	\$79,152
Old Town San Diego SHP	Cousin's Old Town Candy Shop	\$1,064,600	\$159,690
Old Town San Diego SHP	Dana and Patrick Dugan dba Miners Gems & Minerals	\$110,035	\$11,5 <mark>54</mark>
Old Town San Diego SHP	Dana and Patrick Dugan dba Miners Gems & Minerals	\$303,549	\$31,873
Old Town San Diego SHP	Gum Saan	\$192,457	\$27,098
Old Town San Diego SHP	Holiday Traditions, Inc.	\$295,360	\$32,490
Old Town San Diego SHP	Old Town Family Hospitality Corp.	\$2,950,375	\$250,766
Old Town San Diego SHP	Racine & Laramie	\$760,407	\$30,416
Old Town San Diego SHP	Raymond C. Tafoya	\$137,995	\$6,943
Old Town San Diego SHP	Raymond C. Tafoya dba San Diego House	\$296,622	\$31,537
Old Town San Diego SHP	Tafoya and Sons	\$418,763	\$37,948
Old Town San Diego SHP	Tinsmith Old Town	\$245,833	\$29,746
Old Town San Diego SHP	Toby's Candle Company	\$310,012	\$33,512
Old Town San Diego SHP	Toler, Dennis&Heidi	\$101,993	\$8,159
Old Town San Diego SHP	Toler, Dennis&Heidi	\$51,977	\$3,997
Old Town San Diego SHP	Toler, Dennis&Heidi	\$66,718	\$6,672

Old Town San Diego SHP	Toler, Inc.	\$178,470	\$17,847
Old Town San Diego SHP	Toler, Inc.	\$129,520	\$10,362
Old Town San Diego SHP	Welhelmina Manlo & Alice Altier	\$33,777	\$5,000
Old Town San Diego SHP	Wells Fargo Bank S.D.	\$60,599	\$0
Pfeiffer Big Sur SP	Guest Services Company of Virginia	\$906,743	\$145,079
Pigeon Point Light Station SHP	American Youth Hostel Assoc.	\$1,455	\$0
Point Montara Light Station	American Youth Hostel Assoc.	\$3,459	\$0
Silverwood Lake SRA	Pyramid Enterprises, Inc.	\$148,533	\$12,525
Statewide	Pride Industries	\$95,890	\$10,491
Total for Retail Sales and G	ifts	\$16,447,367	\$2,191,905
Snackbars, Beachstands	and Mobile Food Services		
Unit Name	Operator Name	Gross Receipts	Rent To State
Angel Island SP	Urban Park Concessionaires	\$90,274	\$4,724
Big Basin Redwoods SP	Urban Park Concessionaires	\$90,030	\$14,855
Bolsa Chica SB	Playland Concessions Inc. dba BABES Catering & Rentals	\$39,076	\$4,836
Carlsbad SB	Flippin Pizza 5 La Costa, LLC	\$0	\$150
Carnegie SVRA	Motomart at Carnegie	\$11,953	\$1,195
Carnegie SVRA	Motomart at Carnegie	\$87,191	\$8,719
			5000
China Camp SP	Frank Quan	\$3,257	\$326

Doheny SB	Wheel Fun Rentals	\$106,916	\$19,245
Folsom Lake SRA	Big Chill Ice Cream Float	\$15,894	\$1,589
Folsom Lake SRA	Christensen Enterprises, Inc	\$14,004	\$1,540
Folsom Lake SRA	Granite Bay Food Service	\$18,429	\$2,211
Folsom Lake SRA	Robert and Chris McIntyre	\$32,447	\$3,411
Hearst San Simeon SHM	ARAMARK Sports & Entertainment	\$163,740	\$21,822
Henry Cowell Redwoods SP	Mountain Parks Foundation	\$29,230	\$2,923
Hollister Hills SVRA	Faultline Powersports, Inc.	\$57,756	\$4,332
Huntington SB	Playland Concessions Inc. dba BABES Catering & Rentals	\$99,393	\$15,903
Lake Oroville SRA	Lake Oroville Marina, LLC	\$50,049	\$4,946
Millerton Lake SRA	Millerton Lake Rentals, LLC (formerly CMS Toys)	\$2,150	\$237
Mount Tamalpais SP	Sharon Worlund	\$11,176	\$1,341
Old Town San Diego SHP	Ana Salcedo	\$344,618	\$41,354
Old Town San Diego SHP	Cygnet Theatre	\$27,566	\$1,006
Old Town San Diego SHP	Holiday Traditions, Inc.	\$29,853	\$3,284
Prairie City SVRA	Robert Kennedy dba Mud Mart	\$19,770	\$988
San Buenaventura SB	The Baja Oyster Company, Inc.	\$205,550	\$11,478
ian Clemente SB	Calafia Beach Café	\$147,308	\$28,172

CONCESSIONS AND OPERATING AGREEMENT TOTALS FOR THE CURRENT FISCAL YEAR

Gross Receipts

Rent To State

Facility Maintenance

\$115,474,181

\$18,849,561

\$1,946,282

California State Parks Mission

To provide for the health, inspiration and education of the people of California by helping to preserve the state's extraordinary biological diversity, protecting its most valued natural and cultural resources, and creating opportunities for high-quality outdoor recreation.

Concessions Program Mission

To enhance the park visitor's recreation and educational experience through partnerships with public and private entities to provide products and services.

Edmund G. Brown, Jr. Governor

John Laird Secretary for Resources Agency

Major General Anthony Jackson, USMC (Ret)
Director

CALIFORNIA STATE PARKS P. O. Box 942896 Sacramento, CA 94296-0001

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